

MIAMI-DADE

MIAMI-DADE AVIATION DEPARTMENT

Finance and Strategy Group: Financial Planning and Performance Analysis Division Miami - Florida

Miami-Dade Aviation Department

A Department of Miami-Dade County, Florida

FY 2014 Adopted Budget

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Miami-Dade County, Florida

Elected Officials

Carlos A. Gimenez Mayor

Board of County Commissioners

Rebeca Sosa, Chairwoman

Lynda Bell, Vice Chairwoman

| Barbara J. Jordan, District 1 | Lynda Bell, District 8 |
|--------------------------------|-----------------------------------|
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Harvey Ruvin Clerk of the Circuit and County Courts

Robert A. Cuevas, Jr.

County Attorney

Jennifer Moon Director Office of Management & Budget

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Miami-Dade Aviation Department

Senior Management Staff



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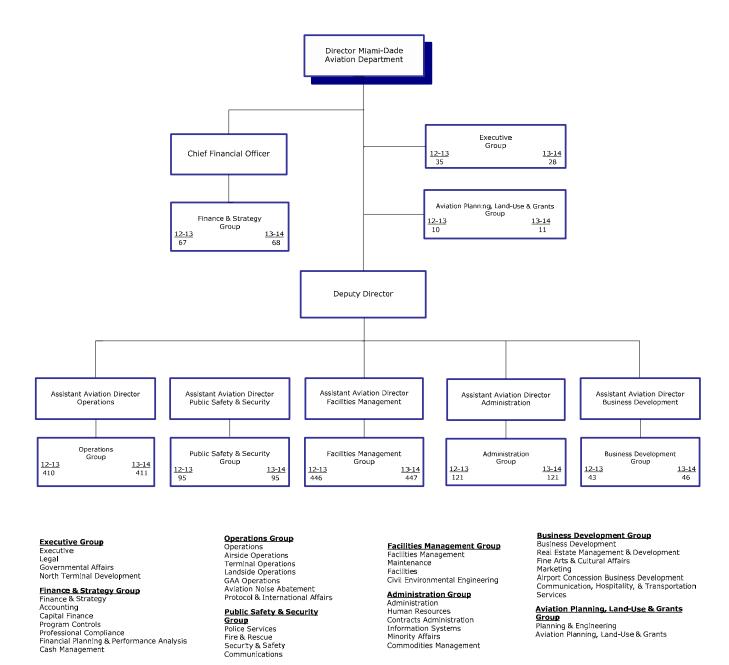
www.miami-airport.com

The Government Finance Officers Association of the United States and Canada presented a Distinguished Budget Presentation Award to the Miami-Dade Aviation Department, Florida for its annual budget for the fiscal year beginning October 1, 2012. In order to receive this award, a governmental unit must publish a budget document that meets program criteria as a policy document, as an operations guide, as a financial plan and as a communications device.

This award is valid for a period of one year only. We believe our current budget continues to conform to program requirements, and we are submitting it to GFOA to determine its eligibility for another award.



Miami-Dade Aviation Department Organizational Chart



*Detailed organizational charts by division are provided throughout the budget document



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Readers Guide

The development of the Miami-Dade Aviation Department Budget is the culmination of many hours of review, analysis and deliberation by Aviation Department and County staff. This document demonstrates the annual business and Proposed Budget for the Aviation Department.

The information within the budget document is presented in the following order:

Department

- Budget Message
- Introduction
- Budget Overview: Operating Revenues
- Budget Overview: Operating Expenses

Group

- Overview
- Organizational Structure
- Personnel Summary
- Expense Summary
- Group Goal(s)/Performance Measures
- Accomplishments for FY 2013

Division

- Organizational Structure
- Mission Statement
- Responsibilities
- Personnel Summary
- Expense Summary
- Major Drivers

Also, included is an overview of the Reserve Maintenance Fund, Debt Service, Improvement Fund, and Capital Improvement Program. Furthermore, there is a Supplemental Data section which contains beneficial information for the reader.



Budget Message

January 24, 2014

Honorable Mayor Carlos A. Gimenez Honorable Chairwoman Rebeca Sosa Honorable Members of the Board of County Commissioners Harvey Ruvin, Clerk of Courts

Ladies and Gentlemen:

The Miami-Dade County Aviation Department (MDAD, Aviation Department or the Department) herein presents the adopted operating and capital budget for the fiscal year (FY) ending September 30, 2014 (the Budget). The Budget is the culmination of a process that evaluates the needs and obligations of the Department, particularly as they affect operations and capital projects. The Budget also takes into account the requirements of the Amended Trust Agreement governing the outstanding Aviation Revenue Bonds and its obligations under state and federal laws. The budget process is deliberative, focused on accomplishing the strategic goals of the Department and the County for the Airport System, which consists of the principal airport, Miami International Airport (MIA or the Airport), three general aviation airports, one decommissioned general aviation airport, and one airport used primarily for flight training purposes.

The Department maintained a low growth rate (3.1%) in this year's operating expense budget, allowing only justifiably necessary increases in order to keep costs affordable for its main customers, the MIA air carriers. As a result, the airline cost per enplaned passenger (CEP), the principal measure of the cost of doing business at an airport, decreased slightly by just over 1.0% of the FY2013 Budget. This reduction was due to numerous factors, some of which offset the increase in operating expenses. The FY 2014 CEP is \$20.33, which is significantly less than published forecasts. A portion of this is attributable to the significant increase in enplaned passenger traffic that MIA experienced from FY 2010 to FY 2012. MIA has one of the higher CEPs among United States commercial airports, so the Aviation Department strives to keep its operating (variable) costs as low as possible given that its annual debt service amount is mostly fixed.

The Department's mission is: To cost effectively operate airport facilities that are safe, efficient, customer friendly, environmentally responsible and contribute to the economic growth of the community.

Some of the initiatives that support this mission statement are:

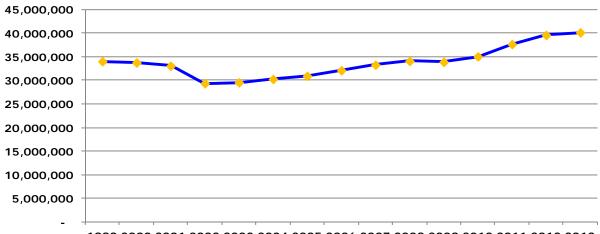
- ✤ Expand domestic and international travel and tourism
- ✤ Facilitate connections between transportation modes
- → Ensure security at all MDAD airports
- ✤ Provide easy access to transportation information
- ✤ Ensure excellent customer service for passengers
- ✤ Enhance customer service, convenience and security at every level of contact
- ✤ Expand international trade and commerce
- ✤ Provide sound financial and risk management
- Effectively allocate and utilize resources to meet current and future operating and capital needs
- ✤ Provide well maintained, accessible facilities and assets

These initiatives are integrated into the Budget. It also incorporates other financially-oriented objectives. These include:

- → Control growth in operating expenses Due to the just-completed major capital expansion program at MIA, debt service costs have significantly increased in recent years, putting pressure on the Department's ongoing efforts to lower airline charges. To meet this challenge, the Department has controlled growth in its operating budget, resulting in a low 3.1% increase from \$428.9 million in FY 2013 to \$442.1 million in FY 2014.
- Maintain current staff levels In FY 2007, the Aviation Department began a five-year program to reduce staffing levels, with the goal of eliminating 287 positions by FY 2012. Including FY 2012, actual reductions totaled 299 budgeted positions since FY 2007. For the FY 2014 Budget, the Aviation Department has maintained the same number of 1,227 positions as in the FY 2013 operating budget.
- → Continue air service incentive program (ASIP) This program, similar to those in prior years, provides incentives for air carriers to establish scheduled domestic and international passenger flights as well as freighter flights from targeted international markets by offering abatement of landing fees for a maximum 12 month period when certain conditions are met. ASIP4, which became effective November 15, 2012, will be in effect for three years and total landing fee waivers will not exceed \$3 million within each year.

The Aviation Department opened the North Terminal aircraft gates in recent years, enabling MIA to accommodate the significant growth in passenger traffic totaling 18.4% since FY 2009. Historically, passenger traffic has fluctuated as shown in the graph below. The Department assumed a flat rate of growth for the FY 2014 Budget because there was little to no growth in FY 2013 at the time of the budget preparation.

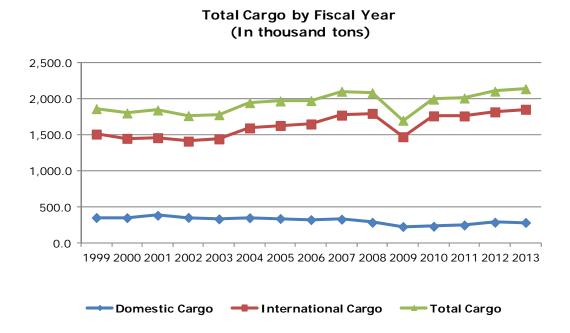
The growth over the last few years in passenger traffic reflects Miami-Dade County's large international tourism industry, especially from Latin America, which did not suffer the effects of the global financial crisis as severely as did the United States and Europe from 2010 through 2012. In addition, the US domestic airlines have been changing their business models to grow operations at fortress hubs while downsizing operations at non hub airports. MIA serves as a fortress gateway hub for American Airlines and its regional affiliate, American Eagle. Combined, the two carriers have experienced a 15.1% increase in enplaned passenger traffic at MIA since FY 2009.



Total Passengers by Fiscal Year

1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013

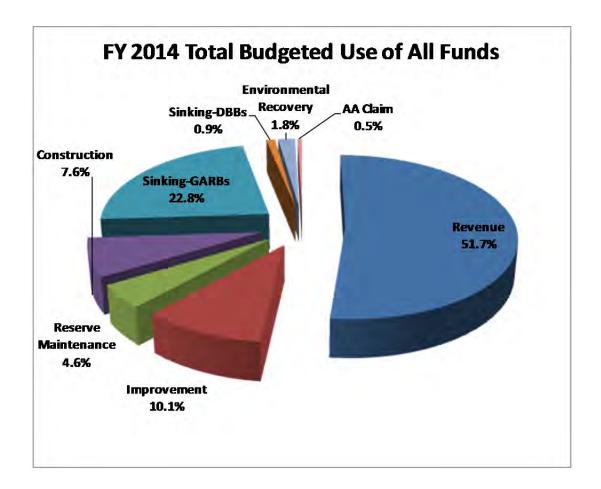
In addition to passengers, MIA also has considerable cargo activity, especially to and from international destinations. MIA was ranked first in the United States in 2012 in enplaned and deplaned freight, excluding mail (and in-transit freight). Cargo tonnage growth was modest until FY 2008 and FY 2009, when international cargo severely decreased due to the global economic recession. However, in the last few years, international cargo has rebounded while domestic cargo has remained fairly flat; international cargo represented over 86% of MIA's total cargo in these years. The primary reason for this increase is due to the relatively healthy and stable economies in Latin American countries.



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BUDGET SUMMARY

The Department's budget ordinance as approved by the Board of County Commissioners (BCC) provides the Department with the legal authority to make expenditures. The budgeted FY 2014 expenditures and inter-fund transfers included in the adopted ordinance total \$1,649.2 million: \$853.3 million for the Revenue Fund, \$391.8 million for both Sinking Funds, \$75.7 million for the Reserve Maintenance Fund, \$165.9 million for the Improvement Fund, \$30.0 million for the Environmental Claim Fund, and \$132.5 million for the Construction Funds including the American Airlines Claims Fund.



Operating Expense Budget

The table shown on the following page is a summary of the sources and uses of the Revenue Fund, the Department's principal operating fund. The actual FY 2013 numbers are included in this final budget presentation, though they were not available when the FY 2014 Budget was prepared and adopted prior to the end of FY 2013.

Budgeted FY 2014 operating revenue is projected to remain fairly flat; \$414,000 (0.1%) over budgeted FY 2013. This lack of growth reflects offsetting increases and decreases within types of revenues. Rental Revenues have decreased to adjusted optimistic 2013 projected North Terminal rentals to lower actuals. The FY 2014 Rental Revenue reflects this adjustment, which is now more in line with actual FY 2013 Rental Revenues.

Commercial Operation revenue for FY 2014 decreased due to a projected decrease in parking revenues over the FY 2013 budget amount. The FY 2014 projection for Concessions revenues was somewhat increased (4.5%) over FY 2013 budget to be consistent with FY 2012 actual results as well as the amount of FY 2013 revenues received to date at the time of the FY 2014 budget preparation.

| (\$ in 000s) | Actual FY 2012 | Budget FY 2013 | Actual FY 2013 | Budget FY 2014 |
|--|-------------------|-------------------|-------------------|-------------------|
| Beginning Cash Balance | \$72,668 | \$65,440 | \$82,973 | \$68,627 |
| Sources of Funds | | | | |
| Aviation Fees & Charges | \$344,242 | \$355,499 | \$356,698 | \$363,544 |
| Rental Revenues | 124,856 | 132,782 | 123,818 | 122,359 |
| Other Revenues | 15,145 | 15,592 | 17,171 | 16,116 |
| Commercial Operations | 88,263 | 92,689 | 91,024 | 87,260 |
| Concessions | 163,303 | 159,472 | 182,114 | 166,682 |
| General Aviation Airports | 6,749 | 6,218 | 6,916 | 6,706 |
| Total Operating Revenue | \$742,558 | \$762,252 | \$777,740 | \$762,666 |
| Transfer from Improvement Fund | 81,224 | 85,000 | 89,794 | 95,000 |
| Total Non-Operating Revenue and Transfers | \$81,224 | \$85,000 | \$89,794 | \$95,000 |
| Total Sources of Funds | \$823,782 | \$847,252 | \$867,534 | \$857,666 |
| Uses of Funds | | | | |
| Salary & Fringes | \$97,633 | \$103,614 | \$96,370 | \$106,486 |
| Outside Contract Services | 59,243 | 75,057 | 64,743 | 77,298 |
| Utilities | 48,252 | 54,859 | 47,477 | 56,700 |
| Other Operating | 20,284 | 40,148 | 22,332 | 33,12 |
| G&A Administrative Support | 5,870 | 1,958 | 2,787 | 3,47 |
| Insurance | 9,830 | 11,651 | 9,697 | 11,58 |
| MOU | 59,516 | 59,694 | 68,576 | 69,958 |
| Capital | 3,292 | 9,921 | 5,984 | 11,596 |
| Management Agreements | 66,369 | 72,018 | 66,039 | 71,905 |
| Total Expenses | \$370,290 | \$428,920 | \$384,004 | \$442,122 |
| Transfer to Improvement Fund | 142,181 | 79,634 | 128,821 | 79,393 |
| Transfer to Reserve Account | | | | |
| Transfer to Reserve Maintenance | 16,000 | 17,000 | 17,000 | 15,000 |
| Transfer to Sinking Fund | 285,007 | 318,511 | 321,945 | 316,828 |
| Total Transfers | \$443,188 | \$415,145 | \$467,766 | \$411,221 |
| Reconciling amount | | | | |
| Total Use of Funds | \$813,477 | \$844,064 | \$851,770 | \$853,343 |
| Excess (Deficit) of Source Over Use of Funds | 10,305 | 3,187 | 15,764 | 4,323 |
| Ending Cash Balance | \$82,973 | \$68,627 | \$98,736 | \$72,950 |

FY 2012-2014 Budget and Actual Summary of Sources and Uses Revenue Fund

Total FY2014 budgeted expenses increased only \$13.2 million or 3.1% over FY2013 budgeted expenses. In prior years, Salaries & Fringes decreased due to County-wide benefits and salary adjustments. In this Fiscal Year some benefits were restored for some employee groups and are reflected in the 2.8% increase over the FY 2013 Salary & Fringes amount. The major operating expense budgeted increase year over year is in the Memoranda of Understanding (MOU) category (the Police MOU increased 6.9%). All financial transactions between the Department and the County are governed by MOUs, in accordance with recommended Federal Aviation Administration practice. Therefore, the MOU line item includes County Police and Fire MOU costs as well as costs from other County agencies.

Capital Budget

The Aviation Department is at the end of its \$6.5 billion Capital Improvement Program (CIP), which began in 1994 and was an aggregation of projects that implemented the Airport Master Plan. The relatively small remaining costs primarily reflect the minimal completion costs related to the North Terminal (NT); the completion of the third phase of the NT outbound baggage make-up system. Otherwise, all major programs are complete and the Aviation Department plans to close the \$6.5 billion CIP by the end of FY 2014. For FY 2014, the BCC approved a total capital budget of \$387.6 million of which \$266.4 million was expended in prior years. The Department is in the process of determining its future capital needs for FY 2015 and beyond by developing a new System Master Plan for the next 10 to 15 years. New major capital projects will be identified when it is finalized, which is expected to be in FY 2014

The FY 2014 capital expenditures have a variety of funding sources as identified below:

| (dollars in thousands) | PRIOR | FY 13-14 | FY 14-15 | FY 15-16 | FY 16-17 | FY 17-18 | FY 18-19 | FUTURE | TOTAL |
|--|---------|----------|----------|----------|----------|----------|----------|--------|---------|
| Revenue | - A. 1 | | | | | 2.1 | | - | |
| Federal Aviation Administration | 7,556 | 3,305 | 0 | 0 | 0 | 0 | 0 | 0 | 10,861 |
| Improvement Fund | 13,404 | 58,834 | 5,923 | 0 | 0 | 0 | 0 | 0 | 78,161 |
| Transportation Security Administration | 53,546 | 11,329 | 0 | 0 | 0 | 0 | 0 | 0 | 64,875 |
| Funds | | | | | | | | | |
| FDOT Funds | 8,197 | 28,281 | 5,994 | 0 | 0 | 0 | 0 | 0 | 42,472 |
| Aviation Revenue Bonds | 113,533 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 113,533 |
| Double-Barreled GO Bonds | 42,685 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 42,685 |
| Tenant Financing | 27,500 | 7,500 | 0 | 0 | 0 | 0 | 0 | 0 | 35,000 |
| Total: | 266,421 | 109,249 | 11,917 | 0 | 0 | 0 | 0 | 0 | 387,587 |
| Expenditures | | | | | | | | | |
| Strategic Area: Transportation | | | | | | | | | |
| Airside Improvements | 5,600 | 22,715 | 7,572 | 0 | 0 | 0 | 0 | 0 | 35,887 |
| Cargo Facilities Improvements | 739 | 3,041 | 1,013 | 0 | 0 | 0 | 0 | 0 | 4,793 |
| General Aviation Airports | 1,105 | 493 | 0 | 0 | 0 | 0 | 0 | 0 | 1,598 |
| Landside Improvements | 1,853 | 98 | 0 | 0 | 0 | 0 | 0 | 0 | 1,951 |
| Support Facilities | 60,190 | 114,571 | 20,579 | 0 | 0 | 0 | 0 | 0 | 195,340 |
| Terminal Improvements | 87,461 | 59,235 | 1,322 | 0 | 0 | 0 | 0 | 0 | 148,018 |
| Total: | 156,948 | 200,153 | 30,486 | 0 | 0 | 0 | 0 | 0 | 387.587 |

FY 2013 - 14 Adopted Budget and Multi-Year Capital Plan

Miami-Dade Aviation Department | FY 2013-14

Total Budget

The following is a summary of sources and uses of all major funds and accounts for the Aviation Department. The cash balances (as detailed below) represent unexpended resources available only for the purposes for which they are reserved. Most of the funds follow the usual expenditure pattern. However, with the \$6.5 billion CIP being completed by the end of FY 2014, the Construction Fund balance should be nearly depleted at that time. MDAD has no definitive plans to issue any bonds in FY 2014 (with the exception of a possible refinancing). In the past, the proceeds of bond issues replenished the Construction Fund.

| (\$ in 000s) | Revenue | Improvement | Reserve Maintenance | Construction | Sinking- GARBs | Sinking- DBBs | Environme ntal Recovery | AA Claim | Total Budget |
|--|-----------|-------------|------------------------|--------------|-------------------|------------------|-------------------------------|----------|--------------|
| Beginning Cash Balance | \$68,627 | \$155,000 | \$50,000 | \$76,425 | \$172,000 | \$36,700 | \$50,000 | \$10 | \$608,762 |
| Sources of Funds | | | | | | | | | |
| Aviation Fees & Charges | \$363,544 | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$363,544 |
| Rental Revenues | 122,359 | | | | | | | | 122,359 |
| Other Revenues | 16,116 | | | | | | | | 16,116 |
| Commercial Operations | 87,260 | | | | | | | | 87,260 |
| Concessions | 166,682 | | | | | | | | 166,682 |
| General Aviation Airports | 6,706 | | | | | | | | 6,706 |
| Interest Earnings | | 200 | 150 | 100 | 5.000 | 300 | 300 | 5 | 6.055 |
| Grant Funds | | | 16,000 | 42,915 | | | | | 58,915 |
| American Airlines Payments | | | | 42,715 | | | | 7,500 | 7,500 |
| Transfer from Improvement Fund | 95,000 | | | | | 15,431 | | | 110,431 |
| Transfer from Revenue Fund | ,5,000 | 79,393 | 15,000 | | 316,828 | | | | 411,221 |
| Transfer from Sinking Fund | | 2,000 | 15,000 | | 310,020 | | | | 2,000 |
| Transfer from AA Claim Fund | | 2,000 | | 7,515 | | | | | 7,515 |
| PFC Revenues | | | | 7,515 | 54,500 | | | | 54,500 |
| Total Sources of Funds | \$857.666 | \$81,593 | \$31,150 | \$50.530 | \$376,328 | \$15,731 | \$300 | \$7,505 | \$1,420,803 |
| Total Sources of Funds | \$037,000 | \$01,575 | \$51,150 | \$30,330 | \$370,320 | \$15,75T | \$500 | \$7,505 | \$1,420,000 |
| Uses of Funds | | | | | | | | | |
| Salary & Fringes | \$106,486 | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$106,486 |
| Outside Contract Services | 77,298 | | | | | | | | 77,298 |
| Utilities | 56,700 | | | | | | | | 56,700 |
| G&A Administrative Support | 3,477 | | | | | | | | 3,477 |
| Insurance | 11,581 | | | | | | | | 11,581 |
| Other | 33,121 | 5,000 | | | | | | | 38,121 |
| MOU | 69,958 | | | | | | | | 69,958 |
| Capital | 11,596 | | | | | | | | 11,596 |
| Management Agreements | 71,905 | | | | | | | | 71,905 |
| Debt Service Payments | | | | | 374,328 | 15,431 | | | 389,759 |
| Construction in Progress | | | | 125,000 | | | 30,000 | | 155,000 |
| Projects in Progress and Committed | | 50,500 | 75.661 | | | | | | 126,161 |
| Transfer to Improvement Fund | 79,393 | | | | 2,000 | | | | 81,393 |
| Transfer to Construction Fund | | | | | 2,000 | | | 7.515 | 7,515 |
| Transfer to Sinking FundAviation Rev. Bds | 316,828 | | | | | | | 7,515 | 316,828 |
| Transfer to Sinking FundDB Bonds | 510,020 | 15,431 | | | | | | | 15,431 |
| Transfer to Reserve Maintenance | 15,000 | 13,431 | | | | | | | 15,431 |
| Transfer to Revenue Fund | 15,000 | 95.000 | | | | | | | 95,000 |
| Total Uses of Funds | \$853,343 | \$165,931 | \$75,661 | \$125,000 | \$376,328 | \$15,431 | \$30,000 | \$7,515 | \$1,649,209 |
| | | (a.) a | | | _ | a | (a.a. = 4 - 1 | · · · · | (aaa (|
| Excess (Deficit) of Source over Use of Funds | 4,323 | (84,338) | (44,511) | (74,470) | 0 | 300 | (29,700) | (10) | (228,406) |
| Ending Cash Balance | \$72,950 | \$70,662 | \$5,489 | \$1,955 | \$172,000 | \$37,000 | \$20,300 | \$0 | \$380,356 |

FY2014 Budget Summary of Sources and Uses All Funds Reflected in the Miami-Dade County Budget Ordinance

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The following schedule represents a historical account of all Aviation Department funds for the last two fiscal years and also reflects the total Budgets for FY 2013 and FY 2014. As expected, the cash balances that pertain to funding the CIP (e.g., construction related funds) are decreasing as MDAD nears the end of its CIP. The remaining cash will primarily consist of the operating reserve, which represents 16.0% (it has been increased to 16.5% in FY 2014) of the operating expense portion of the Budget and MDAD's other unrestricted cash funds.

| | Actual | Dudget | Actual | Dudget |
|--|-------------------|-------------------|--|----------------------|
| (\$ in 000s) | Actual FY 2012 | Budget FY 2013 | FY 2013 | Budget FY 2014 |
| Beginning Cash Balance | \$986,208 | \$455,727 | \$848,824 | \$608,762 |
| | \$700,200 | \$433,121 | \$040,024 | \$000,702 |
| Sources of Funds | | | | |
| Aviation Fees & Charges | \$344,242 | \$355,499 | \$356,698 | \$363,544 |
| Rental Revenues | 124,856 | 132,782 | 123,818 | 122,359 |
| Other Revenues | 13,718 | 15,592 | 16,685 | 16,116 |
| Commercial Operations | 88,263 | 92,689 | 92,800 | 87,260 |
| Concessions | 163,303 | 159,472 | 182,114 | 166,682 |
| General Aviation Airports | 6,749 | 6,218 | 6,916 | 6,706 |
| Interest Earnings | 2,772 | 5,753 | 2,998 | 6,055 |
| Grant Funds and Insurance Reimbursements | 38,499 | 65,484 | 57,340 | 58,915 |
| Tenant Financing | | 15,000 | | |
| Transfer from Bond Escrow Account | | | 58 | |
| American Airlines Payments | 10,000 | 7,500 | 7,500 | 7,500 |
| Transfer from Improvement Fund | 101,224 | 100,432 | 94,794 | 110,431 |
| Transfer from Revenue Fund | 439,188 | 415,145 | 467,766 | 411,221 |
| Transfer from Sinking Fund | 2,146 | 1,500 | 1,789 | 2,000 |
| Transfer from AA Claim Fund | 2,110 | 22,000 | | 7,515 |
| PFC Revenues | 85,000 | 50,750 | 50,000 | 54,500 |
| Total Sources of Funds | \$1,419,961 | \$1,445,816 | \$1,461,277 | \$1,420,803 |
| | ¢1/11///01 | ¢1/110/010 | ¢1,101,277 | ¢1/120/000 |
| Uses of Funds | | | | |
| Salary & Fringes | \$97,633 | \$103,614 | \$96,370 | \$106,486 |
| Outside Contract Services | 59,243 | 75,057 | 64,743 | 77,298 |
| Utilities | 48,252 | 54,859 | 47,477 | 56,700 |
| G&A Administrative Support | 5,870 | 1,958 | 2,787 | 3,477 |
| Insurance | 9,830 | 11,651 | 9,697 | 11,581 |
| Other | 25,284 | 45,148 | 27,332 | 38,121 |
| MOU | 59,516 | 59,694 | 68,576 | 69,958 |
| Capital | 3,292 | 9,921 | 5,984 | 11,596 |
| Management Agreements | 66,369 | 72,018 | 66,039 | 71,905 |
| Debt Service Payments | 368,170 | 387,697 | 362,006 | 389,759 |
| Construction in Progress | 196,493 | 216,082 | 87,773 | 155,000 |
| Projects in Progress and Committed | 45,715 | 108,825 | 43,847 | 126,161 |
| Transfer to Improvement Fund | 144,327 | 81,134 | 134,610 | 81,393 |
| Transfer to Construction Fund | | 22,000 | | 7,515 |
| Transfer to Sinking FundAviation Rev. Bds | 285,007 | 318,511 | 321,945 | 316,828 |
| Transfer to Sinking FundDB Bonds | 205,007 | 15,432 | 20,844 | 15,431 |
| Transfer to Reserve Maintenance | 36,000 | 17,000 | 22,000 | 15,000 |
| Transfer to Revenue Fund | 81,224 | 85,000 | 89,794 | 95,000 |
| Total Uses of Funds | \$ 1,557,344 | \$1,685,601 | \$1,471,823 | \$1,649,209 |
| | ÷ 1,007,044 | ÷.,000,001 | ÷.,.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | \$1,0 <i>1,1</i> 207 |
| Excess (Deficit) of Source Over Use of Funds | (\$137,383) | (\$239,785) | (\$10,546) | (\$228,406) |
| Ending Cash Balance | \$848,824 | \$215,941 | \$838,278 | \$380,356 |

FY 2012-2014 Budget and Actual Summary of Sources and Uses All Funds

CONCLUSION

Every effort has been made to ensure that the FY 2014 Budget reflects the priorities of the County, and meets all federal safety and security mandates and legislative requirements. The Budget also allows the Department to fulfill its strategic goals in the coming fiscal year and provides for continued operation of the Airport System.

Respectfully submitted,

Emilio T. González Aviation Director

hand Zer

Anne Syrcle Lee Chief Financial Officer



Introduction

Overview

MIA is located approximately seven miles west of the downtown area of the City of Miami and nine miles west of the City of Miami Beach. The Airport includes approximately 3,300 acres and approximately 184 buildings. Currently the terminal building is a single horseshoe-shaped building with seven concourses (A, D, E/Satellite, F, G, J and H) that include approximately 102 aircraft gates as of September 30, 2010.

The Airport is different from many airports in that it does not have a separate international terminal. Accordingly, the terminal building's third level is capable of moving international passengers to one of two Federal Inspection Service (FIS) areas located in the terminal building area one near Concourse E and the other near Concourse J. In October 2007 the FIS near the demolished Concourse B was closed and it will be replaced by a new FIS in the North Terminal as part of the NTD. Most passenger gates are equipped with loading bridges, of which the majority have international and domestic capability. The Airport also has 28 terminal area hardstand aircraft parking positions. As of September 30, 2010 the Terminal Building had 132 permanent and 29 temporary commercial operation locations occupying approximately 172,606 square feet of space. Concessions include duty free, food/beverage, retail and services. Services include advertising, banks, currency exchanges, airport operated clubs, baggage storage, ATM machines, barbershop, prepaid phone cards, baggage wrap machines, luggage cart rentals, baggage checkroom, and the Miami International Airport Hotel (the Hotel).

The Aviation Department operates five general aviation airports in addition to MIA as part of the Airport System. Three are used for traditional general aviation activities such as fixed base operations, and aircraft storage and maintenance facilities. One is used primarily for training purposes, while another has been decommissioned for the purpose of mining the limestone deposits located on its premises. All five are further described below.

- → Opa-Locka Executive Airport is a designated reliever airport for MIA and consists of 1,810 acres. The airfield consists of three active runways and a variety of other facilities including corporate hangars, an Aircraft Rescue and Fire Fighting building and a US Customs private aircraft clearance building.
- ✤ Kendall-Tamiami Executive Airport has become one of the busiest general aviation airports in Florida and is a designated reliever airport for MIA. The airport's property contains 1,360 acres and the airfield consists of three active runways. Other facilities include T-hangar bays, corporate hangars and office buildings. The County and the federal government have considerable facilities at the airport. Miami-Dade College has a satellite campus located at this airport at which it operates flight training programs.
- ➔ Homestead General Aviation Airport has three general aviation runways. This 960 acre airport serves the public, agricultural users, and sports aviation in the southern portion of the County.

Overview (cont)

- → The Dade-Collier Training and Transition Airport is located partially within the County and partially within Collier County, approximately 33 miles west of the Airport. This airport has one runway and is used for commercial air carrier and military flight training purposes. The 24,960 acre property has approximately 900 acres of developed and operational land; the remaining area is managed and operated by the Florida Game and Freshwater Fish Commission.
- → Opa-Locka West Airport was decommissioned in 2006. The Aviation Department entered into an agreement with the Florida Department of Transportation (FDOT) in 2008 for FDOT to serve as the manager of the purpose of mining limestone rock at the 422-acre airport site. There is ongoing litigation as to whether to allow the mining, so while the final legal outcome is being awaited; the Aviation Department is allowing an operator to conduct drag racing activities as an interim revenue producing measure.

Overview (cont)

| | | | FACTS AT-4 | A-GLANCE | | | | |
|--|--|--|--|--|---|---|--|--|
| | Miami-Dade | Airports: | | MIA | Rankings for 2012 | : | | |
| endall-Tamiami omestead Gene ade-Collier Train iami Internation irports' annual elated aviation in | tive Airport - OP Executive Airpo ral Aviation Airp ning and Transit Economic al Airport's (MIA economic impa dustries contribu | ort - TMB cort - X51 tion Airport - TN | ral Aviation n. MIA and directly and | Among U.S. Airports 1 ^{eff} International Freight 2 nd International Passengers 3 rd Total Freight 3 rd Total Freight 3 rd Total Cargo (Freight + Mail) 16 th Total Passengers 12 th Total Passengers Among Worldwide Airports 9 th 9 th International Freight 26 th International Passengers 10 th Total Freight 10 th Total Cargo (Freight + Mail) 23 rd Total Number of Operations 28 th Total Passengers | | | | |
| . A | Aiami Internat | ional Airport | | | Figures for 2012: | | | |
| 12/ 8L- Personnel: Avi Hotel: MI/ Number of Tic Number of Tic 'changes a 'changes a 'changes a 'changes a 2.24-hour departure k 3. A Cell Ph private, not LeJeune R 4. The eco spaces is k | 13,000 -26L: 10,500 30: 9,355 26R: 8,600 ation Dept. and A Hotel 259 roor keting Position es: coording to cons f8,724 parking se and Economy Park se aross con none Parking Lo -for-hire vehicles oad heading nor nomy Park & Ri iocated at 1350 N | y other: 36,797 ms 15: 451* 123* Comr struction spaces (includes ed & Ride lot). rvices are located courses D and J t, providing 60 s; s, is located just | conomy d on the paces for off with 554 | Domestic International Total: Domestic International Total: Weekday Da Weekday Da Weekday Da Weekday Da Usekday Da Weekday Da Usekday Da | 1,821,821 U.S. T | passengers passengers passengers ons ons ons | | |
| | TOP FIVE CARR | IERS FOR THE | | v | /hat's New at MIA | | | |
| | MONTH - TOT | | | | MIAMI INTERNATIONAL AMUON | | | |
| | TOTAL | | TOTAL FREIGHT* | | Follow, - | Sec. | | |
| American Airlines Delta American Eagle US Airways | 2,253,635 187,836 176,634 78,588 | UPS LAN ABX Air Tampa Cargo | 18,362.85 15,907.44 15,879.55 12,811.07 | and a start of the | Astractor file lends name & up d cole, com/iffymia | | | |
| TAM | 67,216 | Atlas Air | 11,740.26 | | | | | |

Overview (cont)

Airport Improvements

Capital Improvement Program: MIA's \$6.4 billion Capital Improvement Program (CIP) is nearly completed, encompassing all aspects of airport operations, from the Terminal and roadways to the cargo facilities and the airfield.

Terminal: Extending from MIA's Central terminal, the South and North Terminals have added over 4 million square feet to MIA's existing 3.5 million square feet of space. The new South Terminal is now open and adds 1.7 million square feet to MIA. The North Terminal encompasses more than 3.8 million square feet and its phased completion is scheduled for the third quarter of 20132. The North, Central, and South Terminals will have a total of 130 gates, with 106 international capable gates and 24 domestic gates. The Terminals will have 618 ticket counters and currently has 121 self-service check-in devices.

Cargo: MIA's cargo facilities encompass eighteen (18) cargo buildings with over 3.4 million square feet of warehouse, office, and support space. Apron space is presently 4.4 million square feet, with 41 common-use cargo positions and 31 leased cargo positions.

Roadway Improvements

Central Boulevard: To accommodate forecasted growth, improvement programs include: widening of Central Boulevard, new service roads, wider bridges and improved access to parking facilities.

25th Street Viaduct: Construction of the east phase project was completed in July 2011. The west phase project commenced in June 2012, and will provide a direct connection between MIA's cargo facilities and NW 82nd Avenue. The project is expected to be completed in December 2015.

MIA Mover: The elevated train that connects MIA and the new Rental Car Center and the Miami Intermodal Center opened September 9, 2011. The Mover runs through Central Boulevard with the capacity to transport more than 3,000 passengers per hour.

Rental Car Center (RCC): The 3.4 million square foot facility opened on July 13, 2010. The RCC consolidates under one roof the operations of 16 rental car companies, with a combined inventory of 6,500 rental cars.

Miami Intermodal Center (MIC): Next to the RCC will be the MIC, a massive ground transportation hub being developed by the State of Florida Department of Transportation linking rail, light rail, automobile, and bus traffic under one roof.

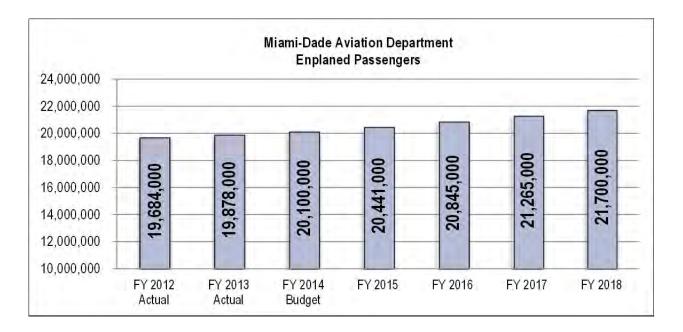
Five-Year Financial Outlook

The Airport System is considered the primary economic engine for Miami-Dade County as well as for South Florida. Over 35,000 people are employed in the Miami-Dade County System of Airports, 1,133 of whom are County employees. An economic impact study released in 2009 reported that MIA and the General Aviation Airports had an annual impact of \$26.7 billion in the region's economy. MIA and related aviation industries contribute approximately 272,395 jobs directly and indirectly to the South Florida economy, responsible for one out of every 4.1 jobs. Additionally, the airport system contributed \$923.3 million in state and local taxes, and \$644.1 million of federal aviation tax revenue.

Enplaned Passengers

In FY 2013-14, a diverse group of airlines will provide scheduled passenger service at the Airport including 9 U.S. airlines and 37 foreign-flag carriers. It is projected that during FY 2013-14, 20.1 million enplaned passengers will transit through MIA, representing a 1.0 percent increase over FY 2012-13 when 19.9 million enplaned passengers moved through MIA. Similarly domestic enplaned passenger traffic is projected to increase 3.3 percent in FY 2013-14 to 10.370 million from the figure of 10.033 million passengers in FY 2012-13. Domestic traffic represents 52 percent of MIA total passengers while international traffic is projected at 48 percent or 9.730 million enplaned passengers.

In international air travel, MIA's geographical location, close proximity to cruise port, and cultural ties provide a solid foundation for travel to and from Latin America, handling 48 percent of the South American market, 28 percent of Central America and 27 percent of the Caribbean market. With 49 percent of total passenger traffic being international, MIA ranks second in the USA for international passenger traffic and maintains one of the highest international-to-domestic passenger ratios of any U.S. airport.

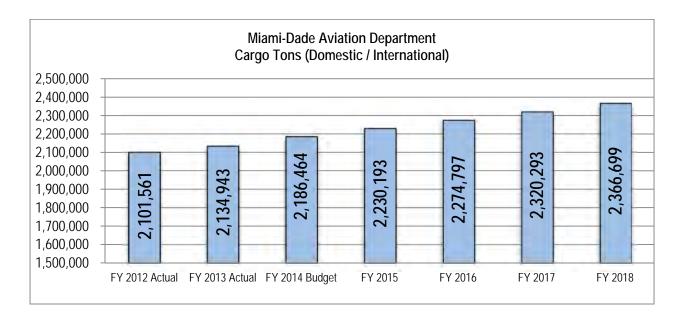


Cargo

In international trade, MIA is the major air cargo trans-shipment point between Latin America and the Caribbean, and other global markets primarily in the USA and Europe, ranking number one in the USA for international freight. Actual cargo (freight plus mail) tonnage was 2.135 million in FY 2012-13, resulting in an increase of 1.6 percent above the prior's year's tonnage of 2.102 million. Cargo tonnage is projected to increase by two percent in FY 2013-14 to 2.186 million tons and maintain a two percent growth rate thereafter. International tonnage, representing 86 percent of total tonnage is projected to be 1.888 million tons in FY 2013-14 and domestic tonnage is projected at 298,000 tons. It is projected that these amounts will grow proportionally at a two percent growth factor.

MIA's total air trade is valued at \$69.9 billion annually, or 97 percent of the dollar value of Florida's total air imports and exports, and 44 percent of the State's total (air and sea) trade with the world. As the center for hemispheric air trade, MIA now handles 84 percent of all air imports and 81 percent of all air exports between the United States and the Latin American/Caribbean region. MIA is the USA's leading airport in the handling of perishable products, handling 71 percent of all perishable products, 90 percent of all cut-flower imports, 58 percent of all fish imports, and 73 percent of all fruit and vegetable imports.

MIA's cargo facility development program that began in 1992 has been completed, providing the Airport with over 2.7 million square feet of space in 17 new cargo buildings. Apron space has grown to over 3.8 million square feet, capable of handling 17 B747s or 38 DC-10Fs. Additionally, the Aeroterm / Centurion Cargo Facility was completed which can accommodate 8 B747 wide-body freighters.



MIA Operating Strategy

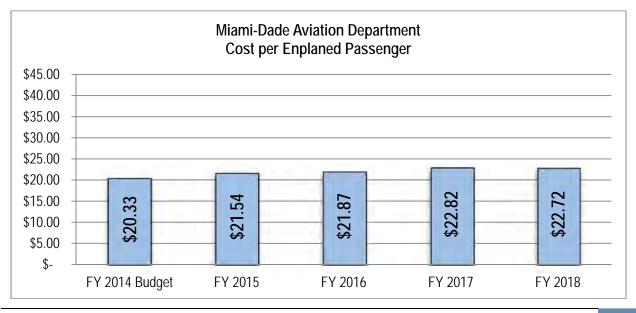
MIA's strategy to enhance the Airport System's competitive position with other airports and to attract more airlines as well as increase existing volume includes:

- Re-evaluating and restructuring needed business arrangements with existing and new airlines to attract additional activity
- Implementing procedures to enhance passenger experience and satisfaction
- Establishing procedures to increase commercial revenues and market rentals in the near and long-term
- Developing and beginning implementation of a plan to reduce the operating costs in the near and long-term in an effort to bring MIA's airport charges to a more affordable level
- Managing the construction of the capital program including the repair of facilities so that the airport system has the infrastructure required by its tenants

CIP Financial Update

The overall purpose of the CIP is to accommodate future MIA growth and to make the Airport more efficient from an airline operational perspective (e.g., North Terminal). The CIP is funded primarily by long-term debt, to be paid from charges to the airlines, supplemented by grants and limited pay-as-you-go revenues. MDAD completed \$6.509 billion in capital improvements that included a new North Terminal, expansion of the South Terminal, improvements to the Central Terminal, construction of the automated people mover (MIA Mover), roadway and facilities improvements and replacement of airport business systems.

In order to improve efficiency of operations, the Department plans to mitigate inflationary cost increases in the future with reductions in operating expenses. A goal was established to reduce these operating expenses by 20 percent over five years. The Department's ultimate goal is to meet a \$35 airline cost per enplaned passenger target by FY 2014-15, which represents a target internally adopted by the Department so as to keep the Airport competitive with other airports and affordable to the air carriers serving MIA.



Safety and Security

MDAD strives to operate a system of airports that provides for the safe and comfortable movement of people and goods in efficient and attractive facilities while offering competitive prices to all users. With the current threat against civil aviation, the Miami-Dade County System of Airports has been faced with an ever-growing number of security directives from the federal government. MDAD has reacted promptly to meet the deadlines imposed by the federal government and has adjusted staff assignments and used uniform police officers when possible to minimize overtime costs in an effort to respond to these increased requirements. Other issues require continuing dialogue with the Department of Homeland Security (DHS) and members of Congress to secure funding for federal security mandates, as well as ensuring that the DHS officials, and the policies they create, recognize the unique features of MIA, its passengers and the greater Miami community. MDAD continues to work with DHS to achieve an effective balance between implementing necessary security measures and protecting and expanding MIA's air service operations and the associated economic impact.

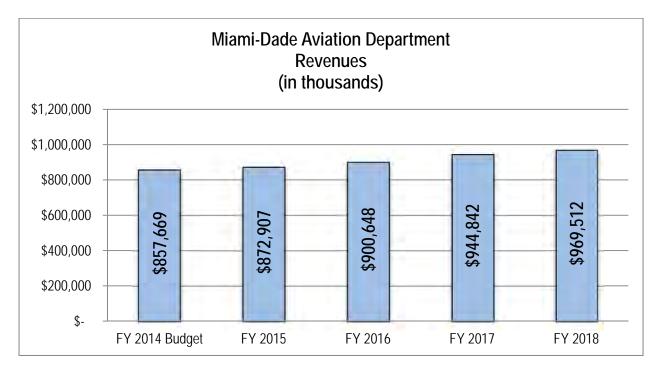
Following the tragic events of September 11, 2001, the Transportation Security Administration (TSA) was tasked by Congress to deploy security equipment for detecting explosives in passenger baggage. MDAD has worked with TSA on a viable long-term solution to efficiently screen passenger checked baggage by installing Explosive Detection System (EDS) in-line with MIA's baggage conveyor system. The TSA has committed \$74.4 million to offset the cost of an inline EDS.

Economic Outlook

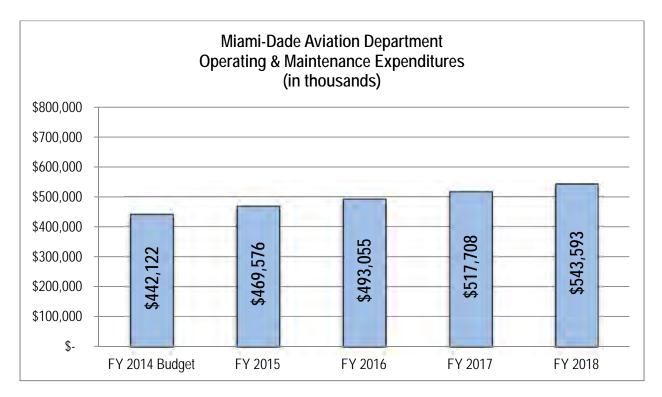
MDAD recognizes sound management and financial investment strategies as a priority outcome. Currently, the Department's bonds are rated A2 by Moody's, A by Standard & Poor's, and A by Fitch Ratings. All of the rating agencies cite MIA's role as the nation's largest international gateway to Latin America as an important strength.

After a sustained growth period from FY 2001-02 through FY 2007-08, in FY 2008-09, MDAD experienced a leveling of traffic consistent with the consolidation of the airline industry due to economic conditions worldwide. The upward trend in total passengers resumed in FY 2009-10 and continued through FY 2012-13. During FY 2012-13, MDAD experienced a 1.2 percent decline in domestic traffic and a 4.2 percent improvement in international traffic resulting in an overall increase of 1.4% when compared to FY 2011-12. The Department is projecting a 1.1 percent growth rate in the FY 2013-14 Budget over FY 2012-13 actual enplaned passengers. Passenger Facility Charges (PFC), imposed per passenger to provide revenues to pay debt service for approved projects within the CIP, have generated \$953.9 million since its inception in October 2001. MDAD is authorized to collect \$2.757 billion including interest, before the authorization expires on October 1, 2037.

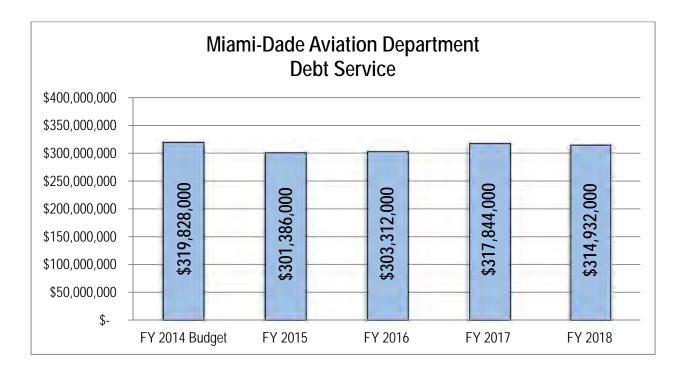
The airline rates and charges at MIA have continued to increase due to the issuance of additional debt required for the department's ongoing Capital Improvement Program. The department is making efforts to increase its ranking as a major airport system as exemplified in its "WE MEAN BUSINESS" Campaign, a five-year plan to refine and improve the department's goals and measures, consistent with its management strategy to increase efficiency, streamline operations, and reduce operating expenses, ensuring MDAD a greater share of the aviation market.



MDAD's revenue forecast is based on a residual revenue model. Unlike traditional fee for service models, MDAD calculates the landing fee rate based on expenses that are not covered by direct fee for services provided. The revenue forecast incorporates additional debt service related expenditures that will be incurred in FY 2013-14, which may require an increase in landing fee rates.



MDAD's operating and maintenance expenditures include expenditures associated with running Miami International Airport as well as four general aviation airports. This amount excludes depreciation, transfers to debt service accounts, improvement fund and maintenance reserve accounts, as well as a mandated operating cash reserve. The North Terminal is now open and the related incremental expenses for maintaining the new facility have been reflected in the adopted operating budget of the Aviation Department. The last component of the North Terminal, Federal Inspection Services area was opened July 31, 2012.



Organizational Goals & Key Strategies

The County adopted a Results-Oriented Government Framework in 2003. The goal of this framework is to have organizations working towards the same results, and knowing what actions to take to achieve them. The Department's priorities now determine the allocation of resources during the budget process.

The County's strategic planning initiative consists of a *Plan, Measure, and Monitor* process. It provides a framework of where the Aviation Department wants to go, how to get there, and how progress is measured along the way. The process ensures the Aviation Department's alignment with the County's implemented strategic plan.

Department Purpose/Mission

VISION - to be a world class airport providing the highest level of customer service

MISSION - to cost effectively operate airport facilities that are safe, efficient, customer friendly, environmentally responsible and contribute to the economic growth of the community

Strategic Alignment

The following are the Miami-Dade Aviation Department's (MDAD's) objectives/metrics, which align to the County's strategic plan outcomes. Performance measures are included at the division level.

- 1. Ensure excellent customer service for passengers. (TP2-6)
 - o Enhance Customer Service
 - MIA Overall Customer Service Ratings MIA Survey (Operations Group)
 - Airport workers trained through "Miami Begins with MIA" program (Operations Group)
- 2. Continually modernize seaport and airports. (TP3-3)
 - Enhance Customer Service
 - Airspace analysis for airport construction (Aviation Planning, Landuse, & Grants Group)
- 3. Develop and retain excellent employees and leaders. (GG2-2)
 - Ensure a safe working environment
 - MDAD Job Related Injury/Illness Incidents (Administration Group)
- 4. Ensure security at airports, seaport, and on public transit. (TP2-4)
 - Provide a secure environment at the airports
 - MIA Overall Crimes (Public Safety & Security Group)

Strategic Alignment (cont)

- 5. Provide sound financial and risk management. (GG4-1)
 - o Increase revenue generating activity at MIA
 - MIA Non-Terminal Rental Revenue (Business Retention & Development Group)
 - GAA Rental Revenue (Business Retention & Development Group)
 - Commercial Operations Revenue (Business Retention & Development Group)
 - Public Parking Revenue (Business Retention & Development Group)
 - Commercial Operations Revenues (Business Retention & Development Group)
 - New Passenger Routes (Business Retention & Development Group)
 - New Carriers (Business Retention & Development Group)
- 6. Attract more visitors, meetings, and conventions. (ED2-1)
 - o Contain operating expenses
 - MIA Cost Per Enplaned Passenger (Finance & Strategy Group)
 - Landing Fee Rate (Finance & Strategy Group)
 - Increase revenue generating activity at MIA
 - Enplaned Passengers (Finance & Strategy Group)
 - MIA Total Passengers (Finance & Strategy Group)
- 7. Attract and increase foreign direct investments and international trade from targeted countries (ED3-1)
 - Increase revenue generating activity at MIA
 - MIA Cargo Tonnage (Finance & Strategy Group)
- Reduce County government's greenhouse gas emissions and resource consumptions. (GG6-1)
 - Adhere to a green approach in disposal of waste
 - Personal Pledge to Recycle Cardboard (Facilities Management Group)
- 9. Effectively allocate and utilize resources to meet current and future operating and capital needs. (GG4-2)
 - o Maintain a safe working environment
 - CIP Construction lost workday rate cases (Executive Group)

Financial Policies

The financial policies of the Miami-Dade Aviation Department are governed by the Trust Agreement and the Airline Use Agreement. These documents provide the framework for overall fiscal management and help maintain financial stability. They reflect long-standing principles and practices to guide the Department.

The Trust Agreement is the foundation of our financial system and establishes the various funds and their requirements. As long as Aviation Revenue Bonds are outstanding, the Trust Agreement provides the financial structure for the Aviation Department, which requires MDAD to account for its financial operation on a cash basis and on an accrual basis for financial reporting purposes.

The Trust Agreement provides that all Revenues are to be deposited in the Revenue Fund to be held in trust by the Co-Trustee. Moneys in the Revenue Fund are to be applied for various purposes and to fund accounts in the following priority:

- 1) To pay from the Revenue Fund any Current Expenses as they "become due and payable."
- 2) To hold within the Revenue Fund an operating reserve of not more than 20% of the annual budget for current expenses.
- 3) To the Bond Service Account in the Sinking Fund to pay interest on all Bonds outstanding and principal on serial bonds outstanding under the Trust Agreement.
- 4) To the Redemption Account in the Sinking Fund to fund the amortization requirement on any term bonds.
- 5) To the Reserve Account in the Sinking Fund to maintain a balance of one-half the maximum Principal and Interest Requirements for any future fiscal year.
- 6) To the Reserve Maintenance Fund such amount as recommended by the Consulting Engineers to pay all or part of the cost of unusual or extraordinary maintenance or repairs, renewals and replacements, and premiums on insurance.
- 7) To Improvement Fund the remaining balance, if any, for any purpose permitted under the Trust Agreement.

Financial Policies (cont)

The Rate Covenant in Section 501 of the Trust Agreement states that the County will, at all times, establish and collect rates and charges relating to the Aviation Department to:

- 1) Provide adequate funds for the payment of Current Expenses.
- 2) Provide for making deposits to the Reserve Maintenance Fund in the amounts recommended by the Consulting Engineers.
- 3) Provide for (a) deposits to the Sinking Fund (other than the Reserve Account) that in each fiscal year will equal not less than 120% of the Principal & Interest Requirements due in that fiscal year and (b) deposits to the Reserve Account and payments to reimburse providers of Reserve Facilities.
- → The Airline Use Agreement is a 15 year agreement, which is scheduled to expire on April 30, 2017. This AUA provides that the County, acting through the Board, has the right to calculate and collect landing fee using an Airport System residual methodology so that Revenues from Signatory Airline landing fees together with Revenues from other sources will, at all times, be sufficient to meet:
 - 1) The requirements of the Rate Covenant.
 - 2) Certain other requirements, including funding of certain indebtedness payable from moneys in the Improvement Fund, including the debt service related to the 2010 Double-Barreled Bonds.

Budget Overview

The annual budget is determined for a fiscal year, which is the twelve month cycle that comprises the Department's reporting period. The Aviation Department's fiscal year begins on October 1 of each year and ends on September 30 of the following year. All expenditures reflected in the BCC approved annual budget are considered appropriated amounts for purposes of expenditure authorization. The Department has to submit a budget amendment to the BCC for approval if it needs to increase the appropriated amounts at any point during the fiscal year.

Balanced Budget – the County defines a balanced budget as a set of self-balancing funds in which revenue equals expenditures.

Budget Development Process

Pursuant to Article 5 of the Miami-Dade County Charter, the Mayor is required to prepare a proposed budget between June 1 and July 15. The Mayor or his designee is then required to present the budget to the Board of County Commissioners (BCC).

The budget development is a year round process and the Miami Dade Aviation Department must comply with the established County deadlines; therefore, the budget process below was established:

- ➔ Prep-Phase (October- Early November) the timeline, budget process, and budget directives are developed, and the business plan for the department is reviewed and updated. Additionally, the budget kick-off meeting takes place.
- ➔ Budget Development Phase (Mid November September) this phase is further brokenout into three periods:
 - → Budget Estimates Stage (Mid November Early February) All divisions submit their operating resource allocation requests. Those requests are linked to the priorities in the Department Business Plan. Preliminary Rates, Fees and Charges are calculated. Consultation with the Miami Airport Affairs Committee (MAAC) takes place and the preliminary proposed budget is submitted as part of the County Budget. Additionally, during this phase the Departmental Capital Budget is developed and submitted as part of the County Budget.
 - → Refinement Stage (Mid February June) throughout this stage various meeting take place, internally and with the externally at County level. Internally, Senior Management Reviews are held to review line-item budgets. Externally, Resource Allocation meetings are held with the Office of Management and Budget (OMB), the County Manager and the Assistant County Manager. Additionally, meetings are held with the MAAC to discuss any changes in the rates, fees, and charges.

Budget Development Process (cont)

- → Finalization Stage (July September) During this stage the final budget is presented to the MAAC and further review is made in consideration of the airlines comments. Additionally, the first and second, County level budget hearings take place for final adoption of the budget.
- → Wrap-Up Phase (Mid October November) The Adopted Budget Book and Rates, Fees, and Charges Book are published, budget presentation is submitted for receipt of the GFOA Award and the new fiscal year commences.

NOTE: Prep-Phase and Wrap-Up Phase overlap.

Budget Timeline

| [| | | | | | | | | | | | | | Wrap- Up |
|--|------------------------------|----------------------|----------|----------|----------|---------|---------|-----|-----------|----------|----------|----------|----------|-------------|
| | | Phase | | | | | | | ent Phase | | | | | Phase |
| | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov |
| Prep-Phase | + + | + + | | | | | | | | | | | | |
| Development of Budget Process Timeline | + | + + | | | - | | | | | | | | | - |
| Development of Budget Process Development of Budget Directives | 7 7 | 7 + | - | | | | | | | | | | | + |
| Development of Business Plan | ., | + | | | - | | | | | | | | | - |
| Budget Kick-Off Meeting | | <i>,</i> <i>,</i> | | | | | | | | | | | | |
| Budget Development Phase | | | | | | | | | | | | | | |
| Budget Estimates Stage | | <i></i> | <i>+</i> | + | <i>→</i> | | | | | | | | | 1 |
| Initial operating budget estimates are | | + | <i></i> | | | | | | | | | | | 1 |
| prepared by Divisions Development of the Capital Budget | | | <i></i> | → | | | | | | | | | | + |
| Submission of Departmental Proposed | | | , | , , | | | | | | | | | | - |
| Capital Budget as part of the County Budget | | | | 7 | | | | | | | | | | <u> </u> |
| Preliminary calculation of Rates, Fees, and Charges | | | | + | | | | | | | | | | |
| Consultation with MAAC Liaison for updates | | | | + | | | | | | | | | | \square |
| Submission of Departmental Preliminary Proposed Operating Budget as part of the County Budget | | | | | + | | | | | | | | | |
| Refinement Stage | | | | | + | + | + | + | + | | | | | |
| MAAC consultation for mid-year financial results and adjustments | | | | | + | | | | | | | | | |
| Operating Budget review & refinements - as needed | | | | | + | * | + | + | + | | | | | |
| Consultation with MAAC Liaaison - as needed | | | | | + | <i></i> | <i></i> | + | + | | | | | |
| Resource Allocation Meeting with OMB & ACM to discuss Dept. major concerns and budget submittal | | | | | | | + | | | | | | | |
| County Managers meeting with the Aviation Director to discuss unresolved issues & brief the Manager as he prepares to present the County Budget | | | | | | | | + | | | | | | |
| Review budget in consideration of County Manager's comments | | | | | | | | + | | | | | | |
| Finalization Stage Stage | | | | | | | | | | + | + | + | | |
| MAAC Budget Presentation of Proposed Operating Budget and Rates, Fees, & Charges | | | | | | | | | | + | | | | |
| Review of Operating Budget in consideration of Airline comments | | | | | | | | | | + | + | | | |
| MAAC Presentation of revised Proposed Operating Budget and A/L Rates, Fees, & Charges | | | | | | | | | | | + | | | |
| First & second Budget Hearing presentation to BCC | | | | | | | | | | | | + | | |
| Wrap-Up Phase | | | | | | | | | | | | | + | + |
| Commencement of Fiscal Year | | | | | | | | 1 | | | | | + | |
| Adopted Operating Budget is loaded into MDAD'S financial system | | | | | | | | | | | | | + | |
| Approved Budget Book is finalized, published and placed on the Department's intranet site | | | | | | | | | | | | | | + |
| Approved Rates, Fees, & Charges Book is finalized, published, and placed on the Department's intranet site | | | | | | | | | | | | | | <i></i> |
| Budget document is submitted for receipt of GFOA Award | | | | | | | | | | | | | | + |

Budgetary Controls

The Financial Planning & Performance Analysis Division closely monitors expenditures to ensure fiscal stability and accountability. Each division must operate within their budgeted line item. If a division is over its budgeted expense in a line item, budget transfers are required to ensure funding is available. Requests for budget transfers are evaluated and approved by the Financial Planning & Performance Analysis Division.

Financial Structure

FUND STRUCTURE - The following details the Miami-Dade County Fund Structure, describing the various funds and providing information regarding appropriations. A fund is a set of self-balancing accounts that are segregated for the purpose of carrying on specific activities or attaining certain objectives, as required by special regulations, restrictions, or limitations. Miami-Dade County's funds can be divided into three categories: governmental funds, proprietary funds, and fiduciary funds. Only governmental funds and proprietary funds are appropriated as part of the annual budget. The Budget Ordinance that is presented to the BCC in September for the two public budget hearings follows such a fund structure.

- → Governmental funds account for most of the County's basic services. General revenues, grants, or contributions principally support the activities reported in these funds.
- Proprietary Funds are those funds where the County charges a user fee in order to recover costs. The County's proprietary funds include enterprise funds and an internal service funds.
- → Enterprise Funds are used to finance and account for the acquisition, operation, and maintenance of facilities and services that are intended to be entirely or predominantly self-supporting through the collection of charges from external customers.

Within the Enterprise Fund of the Aviation Department there are five separate self-balancing funds that comprise the total budget: The budget for all the funds within the Enterprise Fund are prepared using the cash basis of accounting as required by the Trust Agreement. Under this method, revenues are recorded when earned and expenses are recorded at the time the liabilities are incurred.

- Revenue Fund the Department's operating fund
- Reserve Maintenance Fund pays for all or part of the cost of unusual or extraordinary maintenance or repairs, renewals and replacements and premiums on insurance required under the Trust Agreement which governs the Aviation Revenue Bonds
- Improvement Fund provides moneys for any airport or airport related purpose or for the redemption of Aviation Revenue Bonds or payment of interest on commercial paper notes
- **Sinking Fund** the Department's debt service funds for the payment of principal and interest on the Department's long term Aviation Revenue Bonds
- **Construction Fund** the Department's capital project's fund

These funds are all reflected in the County's Budget Ordinance which is approved by the BCC.

Fund Usage

The budget for all of the funds within the Enterprise Fund is prepared using the cash basis of accounting as required by the Trust Agreement.

The table below illustrates the difference between cash basis and accrual basis

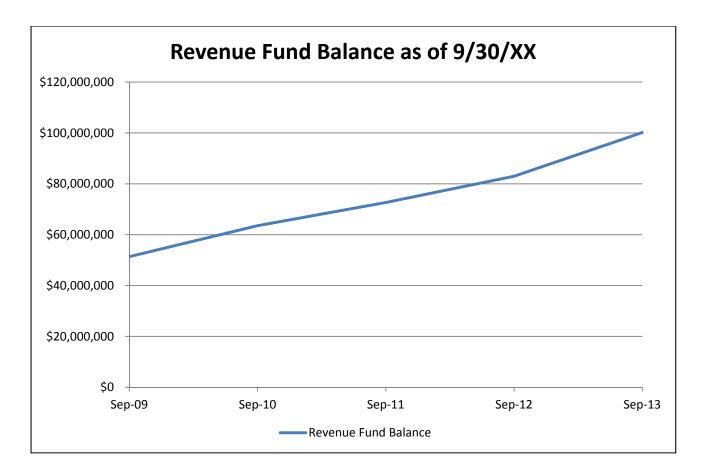
| Cash Basis | Accrual Basis |
|--|--|
| Revenues are recorded when they are received | Revenues are recorded when they are earned |
| Expenses are recorded when they are paid | Expenses are recorded when they are incurred |
| Financial statements reflect revenues and expenses based on when transactions were entered, rather than when revenues were earned or expenses incurred | Financial statements match revenues to the expenses incurred in earning them |

The table below illustrates the usage of funds by group.

| | Revenue | Improvement | | Construction |
|--------------------------------------|---------|-------------|------|--------------|
| Group | Fund | Fund | Fund | Fund |
| Executive | Х | | Х | |
| Finance & Strategy | Х | Х | | |
| Operations | Х | | | Х |
| Public Safety & Security | Х | | Х | Х |
| Facilities Management | Х | | Х | Х |
| Administration | Х | | Х | |
| Business Development | Х | | | |
| Aviation Planning, Land-Use & Grants | х | | | |

Fund Balance

The growth in the Revenue Fund is primarily attributed to the increase in the operating reserve requirement and the increase in the monthly transfer to the Sinking Fund for the annual Debt Service amount. The operating reserve requirement increased from 14.0% of the annual budgeted amount of operating expenses in FY 2009 to 16.0% in FY 2013; \$57.8 million in FY2009 to \$68.6 million in FY2013. The monthly debt service transfer increased from \$12.3 million in FY 2009 to \$26.8 million in FY 2013.



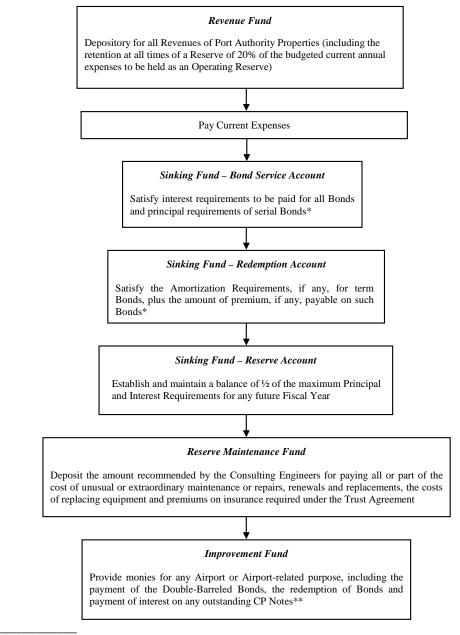
The chart above reflects the trend for the Revenue Fund balance over the last five fiscal years.

Flow of Funds

MONTHLY APPLICATION OF REVENUES UNDER THE TRUST AGREEMENT

PORT AUTHORITY PROPERTIES

The chart below summarizes the application of revenues under the Trust Agreement.



- Note: *Requirements payable from Revenues may be reduced to the extent such requirements are satisfied from other sources outside the Trust Agreement (*e.g.*, PFCs) set aside for such purpose.
 - ** Certain monies are transferred annually from the Improvement Fund to the Revenue Fund pursuant to the terms of the AUA. Such transferred deposits to the Revenue Fund are treated as Revenues under the Trust Agreement.

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Debt Policies

The Aviation Department issues Aviation Revenue Bonds in accordance with the Trust Agreement, which requires certain covenants and tests be met before the bonds can be issued. In addition, the Board of County Commissioners approves all debt as well as all the capital projects for which the bond funds are used as a funding source. In the past, the Aviation Department implemented a funding program primarily using commercial paper to interim finance the capital project costs and then issued Aviation Revenue Bonds to pay off the commercial paper. This process is similar to the treatment of bond anticipation notes.

In order to issue bonds, the Trust Agreement requires the County meet certain requirements including statements signed by various outside parties and the Aviation Department Director certifying the capital improvements are necessary and that there will be sufficient net revenues to pay 120% of the annual debt service during the forecast period. After issuing the Bonds, the Aviation Department first uses the Bonds to: 1) pay off commercial paper, 2) pay financing costs, and 3) deposit monies into a capitalized interest account, which is used to pay interest on the bonds for one to two years after issuance. Any remaining bond proceeds are then deposited into a construction fund account to be used to directly pay CIP costs. All of the various bond issues are deposited into separate bank accounts where the funds can be accounted for and separately tracked.

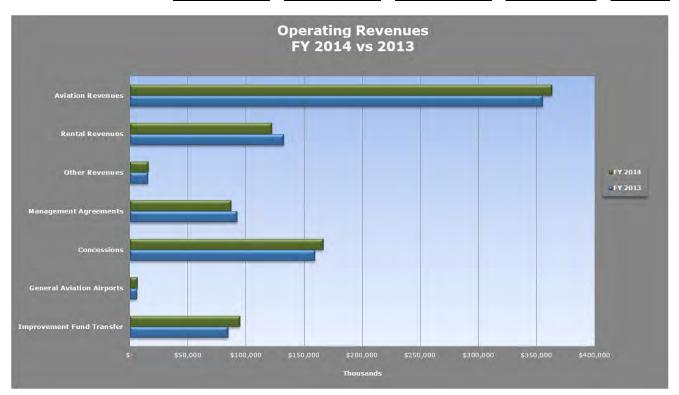
The Trust Agreement also requires the Aviation Department to meet the debt service Reserve Account Requirement upon issuance of any new Bonds. This requirement is one-half of the maximum Principal and Interest Requirements for any Fiscal Year thereafter on all Bonds then outstanding. This requirement can be cashed funded or covered with a surety bond underwritten by a provider that meets the requirements as described in the Trust Agreement and in the Debt Service section of this report.



Budget Overview: Operating Revenues

Budget Comparison

| | Actual | Adopted Budget | Adopted Budget | Inc/(Dec) FY 2014 vs FY 2013 | | | |
|---------------------------|---------------|-------------------|-------------------|---------------------------------|-------|--|--|
| | FY 2012 | FY 2013 | FY 2014 | \$ | % | | |
| Cash Carryover | \$ 48,362,787 | \$ 65,440,675 | \$ 68,627,153 | \$ 3,186,478 | 4.9% | | |
| Aviation Revenues | 344,241,799 | 355,498,870 | 363,543,510 | 8,044,640 | 2.3% | | |
| Rental Revenues | 124,856,047 | 132,781,898 | 122,358,885 | (10,423,013) | -7.8% | | |
| Other Revenues | 13,716,884 | 15,591,729 | 16,115,747 | 524,018 | 3.4% | | |
| Management Agreements | 88,262,726 | 92,688,901 | 87,259,736 | (5,429,165) | -5.9% | | |
| Concessions | 163,303,225 | 159,472,118 | 166,682,012 | 7,209,894 | 4.5% | | |
| General Aviation Airports | 6,749,143 | 6,218,158 | 6,706,192 | 488,034 | 7.8% | | |
| Improvement Fund Transfer | 81,223,683 | 85,000,000 | 95,000,000 | 10,000,000 | 11.8% | | |
| Total Operating Revenues | \$870,716,294 | \$912,692,349 | \$926,293,235 | \$ 13,600,886 | 1.5% | | |



The chart above is a comparison of the FY 2014 and FY 2013 operating revenues by the major categories; the greatest percentage change is in the Improvement Fund Transfer which is projected to increase by \$10,000,000 (11.8%). Overall, revenues are projected to increase by \$13,600,886 (1.5%) in FY 2014; primarily due to an increase in Aviation Revenues due to an increase in the Concourse Use Fee and Concessions due to an increase in advertising and rental car revenue, which is offset by a decrease in Rental Revenue due to adjustments to rentable square footage associated with the re-opening of Concourse D.

Description of Revenues

The Aviation Department classifies revenues into:

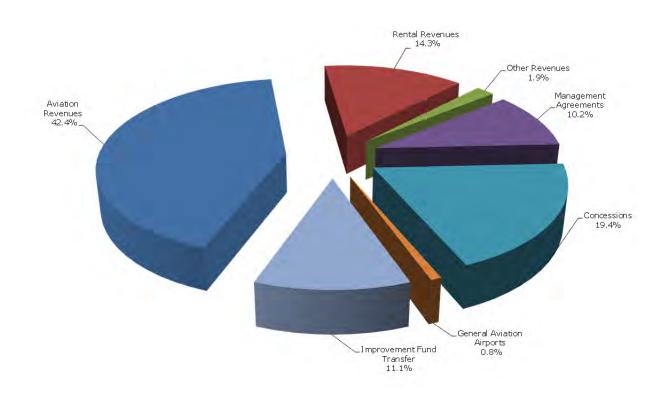
- Operating Revenue those revenues received from aviation operations through rates and fees charged to customers and tenants for use of the airport's assets
- Non-operating Revenue includes interest earnings, certain grants, and Passenger Facility Charges (PFC)

Within these classifications the major sources are:

- → Aviation Revenues includes landing fees, concourse use fees, and equipment and parking fees; aviation fees are primarily based on cost recovery type calculations as defined in the Airline Use Agreement, which is the governing document for most airline rates charged at the airport.
- Rental Revenues includes passenger terminal rents, ground rents, utilities reimbursements, and other rents primarily from cargo, maintenance and aircraft support facilities.
- Other Revenues includes interest earnings, delinquency charges, sales tax payable, nonrecurring operating grant revenues, reimbursements for other capital items paid with operating revenues, and other non-operating revenues.
- Management Agreements represents revenues received from companies that operate under a management contract with the Aviation Department; under the terms of the management contract MDAD receives total gross revenues and pays operating expenses plus a management fee. These companies manage certain airport operations such as public parking, (aircraft) fuel farm, and the MIA Airport Hotel.
- Concessions represents revenues from companies that operate under a concession type agreement; which means the Aviation Department receives a negotiated percentage of the companies' gross revenue. Examples of concession activities include rental cars, food & beverage, retail and duty free.
- → General Aviation Airports represents revenues received from the general aviation airports and from Dade-Collier Training & Transition Airport.
- Improvement Fund Transfer annual transfer made from any surplus earned in the prior year that resides in the Improvement Fund. This amount is used to offset the net operating expense requirement as reflected in the landing fee calculation.

Major Sources of Revenues

| Sources | Adopted Budget FY 2014 |
|--------------------------------|------------------------------|
| | |
| Aviation Revenues | 363,543,510 |
| Rental Revenues | 122,358,885 |
| Other Revenues | 16,115,747 |
| Management Agreements | 87,259,736 |
| Concessions | 166,682,012 |
| General Aviation Airports | 6,706,192 |
| Transfer from Improvement Fund | 95,000,000 |
| Total | \$ 857,666,082 |



The chart above represents the major sources of revenues by percentage; for FY 2014 the major source of revenues is Aviation Revenues which is projected to be 42.4% of total revenues.

Revenue Detail

| | Actual | Adopted Budget | Adopted Budget | Inc/(Dec) FY 2014 vs 2013 | | | |
|---|------------------------------------|-------------------|------------------------------------|--------------------------------------|------------------------|--|--|
| | FY 2012 | FY 2013 | FY 2014 | \$ | % | | |
| Aviation Fees | | | | | | | |
| Airfield Escort | 129,095 | 164,128 | 131,173 | (32,955) | - 20.1% | | |
| Baggage Devices (Claim) | 26,364,529 | 19,454,304 | 19,312,168 | (142,136) | -0.7% | | |
| Baggage Make-Up | 10,785,166 | 18,025,053 | 15,817,490 | (2,207,563) | -12.2% | | |
| Concourse Domestic | 136,338,587 | 106,035,893 | 110,916,803 | 4,880,910 | 4.6% | | |
| Concourse International | 71,637,073 | 113,871,060 | 121,461,580 | 7,590,520 | 6.7% | | |
| Pre-Conditioned Air | 2,668,695 | 2,590,021 | 2,748,295 | 158,274 | 6.1% | | |
| CUTE System | 1,755,861 | 1,731,065 | 2,142,436 | 411,371 | 23.8% | | |
| Loading Bridges | 9,480,947 | 9,355,850 | 9,325,845 | (30,005) | -0.3% | | |
| Aircraft Parking | 10,932,804 | 10,886,045 | 10,938,773 | 52,728 | 0.5% | | |
| Screening | 10,801,277 | 12,149,194 | 12,234,607 | 85,413 | 0.3% | | |
| ÷ | | | | | | | |
| Premium Landing Fees | 559,820 | 183,869 | 361,893 | 178,024 | 96.8% | | |
| Sub-Total | \$ 281,453,854 | \$ 294,446,483 | \$ 305,391,062 | \$ 10,944,580 | 3.7% | | |
| Landing Fees | 40 787 04E | 41 OE2 297 | E9 152 449 | (2,800,020) | 4 79/ | | |
| Landing Fees Sub-Total | 62,787,945 \$ 62,787,945 | 61,052,387 | 58,152,448 \$ 58,152,448 | (2,899,939) \$ (2,899,939) | -4.7% - 4.7% | | |
| Sub-Total Total Aviation Fees With L/F | | \$ 61,052,387 | | | | | |
| Total Aviation Fees With L/F | <u>\$ 344,241,799</u> | \$ 355,498,870 | <u>\$ 363,543,510</u> | \$ 8,044,641 | 2.3% | | |
| Rentals | | | | | | | |
| Structures | 40,278,680 | 37,456,724 | 37,982,958 | 526,234 | 1.4% | | |
| Terminal Rent - Airline | 47,248,075 | 55,843,967 | 45,572,182 | (10,271,785) | - 18.4% | | |
| Terminal Rent - Non Airline | 4,612,937 | 5,584,397 | 4,557,218 | (1,027,179) | - 18.4% | | |
| Terminal Rent - CUTE | 10,600,998 | 11,783,436 | 11,396,981 | (386,455) | -3.3% | | |
| Aircraft Pavement | 1,470,640 | 1,560,934 | 1,453,533 | (107,401) | -6.9% | | |
| Ground | 14,458,353 | 14,175,767 | 14,455,134 | 279,367 | 2.0% | | |
| Telephone Services | 1,352,742 | 1,164,607 | 1,324,719 | 160,112 | 13.7% | | |
| Janitorial Reg | 432,288 | 1,088,742 | 968,761 | (119,981) | -11.0% | | |
| Utilities | 4,401,334 | 4,123,324 | 4,647,399 | 524,075 | 12.7% | | |
| Total | \$ 124,856,047 | \$ 132,781,898 | \$ 122,358,885 | \$ (10,423,013) | - 7.8% | | |
| | | | | | | | |
| Commercial Operations | | | | | | | |
| Concessions | | | | | | | |
| Duty Free | 27,582,398 | 28,740,733 | 28,972,860 | 232,127 | 0.8% | | |
| Food & Beverage | 17,162,832 | 18,335,700 | 18,130,722 | (204,978) | -1.1% | | |
| Retail/Merchandise | 19,183,580 | 16,774,255 | 19,310,310 | 2,536,055 | 15.1% | | |
| Passenger Service | 25,100,607 | 23,852,238 | 24,069,810 | 217,572 | 0.9% | | |
| Ground Transportation | 7,972,585 | 8,392,841 | 8,572,352 | 179,511 | 2.1% | | |
| Rental Cars | 43,235,993 | 41,679,425 | 45,952,814 | 4,273,389 | 10.3% | | |
| Aeronautical Services | 10,216,438 | 6,790,869 | 10,234,522 | 3,443,653 | 50.7% | | |
| In-Flight Food Services | 7,872,214 | 7,568,178 | 7,913,616 | 345,438 | 4.6% | | |
| Security Services | 3,023,134 | 2,834,245 | 2,621,264 | (212,981) | -7.5% | | |
| Operational Services | 1,776,249 | 4,263,334 | 744,921 | (3,518,413) | -82.5% | | |
| Fuel & Oil | 177,195 | 240,300 | 158,821 | (81,479) | -33.9% | | |
| Total | \$ 163,303,225 | \$ 159,472,118 | \$ 166,682,012 | \$ 7,209,894 | 4.5% | | |
| Management Agreements | | | | | | | |
| Garage Parking - Taxi Lot | 46,799,430 | 51,000,000 | 45,474,958 | (5,525,042) | - 10.8% | | |
| IAMI Clubs | 5,857,561 | 5,621,240 | 6,558,000 | 936,760 | 16.7% | | |
| Fuel Farm | 17,760,018 | 17,318,400 | 17,170,586 | (147,814) | -0.9% | | |
| Fuel Farm - Midfield | 2,128,882 | 2,441,385 | 2,414,090 | (27,295) | -1.1% | | |
| Top of the Port | 2,639,607 | 3,036,175 | 2,441,600 | (594,575) | -19.6% | | |
| Hotel | 13,077,228 | 13,271,701 | 13,170,502 | (101,199) | -0.8% | | |
| Total | \$ 88,262,726 | \$ 92,688,901 | \$ 87,229,736 | \$ (5,459,165) | -5.9% | | |
| Total Commercial Operations | \$ 251,565,951 | \$ 252,161,019 | \$ 253,911,748 | \$ 1,750,729 | 0.7% | | |
| | φ 201,000,701 | ÷ 202,101,017 | <i>\(\nu\)</i> | ÷ 1,750,729 | 0.778 | | |

Revenue Detail (cont)

| | | Actual | | Adopted Actual Budget | | | Adopted Budget | Inc/(Dec) FY 2014 vs 2013 | | |
|---------------------------------|----|------------|----|--------------------------|------------------|----|-------------------|------------------------------|--|--|
| | | FY 2012 | | FY 2013 | FY 2014 | | \$ | % | | |
| Other Revenues | | | | | | | | | | |
| Delinquency Charges | | 1,325,465 | | 1,175,129 | 1,588,880 | | 413,751 | 35.2% | | |
| Expense Refunds | | 347,662 | | 808 | - | | (808) | -100.0% | | |
| Interest Income | | 44,756 | | 100,000 | 50,000 | | (50,000) | - 50.0% | | |
| Security Deposits | | (326,518) | | 200,000 | 200,000 | | - | 0.0% | | |
| Reimbursement | | (603,236) | | 4,915,652 | 2,161,722 | | (2,753,930) | -56.0% | | |
| Enforcement | | 2,214,096 | | 750,000 | 1,421,128 | | 671,128 | 89.5% | | |
| Miscellaneous Income | | 4,328,414 | | 1,450,140 | 3,694,017 | | 2,243,877 | 154.7% | | |
| Sales Tax | | 6,386,245 | | 7,000,000 | 7,000,000 | | - | 0.0% | | |
| Total | \$ | 13,716,884 | \$ | 15,591,729 | \$ 16,115,747 | \$ | 524,018 | 3.4% | | |
| General Aviation Airports | | | | | | | | | | |
| Tamiami | | | | | | | | | | |
| Aircraft Parking | | 122 | | 20 | - | | (20) | -100.0% | | |
| Fuel & Oil | | 201,507 | | 325,028 | 295,959 | | (29,069) | -8.9% | | |
| Building Rentals | | 847,531 | | 819,015 | 819,015 | | - | 0.0% | | |
| Pavement | | 91,905 | | 89,777 | 89,777 | | - | 0.0% | | |
| Ground Rentals | | 966,249 | | 921,901 | 898,853 | | (23,048) | -2.5% | | |
| Delinquency Charges | | 20,400 | | 72,020 | 30,347 | | (41,673) | -57.9% | | |
| Miscellaneous Income | | 8,659 | | 5,834 | 4,420 | | (1,414) | -24.2% | | |
| Sales Tax | | 29,090 | | 27,958 | 27,405 | | (553) | -2.0% | | |
| Total | \$ | 2,165,463 | \$ | 2,261,553 | \$ 2,165,776 | \$ | (95,777) | -4.2% | | |
| Opa Locka | | | | | | | | | | |
| Aircraft Parking | | 20,032 | | - | - | | - | 0.0% | | |
| Fuel & Oil | | 742,636 | | 679,754 | 760,565 | | 80,811 | 11.9% | | |
| Building Rentals | | 1,091,010 | | 988,599 | 1,156,821 | | 168,222 | 17.0% | | |
| Pavement | | 172,205 | | 99,460 | 101,121 | | 1,661 | 1.7% | | |
| Ground Rentals | | 1,712,603 | | 1,618,650 | 1,796,111 | | 177,461 | 11.0% | | |
| Delinquency Charges | | 7,335 | | 3,153 | 31,571 | | 28,418 | 901.3% | | |
| Miscellaneous Income | | 247,000 | | 29,784 | 51,006 | | 21,222 | 71.3% | | |
| Sales Tax | | 124,961 | | 95,311 | 105,595 | | 10,284 | 10.8% | | |
| Total | \$ | 4,117,782 | \$ | 3,514,711 | \$ 4,002,790 | \$ | 488,079 | 13.9% | | |
| Homestead | | | | | | | | | | |
| Aircraft Parking | | 5 | | - | - | | - | 0.0% | | |
| Fuel & Oil | | 15,175 | | 16,509 | 109,179 | | 92,670 | 561.3% | | |
| Building Rentals | | 95,999 | | 96,000 | 95,999 | | (1) | 0.0% | | |
| Ground Rentals | | 313,074 | | 294,188 | 294,188 | | - | 0.0% | | |
| Delinquency Charges | | - | | - | 61 | | 61 | 100.0% | | |
| Sales Tax | | 6,077 | | 10,000 | 6,200 | | (3,800) | - 38.0% | | |
| Total | \$ | 430,330 | \$ | 416,697 | \$ 505,627 | \$ | 88,930 | 21.3% | | |
| Training & Transition | | | | | | | | | | |
| Training Landings | | 21,980 | | 25,197 | 31,755 | | 6,558 | 26.0% | | |
| Delinquency Charges | | - | | - | - | | - | 0.0% | | |
| Miscellaneous Income | | 13,448 | | - | - | | - | 0.0% | | |
| Sales Tax | | 140 | | | 244 | _ | 244 | 100.0% | | |
| Total | \$ | 35,568 | \$ | 25,197 | \$ 31,999 | \$ | 6,802 | 27.0% | | |
| Total General Aviation Airports | \$ | 6,749,143 | \$ | 6,218,158 | \$ 6,706,192 | \$ | 488,034 | 7.8% | | |

Revenue Detail (cont)

| | Actual | Adopted Budget | Adopted Budget | Inc/(Dec) FY 2014 vs 2013 | | | |
|--------------------------------|----------------|-------------------|-------------------|------------------------------|-------|--|--|
| | FY 2012 | FY 2013 | FY 2014 | \$ | % | | |
| Revenue Summary | | | | | | | |
| Aviation Fees | 281,453,854 | 294,446,483 | 305,391,062 | 10,944,579 | 3.7% | | |
| Landing Fees | 62,787,945 | 61,052,387 | 58,152,448 | (2,899,939) | -4.7% | | |
| Rentals | 124,856,047 | 132,781,898 | 122,358,885 | (10,423,012) | -7.8% | | |
| Concessions | 163,303,225 | 159,472,118 | 166,682,012 | 7,209,894 | 4.5% | | |
| Management Agreements | 88,262,726 | 92,688,901 | 87,229,736 | (5,459,165) | -5.9% | | |
| Other Revenues | 13,716,884 | 15,591,729 | 16,115,747 | 524,018 | 3.4% | | |
| General Aviation Airports | 6,749,143 | 6,218,158 | 6,706,192 | 488,034 | 7.8% | | |
| Total Revenue Summary | \$ 741,129,824 | \$ 762,251,674 | \$ 762,636,082 | \$ 384,408 | 0.1% | | |
| Cash Carryover | 48,362,787 | 65,440,675 | 68,627,153 | 3,186,478 | 4.9% | | |
| Transfer from Improvement Fund | 81,223,683 | 85,000,000 | 95,000,000 | 10,000,000 | 11.8% | | |
| Grand Total Revenue Summary | \$ 870,716,294 | \$ 912,692,349 | \$ 926,263,235 | \$ 13,570,887 | 1.5% | | |

Narrative Overview

Operating and Non-Operating Revenues for FY 2014 are projected to be \$926,263,235, an increase of \$13,570,887 (1.5%) above the FY 2013 Adopted Budget.

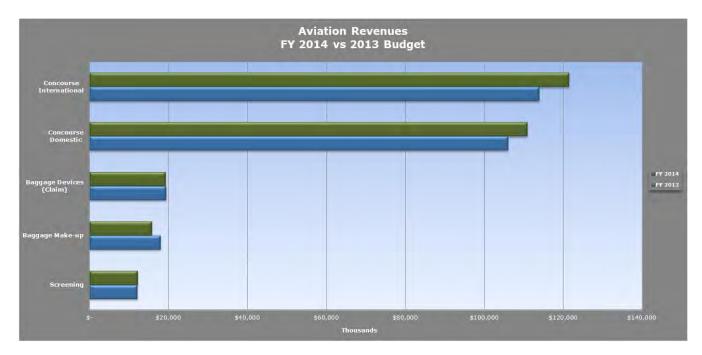
Aviation Revenues

Aviation fees are fees charged to the MIA air carriers based on their flight activity into and out of the Airport. On a major scale, these fees consist of concourse use fees (for the use of the concourse, international arrivals area and holding rooms), outbound and inbound baggage charges, and various other charges that are all based on either departing or arriving aircraft seats or both. On a more minor scale, these fees represent revenues derived from airfield escort services; the use of pre-conditioned air and loading bridges; and aircraft parking on sites either remote from the gates (over two hours) or over four hours at the gate.

Landing Fee revenues are generated from commercial passenger carriers, commercial cargo carriers and general aviation aircraft based on 1,000 lb. increments of gross landed weight. Landing fee rates are calculated to provide a level of revenues that, when added to other revenues of Port Authority Properties, allows the Aviation Department to meet the requirements of the Trust Agreement. The following page contains the landing fee calculation; this summary schedule reflects all the components that are part of the calculation including the transfer from the Improvement Fund. This amount is the surplus received in the prior fiscal year that is used to offset the operating expenses in the current fiscal year.

Overall, aviation revenues are projected to increase over the prior year due to an increase in concourse use fees and an increase in passenger activity. Concourse use fees are projected to increase due to a slight increase in the per-seat rates due to debt service and additional square footage associated with the phased completion of North Terminal construction. More specifically, the international Federal Inspection Service (FIS) area for international passenger processing is contributing most of the additional square footage during FY 2013. As these costs have increased slightly, Miami International Airport was able to maintain the landing at \$1.75 per 1,000 lbs. which was the same rate as in in FY 2013.

Aviation Revenues (cont)



The chart above is a comparison of the FY 2014 and FY 2013 budget of the major categories within the Aviation Revenues; the majority of the increase is attributed to Concourse Use Fees International which rose by \$7,590,520 (6.7%) and Concourse Use Fees Domestic which rose by \$4,880,910 (4.6%).

Landing Fee

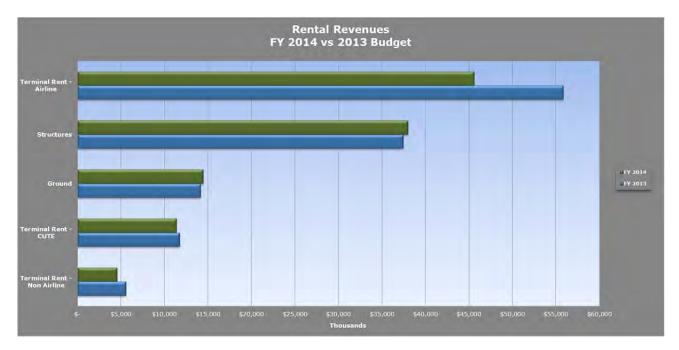
LANDING FEE CALCULATION MIAMI INTERNATIONAL AIRPORT For Fiscal Years Ended September 30

| | | Budget Ca | alculation | | % |
|---|--------------|----------------|----------------|----------------|--------|
| Landing Fee Calculation | | FY 2012-13 | FY 2013-14 | Variance | Chg |
| Airport System Requirement: | | | | | |
| Principal & Interest Requirement | | \$ 372,261,240 | \$ 374,328,000 | \$ 2,066,760 | 0.6% |
| Less: PFC Revenue | | (50,750,000) | (54,500,000) | (3,750,000) | 7.4% |
| Net P & I Requirement | | \$321,511,240 | \$319,828,000 | \$ (1,683,240) | -0.5% |
| Times Coverage Factor | | <u>1.20</u> | <u>1.20</u> | | |
| P&I Requirement Plus Coverage | | \$ 385,813,487 | \$ 383,793,600 | \$ (2,019,887) | -0.5% |
| Current Expenses | | 428,919,708 | 442,121,987 | 13,202,279 | 3.1% |
| Increase/(Decrease) in O&M Reserve | | 3,186,478 | 4,322,975 | 1,136,497 | 0.0% |
| Deposit from Bond Service Account (Interest) |) | (3,000,000) | (3,000,000) | - | 0.0% |
| Deposit to Reserve Maintenance Fund | | 17,000,000 | 15,000,000 | (2,000,000) | -11.8% |
| Subordinate Debt Payment | | 15,432,000 | 15,431,000 | (1,000) | 100.0% |
| Total Requirement | [A] | \$847,351,673 | \$857,669,562 | \$10,317,889 | 1.2% |
| | | | | | |
| Less: Revenues Net of Landing Fees | | | | | |
| Aviation Fees | | \$294,446,483 | \$305,391,062 | \$10,944,579 | 3.7% |
| Terminal Rentals | | 73,211,800 | 61,526,381 | (11,685,419) | -16.0% |
| Structure & Other Rentals | | 59,570,098 | 60,832,504 | 1,262,406 | 2.1% |
| Commercial Revenues | | 252,161,019 | 253,941,748 | 1,780,729 | 0.7% |
| Other Revenues | | 15,591,729 | 16,115,746 | 524,017 | 3.4% |
| G/A Airports | | 6,218,158 | 6,709,672 | 491,514 | 7.9% |
| Transfer from Improvement Fund (Deposit) | | 85,000,000 | 95,000,000 | 10,000,000 | 11.8% |
| Total Revenues | [B] | \$786,199,287 | \$799,517,114 | \$13,317,827 | 1.7% |
| | | | | | |
| Amount Recovered from Landing Fees | [A-B] | \$ 61,152,387 | \$ 58,152,448 | (\$2,999,939) | -4.9% |
| Less: Sept. collections (prior yr) from Ldg. Fees | 5 [D] | \$4,934,667 | \$4,383,834 | (550,833) | -11.2% |
| Net Amt Recovered from Landing Fees | [C-D] | \$ 56,217,720 | \$ 53,768,614 | (\$2,449,106) | -4.4% |
| Net Ante Recovered from Landing rees | [0-D] | \$ 50,217,720 | \$ 55,700,014 | (\$2,449,100) | -4.470 |
| Estimated Landed Weight in 1,000 lb. units (1) | [F] | 32,097,500 | 30,694,000 | (1,403,500) | -4.4% |
| Landing Fee Rate (per 1,000 lb. unit) [E/ | /F] | \$1.75 | \$1.75 | \$0.00 | 0.0% |
| Total Landing Fee Revenue [G*F+D] | | \$61,152,387 | \$58,152,448 | -\$2,999,939 | -4.9% |

Rental Revenues

Rental revenues primarily consist of terminal rental and non-terminal rental revenues. Terminal rental rates are charged to airline and non-airline tenants and are based on a cost recovery calculation as required by the Airline Use Agreement. Non-terminal revenue is based upon rates determined through the annual appraisal process and is charged to cargo and aircraft maintenance type facilities. Ground rentals are also charged for the land that is leased in conjunction with these facilities based on ground rental rates also determined by the annual appraisal process.

Most of the decrease in terminal rental revenue for FY 2014 is due to adjustments to rentable square footage in Concourse D as American Airlines relocated most of their operations from Central Terminal. Rental revenue from structures is expected to remain consistent due to stable building occupancy and minor changes to cargo building rental rates.

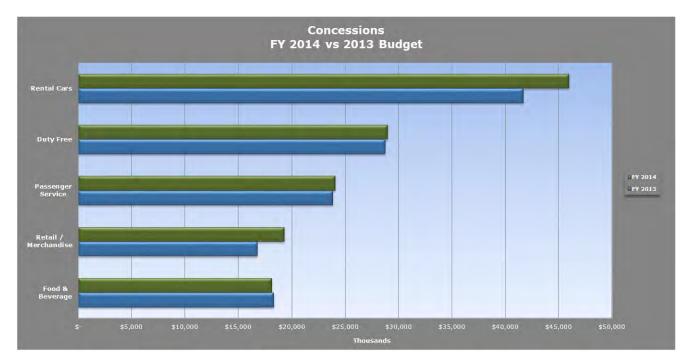


The chart above is a comparison of the FY 2014 and FY 2013 budget of the major categories within the Rental Revenues; overall there is a decrease with the majority attributed to Terminal Rent-Airlines which went down by \$10,271,785 (18.4%).

Concessions

Concession revenue represents monies received from third party companies that conduct business at the Airport and pay the Aviation Department a percentage of their gross revenue, which is determined as part of the bid process in being selected to operate at MIA. Concession activities within the terminal include food and beverage, retail and duty free. The major concession activity outside of the terminal is renting cars to arriving MIA passengers. Passenger services is another major contributor to concessions revenue and represents percentage of gross revenues paid by vendors such as those that provide advertising services to the Aviation Department, luggage wrap to departing MIA passengers and food and beverage catering service to MIA air carriers.

Concession revenues are primarily generated from rental cars, duty-free shops, food & beverage, passenger services and retail/merchandise. Concession revenues fluctuate with passenger activity. Rental car revenues are projected to improve due to passenger activity and the fact that the consolidated rental car facility is connected to the airport terminal by the Automated People Mover (APM) train. Revenue from Retail/Merchandise is projected to increase due to additional locations in Concourse D offering globally recognized, name-brand items. Passenger services such as baggage services, currency exchange, and advertising are expected to increase based on higher passenger volume.



The chart above is a comparison of the FY 2014 and FY 2013 budget of the major categories within the Concessions; the majority of the increase is attributable to the Duty Free which went up by \$4,273,389 (10.3%).

Management Agreements

Management Agreement companies operate at Miami International Airport under the condition that the Aviation Department collects all revenues and pays all expenses including a management fee. The management fee is paid when revenues exceed expenses and can be fixed, variable, or a combination of fixed and variable. Passenger vehicle parking (garage parking) is by far the highest contributor to Management Agreement revenues.

Management Agreement revenue is projected to decrease in FY 2014 due to the garage parking revenues for FY 2013 were budgeted substantially higher based on a new rate structure, an increase in the daily maximum and misuse of disabled parking identified by the Aviation Department during FY 2012. The Department was authorized to charge for disabled parking in November 2013 with certain exceptions. VIP Club revenue is projected to increase in FY 2014 due to the continued effects of relocating the South Terminal club from pre-security to post-security and an increase in passenger traffic. Top of the Port revenues are projected to decline slightly due to passenger diversion away from the Top of the Port restaurant and into Concourse D dining establishments.



The chart above is a comparison of the FY 2014 and FY 2013 budget for the major categories within the Management Agreements; the majority of the decrease is attributed to the Garage Parking-Taxi Lot which went down by \$5,525,042 (-10.8%).

Other Revenues

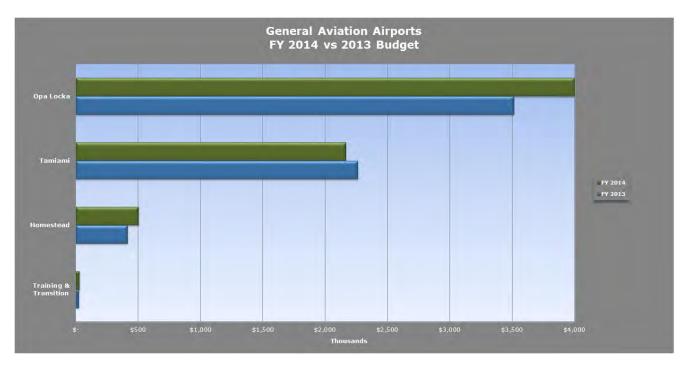
Other Revenues consist of various items including delinquency charges, expense refunds, interest income, security deposits, grant reimbursement, miscellaneous income and sales tax. Other revenues are projected to increase in the FY 2014 budget mostly due to higher delinquency fee collections and reimbursements received from the consolidated Rental Car Facility for Police, security and janitorial services.



The chart above is a comparison of the FY 2014 and FY 2013 budget of the major categories within the Other Revenues; overall there was an increase, with no change in Sales Tax which is the major category.

General Aviation Airports

General Aviation Airport revenues are generated from aircraft parking, training & transition approaches, fuel & oil sales, rentals and sales taxes collected at the Department's four general aviation facilities. General Aviation Airport revenues are projected to increase in the FY 2014 budget primarily due to improved building rentals and associated ground rentals at Opa-Locka Airport and increased fuel sales at Opa-Locka and Homestead General Airports



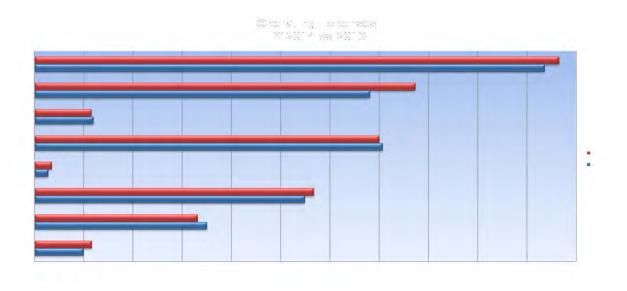
The chart above is a comparison of the FY 2014 and FY 2013 budget for the major categories within the General Aviation Airports; the majority of the increase is attributed to Opa-Locka Airport which up by \$488,079 (13.9%).

Budget Overview: Operating Expenses

Budget Comparison

| | | Adopted | Adopted | | Inc/(| |
|---------------------------------------|-------------------|-------------------|-------------------|----|---------------|------------------|
| | Actual | Budget | Budget | | FY 2014 vs FY | <u>2013</u> % |
| | FY 2012 | FY 2013 | FY 2014 | | \$ | % |
| Salary/Fringes | | | | | | |
| Regular | \$ 75,821,749 | \$ | \$ 77,851,498 | \$ | 156,917 | 0.2% |
| Over-time | 2,720,164 | 3,464,204 | 3,378,675 | | (85,529) | -2.5% |
| Fringes | 19,090,693 | 22,455,194 | 25,255,542 | | 2,800,348 | 12.5% |
| Total Salary/Fringes | \$ 97,632,606 | \$ 103,613,979 | \$ 106,485,715 | \$ | 2,871,736 | <i>2.8%</i> |
| Outside Contracts | 59,243,333 | 68,092,526 | 77,298,103 | | 9,205,577 | 13.5% |
| Insurance | 9,830,416 | 11,947,835 | 11,581,000 | | (366,835) | -3.1% |
| MOU | 59,516,494 | 70,677,263 | 69,958,077 | | (719,186) | -1.0% |
| Charges for County Services | 5,870,168 | 2,774,722 | 3,477,396 | | 702,674 | 25.3% |
| Utillities | 48,252,166 | 54,884,246 | 56,700,400 | | 1,816,154 | 3.3% |
| Other Operating | 20,283,516 | 34,990,512 | 33,120,543 | | (1,869,969) | -5.3% |
| Capital | 3,291,502 | 9,921,091 | 11,596,236 | | 1,675,145 | 16.9% |
| Total Other | \$ 206,287,595 | \$ 253,288,195 | \$ 263,731,755 | \$ | 10,443,560 | 4.1% |
| Management Agreements | 66,369,467 | 72,017,534 | 71,904,517 | _ | (113,017) | -0.2% |
| Total Operating Expenses | \$ 370,289,668 | \$ 428,919,708 | \$ 442,121,987 | \$ | 13,202,279 | 3.1% |
| Transfer to Improvement Fund | 117,061,466 | 64,202,247 | 63,962,120 | | (240,127) | -0.4% |
| Transfer to Debt Service-Sinking Fund | 285,007,014 | 318,511,240 | 316,828,000 | | (1,683,240) | -0.5% |
| Transfer to Reserve Maintenance | 12,000,000 | 17,000,000 | 15,000,000 | | (2,000,000) | - 11.8% |
| DB GOB Debt Service Account | 25,119,241 | 15,432,000 | 15,431,000 | | (1,000) | 0.0% |
| Total Transfers | \$ 439,187,721 | \$ 415,145,487 | \$ 411,221,120 | \$ | (3,924,367) | -0.9% |
| Cash Reserve | 61,238,905 | 68,627,153 | 72,950,128 | | 4,322,975 | 6.3% |
| Total Expenses & Transfers | \$ 870,716,294 | \$ 912,692,349 | \$ 926,293,235 | \$ | 13,600,887 | 1.5% |

Budget Comparison (cont)



The chart above is a comparison of the FY 2014 and FY 2013 budgeted operating expenses by category; overall operating expenses increased by \$13,202,279 (3.1%). The is due to the net effect of an increase in Salary/Fringes, Outside Contracts, Charges for County Services, Utilities, and Capital, offset by a decrease in Insurance, MOU, Other Operating, and Management Agreements.

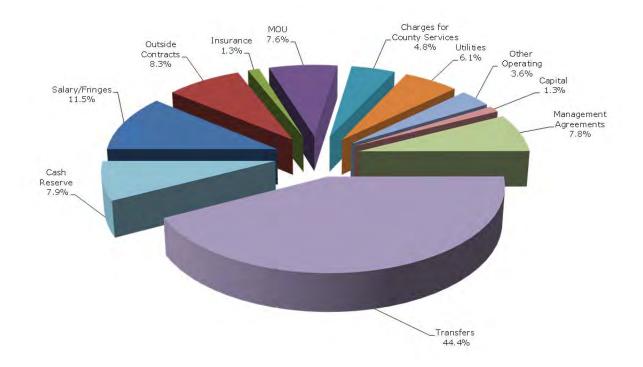
Major Drivers

| FY 2012-13 Budget | \$ 912,692,349 |
|--------------------------------------|----------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 2,957,265 |
| Decrease in over-time | (85,529) |
| Proposed variance in personnel costs | 915,564,085 |
| Outside Contract Services | 9,205,577 |
| Insurance | (366,835) |
| MOU | (719,186) |
| Charges for County Services | 702,674 |
| Utilities | 1,816,154 |
| Other Operating | (1,869,969) |
| Capital | 1,675,145 |
| Management Agreements | (113,017) |
| Transfers | (3,924,367) |
| Cash Reserve | 4,322,975 |
| FY 2013-14 Budget | \$ 926,293,235 |

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Budget by Category

| Category | Adopted Budget FY 2014 |
|-----------------------------|------------------------------|
| | |
| Salary/Fringes | \$ 106,485,715 |
| Outside Contracts | 77,298,103 |
| Insurance | 11,581,000 |
| MOU | 69,958,077 |
| Charges for County Services | 3,477,396 |
| Utilities | 56,700,400 |
| Other Operating | 33,120,543 |
| Capital | 11,596,236 |
| Management Agreements | 71,904,517 |
| Transfers | 411,221,120 |
| Cash Reserve | 72,950,128 |
| Total | \$ 926,293,235 |



The chart above represents the categories within the operating and non-operating expenses as a percentage of the total. The major component of the operating expenses is salary/fringes with 11.4% and the major component of the non-operating expenses is the interfund transfers with 44.4%.

Narrative Overview

The Aviation Department's total expenses, including non-operating expenses are estimated to increase from \$912,692,349 in FY 2013 to \$926,293,235 in FY 2014. This represents an increase of \$13,600,887 (1.5%).

Operating Expenses

- → Salary includes regular, overtime, sick, annual, holiday leave, etc. Regular salaries increased from \$81,158,785 in FY 2013 to \$81,230,173 in FY 2014, which represents an increase of \$71,388 (0.1%). The increase is due to the net effect of merit pay as staffing levels remained the same, offset by a decrease in overtime.
- → Fringes includes the Department's contribution for social security, retirement, health insurance, life insurance, workmen's compensation insurance, unemployment insurance, long-term disability insurance and short-term disability insurance. Fringes will increase by \$2,800,348 (12.5%), from \$22,455,194 in FY 2013 to \$25,255,542 in FY 2014, due to reinstatement of the health insurance contribution that is paid by the County.
- Outside Contractual Services represents expenses for services provided by outside sources. These expenses increased by \$9,205,577 (13.5%) from \$68,092,526 in FY 2013 to \$77,298,103 in FY 2014.
- → Insurance includes expenses for various types of insurance premiums such as motor vehicle liability, fire/property, airport public liability, deductible claims liability, etc. These expenses will decrease by \$366,835 (-3.1%), from \$11,947,835 in FY 2013 to \$11,581,000 in FY 2014, the decrease is due to reduction in motor vehicle liability insurance and deductible claims liability insurance.
- → MOU includes reimbursements for services provided by other Miami-Dade County Departments, such as the Miami-Dade Police Department, Miami-Dade Fire Rescue Department, Enterprise Technology Services Department (ETSD), and Department of Environmental Resource Management (DERM). These expenses will decrease by \$719,816 (-1.0%) from \$70,677,263 in FY 2013 to \$69,958,077 in FY 2014.
- → Charges for County Services include the Aviation Department's indirect payment to the County for support services. General & Administrative Support expenses increased by \$94,480 (4.8%), from \$1,958,172 in FY 2013 to \$2,052,652 in FY 2014.
- → Utilities include expenses for telephone, gas, electric, water, waste collection, and storm water utility services. These expenses are expected to increase by \$1,816,154 (3.3%) from \$54,884,246 in FY 2013 to \$56,700,400 in FY 2014.

Narrative Overview (cont)

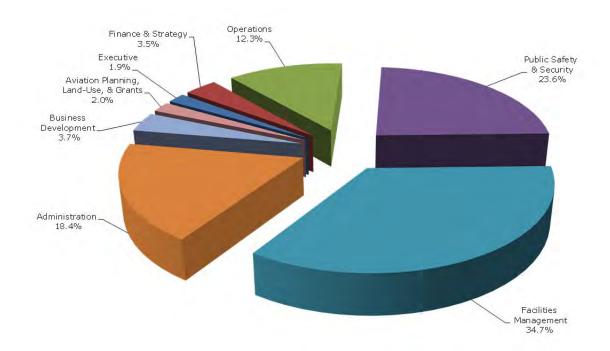
- → Other Operating represents expenses that support the daily administrative and operational functions of the various divisions within the Department. These expenses are expected to decrease by \$1,869,969 (-5.3%) from \$34,990,512 in FY 2013 to \$33,120,543 in FY 2014.
- → Capital includes expenses for purchases costing \$1,000 or more and with a life expectancy of one year or more. These expenses are expected to increase by \$1,675,145 (16.9%), from \$9,921,091 in FY 2013 to \$11,596,236 in FY 2014. This is due to increase for new computer hardware, and for equipment such as heavy trucks, trailers tractors, and fire rescue vehicles.
- Management Agreements includes expenses associated with the various management companies and operating agreements (refer to Supplemental Data section for more detail). These expenses will decrease by \$113,017 (-0.2%), from \$72,017,534 in FY 2013 to \$71,904,517 in FY 2014.

Non-Operating Expenses

→ Transfers include transfers made from the Revenue Fund to various funds such as Improvement, Debt Service, Reserve Maintenance, and Double-Barreled Bond. Transfers are expected to decrease by \$3,924,367 (-0.9%), from \$415,145,487 in FY 2013 to \$411,221,120 in FY 2014. The major portion of this decrease is due to reduction n the transfer to the Debt Service and Reserve Maintenance Fund.

Budget by Group

| Group | Adopted Budget FY 2014 | | |
|---------------------------------------|------------------------------|-------------|--|
| | | | |
| Executive | \$ | 5,681,031 | |
| Finance & Strategy | | 10,512,884 | |
| Operations | | 37,276,930 | |
| Public Safety & Security | | 71,521,883 | |
| Facilities Management | | 104,909,987 | |
| Administration | | 55,597,723 | |
| Business Development | | 11,221,427 | |
| Aviation Planning, Land-Use, & Grants | | 5,940,084 | |
| Total | \$: | 302,661,949 | |



The chart above represents the budgeted expenses by Group as a percentage of the total. The major contributor is the Facilities Management Group which makes up 34.7%.

Expense Summary by Group

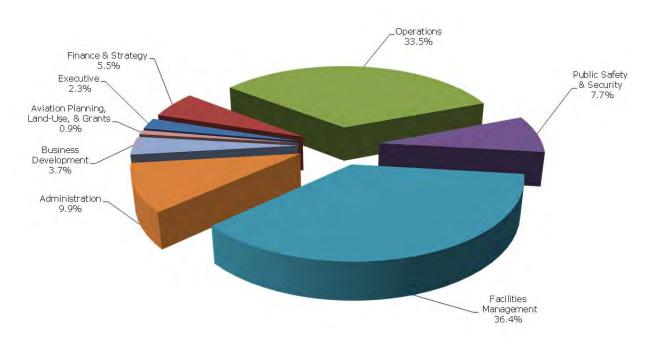
| | Actual | Adopted Budget | Adopted Budget | Inc/(Dec) FY 2014 vs FY 2013 | |
|-------------------------------|---------------|-------------------|-------------------|---------------------------------|---------|
| | FY 2012 | FY 2013 | FY 2014 | \$ | % |
| Executive Group | | | | | |
| Salary/Fringes | 4,812,923 | 5,148,148 | 4,258,601 | (889,547) | -17.3% |
| Outside Contracts | 320,971 | 548,230 | 569,030 | 20,800 | 3.8% |
| MOU | - | 673,000 | 343,000 | (330,000) | -49.0% |
| Other Operating | 257,860 | 558,850 | 510,400 | (48,450) | -8.7% |
| Capital | | | | - | 0.0% |
| Total | \$ 5,391,754 | \$ 6,928,228 | \$ 5,681,031 | \$ (1,247,197) | -18.0% |
| Finance & Strategy Group | | | | | |
| Salary/Fringes | 5,588,207 | 6,058,917 | 6,139,884 | 80,967 | 1.3% |
| Outside Contracts | 2,426,010 | 2,403,100 | 2,806,100 | 403,000 | 16.8% |
| MOU | 778,846 | 900,000 | 900,000 | - | 0.0% |
| Other Operating | 245,174 | 568,840 | 659,900 | 91,060 | 16.0% |
| Capital | - | 7,000 | 7,000 | - | 0.0% |
| Total | \$ 9,038,237 | \$ 9,937,857 | \$ 10,512,884 | \$ 575,027 | 5.8% |
| Operations Group | | | | | |
| Salary/Fringes | 28,750,080 | 30,814,504 | 32,107,911 | 1,293,407 | 4.2% |
| Outside Contracts | 403,749 | 646,937 | 707,551 | 60,614 | 9.4% |
| MOU | 163,156 | 201,100 | 1,169,205 | 968,105 | 481.4% |
| Utilities | 265,564 | 366,000 | 303,000 | (63,000) | -17.2% |
| Other Operating | 346,120 | 869,201 | 849,839 | (19,362) | -2.2% |
| Capital | 104,542 | 1,623,600 | 2,139,424 | 515,824 | 31.8% |
| Total | \$ 30,033,212 | \$ 34,521,342 | \$ 37,276,930 | \$ 2,755,588 | 8.0% |
| Public Safety & Security Grou | o | | | | |
| Salary/Fringes | 6,364,734 | 6,588,069 | 6,604,676 | 16,607 | 0.3% |
| Outside Contracts | 206,641 | 335,941 | 395,100 | 59,159 | 17.6% |
| Insurance | | 296,835 | 280,000 | (16,835) | -5.7% |
| MOU | 53,315,871 | 60,857,782 | 60,739,548 | (118,234) | -0.2% |
| Charges for County Services | 291,114 | 491,550 | 1,099,744 | 608,194 | 123.7% |
| Utilities | 65,018 | 95,200 | 107,400 | 12,200 | 12.8% |
| Other Operating | 217,213 | 933,664 | 926,265 | (7,399) | -0.8% |
| Capital | 79,553 | 796,286 | 1,369,150 | 572,864 | 71.9% |
| Total | \$ 60,540,144 | \$ 70,395,327 | \$ 71,521,883 | \$ 1,126,556 | 1.6% |
| Facilities Management Group | | | | | |
| Salary/Fringes | 34,551,681 | 36,754,049 | 37,803,167 | 1,049,118 | 2.9% |
| Outside Contracts | 42,833,014 | 45,909,644 | 50,402,256 | 4,492,612 | 9.8% |
| MOU | 2,722,011 | 3,654,174 | 1,985,524 | (1,668,650) | - 45.7% |
| Charges for County Services | 216,194 | - | | - | 0.0% |
| Utilities | 3,311,593 | 3,588,046 | 5,190,000 | 1,601,954 | 44.6% |
| Other Operating | 5,981,066 | 12,477,530 | 7,411,423 | (5,066,107) | - 40.6% |
| Capital | 830,172 | 1,892,600 | 2,117,617 | 225,017 | 11.9% |
| Total | \$ 90,445,730 | \$ 104,276,043 | \$ 104,909,987 | \$ 633,944 | 0.6% |

Expense Summary by Group (cont)

| | | Adopted Budget | Adopted | Inc/(Dec) FY 2014 vs FY 2013 \$% | |
|--------------------------------|-------------------|-------------------|-------------------|--|--------|
| | Actual FY 2012 | | Budget FY 2014 | | |
| Administration Group | F1 2012 | FY 2013 | FT 2014 | \$ | 70 |
| Salary/Fringes | 12,911,001 | 13,003,631 | 13,678,409 | 674,778 | 5.2% |
| Outside Contracts | 9.322.081 | 12,139,320 | 13,102,745 | 963,425 | 7.9% |
| Insurance | 9,830,416 | 11,651,000 | 11,301,000 | (350,000) | - 3.0% |
| MOU | 2,505,580 | 4,301,207 | 4,495,800 | 194,593 | 4.5% |
| Charges for County Services | 293,850 | 325,000 | 325,000 | - | 0.0% |
| Utilities | 270,000 | - | 7,500,000 | 7,500,000 | 100.0% |
| Other Operating | 1,168,976 | 1,779,003 | 1,857,724 | 78,721 | 4.4% |
| Capital | 152,504 | 2,470,605 | 3,337,045 | 866,440 | 35.1% |
| Total | \$ 36,184,407 | \$ 45,669,766 | \$ 55,597,723 | \$ 9,927,957 | 21.7% |
| Business Development Group | | | | | |
| Salary/Fringes | 3,740,206 | 4,201,671 | 4,624,183 | 422,512 | 10.1% |
| Outside Contracts | 1,213,860 | 2,060,471 | 2,421,821 | 361,350 | 17.5% |
| MOU | 28,256 | 90,000 | 75,000 | (15,000) | -16.7% |
| Other Operating | 2,056,560 | 2,884,574 | 3,979,423 | 1,094,849 | 38.0% |
| Capital | 94,566 | 631,000 | 121,000 | (510,000) | -80.8% |
| Total | \$ 7,133,447 | \$ 9,867,716 | \$ 11,221,427 | \$ 1,353,711 | 13.7% |
| Aviation Planning, Land-Use, & | & Grants Group | | | | |
| Salary/Fringes | 913,775 | 1,044,990 | 1,268,884 | 223,894 | 21.4% |
| Outside Contracts | 566,940 | 1,436,883 | 4,393,500 | 2,956,617 | 205.8% |
| MOU | - | - | 250,000 | 250,000 | 100.0% |
| Other Operating | 2,414 | 18,850 | 22,700 | 3,850 | 20.4% |
| Capital | - | - | 5,000 | 5,000 | 100.0% |
| Total | \$ 1,483,129 | \$ 2,500,723 | \$ 5,940,084 | \$ 3,439,361 | 137.5% |
| Total of all Groups | | | | | |
| Salary/Fringes | 97,632,606 | 103,613,979 | 106,485,715 | 2,871,736 | 2.8% |
| Outside Contracts | 57,293,266 | 65,480,526 | 74,798,103 | 9,317,577 | 14.2% |
| Insurance | 9,830,416 | 11,947,835 | 11,581,000 | (366,835) | -3.1% |
| MOU | 59,513,720 | 70,677,263 | 69,958,077 | (719,186) | -1.0% |
| Charges for County Services | 801,157 | 816,550 | 1,424,744 | 608,194 | 74.5% |
| Utilities | 3,642,175 | 4,049,246 | 13,100,400 | 9,051,154 | 223.5% |
| Other Operating | 10,275,383 | 20,090,512 | 16,217,674 | (3,872,838) | -19.3% |
| Capital | 1,261,337 | 7,421,091 | 9,096,236 | 1,675,145 | 22.6% |
| Total | \$ 240,250,059 | \$ 284,097,002 | \$ 302,661,949 | \$ 18,564,947 | 6.5% |

Personnel by Group

| Group | Adopted Budget FY 2014 |
|---------------------------------------|------------------------------|
| | |
| Executive | 28 |
| Finance & Strategy | 68 |
| Operations | 411 |
| Public Safety & Security | 95 |
| Facilities Management | 447 |
| Administration | 121 |
| Business Development | 46 |
| Aviation Planning, Land-Use, & Grants | 11 |
| Total | 1,227 |

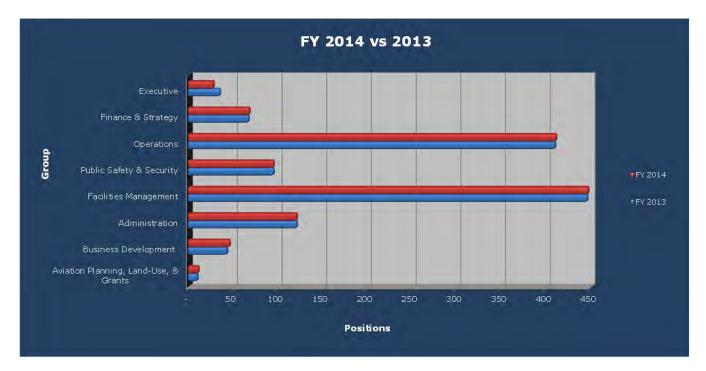


The chart above represents the budgeted positions by Group as a percentage of the total; The Group that comprises the majority of the positions is the Facilities Management Group with 36.4%.

Personnel Summary by Group

| Executive Group | Actual FY 2012 | Adopted Budget FY 2013 | Adopted Budget FY 2014 | Inc/(Dec) FY14 vs FY13 |
|--|-------------------|------------------------------|------------------------------|---------------------------|
| Executive | 10 | 13 | 10 | (3) |
| Legal | 12 | 14 | 13 | (1) |
| Governmental Affairs | 4 | 4 | 4 | - |
| North Terminal Development | 5 | 4 | 1 | (3) |
| Total | 31 | 35 | 28 | (7) |
| Finance & Strategy Group | | | | |
| Finance & Strategy | 6 | 6 | 6 | - |
| Accounting | 39 | 41 | 42 | 1 |
| Capital Finance Program Controls | 1 4 | 1 6 | 1 | - |
| Professional Compliance | 4 | 3 | 3 | - |
| Financial Planning & Performance Analysis | 4 | 5 | 5 | - |
| Cash Management | 5 | 5 | 5 | |
| Total | 62 | 67 | 68 | 1 |
| Operations Group | | | | |
| Operations Airside Operations | - 92 | - 98 | 1 98 | 1 |
| Terminal Operations | 125 | 98 147 | 98 147 | - |
| Landside Operations | 116 | 127 | 127 | - |
| General Aviation Airports | 22 | 23 | 23 | - |
| Noise Abatement | 5 | 5 | 5 | - |
| Protocol & International Affairs | 10 | 10 | 10 | |
| Total | 370 | 410 | 411 | 1 |
| Public Safety & Security Group | | | | |
| Police Services | - | - | - | - |
| Fire & Rescue Security & Safety | - 81 | - 87 | - 87 | - |
| Communications | 9_ | 8_ | 8_ | |
| Total | 90 | 95 | 95 | |
| Excilition Management Crown | | | | |
| Facilities Management Group | 10 | 12 | 12 | |
| Facilities Management Maintenance | 388 | 419 | 420 | - 1 |
| Civil Environmental Engineering | 15 | 15 | 15 | - |
| Total | 413 | 446 | 447 | 1 |
| Administration Group | | | | |
| Administration | 3 | 3 | 3 | |
| Human Resources | 24 | 24 | 24 | - |
| Contracts Administration | 6 | 6 | 6 | - |
| Information Systems | 54 | 56 | 56 | - |
| Minority Affairs | 8 | 8 | 8 | - |
| Commodities Management | 24 | 24 | 24 | |
| Total | 119 | 121 | 121 | |
| Business Development Group Business Development | - | _ | 1 | 1 |
| Real Estate Management & Development | 18 | 21 | 22 | 1 |
| Fine Arts & Cultural Affairs | 2 | 2 | 2 | - |
| Marketing | 10 | 10 | 11 | 1 |
| Airport Concession Business Development | 6 | 6 | 6 | - |
| Communications, Hospitality, & Transportation | 3 | 4 | 4 | |
| Total | 39 | 43 | 46 | 3 |
| Aviation Planning, Land-Use, & Grants Group | | | | |
| Planning & Engineering Aviation Planning, Land-Use & Grants | - 9 | - 10 | 1 10 | 1 |
| , and the second se | | | | |
| Total | 9 | 10 | | 1 |
| Department Total | 1,133 | 1,227 | 1,227 | |

Personnel Summary by Group (cont)



The chart above is a comparison by Group between the number of positions budgeted for in FY 2014 and FY 2013; the major change was in the Executive Group.

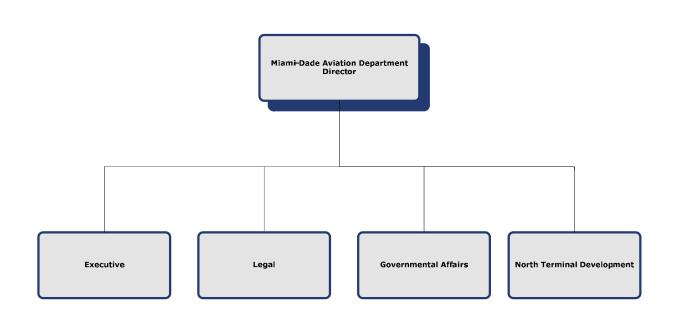
Personnel Changes by Group

| Executive Group | Purpose |
|--|--|
| Executive | r u pose |
| Transfer out - Administrative Officer 2 to Finance & Strategy Division | Position transferred due to reorganization of staff |
| Transfer out - Aviation Property Manager 2 and Airport Computer Operations | Position transferred due to reorganization of staff |
| Support Clerk 2 to Real Estate Management Division | - |
| Eliminated - Deputy Director | Reduction of staff |
| New position - Chief of Staff | Reclassification of position |
| Legal Eliminated - Assistant County Attorney 3 | Reduction of staff |
| North Terminal Development | |
| Transfer out - two Construction Manager 3 to Maintenance Division | Positions transferred due to reorganization of staff |
| Eliminated - Special Assistant to Aviation Director | Reduction of Staff |
| Finance & Strategy Group | Purpose |
| Finance & Strategy | |
| Transfer in - Administrative Officer 2 from Executive Division | Position transferred due to reorganization of staff |
| Transfer out - North Terminal Coordinator to Accounting Division | Position transferred due to reorganization of staff |
| Accounting | |
| Transfer in - North Terminal Coordinator from Finance & Strategy and reclassified to Accountant 3 | Position transferred due to reorganization of staff |
| Operations Group | Purpose |
| Operations | |
| New position - Assistant Aviation Director Operations | Reclassification of position |
| Facilities Management Group | Purpose |
| Facilities Management | |
| Transfer in - Airport Maintenance Repairer from Maintenance Division and reclassified to Division Director 2, Aviation | Position transferred due to reorganization of staff |
| Transfer out - Administrative Officer 2 to Maintenance Division | Position transferred due to reorganization of staff |
| Maintenance | |
| Transfer in - two Construction Manager 3 from North Terminal Development Division | Positions transferred due to reorganization of staff |
| Transfer in - Administrative Officer 2 from Facilities Management Division | Position transferred due to reorganization of staff |
| Transfer out - Airport Maintenance Repairer to Facilities Management Division | Position transferred due to reorganization of staff |
| Eliminated - Training Specialist 3 | Reduction of Staff |
| Business Development Group | Purpose |
| | |
| Business Development | |
| Business Development New position - Assistant Aviation Director Business Development | Reclassification of position |
| - | Reclassification of position |
| New position - Assistant Aviation Director Business Development | Reclassification of position Positions transferred due to reorganization of staff |
| New position - Assistant Aviation Director Business Development Real Estate Management & Development Transfer in - Aviation Property Manager 2 and Airport Computer Operations Support | |
| New position - Assistant Aviation Director Business Development Real Estate Management & Development Transfer in - Aviation Property Manager 2 and Airport Computer Operations Support Clerk 2 from Executive Division | Positions transferred due to reorganization of staff |
| New position - Assistant Aviation Director Business Development Real Estate Management & Development Transfer in - Aviation Property Manager 2 and Airport Computer Operations Support Clerk 2 from Executive Division Transfer out - Airport Computer Operations Support Clerk 2 to Marketing Division | Positions transferred due to reorganization of staff |
| New position - Assistant Aviation Director Business Development Real Estate Management & Development Transfer in - Aviation Property Manager 2 and Airport Computer Operations Support Clerk 2 from Executive Division Transfer out - Airport Computer Operations Support Clerk 2 to Marketing Division Marketing Transfer in - Airport Computer Operations Support Clerk 2 from Real Estate | Positions transferred due to reorganization of staff Position transferred due to reorganization of staff |
| New position - Assistant Aviation Director Business Development Real Estate Management & Development Transfer in - Aviation Property Manager 2 and Airport Computer Operations Support Clerk 2 from Executive Division Transfer out - Airport Computer Operations Support Clerk 2 to Marketing Division Marketing Transfer in - Airport Computer Operations Support Clerk 2 from Real Estate Management Division and reclassified to Section Chief, Aviation | Positions transferred due to reorganization of staff Position transferred due to reorganization of staff Position transferred due to reorganization of staff |

Executive Group

Overview

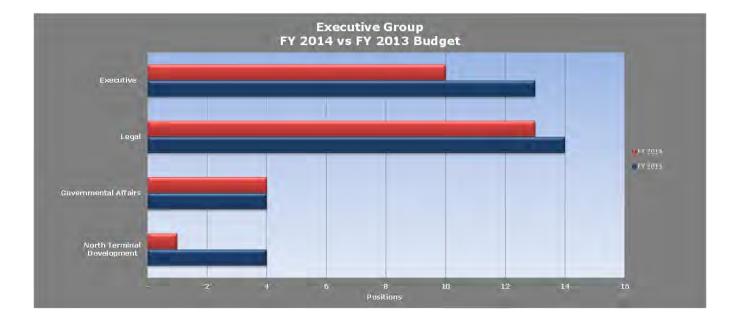
The Executive Group provides leadership and direction to the department staff in accomplishing the stated goals and objectives. The Group consists of the Executive, Legal, Governmental Affairs, and North Terminal Development Divisions.



| ſ | Total Positions | | |
|--------------|-----------------|--------------|--|
| <u>12-13</u> | rotar rositions | <u>13-14</u> | |
| 35 | | 28 | |
| | | | |

Personnel Summary

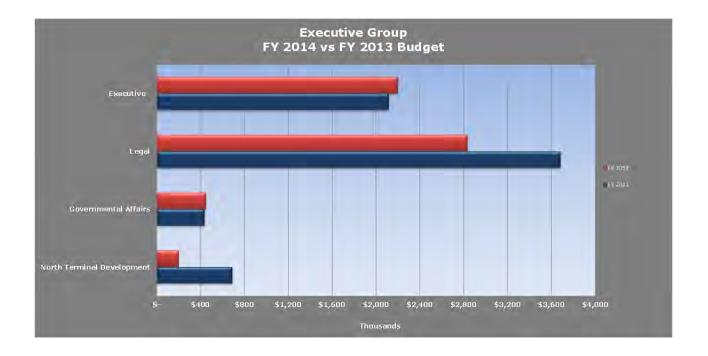
| | Actual FY 2012 | Adopted Budget FY 2013 | Adopted Budget FY 2014 | Inc/(Dec) FY14 vs FY13 |
|----------------------------|-------------------|------------------------------|------------------------------|---------------------------|
| Executive | 10 | 13 | 10 | (3) |
| Legal | 12 | 14 | 13 | (1) |
| Governmental Affairs | 4 | 4 | 4 | - |
| North Terminal Development | 5_ | 4 | 1 | (3) |
| Total | 31 | 35 | 28 | (7) |



The chart above is a comparison between the FY 2014 and FY 2013 positions budgeted for the divisions in the Executive Group; overall there is a decrease in personnel for the Group, the major decrease is within the Executive and North Terminal Development Divisions due to the reorganization of staff.

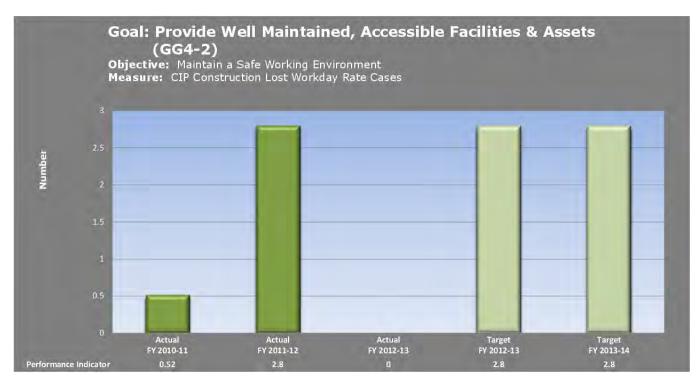
Expense Summary

| | | Adopted | Adopted | Inc/(D | ec) |
|----------------------------|--------------|--------------|--------------|----------------|---------|
| | Actual | Budget | Budget | FY 2014 vs F | Y 2013 |
| | FY 2012 | FY 2013 | FY 2014 | \$ | % |
| Executive | \$ 1,843,442 | \$ 2,116,716 | \$ 2,198,436 | \$ 81,720 | 3.9% |
| Legal | 2,514,087 | 3,682,729 | 2,832,350 | (850,379) | -23.1% |
| Governmental Affairs | 413,996 | 437,626 | 449,339 | 11,713 | 2.7% |
| North Terminal Development | 620,228 | 691,157 | 200,906 | (490,251) | -70.9% |
| Total | \$ 5,391,754 | \$6,928,228 | \$ 5,681,031 | \$ (1,247,197) | - 18.0% |



The chart above is a comparison between the FY 2014 and FY 2013 budget for the Divisions in the Executive Group; overall there is a decrease in expenses for the Group, with the major decrease reflected in the Legal Division.

Group Goal(s)/Performance Measures

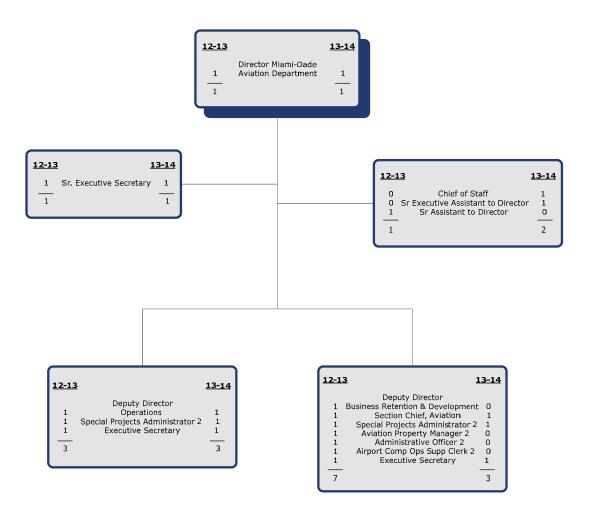


The chart above illustrates the actual and the target for the number of job related accidents that occurred during construction of the North Terminal; for FY 2013 the actual was below the target.

Accomplishments for FY 2013

- ✤ Advocated for and successfully briefed Miami-Dade Commissioners on several Aviation items, resulting in their passage
- ➔ Processed and briefed the Mayor's office, Commissioners and staff on 42 agenda items which were successfully adopted in the best interest of the Department/County including, but not limited to, legislation impacting the Capital Improvement Program. Conforming to all County policies, goals and objectives, and submitted in a timely and accurate manner, where in GA's control
- ➔ Joined forces on behalf of MIA along with other major airports through the International Gateway Airport Coalition known as the G-10 Airports to move forward the common priorities in the Federal Legislative agenda. MIA is part of the facilitation committee that supports sufficient Customs and Border Protection staffing levels at airports
- ✤ Worked with congressional delegation, to include language in H.R. 3011, the TSA Authorization Act, directing TSA to reimburse airports that were previously reimbursed at less than 90% for eligible costs for Explosive Detection Systems incurred before August 3, 2007, an amount equal to the difference for such eligible costs
- ➔ Succeeded in including the 25th Street Viaduct Phase II Project in the FDOT Work Program for full funding
- → Succeeded in maintaining funding in the FDOT Work Program for MDAD Capital Projects
- → Lobbied for the inclusion in the DHS Budget funding for additional CBP officers at MIA
- → Completed and opened for operations all North Terminal areas, except for FIS facility
- ✤ Completed Baggage Handling System Phase 1 and 2

Executive





Mission Statement

The mission of the Executive Division is to provide the Department staff with leadership and direction in order to accomplish the stated County-wide goals and objectives.

Responsibilities

- ✤ Directing overall management
- ✤ Providing long-term vision and logistics
- → Implementing legislative policy and directives from the County Manager's Office
- ✤ Providing day-to-day management through the Deputy Directors
- ✤ Promoting positive collaborative relationships with business partners and the community

Personnel Summary

| | | | Adopted | Adopted | |
|------|---|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5197 | Director Miami-Dade Aviation Department | 1 | 1 | 1 | - |
| 5196 | Deputy Director Miami-Dade Aviation Department | 2 | 2 | 1 | (1) |
| 9979 | Chief of Staff Senior Policy Advisor | - | - | 1 | 1 |
| 1496 | Senior Executive Assistant to Department Director | - | - | 1 | 1 |
| 8640 | Senior Assistant Aviation Director | 1 | 1 | - | (1) |
| 5016 | Section Chief, Aviation | 1 | 1 | 1 | - |
| 0832 | Special Projects Administrator 2 | 2 | 2 | 2 | - |
| 0811 | Administrative Officer 2 | - | 1 | - | (1) |
| 5211 | Aviation Property Manager 2 | - | 1 | - | (1) |
| 5357 | Airport Computer Operations Support Clerk 2 | - | 1 | - | (1) |
| 0096 | Senior Executive Secretary | 1 | 1 | 1 | - |
| 0095 | Executive Secretary | 2 | 2 | 2 | |
| | Total | 10 | 13 | 10 | (3) |

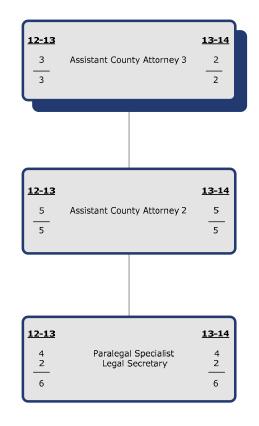
Expense Summary

| | Actual | Adopted Budget | Adopted Budget | //Inc FY 2014 vs F | • |
|----------------------|--------------|-------------------|-------------------|-----------------------|--------|
| | FY 2012 | FY 2013 | FY 2014 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 1,372,375 | \$ 1,424,317 | \$ 1,201,270 | \$ (223,047) | -15.7% |
| Over-time | 1,040 | - | - | - | 0.0% |
| Fringes | 239,621 | 300,599 | 258,066 | (42,533) | -14.1% |
| Total Salary/Fringes | \$ 1,613,036 | \$ 1,724,916 | \$ 1,459,336 | \$ <i>(265,580)</i> | -15.4% |
| Outside Contracts | 30,885 | 25,200 | 46,000 | 20,800 | 82.5% |
| MOU | - | - | 340,000 | 340,000 | 100.0% |
| Other Operating | 199,521 | 366,600 | 353,100 | (13,500) | -3.7% |
| Capital | | | | | 0.0% |
| Total | \$ 1,843,442 | \$ 2,116,716 | \$ 2,198,436 | \$ 81,720 | 3.9% |

Major Drivers

| FY 2012-13 Budget | \$ 2,116,716 |
|--|--------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | (265,580) |
| Proposed variance in personnel costs | 1,851,136 |
| Outside Contract Services | |
| Increase in catering expenses provided by Hotel & Host Marriott for meetings and other outside contract services | 20,800 |
| MOU | |
| Increase due to new allocation for services provided by Art in Public Places and reallocation of expense for Office of Economic Development & International Trade from Real Estate Management Division | 340,000 |
| Other Operating | |
| Increase in auto reimbursement, travel, registration fees, miscellaneous general & administrative expenses, office supplies, and uniforms | 63,500 |
| Decrease in memberships and miscellaneous general & administrative expenses | (77,000) |
| FY 2013-14 Budget | \$ 2,198,436 |

Legal





Mission Statement

The mission of the Miami-Dade County Attorney's Office is to provide legal representation to the Miami-Dade Aviation Department.

Responsibilities

- ✤ Providing in-house legal counsel and handling legal transactions and litigation involving the County's airport system
- → Liaison with the local, state, and federal government agencies including but not limited to the Miami-Dade State Attorney's Office, US Attorney's Office, US Department of Transportation, Federal Aviation Administration, US Department of Homeland Security and the Transportation Security Administration
- Providing representation in matters related to the Trust Agreement and financing documents applicable to the airport's bonds and the CIP
- ✤ Reviewing resolutions, ordinances, agreements, permits and solicitation agreements prior to submission to the BCC

Personnel Summary

| | | | Adopted | Adopted | |
|------|-----------------------------|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 8554 | Assistant County Attorney 3 | 1 | 3 | 2 | (1) |
| 8552 | Assistant County Attorney 2 | 5 | 5 | 5 | - |
| 8520 | Paralegal Specialist | 4 | 4 | 4 | - |
| 8522 | Legal Secretary | 2 | 2 | 2 | |
| | Total | 12 | 14 | 13 | (1) |
| | | | | | |

Expense Summary

| | | Adopted | Adopted | Inc/(| Dec) |
|----------------------|---------------------|--------------|--------------|--------------|---------|
| | Actual | Budget | Budget | FY 2014 vs F | FY 2013 |
| | FY 2012 | FY 2013 | FY 2014 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$1,930,580 | \$ 2,072,493 | \$ 1,904,615 | \$ (167,878) | -8.1% |
| Over-time | - | - | - | - | 0.0% |
| Fringes | 253,770 | 345,706 | 333,205 | (12,501) | -3.6% |
| Total Salary/Fringes | \$ <i>2,184,350</i> | \$ 2,418,199 | \$ 2,237,820 | \$ (180,379) | -7.5% |
| Outside Contracts | 290,086 | 522,030 | 522,030 | - | 0.0% |
| MOU | - | 670,000 | - | (670,000) | -100.0% |
| Other Operating | 39,651 | 72,500 | 72,500 | - | 0.0% |
| Capital | | | | | 0.0% |
| Total | 2,514,087 | 3,682,729 | 2,832,350 | (670,000) | -18.2% |

Major Drivers

| FY 2012-13 Budget | \$ 3,682,729 |
|---|--------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments MOU | (180,379) |
| Decrease in services for Count Attorneys Office | (670,000) |
| Proposed variance in personnel costs | 2,832,350 |
| FY 2013-14 Budget | \$ 2,832,350 |

Governmental Affairs

| 12-13 1 1 | Associate Aviation Director Governmental Affairs | 13-14 1 1 | | | |
|----------------------|--|-----------------------------|-----------------|-------------------|--|
| | | | 12-13 1 1 | Administrative Se | <u>13-14</u> ecretary <u>1</u> <u>1</u> |
| 12-13 1 1 2 | Aviation Governmental Executive Assistant Aviation Special Assistant 3 | 13-14 1 1 2 | | | |

| <u>12-13</u> | Total Positions | <u>13-14</u> | |
|--------------|-----------------|--------------|--|
| 4 | | 4 | |
| | | | |

Mission Statement

The mission of the Governmental Affairs Division is to protect and advance the strategic interests of the Miami-Dade System of Airports through superior government relations at the local, state and federal levels.

Responsibilities

- ➔ Developing and/or reviewing of all departmental submissions to the BCC, coordinating agenda items with departmental senior staff, the County Manager's Office, County Attorney's Office, Clerk of the Board and County Commission members and staff
- ✤ Monitoring and reviewing proposed state and federal legislation and regulations and formulating strategies to protect the interest of the County's airport system
- ✤ Working with state and federal government and elected officials, in coordination with the County's Office of Intergovernmental Affairs (OIA)
- ✤ Maintaining relationships with government, business, civic and industry groups and leaders to obtain support for departmental objectives and programs

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Personnel Summary

| | | | Adopted | Adopted | |
|------|---|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5147 | Associate Avia Dir Governmental Affairs | 1 | 1 | 1 | - |
| 5236 | Aviation Governmental Executive Asst | 1 | 1 | 1 | - |
| 5139 | Aviation Special Assistant 3 | 1 | 1 | 1 | - |
| 0094 | Administrative Secretary | 1 | 1 | 1 | |
| | Total | 4 | 4 | 4 | |
| | | | | | |

Expense Summary

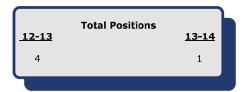
| | | Adopted | Adopted | | Inc/(I | Dec) |
|----------------------|------------|------------|------------|----|-------------|--------|
| | Actual | Budget | Budget | F | Y 2014 vs F | Y 2013 |
| | FY 2012 | FY 2013 | FY 2014 | | \$ | % |
| Salary/Fringes | | | | | | |
| Regular | \$ 317,796 | \$ 327,037 | \$ 327,141 | \$ | 104 | 0.0% |
| Over-time | - | 600 | 500 | | (100) | -16.7% |
| Fringes | 85,195 | 76,239 | 77,898 | | 1,659 | 2.2% |
| Total Salary/Fringes | \$ 402,991 | \$ 403,876 | \$ 405,539 | \$ | 1,663 | 0.4% |
| Outside Contracts | - | 1,000 | 1,000 | | - | 0.0% |
| MOU | - | 3,000 | 3,000 | | - | 0.0% |
| Other Operating | 11,004 | 29,750 | 39,800 | | 10,050 | 33.8% |
| Capital | | | | | - | 0.0% |
| Total | \$ 413,996 | \$ 437,626 | \$ 449,339 | \$ | 10,050 | 2.3% |

Major Drivers

| FY 2012-13 Budget | \$ 437,626 |
|---|---------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 1,663 |
| Proposed variance in personnel costs | 439,289 |
| Other Operating | |
| Increase in auto expense and parking reimbursement, registration fees, miscellaneous general & administrative expenses, office supplies and furniture | 15,050 |
| Decrease in travel | (5,000) |
| FY 2013-14 Budget | \$ 449,339 |

North Terminal Development

| 12-13 1 1 | | North Terminal Program Director | | |
|----------------------|---------------|---|-------------------------------|--|
| | | | | |
| 12-13 1 2 3 | North Termina | ⁼ MIA I Developmen n Manager 3 | 13-14 t 1 0 1 | |



Mission Statement

The mission of the North Terminal Development Division is to provide oversight and management of the design, bid, award and construction of the North Terminal Development Program.

Responsibilities

- ✤ Managing the design and construction of the North Terminal Development Program
- ✤ Managing professional services agreements and construction contracts associated with the program
- ✤ Managing bid and award of projects not yet awarded
- ➔ Developing procedures, policies, documents and reports to ensure completion of the project in a timely manner, within budget, and at an optimum level of quality

Personnel Summary

| /(Dec) |
|---------|
| vs FY13 |
| (1) |
| - |
| (2) |
| - |
| (3) |
| |

Expense Summary

| | | Adopted | Adopted | Inc/(D | ec) |
|----------------------------|--------------|--------------|--------------|----------------|---------|
| | Actual | Budget | Budget | FY 2014 vs F | Y 2013 |
| | FY 2012 | FY 2013 | FY 2014 | \$ | % |
| Executive | \$ 1,843,442 | \$ 2,116,716 | \$ 2,198,436 | \$ 81,720 | 3.9% |
| Legal | 2,514,087 | 3,682,729 | 2,832,350 | (850,379) | -23.1% |
| Governmental Affairs | 413,996 | 437,626 | 449,339 | 11,713 | 2.7% |
| North Terminal Development | 620,228 | 691,157 | 200,906 | (490,251) | - 70.9% |
| Total | \$ 5,391,754 | \$6,928,228 | \$ 5,681,031 | \$ (1,247,197) | -18.0% |

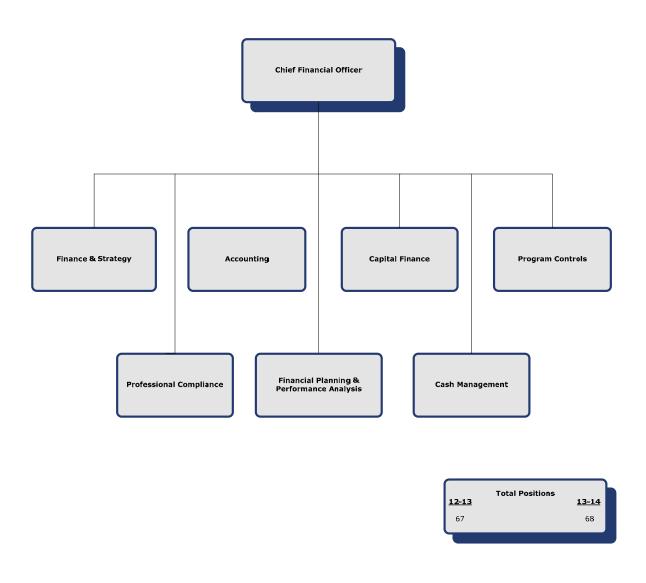
Major Drivers

| FY 2012-13 Budget | \$ 691,157 |
|--------------------------------------|---------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | (445,251) |
| Proposed variance in personnel costs | 245,906 |
| Other Operating | |
| Decrease in office supplies | (45,000) |
| FY 2013-14 Budget | \$ 200,906 |

Finance & Strategy Group

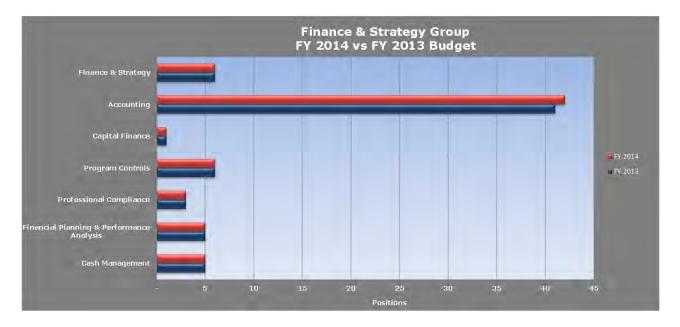
Overview

The Finance & Strategy Group oversees accounting and financial services, development and monitoring of the operating and capital budgets, and development and monitoring of the Department's business plan. The Group consists of the Finance & Strategy, Accounting, Capital Finance, Program Controls, Professional Compliance, Financial Planning & Performance Analysis, and Cash Management Divisions.



Personnel Summary

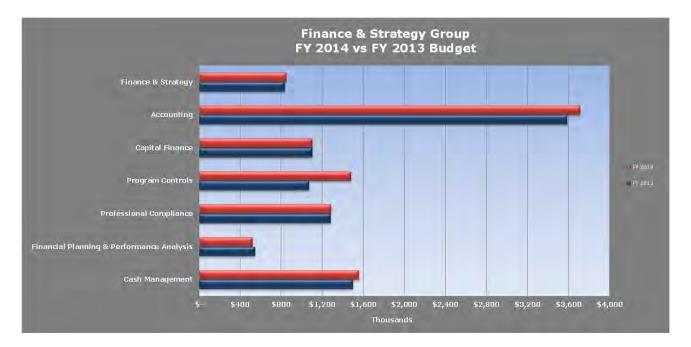
| | Actual FY 2012 | Adopted Budget FY 2013 | Adopted Budget FY 2014 | Inc/(Dec) _FY14 vs FY13_ |
|--|-------------------|------------------------------|------------------------------|-----------------------------|
| Finance & Strategy | 6 | 6 | 6 | - |
| Accounting | 39 | 41 | 42 | 1 |
| Capital Finance | 1 | 1 | 1 | - |
| Program Controls | 4 | 6 | 6 | - |
| Professional Compliance | 3 | 3 | 3 | - |
| Financial Planning & Performance Analysis | 4 | 5 | 5 | - |
| Cash Management | 5_ | 5_ | 5 | |
| Total | 62_ | 67 | 68 | 1 |



The chart above is a comparison between the FY 2014 and FY 2013 positions budgeted for the divisions in the Finance & Strategy Group; overall there is an increase in personnel for the Group, the major increase is within the Accounting Division due to the reorganization of staff.

Expense Summary

| | | Adopted | Adopted | Inc/(L | Dec) |
|---|--------------|--------------|---------------|------------|---------|
| | Actual | Budget | Budget | FY 2014 vs | FY 2013 |
| | FY 2012 | FY 2013 | FY 2014 | \$ | % |
| Finance & Strategy | \$ 676,663 | \$ 837,504 | \$ 849,570 | \$ 12,066 | 1.4% |
| Accounting | 3,725,215 | 3,588,045 | 3,713,018 | 124,973 | 3.5% |
| Capital Finance | 888,319 | 1,105,199 | 1,103,434 | (1,765) | -0.2% |
| Program Controls | 981,594 | 1,073,386 | 1,481,499 | 408,113 | 38.0% |
| Professional Compliance | 1,094,908 | 1,283,961 | 1,285,432 | 1,471 | 0.1% |
| Financial Planning & Performance Analysis | 526,132 | 548,114 | 522,360 | (25,754) | -4.7% |
| Cash Management | 1,145,406 | 1,501,648 | 1,557,571 | 55,923 | 3.7% |
| Total | \$ 9,038,237 | \$ 9,937,857 | \$ 10,512,884 | \$ 575,027 | 5.8% |



The chart above is a comparison between the FY 2014 and FY 2013 budget for the divisions in the Finance & Strategy Group; overall there is an increase in expenses for the Group, with the Program Controls Division reflecting the major increase.

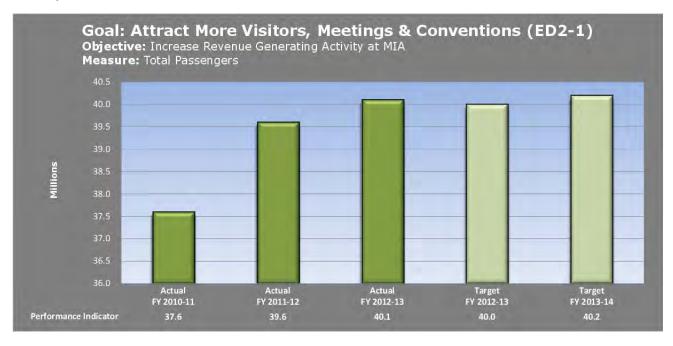
Group Goal(s)/Performance Measures



The chart above illustrates the actual and the target for the Cost Per Enplaned Passenger which the average cost to an airline for basic airport charges (landing fees, terminal rent, etc.) divided by the number of departing passengers; for FY 2012-13 the rate remained below the target.

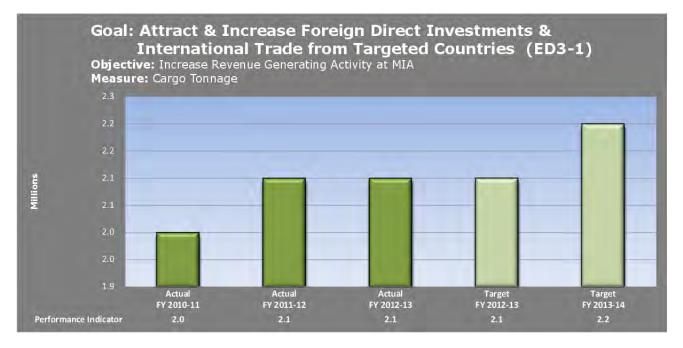


The chart above illustrates the actual and the target for the Enplaned Passengers which is the number of passengers that departed from MIA; for FY 2012-13 the actual remained below the target.



Group Goal(s)/Performance Measures

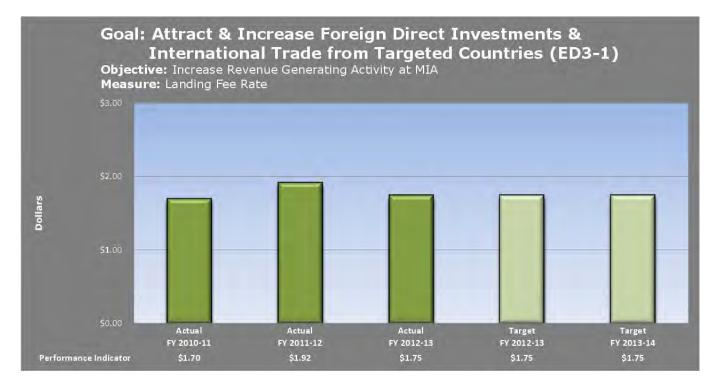
The chart above illustrates the actual and the target for the Total Passengers arriving and departing at MIA; for FY 2012-13 the actual exceeded the target.



The chart above illustrates the actual and the target for cargo tonnage; for FY 2012-13 the actual was the same as the target.

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Group Goal(s)/Performance Measures (cont)

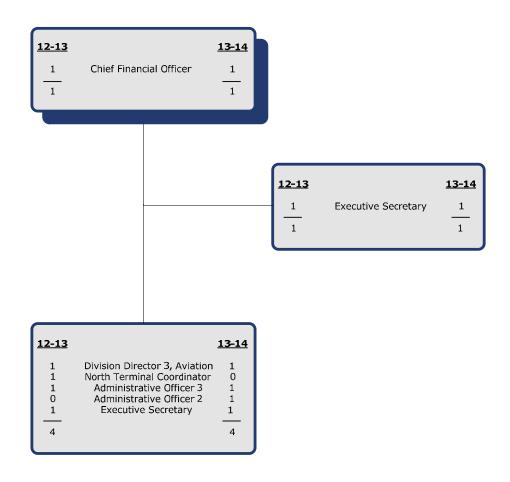


The chart above illustrates the actual and the target for the landing fee which is the rate per 1,000 lbs. charged to the airlines for landing an aircraft; for FY 2012-13 the actual was the same as the target.

Accomplishments for FY 2013

- ✤ Performed monthly and year-end closings on a timely basis
- ➔ Enhanced MIA Pay payment application
- ✤ Maintained good rating scores from the Rating Agencies
- Upgraded to ERP 9.1 which created the ability to track and control projects, contract and budget with its enhanced functionalities
- ✤ Continued to monitor and control project budgets as the program comes to a close
- Completed various procedural evaluations and reviews which assisted the Department in streamlining operations, correcting weak internal controls or provided information for management decisions
- ✤ Concluded seven Department audit responses to reports from the Audit and Management Services (AMS) Department or the Commission Auditors Office
- ✤ Composed, negotiated, and reviewed Memorandums of Understanding (MOU)
- ✤ Received the Government Finance Officers Association, Distinguished Budget Presentation Award
- Received approval of the budget from the Board of County Commissioners as presented in the Final Draft
- ✤ Accomplished PFC closeout in accordance with FAA requirements
- ➔ Implemented Positive Pay processes to identify fraudulent payment; block them from impacting our accounts, and have greater control over incoming payments
- ➔ Implemented newly modified ERP reconciliation process to improve management and audit controls and increase speed and accuracy of reconciliation

Finance & Strategy





Mission Statement

The mission of the Finance and Strategy Division is to provide leadership to the Divisions within this Group.

Responsibilities

→ Overseeing the functions of the Finance & Strategy Group

Personnel Summary

| | | | Adopted | Adopted | |
|------|------------------------------------|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5181 | Chief Financial Officer | 1 | 1 | 1 | - |
| 5148 | Division Director 3, Aviation | 1 | 1 | 1 | - |
| 5175 | Airport North Terminal Coordinator | - | 1 | - | (1) |
| 0812 | Administrative Officer 3 | 1 | 1 | 1 | - |
| 0811 | Administrative Officer 2 | 1 | - | 1 | 1 |
| 0095 | Executive Secretary | 2 | 2 | 2 | |
| | Total | 6 | 6 | 6 | |

Expense Summary

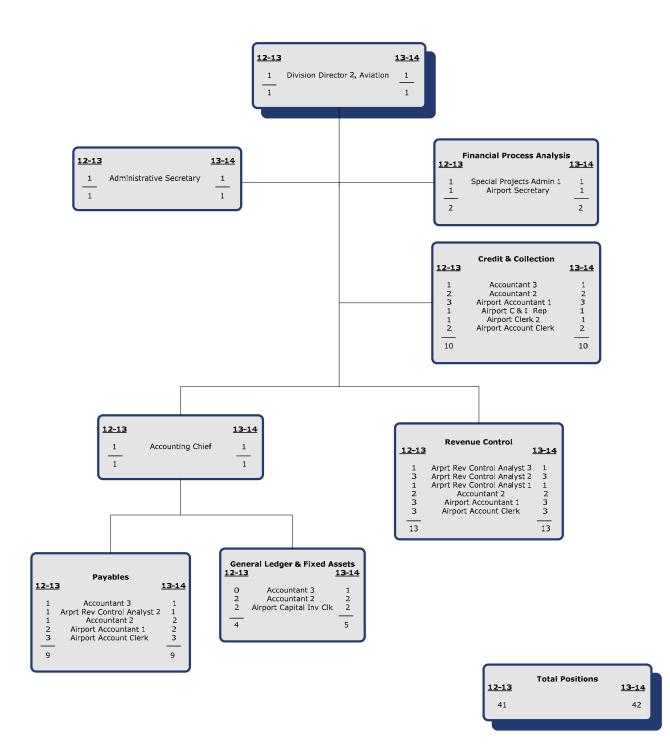
| | | Adopted | Adopted | Inc/(I | Dec) |
|----------------------|------------|------------|------------|--------------|---------|
| | Actual | Budget | Budget | FY 2014 vs F | Y 2013 |
| | FY 2012 | FY 2013 | FY 2014 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 568,152 | \$ 683,986 | \$ 653,929 | \$ (30,057) | -4.4% |
| Over-time | - | - | - | - | 0.0% |
| Fringes | 90,934 | 136,168 | 151,791 | 15,623 | 11.5% |
| Total Salary/Fringes | \$ 659,087 | \$ 820,154 | \$ 805,720 | \$ (14,434) | -1.8% |
| Outside Contracts | 11,077 | 500 | 13,500 | 13,000 | 2600.0% |
| Other Operating | 6,499 | 16,850 | 30,350 | 13,500 | 80.1% |
| Capital | | | | | 0.0% |
| Total | \$ 676,663 | \$ 837,504 | \$ 849,570 | \$ 12,066 | 1.4% |

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Major Drivers

| FY 2012-13 Budget | \$ 837,504 |
|---|---------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | (14,434) |
| Proposed variance in personnel costs | 823,070 |
| Outside Contract Services | |
| Increase in management consulting services and catering services provided by Hotel, Top, Host Marriott | 13,000 |
| Other Operating | |
| Increase in travel, registration fees, educational seminars, and office supplies | 13,500 |
| FY 2013-14 Budget | \$ 849,570 |

Accounting



Mission Statement

The mission of the Accounting Division is to provide timely and accurate financial and statistical services to enable senior management to make informed management decisions to meet the current and future needs of the Department and its customers.

Responsibilities

- Coordinating and preparing the Department's Year-End Financial Reports and the Single Audit Report
- ✤ Reviewing financial statements and the closing of monthly books and reconciliations
- ✤ Coordinating internal and external audits and management consulting services
- ✤ Maintaining, reporting and managing of all general ledger accounts and providing cost accounting services in support of the Department's financial goals and objectives
- ✤ Managing and overseeing the general ledger and accounting for grant awards and passenger facility charges, and overseeing and reviewing the preparation of various monthly, quarterly and annual reports required by the Trust Agreement
- ✤ Processing vendor invoices in a timely manner
- ✤ Collecting all cash received for all related airport services
- → Generating accurate customer invoices
- ✤ Producing accurate and timely Aviation Statistics
- Complying with all governing principles Generally Accepted Accounting Principles (GAAP), Generally Accepted Auditing Standards (GAAS), and all other regulatory entities

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Personnel Summary

| | 3 | | Adopted | Adopted | |
|------|-------------------------------------|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | - |
| 5116 | Accounting Chief | 1 | 1 | 1 | - |
| 0831 | Special Projects Administrator 1 | 1 | 1 | 1 | - |
| 0810 | Administrative Officer 1 | - | 1 | - | (1) |
| 0317 | Accountant 3 | 1 | 2 | 3 | 1 |
| 5239 | Airport Revenue Control Analyst 3 | 1 | 1 | 1 | - |
| 0316 | Accountant 2 | 8 | 8 | 8 | - |
| 5238 | Airport Revenue Control Analyst 2 | 4 | 4 | 4 | - |
| 5339 | Airport Accountant 1 | 7 | 7 | 8 | 1 |
| 5237 | Airport Revenue Control Analyst 1 | 1 | 1 | 1 | - |
| 5319 | Airport Capital Inventory Clerk | 2 | 2 | 2 | - |
| 5334 | Airport Collection & Inspection Rep | 1 | 1 | 1 | - |
| 5303 | Airport Clerk 2 | 1 | - | - | - |
| 5338 | Airport Account Clerk | 8 | 9 | 9 | - |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 5310 | Airport Secretary | 1 | 1 | 1 | |
| | Total | 39 | 41 | 42 | 1 |

Expense Summary

| | Actual | Adopted Budget | Adopted Budget | Inc/(Dec) FY 2014 vs FY 2013 | |
|----------------------|--------------|-------------------|-------------------|---------------------------------|--------|
| | FY 2012 | FY 2013 | FY 2014 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 2,381,058 | \$2,466,696 | \$ 2,520,737 | \$ 54,041 | 2.2% |
| Over-time | 1,815 | 1,000 | 2,500 | 1,500 | 150.0% |
| Fringes | 549,841 | 654,499 | 709,431 | 54,932 | 8.4% |
| Total Salary/Fringes | \$ 2,932,713 | \$ 3,122,195 | \$ 3,232,668 | \$ 110,473 | 3.5% |
| Outside Contracts | 783,926 | 441,850 | 451,850 | 10,000 | 2.3% |
| Other Operating | 8,576 | 24,000 | 28,500 | 4,500 | 18.8% |
| Capital | | | | - | 0.0% |
| Total | \$ 3,725,215 | \$ 3,588,045 | \$ 3,713,018 | \$ 124,973 | 3.5% |

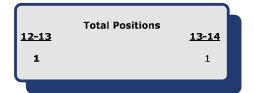
98

Major Drivers

| FY 2012-13 Budget | \$ 3,588,045 |
|---|--------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 108,973 |
| Increase in over-time | 1,500 |
| Proposed variance in personnel costs | 3,698,518 |
| Outside Contract Services | |
| Increase in annual external audit | 10,000 |
| Other Operating | |
| Increase in travel, registration fees, and educational seminars | 4,500 |
| FY 2013-14 Budget | \$ 3,713,018 |

Capital Finance





The mission of the Capital Finance Division is to provide management, development and tracking of the Aviation Department's capital budget, consistent with its financial capacity.

Responsibilities

- ➔ Assuring the availability of capital funding when needed, through application of a strategic plan of finance to achieve cost-effective funding for the Airport's capital program
- Performing assessments of the Department's financial capacity and recommending how to fund the Airport's capital program in order to obtain the lowest cost of capital over time
- Supervising the administrative operations in the issuance and refunding of bonds, financial management, cash management and other activities in compliance with established regulations
- Ensuring cash for debt service requirements and for direct construction draws; making PFC applications and performing accounting computations for the Department's investment portfolio, debt service payments, grant revenues and PFC revenues
- ✤ Managing short-term and long-term debt issuance, to ensure that cash needs are met, and ensuring sufficient cash for meeting debt service requirements per the Trust Agreement and for direct construction draws
- Supervising the debt service requirements of the Aviation Department and for monitoring and ensuring that bond applications are prepared and submitted in accordance with funding source requirements
- ✤ Monitoring the performance of monthly bank statements reconciliation in accordance with the Trust Agreement and GAAP

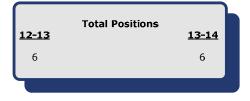
| | | | Adopted | Adopted | |
|------|-------------------------------|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | |
| | Total | 1 | 1 | 1 | |

| | Actual | Adopted Budget | Ndopted Budget | F | //Inc 7 2014 vs F | |
|----------------------|---------------|-------------------|-------------------|----|----------------------|-------|
| | FY 2012 | FY 2013 | FY 2014 | | \$ | % |
| Salary/Fringes | | | | | | |
| Regular | \$ 116,748 | \$ 121,758 | \$ 118,576 | \$ | (3,182) | -2.6% |
| Over-time | - | - | - | | - | 0.0% |
| Fringes | 19,467 | 23,541 | 24,508 | | 967 | 4.1% |
| Total Salary/Fringes | \$ 136,215 | \$ 145,299 | \$ 143,084 | \$ | (2,215) | -1.5% |
| Outside Contracts | 752,104 | 955,000 | 955,000 | | - | 0.0% |
| Other Operating | - | 4,900 | 5,350 | | 450 | 9.2% |
| Capital | _ | _ | | | - | 0.0% |
| Total | \$ 888,319 | \$ 1,105,199 | \$ 1,103,434 | \$ | (1,765) | -0.2% |

| FY 2012-13 Budget | \$ 1,105,199 |
|--|-----------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | (2,215) |
| Proposed variance in personnel costs | 1,102,984 |
| Other Operating | |
| Increase in parking reimbursement, registration fees, and miscellaneous general & administrative expense | 450 |
| FY 2013-14 Budget | \$ 1,103,434 |

Program Controls

| 12-13 <u>1</u> <u>1</u> | Division Direct | or 2, Aviation | 13-14 1 1 |
|-------------------------------|---|-------------------------------|----------------------------------|
| | | | |
| 12-13 1 1 2 5 | Aviation Sr Sch Aviation Senior Aviation Sche PGTS Coo | Cost Manager duler/Analyst | 13-14 1 1 2 5 |



The mission of the Program Controls Division is to provide sound project management principles to control scope, cost, schedule and quality of capital projects at the Aviation Department.

Responsibilities

- ✤ Providing capital project scope, cost and schedule information to the senior executive management team of the Department
- ➔ Performing an integral role in the change management process to determine time, scope and schedule impacts of proposed changes and subsequent work orders
- ✤ Providing strategic assistance to the development of Aviation Department's Capital Budget for Miami Dade County and the bond process
- ✤ Performing regular monitoring of schedule and budget variance for projects in the Capital Program
- ✤ Processing contractor and professional services invoices to assure compliance with contract, funding, accuracy of scope and schedule implications
- ✤ Managing the development of the Project Costing Module functionality of the Enterprise Resource Planning (ERP) solution for the Department
- Managing the development and integration of Project Management Information System (PMIS) to ensure construction and professional contractual functionalities are being performed appropriately within the contracts
- ✤ Maintaining the archival system of records within PMIS that incorporates scope, time, and budgets for closed and active projects
- ✤ Providing prompt and accurate processing of contractor invoices and claims
- ✤ Forecasting costs at completion for active Capital Projects on a quarterly basis
- → Providing escalation and market studies for MDAD
- ✤ Evaluating and providing preliminary estimates for the Real Estate Management Division to determine rental credits

| | | | Adopted | Adopted | |
|------|-----------------------------------|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5054 | Division Director 2, Aviation | - | 1 | 1 | - |
| 5099 | Aviation Senior Scheduler Manager | 1 | 1 | 1 | - |
| 5119 | Aviation Senior Cost Manager | 1 | 1 | 1 | - |
| 5118 | Aviation Cost Analyst | 1 | 1 | 1 | - |
| 5292 | PGTS Coordinator | 1 | 2 | 2 | |
| | Total | 4 | 6 | 6 | |

| | | Actual | Adopted Budget | | Adopted Budget | Inc/(1 FY 2013 vs F | |
|---------------------------|-----|-----------|-------------------|----|-------------------|------------------------|--------|
| | | FY 2011 | FY 2012 | 1 | FY 2013 | \$ | % |
| Salary/Fringes | | | | | | | |
| Regular | \$ | 570,518 | \$ 534,965 | \$ | 519,964 | \$ (15,001) | -2.8% |
| Over-time | | - | | | - | - | 0.0% |
| Fringes | 1.5 | 141,108 | 103,481 | | 117,622 | 14,141 | 13.7% |
| Total Salary/Fringes | \$ | 711,626 | \$ 638,446 | \$ | 637,586 | \$ (860) | -0.1% |
| Outside Contract Services | | 321,813 | 400,000 | | 400,000 | | 0.0% |
| Capital | | | 2,000 | | 7,000 | 5,000 | 250.0% |
| G & A Expenses | | 3,402 | 18,700 | | 28,800 | 10,100 | 54.0% |
| Total | \$ | 1,036,840 | \$ 1,059,146 | \$ | 1,073,386 | \$ 14,240 | 1.3% |

| FY 2012-13 Budget | \$ 1,073,386 |
|--------------------------------------|--------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 8,113 |
| Proposed variance in personnel costs | 1,081,499 |
| Outside Contract Services | |
| Increase in consulting services | 350,000 |
| Other Operating | |
| Increase in inservice training | 50,000 |
| FY 2013-14 Budget | \$ 1,481,499 |

Professional Compliance

| 12-13 <u>1</u> 1 | Division Direct | 13-14 <u>1</u> 1 | |
|-------------------------------|------------------|------------------------|-------------------------------|
| | | | |
| 12-13 2 2 | Special Projects | Administrator 2 | 13-14 <u>2</u> 2 |

| | Total Positions | | |
|--------------|-----------------|--------------|--|
| <u>12-13</u> | iotal Positions | <u>13-14</u> | |
| 3 | | 3 | |
| | | | |

The mission of the Professional Compliance Division is to provide support to the Aviation Department's operations through the performance of management reviews, procedural evaluations and data analysis, which will enhance the Department's operating efficiencies, strengthen operating controls and assure compliance with County policy.

Responsibilities

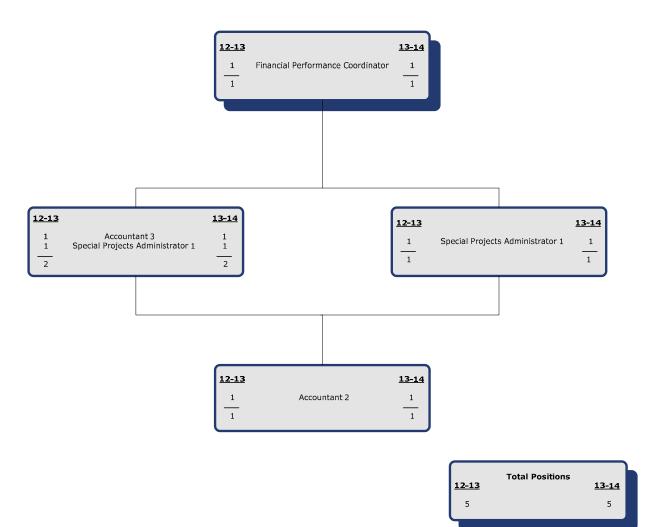
- ➔ Identifying operational areas that are of high risk to the Department, evaluating operational processes and establishing internal controls
- ✤ Assuring compliance with established policies, rules and regulations as well as industry best practices
- ✤ Collecting performance data and management information for policy development (Written Directives) and management review activities
- ✤ Performing routinely scheduled internal administrative inspections of identified areas/contractual agreements to ensure compliance with written directives, agreed stipulations and/or established policies/rules/regulations
- ✤ Coordinating Memorandums of Understanding (MOU) for direct billed services from other County Departments
- ➔ Assuring MOU's have been properly executed, services are relevant and properly delineated and the invoicing for services are in compliance with OMB A-87 and the FAA Final Policy and Procedures on Use of Airport Revenue (64 FR 7695)
- ✤ Working with the Office of the Inspector General (OIG) and Audit & Management Services (AMS) to facilitate their reviews and assure responses and corrective actions are implemented
- ✤ Assuring services provided from these entities and paid for by the Department are in accordance with stipulations in the signed Memo of Understanding
- → Maintaining the Department's Written Directive System, which provides guidance to MDAD employees or Miami International Airport users in a manner which is controlled, efficient and in compliance with the Department's goals, rules and policies.

| | | | Adopted | Adopted | |
|------|----------------------------------|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | - |
| 0832 | Special Projects Administrator 2 | 2 | 2 | 2 | |
| | Total | 3 | 3 | 3 | |

| | | A | dopted | A | dopted | | Inc/(L | Dec) |
|----------------------|-----------------|----|-----------|----|-----------|----|--------------|--------|
| | Actual | | Budget | | Budget | F | TY 2014 vs F | Y 2013 |
| | FY 2012 | | FY 2013 | | FY 2014 | | \$ | % |
| Salary/Fringes | | | | | | | | |
| Regular | \$ 302,120 | \$ | 315,856 | \$ | 314,905 | \$ | (951) | -0.3% |
| Over-time | - | | - | | - | | - | 0.0% |
| Fringes | 53,625 | | 65,455 | | 67,877 | | 2,422 | 3.7% |
| Total Salary/Fringes | \$ 355,745 | \$ | 381,311 | \$ | 382,782 | \$ | 1,471 | 0.4% |
| Outside Contracts | - | | 50,000 | | 50,000 | | - | 0.0% |
| MOU | 734,102 | | 840,000 | | 840,000 | | - | 0.0% |
| Other Operating | 5,060 | | 12,650 | | 12,650 | | - | 0.0% |
| Capital | - | | - | | - | | - | 0.0% |
| Total | \$ 1,094,908 | \$ | 1,283,961 | \$ | 1,285,432 | \$ | 1,471 | 0.1% |

| FY 2012-13 Budget | \$ 1,283,961 |
|--------------------------------------|--------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 1,471 |
| Proposed variance in personnel costs | 1,285,432 |
| FY 2013-14 Budget | \$ 1,285,432 |

Financial Planning & Performance Analysis



The mission of the Financial Planning and Performance Analysis Division is to provide the primary support to our customers with efficient and effective methods for preparation, planning, and monitoring of the budget cycle and generate timely analytical reports that support internal planning and management decision making.

Responsibilities

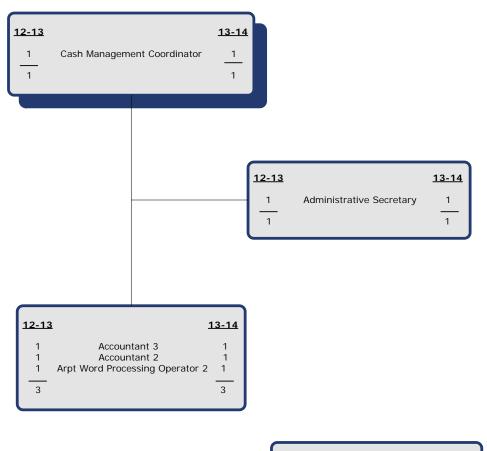
- ✤ Providing support to the division's with effective methods for the preparation, planning and monitoring of the budget cycle
- ➔ Generating timely analytical reports that support internal planning and management decision making
- ➔ Balancing all the operational requests within the Department in order to stay within the approved expenditures
- Providing Departmental viewing of enhanced, on-line, real-time reports through PeopleSoft
- Forecasting, analyzing, reconciling, processing, monitoring and auditing financial and budgetary documents, to include preparation and monitoring of the Aviation Department's annual operating budget
- ✤ Preparing the annual and semi-annual landing fee and rates, fees and charges for the Department
- ✤ Coordinating and managing the preparation of the Department's Monthly Financial Report, Enterprise Performance Management (EPM)/Budgeting Module Lead and serving as a liaison between the Office of Management & Budget (OMB) and the Office of the Commission Auditor (OCA)
- ➔ Publishing of the Department's yearly budget book and rates, fees, and charges book

| | | | Adopted | Adopted | |
|------|--|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5162 | Aviation Financial Performance Coordinator | 1 | 1 | 1 | - |
| 0831 | Special Projects Administrator 1 | 2 | 2 | 2 | - |
| 0317 | Accountant 3 | - | 1 | 1 | - |
| 0316 | Accountant 2 | 1 | 1 | 1 | |
| | Total | 4 | 5 | 5 | |

| | | A | dopted | Þ | dopted | | Inc/(L | Dec) |
|----------------------|-----------------|----|-----------|----|-----------|----|--------------|--------|
| | Actual | | Budget | | Budget | F | TY 2014 vs F | Y 2013 |
| | FY 2012 | | FY 2013 | | FY 2014 | | \$ | % |
| Salary/Fringes | | | | | | | | |
| Regular | \$ 302,120 | \$ | 315,856 | \$ | 314,905 | \$ | (951) | -0.3% |
| Over-time | - | | - | | - | | - | 0.0% |
| Fringes | 53,625 | | 65,455 | | 67,877 | | 2,422 | 3.7% |
| Total Salary/Fringes | \$ 355,745 | \$ | 381,311 | \$ | 382, 782 | \$ | 1,471 | 0.4% |
| Outside Contracts | - | | 50,000 | | 50,000 | | - | 0.0% |
| MOU | 734,102 | | 840,000 | | 840,000 | | - | 0.0% |
| Other Operating | 5,060 | | 12,650 | | 12,650 | | - | 0.0% |
| Capital | | | - | | - | | - | 0.0% |
| Total | \$ 1,094,908 | \$ | 1,283,961 | \$ | 1,285,432 | \$ | 1,471 | 0.1% |

| FY 2012-13 Budget | \$ 548,114 |
|---|---------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | (23,364) |
| Proposed variance in personnel costs | 524,750 |
| Other Operating | |
| Increase in publications, and registration fees | 3,060 |
| Decrease in memberships, parking reimbursement, educational seminars, and office supplies | (5,450) |
| FY 2013-14 Budget | \$ 522,360 |

Cash Management



| | Total Positions | | |
|--------------|-----------------|--------------|--|
| <u>12-13</u> | Total Toshions | <u>13-14</u> | |
| 5 | | 5 | |
| | | | |

The mission of the Cash Management Division is to provide accurate and up-to-date fund, investment, and bond information, and facilitate availability of funds and treasury services when needed to meet the obligations of the Aviation Department.

Responsibilities

- ✤ Ensuring that all debt and investment transactions are recorded in conformity with General Accepted Accounting Principles (GAAP)
- ➔ Allocating interest earned and interest expense to the appropriate accounts in accordance with statutory requirements
- ✤ Verifying that all cash and investment transactions have been properly recorded and reconciled
- ✤ Verifying sufficient liquidity in the various bank accounts to cover operating expenses
- ✤ Monitoring and ensuring reserve requirements are satisfactorily met

| | | | Adopted | Adopted | |
|------|--------------------------------------|---------|---------|---------|--------------|
| OCC | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5123 | Aviation Cash Management Coordinator | 1 | 1 | 1 | - |
| 0317 | Accountant 3 | 1 | 1 | 1 | - |
| 0316 | Accountant 2 | 1 | 1 | 1 | - |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 5313 | Airport Word Processing Operator 2 | 1 | 1 | 1 | |
| | Total | 5 | 5 | 5 | |

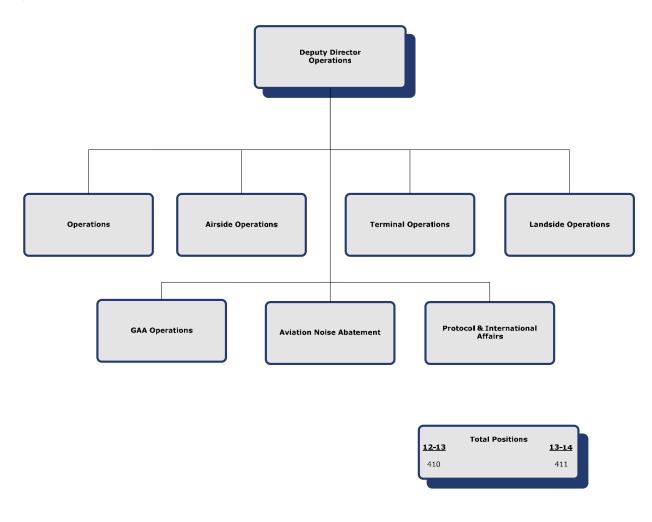
| | Actual | | Ndopted Budget | Ndopted Budget | F | Inc/(I Y 2014 vs F | |
|----------------------|-----------------|------|-------------------|-------------------|----|-----------------------|-------|
| | FY 2012 | | FY 2013 | FY 2014 | | \$ | % |
| Salary/Fringes | | | | | | | |
| Regular | \$ 324,765 | \$ | 332,800 | \$ 327,850 | \$ | (4,950) | -1.5% |
| Over-time | 33 | | - | - | | - | 0.0% |
| Fringes | 86,052 | | 84,598 | 90,471 | | 5,873 | 6.9% |
| Total Salary/Fringes | \$ 410,850 | \$ | 417,398 | \$ 418,321 | \$ | 923 | 0.2% |
| Outside Contracts | 489,230 | | 554,250 | 584,250 | | 30,000 | 5.4% |
| MOU | 44,744 | | 60,000 | 60,000 | | - | 0.0% |
| Other Operating | 200,582 | | 470,000 | 495,000 | | 25,000 | 5.3% |
| Capital | _ | | | - | | - | 0.0% |
| Total | \$ 1,145,406 | \$ 1 | 1,501,648 | \$ 1,557,571 | \$ | 55, 923 | 3.7% |

| FY 2012-13 Budget | \$ 1,501,648 |
|---|--------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 872 |
| Increase in over-time | 51 |
| Proposed variance in personnel costs | 1,502,571 |
| Outside Contract Services | |
| Increase in trustee services and arbitrage expenses | 50,000 |
| Decrease in bond rating services | (20,000) |
| Other Operating | |
| Increase in bank charges and office supplies | 25,000 |
| FY 2013-14 Budget | \$ 1,557,571 |

Operations Group

Overview

The Operations Group provides for a safe and secure airfield, manages the day-to-day operations within the terminal building, directs the 24 hour traffic operations which extend from the terminal curb to the airport property line and includes the cargo area, oversees operations at the General Aviation Airports, addresses issues within the community related to aircraft noise and land compatibility, and provides protocol services to ensure a smooth passage of high-level dignitaries through the airport. The Group consists of the Airside Operations, Terminal Operations, Landside Operations, GAA Operations, Aviation Noise Abatement and Protocol & International Affairs Divisions.



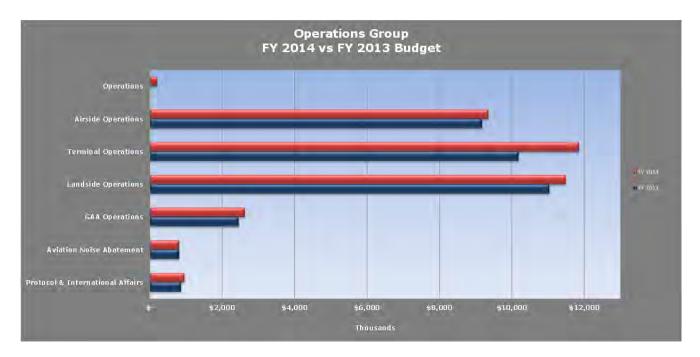
| | | Adopted | Adopted | |
|----------------------------------|-------------------|-------------------|-------------------|---------------------------|
| _ | Actual FY 2012 | Budget FY 2013 | Budget FY 2014 | Inc/(Dec) FY14 vs FY13 |
| Operations | - | - | 1 | 1 |
| Airside Operations | 92 | 98 | 98 | - |
| Terminal Operations | 125 | 147 | 147 | - |
| Landside Operations | 116 | 127 | 127 | - |
| GAA Operations | 22 | 23 | 23 | - |
| Aviation Noise Abatement | 5 | 5 | 5 | - |
| Protocol & International Affairs | 10 | 10 | 10 | |
| Total = | 370 | 410 | 411 | 1 |



The chart above is a comparison between the FY 2014 and FY 2013 positions budgeted for the divisions in the Operations Group; the change in positions was due to reorganization of staff.

Expense Summary

| | | Adopted | Adopted | Inc/(D | ec) | |
|----------------------------------|---------------|---------------|---------------|--------------------|--------|--|
| | Actual | Budget | Budget | FY 2014 vs FY 2013 | | |
| | FY 2012 | FY 2013 | FY 2014 | \$ | % | |
| Operations | \$- | \$- | \$ 203,051 | \$ 203,051 | 100.0% | |
| Airside Operations | 7,453,119 | 9,175,087 | 9,347,291 | 172,204 | 1.9% | |
| Terminal Operations | 8,912,851 | 10,182,879 | 11,854,319 | 1,671,440 | 16.4% | |
| Landside Operations | 9,987,858 | 11,035,890 | 11,486,566 | 450,676 | 4.1% | |
| GAA Operations | 2,189,461 | 2,453,262 | 2,622,918 | 169,656 | 6.9% | |
| Aviation Noise Abatement | 675,787 | 810,704 | 807,821 | (2,883) | -0.4% | |
| Protocol & International Affairs | 814,136 | 863,520 | 954,964 | 91,444 | 10.6% | |
| Total | \$ 30,033,212 | \$ 34,521,342 | \$ 37,276,930 | \$ 2,755,588 | 8.0% | |



The chart above is a comparison between the FY 2014 and FY 201 budget for the divisions in the Operations Group; overall there is an increase in expenses for the Group, with the Terminal Operations Division reflecting the major increase.

Group Goal(s)/Performance Measures



The chart above illustrates the actual and the target for the overall customer service rating which is an annual survey that is conducted for the purpose of increasing customer satisfaction at MIA, customers are asked to rate satisfaction of their overall airport experience by using a scale of 1 (unacceptable) to 5 (very satisfied); for FY2012-13 the actual met the target.



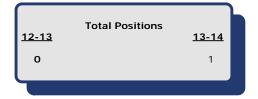
The chart above illustrates the actual and the target for the number of employees trained through the "Miami Begins With MIA" program for the purpose of enhancing customer service which requires that all airport employees attend customer service classes; for FY2012-13 the actual met the target.

Accomplishments for FY 2013

- ✤ Completed the North Terminal project and the opening of the last three gates
- ✤ Launched MIA's social media campaign on Facebook, Twitter and Instagram with exceptional results
- ✤ Featured in the second season of the television documentary-reality series, Airport 24/7: Miami, which was produced by 2C Media and aired by the Travel Channel
- ✤ Received four awards in the ACI-NA's 2013 Excellence in Marketing & Communications competition
- ➔ Implemented "Miami Begins with MIA" program's Phase 8, a partnership with the Greater Miami Convention & Visitors Bureau and the Miami Beach Visitor & Convention Authority, along with Miami-Dade College's Center for Service Excellence, to give customer service training to 35,000 MIA employees
- Continued to successfully manage the new North Terminal, ensuring passenger/tenant satisfaction
- ✤ Continued to work with the ADA Access Committee and participated in the County's Commission on Disability Issues (CODI) meetings
- Maintained safe and secure airfield operations areas at the General Aviation Airports (GAA)
- ✤ Prevented unauthorized field incursions and pedestrian deviations (VPD) at the GAA Airports
- ➔ Added a new hanger at Opa-Locka Airport
- ✤ Modified runway threshold lights at Dade-Collier Training and Transition Airports runway 9/27
- ✤ Completed runway extension project at Kendall-Tamiami Airport
- Completed the TMB Pilot handout for Kendall-Tamiami (TMB) Airport that includes the new runway extension and distributed the same among the tenants and pilots utilizing the airport
- ✤ Completed the Environmental Assessment for the Airport City Project at MIA
- ✤ Initiated a new Loan Renewal Agreement between the National Museum of the United States Air Force and MDAD for the static A-26C display at TMB Airport
- ✤ Trained all Noise and GAA Employees on Gun/Launcher safety handling
- Submitted to the FAA Air Traffic Control Manager all departures that were not following prescribed procedures for MIA
- ✤ Facilitated the transit of high-level dignitaries who traveled regularly to the region and some who traveled through MIA on their way to attend various important events

Operations





The mission of the Operations Division is to provide leadership to the Divisions within this group.

Responsibilities

✤ Overseeing the functions of the Operations Group

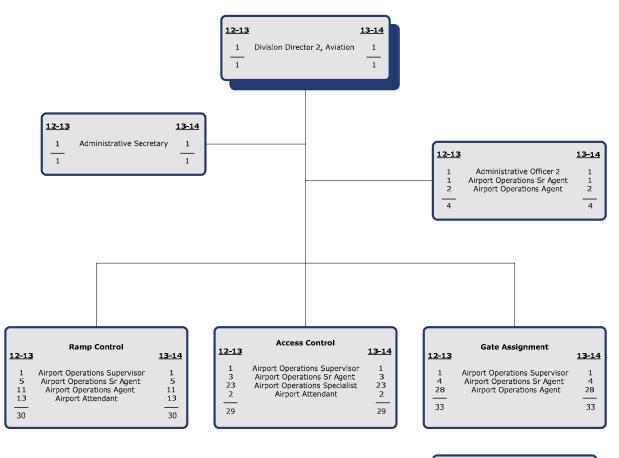
Personnel Summary

| | | | Adopted | Adopted | |
|------|--|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5182 | Assistant Aviation Director Operations | | | 1 | 1 |
| | Total | | | 1 | 1 |

| | Act | ual | Adop Bua | | Adopted Budget | Inc/(FY 2014 vs | (Dec) FY 2013 |
|----------------------|------|------|-------------|------|-------------------|---------------------|------------------|
| | FY 2 | 2012 | FY 2 | 2013 | FY 2014 | \$ | % |
| Salary/Fringes | | | | | | | |
| Regular | \$ | - | \$ | - | \$ 174,200 | \$ 174,200 | 100.0% |
| Over-time | | - | | - | - | - | 0.0% |
| Fringes | | _ | | _ | 28,851 | 28,851 | 100.0% |
| Total Salary/Fringes | \$ | - | \$ | - | \$ 203,051 | \$ 203,051 | 100.0% |
| Outside Contracts | | - | | - | - | - | 0.0% |
| Other Operating | | - | | - | - | - | 0.0% |
| Capital | | - | | - | - | | 0.0% |
| Total | \$ | - | \$ | | \$ 203,051 | \$ 203,051 | 100.0% |

| FY 2012-13 Budget | \$ - |
|--------------------------------------|---------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 203,051 |
| Proposed variance in personnel costs | 203,051 |
| FY 2013-14 Budget | \$ 203,051 |

Airside Operations





The mission of the Airside Operations Division is to provide secure, safe and efficient airfield areas, terminal gates and cargo loading positions for our aircraft users while delivering professional and courteous service to our business partners, employees and passengers.

Responsibilities

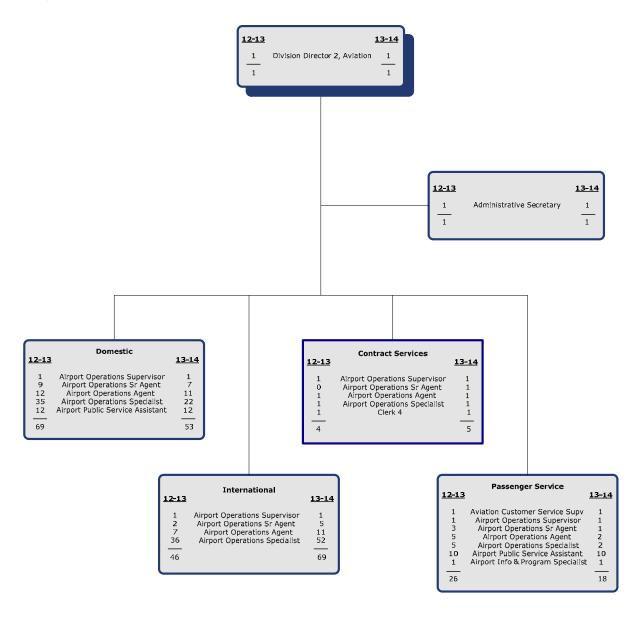
- ✤ Providing a safe and secure airfield environment for the operations of aircraft, in compliance with Federal Aviation Regulations (FAR) Part 139 and Transportation Security Administration (TSA) Part 1542
- ✤ Collecting aviation fees associated with the operations of aircraft and airport users
- ✤ Controlling the movement of aircraft in non-Federal Aviation Administration (FAA) controlled areas
- ✤ Administering the Airport Operations Area (AOA) decal and vehicle safety inspection insurance verification
- ✤ Controlling the access and movement of persons and vehicles entering the AOA
- Conducting daily inspections of the airfield lighting system, striping, pavement conditions, Foreign Object Debris (FOD) and airfield training programs in compliance with FAR 139
- ✤ Approving advance airline schedules and preparing passenger projection reports, in conjunction with planning real-time gate assignment and maintaining real-time flight information on the Flight Information Display System (FIDS)
- ✤ Providing passenger bus service for aircrafts assigned to remote parking
- ✤ Administering the AOA Driver Training, Movement Area Driver Training, Loading Bridge Training, and Part 139 Operations Training programs
- ✤ Reviewing and approving construction plans, maintenance of traffic/safety plans on the AOA
- ✤ Working with airlines to ensure compliance with the Passenger Bill of Rights during irregular operations such as weather events

| | | | Adopted | Adopted | |
|------|-------------------------------|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | - |
| 5202 | Airport Operations Supervisor | 3 | 3 | 3 | - |
| 5203 | Airport Operations Sr. Agent | 12 | 13 | 13 | - |
| 5204 | Airport Operations Agent | 41 | 41 | 41 | - |
| 5205 | Airport Operations Specialist | 23 | 23 | 23 | - |
| 5374 | Airport Attendant | 11 | 15 | 15 | - |
| 0811 | Admnistrative Officer 2 | - | 1 | 1 | - |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| | Total | 92 | 98 | 98 | - |

| | Actual | Adopted Budget | Adopted Budget | Inc/(Dec) FY 2014 vs FY 2013 | |
|----------------------|--------------|-------------------|-------------------|---------------------------------|--------|
| | FY 2012 | FY 2013 | FY 2014 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 5,627,695 | \$ 5,337,999 | \$ 5,325,369 | \$ (12,630) | -0.2% |
| Over-time | 411,242 | 560,868 | 579,259 | 18,391 | 3.3% |
| Fringes | 1,361,609 | 1,621,562 | 1,834,299 | 212,737 | 13.1% |
| Total Salary/Fringes | \$ 7,400,546 | \$ 7,520,429 | \$ 7,738,927 | \$ 218,498 | 2.9% |
| Outside Contracts | 725 | 101,500 | 152,000 | 50,500 | 49.8% |
| MOU | 6,946 | - | 17,500 | 17,500 | 100.0% |
| Other Operating | 16,244 | 63,558 | 68,200 | 4,642 | 7.3% |
| Capital | 28,658 | 1,489,600 | 1,370,664 | (118,936) | -8.0% |
| Total | \$ 7,453,119 | \$ 9,175,087 | \$ 9,347,291 | \$ 172,204 | 1.9% |

| FY 2012-13 Budget | \$ 9,175,087 |
|--|--------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 200,107 |
| Increase in over-time | 18,391 |
| Proposed variance in personnel costs | 9,393,585 |
| Outside Contract Services | |
| Increase in appraisal services and other outside contract services | 50,500 |
| MOU | |
| Increase in GSA charges for printing and reproduction | 14,000 |
| Other Operating | |
| Increase in auto expense and parking reimbursement, office supplies, photographic supplies, and miscellaneous operating supplies | 8,142 |
| Capital | |
| Decrease in capital equipment for vehicles and trucks | (118,936) |
| FY 2013-14 Budget | \$ 9,347,291 |

Terminal Operations



| <u>12-13</u> | Total Positions | <u>13-14</u> |
|--------------|-----------------|--------------|
| 147 | | 147 |

The mission of the Terminal Operations Division is to operate the airport terminal by providing a safe, efficient, and friendly environment for our internal and external customers; to exceed expectations by delivering exceptional and innovative service to all MIA users and employees through continuous improvement, and to act as advocate and ombudsman for MDAD's customers and business partners.

Responsibilities

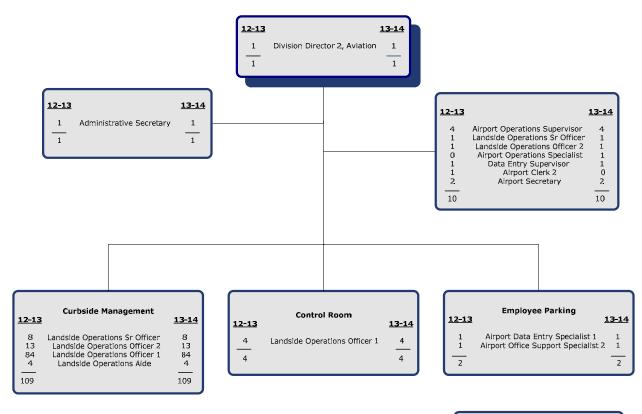
- ✤ Managing the day-to-day operation of the facility and acting as an ombudsman to resolve complaints/issues for tenants, airlines and passengers in MIA terminals
- Operating the Terminal Operations Control Room (OCR), Paging and Information Center (PIC). MIA's Information Center at Concourse E, MDAD's Lost and Found Center (L&F)
- ✤ Providing crowd control/crisis management, standards compliance and enforcement, and facilities inspections
- ✤ Managing the Departments Zone 1 janitorial contract
- ✤ Administering the "Miami Begins With MIA" customer service training for MDAD staff and its tenants
- ✤ Maintaining customer advocacy (internal/external), providing one-stop service and eliminating wasted time and bureaucracy
- ✤ Operating MDAD liaison to U.S. Customs and Border Protection (CBP)

| | | | Adopted | Adopted | |
|------|--|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | - |
| 5207 | Aviation Customer Service Supervisor | 1 | 1 | 1 | - |
| 5362 | Airport Information & Program Specialist | 1 | 1 | 1 | - |
| 5202 | Airport Operations Supervisor | 4 | 4 | 4 | - |
| 5203 | Airport Operations Sr. Agent | 14 | 14 | 14 | - |
| 5204 | Airport Operations Agent | 25 | 25 | 25 | - |
| 5205 | Airport Operations Specialist | 55 | 77 | 77 | - |
| 5364 | Airport Public Service Assistant | 22 | 22 | 22 | - |
| 0013 | Clerk 4 | 1 | 1 | 1 | - |
| 0094 | Administrative Secretary | 1 | 1 | 1 | |
| | Total | 125 | 147 | 147 | |

| | Actual | Adopted Budget | Adopted Budget | Inc/(L FY 2014 vs FY | - |
|----------------------|--------------|-------------------|-------------------|-------------------------|--------|
| | FY 2012 | FY 2013 | FY 2014 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 6,554,988 | \$ 6,925,858 | \$ 6,951,100 | \$ 25,242 | 0.4% |
| Over-time | 167,554 | 181,925 | 213,925 | 32,000 | 17.6% |
| Fringes | 1,735,265 | 2,193,947 | 2,485,594 | 291,647 | 13.3% |
| Total Salary/Fringes | \$ 8,457,806 | \$ 9,301,730 | \$ 9,650,619 | \$ 348,889 | 3.8% |
| Outside Contracts | 140,390 | 158,171 | 152,071 | (6,100) | -3.9% |
| MOU | - | - | 1,000,605 | 1,000,605 | 100.0% |
| Other Operating | 257,244 | 642,978 | 625,264 | (17,714) | -2.8% |
| Capital | 57,410 | 80,000 | 425,760 | 345,760 | 432.2% |
| Total | \$ 8,912,851 | \$ 10,182,879 | \$ 11,854,319 | \$ 1,671,440 | 16.4% |

| FY 2012-13 Budget | \$ 10,182,879 |
|---|---------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 316,889 |
| Increase in over-time | 32,000 |
| Proposed variance in personnel costs | 10,531,768 |
| Outside Contract Services | |
| Increase in catering services provided by Hotel, Top, Host Marriott | 400 |
| Decrease in outside printing | (6,500) |
| MOU | |
| Increase due to new allocation for services provided by Customs & Border Patrol | 1,000,605 |
| Other Operating | |
| Increase in auto expense, memberships, uniforms, and miscellaneous operating supplies | 58,089 |
| Decrease in rental expense, inservice training, educational seminars, rewards & recognition program, office supplies, and crowd control equipment | (75,803) |
| Capital | |
| Increase in radio equipment and computer software | 345,760 |
| FY 2013-14 Budget | \$ 11,854,319 |

Landside Operations



| ſ | Total Positions | | h |
|--------------|-----------------|--------------|---|
| <u>12-13</u> | | <u>13-14</u> | |
| 127 | | 127 | |
| | | | |

Mission Statement

The mission of the Landside Operations Division is to provide the operational controls and customer-oriented administrative support services necessary to ensure the safe, efficient, and effective utilization of the airport roadway and curbside system, parking facilities and ground transportation modes available for the use of our valued patrons and employees at Miami International Airport.

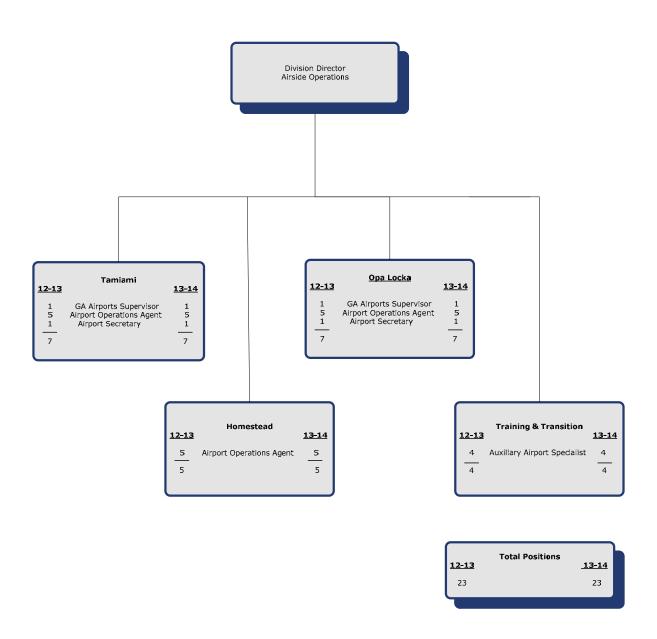
- ✤ Providing traffic control, employee and public parking, and monitoring and reporting maintenance, janitorial, and signage deficiencies
- ✤ Responding to all incidents/accidents occurring in the area including the public parking facilities and MIA Mover stations
- ✤ Monitoring ground transportation activity at MIA and enforcing regulations pertaining to taxicab, bus, and limousine operations
- ✤ Coordinating all special event parking and transportation activities
- ✤ Ensuring the efficient flow of traffic, especially in construction areas
- ➔ Addressing the American with Disabilities Act (ADA) issues thru the coordinator for ADA the Division Director for Landside
- ✤ Removing ADA barriers, compliance with new ADA design guidelines and initiative liaison to the County's ADA coordination following federal guidelines for stricter ADA enforcement
- ➔ Issuing Ground Transportation Service Permits and enforce Operational Directives No.24 and 24-A, to ensure efficient service to users, commercial ground transportation providers, and maximize revenue to the Department
- ✤ Coordinating taxi operations and enforce Chapter 31 and Operational Directive No 42 to ensure efficient, equitable service to both users and taxicab drivers
- ✤ Operating a 24-hour control center to monitor landside areas and ensure the effective management of the operation
- ✤ Responding to ADA concerns, questions and needs. Ensure, in conjunction with HNTB's ADA compliance staff and MDAD staff, that new and existing facilities are ADA compliant

| | | | Adopted | Adopted | |
|------|--------------------------------------|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | - |
| 5202 | Airport Operations Supervisor | 4 | 4 | 4 | - |
| 5389 | Landside Operations Sr. Officer | 9 | 9 | 9 | - |
| 5388 | Landside Operations Officer 2 | 14 | 14 | 14 | - |
| 5386 | Landside Operations Officer 1 | 79 | 88 | 88 | - |
| 5390 | Landside Operations Equip Specialist | 3 | 4 | 4 | - |
| 5205 | Airport Operations Specialist | - | - | 1 | 1 |
| 5303 | Airport Clerk 2 | 1 | 1 | - | (1) |
| 0018 | Data Entry Supervisor | 1 | 1 | 1 | - |
| 5345 | Airport Data Entry Specialist 1 | 1 | 1 | 1 | - |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 5310 | Airport Secretary | 2 | 2 | 2 | - |
| 5306 | Airport Office Support Specialist 2 | | 1 | 1 | |
| | Total | 116 | 127 | 127 | |

| | Actual | | Adopted Budget | Adopted Budget | Inc/(Dec) FY 2014 vs FY 2013 | | |
|----------------------|--------|-----------|-------------------|-------------------|---------------------------------|----------|--------|
| | | FY 2012 | FY 2013 | FY 2014 | | \$ | % |
| Salary/Fringes | | | | | | | |
| Regular | \$ | 7,601,716 | \$ 8,096,934 | \$ 8,055,212 | \$ | (41,722) | -0.5% |
| Over-time | | 550,806 | 594,016 | 594,016 | | - | 0.0% |
| Fringes | | 1,784,460 | 2,214,760 | 2,552,408 | | 337,648 | 15.2% |
| Total Salary/Fringes | \$ | 9,936,981 | \$ 10,905,710 | \$11,201,636 | \$ | 295,926 | 2.7% |
| Outside Contracts | | 7,830 | 1,480 | 9,480 | | 8,000 | 540.5% |
| MOU | | - | 500 | 500 | | - | 0.0% |
| Other Operating | | 42,247 | 100,200 | 74,950 | | (25,250) | -25.2% |
| Capital | | 800 | 28,000 | 200,000 | | 172,000 | 614.3% |
| Total | \$ | 9,987,858 | \$11,035,890 | \$11,486,566 | \$ | 450,676 | 4.1% |

| FY 2012-13 Budget | \$ 11,035,890 |
|---|---------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 295,926 |
| Proposed variance in personnel costs | 11,331,816 |
| Outside Contract Services | |
| Increase in outside printing | 8,000 |
| Other Operating | |
| Increase in inservice training and miscellaneous operating supplies | 4,150 |
| Decrease in license & permit fees, office supplies, and crowd control equipment | (29,400) |
| Capital | |
| Increase in capital equipment for segways, and replacement of vehicles and trucks | 172,000 |
| FY 2013-14 Budget | \$ 11,486,566 |

General Aviation Airports Operations



Mission Statement

The mission of the General Aviation Airports Operations Division is to provide Miami –Dade County users of general aviation aircraft, a modern, safe and efficiently operated system of airports from which all services associated with general aviation can be acquired. Further to provide alternate airport locations where aviation activities not permitted or desired at Miami International Airport, such as flight training

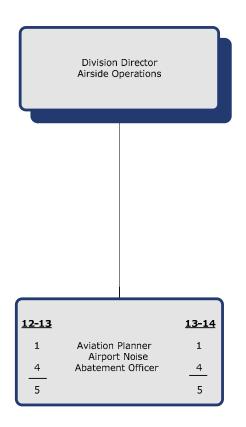
- ✤ Inspecting Aircraft Operation Area and pavement area for safety
- ✤ Examining the airport markings and signs and airfield lighting to ensure operation and correct color, size and legibility
- ✤ Monitoring all aspects of operational safety during construction
- ✤ Performing pre-operational inspections
- ✤ Keeping safety areas free of personnel and materials, ensuring preventative measures are taken to prevent FOD, identifying causes and ensuring timely removal
- ✤ Monitoring ground vehicles, fueling operations and the presence of unauthorized personnel and vehicles
- ✤ Performing access control and AOA security functions by challenging unfamiliar individuals on the airport, and staying alert for unusual activities
- ✤ Providing safe, modern, and efficient facilities supporting more than 397,000 annual aircraft operations which is more than 95% of all non-airline aircraft operations activity in the County
- ✤ Providing facilities for corporate and business aircraft, flight training, law enforcement, Air Rescue, and military, as well as all types of personal and recreational sport aviation activities
- ✤ Providing airport conditions to pilots in flight (PIREPs) when FAA Air Traffic Control personnel are not available

| | | | Adopted | Adopted | |
|------|--------------------------------------|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5218 | General Aviation Airports Supervisor | 1 | 2 | 2 | - |
| 5204 | Airport Operations Agent | 14 | 15 | 15 | - |
| 5372 | Auxiliary Airport Specialist | 4 | 4 | 4 | - |
| 5374 | Airport Attendant | 1 | - | - | - |
| 5310 | Airport Secretary | 2 | 2 | 2 | |
| | Total | 22 | 23 | 23 | |

| | Actual | Adopted Budget | Adopted Budget | Inc/(I FY 2014 vs F | |
|----------------------|--------------|-------------------|-------------------|------------------------|--------|
| | FY 2012 | FY 2013 | FY 2014 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 1,312,692 | \$ 1,297,555 | \$ 1,307,545 | \$ | 0.8% |
| Over-time | 116,404 | 160,000 | 255,000 | 95,000 | 59.4% |
| Fringes | 316,770 | 392,082 | 457,148 | 65,066 | 16.6% |
| Total Salary/Fringes | \$ 1,745,865 | \$ 1,849,637 | \$ 2,019,693 | \$ 170,056 | 9.2% |
| Outside Contracts | 6,400 | 7,400 | 7,400 | - | 0.0% |
| MOU | 156,210 | 200,600 | 150,600 | (50,000) | -24.9% |
| Utilities | 265,564 | 366,000 | 303,000 | (63,000) | -17.2% |
| Other Operating | 12,630 | 29,625 | 30,225 | 600 | 2.0% |
| Capital | 2,790 | | 112,000 | 112,000 | 100.0% |
| Total | \$ 2,189,461 | \$ 2,453,262 | \$ 2,622,918 | \$ 169,656 | 6.9% |

| FY 2011-12 Budget | \$ 2,718,480 |
|--|-----------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | (292,509) |
| Increase in over-time | 3,200 |
| Proposed variance in personnel costs | 2,429,171 |
| Outside Contract Services | |
| Increase in security guard services | 22,001 |
| G & A Expenses | |
| Increase in ID card system supplies, radio parts, and office equipment | 3,900 |
| Decrease in publications, memberships, educational seminars, miscellaneous general & administrative expense, and photographic supplies | (1,410) |
| Capital | |
| Decrease in radio equipment | (400) |
| FY 2012-13 Budget | \$ 2,453,262 |

Aviation Noise Abatement



| <u>12-13</u> | Total Positions | <u>13-14</u> | |
|--------------|-----------------|--------------|--|
| 5 | | 5 | |
| | | | |

Mission Statement

The mission of the Aviation Noise Abatement Division is to develop and implement measures to reduce the negative impact of aircraft noise in residential areas of Miami-Dade County, and thus helping to improve the quality of life of the residents of the County.

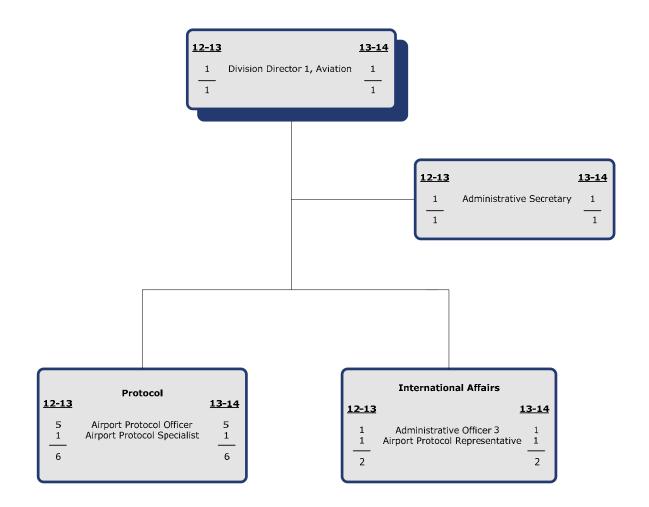
- → Establishing and maintaining a good working relationship with environ communities
- ✤ Evaluating procedures to reduce off-airport noise impacts.
- ✤ Meeting on a regular basis with Federal Aviation Administration (FAA) and Air Traffic Control Tower (ATCT) to evaluate existing departure and arrival procedures
- ➔ Updating aircraft noise contours for all MDAD operated airports using the FAA's Integrated Noise Model (INM)
- ✤ Operating and maintaining MDAD's permanent Noise Monitoring System (PNMS)
- ✤ Operating MDAD's Aircraft Noise and Operations Monitoring System (ANOMS)
- ✤ Monitoring aircraft noise in the community with portable equipment
- ✤ Maintaining and expanding MIA's "Good Neighbor Policy"
- ✤ Providing information to the community through public meetings and demonstrations on issues related to aircraft noise
- ✤ Investigating all noise complaints, maintaining complaint log, and looking for trends in areas where noise complaints are increasing/decreasing
- ✤ Monitoring airline compliance with MDAD noise abatement procedures and "good neighbor policy"
- ✤ Managing MDAD's Wildlife Management Program for all MDAD operated airports
- → Mitigating wildlife at MDAD system of airports and maintain the Part 139 certification.
- Conducting Environmental Assessments, Environmental Impact Statements, and other environmental studies as needed
- Providing ANOMS aircraft landing information to the General Aviation Airports (GAA) during tower closures

| | | | Adopted | Adopted | |
|------|---------------------------------|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5253 | Airport Noise Abatement Officer | 4 | 4 | 4 | - |
| 5284 | Aviation Planner | 1 | 1 | 1 | |
| | Total | 5 | 5 | 5 | |

| | Actual | Ndopted Budget | Adopted Budget | //Inc FY 2014 vs | |
|----------------------|---------------|-------------------|-------------------|---------------------|--------|
| | FY 2012 | FY 2013 | FY 2014 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 642,995 | \$ 633,325 | \$ 678,579 | \$ 45,254 | 7.1% |
| Over-time | 12,570 | 20,000 | 20,000 | - | 0.0% |
| Fringes | 139,633 | 170,455 | 184,785 | 14,330 | 8.4% |
| Total Salary/Fringes | \$ 795,198 | \$ 823,780 | \$ 883,364 | \$ 59,584 | 7.2% |
| Outside Contracts | 261 | 29,300 | 42,200 | 12,900 | 44.0% |
| Other Operating | 8,943 | 10,440 | 29,400 | 18,960 | 181.6% |
| Capital | 9,734 | | _ | - | 0.0% |
| Total | \$ 814,136 | \$ 863,520 | \$ 954,964 | \$ 91,444 | 10.6% |

| FY 2012-13 Budget | \$ 810,704 |
|---|---------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | (8,597) |
| Increase in over-time | 6,000 |
| Proposed variance in personnel costs | 808,107 |
| Outside Contract Services | |
| Decrease in miscellaneous maintenance contracts | (4,686) |
| Other Operating | |
| Increase in tools and uniforms & safety shoes | 200 |
| Decrease in natural compressed gas, office supplies, and safety equipment | (800) |
| Capital | |
| Increase in truck replacement | 5,000 |
| FY 2013-14 Budget | \$ 807,821 |

Protocol & International Affairs



| <u>12-13</u> | Total Positions | <u>13-14</u> | |
|--------------|-----------------|--------------|--|
| 10 | | 10 | |
| | | | |

Mission Statement

The mission of the Protocol and International Affairs Division is to guarantee the successful entry, transiting and the movement of all foreign officials and heads of governments using our facilities while extending a level of service that is unequalled.

- ✤ Providing protocol services to foreign heads of state and high-ranking international officials at the national, state and local governmental levels
- Coordinating with the Secret Service, US Department of State, US Customs and Border Protection Agency and other agencies at the airport in order to provide a smooth passage for high-level dignitaries
- ✤ Establishing, monitoring, and enforcing rules and regulations pertaining to all diplomatic activities being conducted at MIA
- ✤ Maintaining the VIP facilities that are utilized by diplomats
- → Serving as the County liaison office for the Miami-Dade County diplomatic corps, the sister cities, sister airports programs and other programs pertaining to the development of the County's international agenda
- ✤ Coordinating all requests from consulates that hold memberships to the Consular Lounge for its use when they hold meeting and cultural events pertaining to their countries

| | | | Adopted | Adopted | |
|------|---------------------------------|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5039 | Division Director 1, Aviation | 1 | 1 | 1 | - |
| 0812 | Administrative Officer 3 | 1 | 1 | 1 | - |
| 5361 | Aviation Protocol Specialist | 1 | 1 | 1 | - |
| 5363 | Airport Protocol Representative | 1 | 1 | 1 | - |
| 5360 | Airport Protocol Officer | 5 | 5 | 5 | - |
| 0094 | Administrative Secretary | 1 | 1 | 1 | |
| | Total | 10 | 10 | 10 | |

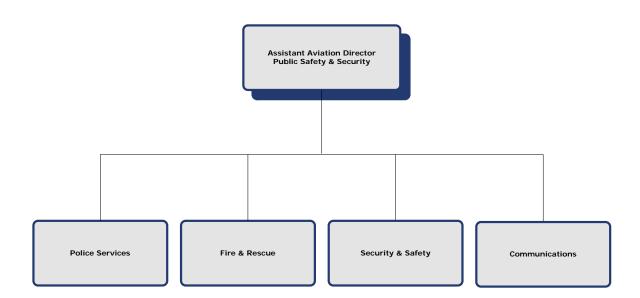
| | A | Adopted | Adopted | Inc/(| |
|----------------------|-------------------|-------------------|-------------------|-------------------------------|----------------------|
| | Actual FY 2012 | Budget FY 2013 | Budget FY 2014 | <u>FY 2014 vs l</u> \$ | - <u>Y 2013</u> % |
| Salary/Fringes | | | | | |
| Regular | \$ 642,995 | \$ 633,325 | \$ 678,579 | \$ 45,254 | 7.1% |
| Over-time | 12,570 | 20,000 | 20,000 | - | 0.0% |
| Fringes | 139,633 | 170,455 | 184,785 | 14,330 | 8.4% |
| Total Salary/Fringes | \$ 795,198 | \$ 823,780 | \$ 883,364 | \$ 59,584 | 7.2% |
| Outside Contracts | 261 | 29,300 | 42,200 | 12,900 | 44.0% |
| Other Operating | 8,943 | 10,440 | 29,400 | 18,960 | 181.6% |
| Capital | 9,734 | _ | _ | - | 0.0% |
| Total | \$ 814,136 | \$ 863,520 | \$ 954,964 | \$ 91,444 | 10.6% |

| FY 2012-13 Budget | \$ 863,520 |
|---|---------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 59,584 |
| Proposed variance in personnel costs | 923,104 |
| Outside Contract Services | |
| Increase in other outside contract services | 12,900 |
| Other Operating | |
| Increase in auto expense and parking reimbursement, travel, Consular lounge, and construction materials | 18,960 |
| FY 2013-14 Budget | \$ 954,964 |

Public Safety & Security Group

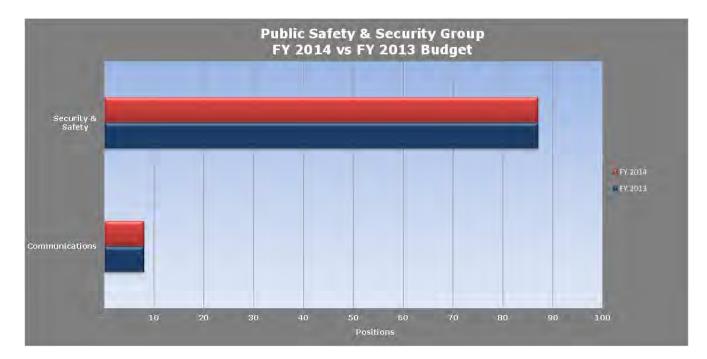
Overview

The Public Safety & Security Group oversees the investigative police and uniform services and fire and rescue services at MIA, ensures enforcement of all local, state and federally mandated security requirements, and coordinates internal and external communication activities. The Group consists of the Police Services, Fire & Rescue, Security & Safety, and Communications Divisions.





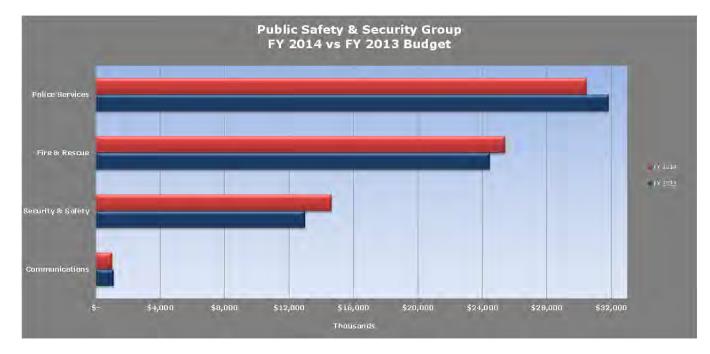
| | | Adopted | Adopted | |
|-------------------|-------------------|-------------------|-------------------|---------------------------|
| | Actual FY 2012 | Budget FY 2013 | Budget FY 2014 | Inc/(Dec) FY14 vs FY13 |
| Security & Safety | 81 | 87 | 87 | - |
| Communications | 9 | 8 | 8 | |
| Total | 90 | 95 | 95 | |



The chart above is a comparison between the FY 2014 and FY 2013 positions budgeted for the divisions in the Public Safety & Security Group; overall there was no change in positions.

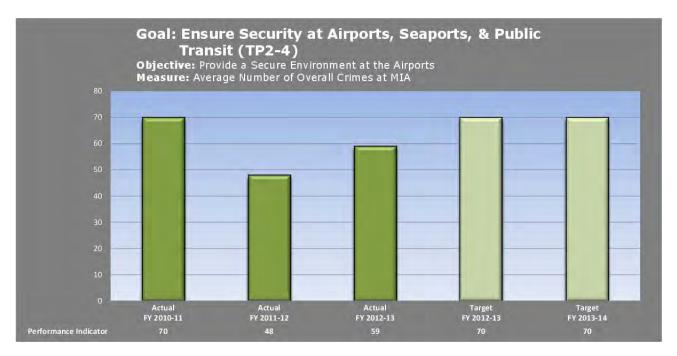
Expense Summary

| | | Adopted | Adopted | Inc/(De | ec) | |
|-------------------|---------------|---------------|---------------|--------------------|-------|--|
| | Actual | Budget | Budget | FY 2014 vs FY 2013 | | |
| | FY 2012 | FY 2013 | FY 2014 | \$ | % | |
| Police Services | \$ 27,069,997 | \$ 31,836,796 | \$ 30,465,113 | \$ (1,371,683) | -4.3% | |
| Fire & Rescue | 21,155,143 | 24,462,215 | 25,406,951 | 944,736 | 3.9% | |
| Security & Safety | 11,288,629 | 12,989,970 | 14,637,274 | 1,647,304 | 12.7% | |
| Communications | 1,026,374 | 1,106,346 | 1,012,545 | (93,801) | -8.5% | |
| Total | \$ 60,540,144 | \$ 70,395,327 | \$ 71,521,883 | \$ 1,126,556 | 1.6% | |



The chart above is a comparison between the FY 2014 and FY 2013 budget for the divisions in the Public Safety & Security Group; overall there is an increases in expenses for the Group, with the Security & Safety Division reflecting the major increase.

Group Goal(s)/Performance Measures



The chart above illustrates the actual and the target of the average monthly number of crimes such as assault, battery, homicide, robbery, burglary, and auto theft at MIA; for FY2012-13 there were less crimes than the targeted amount.

Accomplishments for FY 2013

- Enforced the laws of the State of Florida, Miami-Dade County Ordinances, and Chapter 25
- ✤ Performed undercover/surveillance details that resulted in arrest
- Completed special details/investigations based on trend information provided by the District's Crime Analysis Unit
- ✤ Conducted vehicle inspections/check points at MIA
- ➔ Improved Fire Rescue Service at Miami International Airport by placing an Emergency Medical Service (EMS) cart in the terminal during peak hours
- Continued the American Airlines Tech Crew Chief Pilot Program that responds to Alerts
 2 & 3 with MDFR and MDAD and assist the Incident Commander in technical areas of the aircraft
- ✤ Conducted annual tabletop and drill exercises to enhance responder proficiency
- Trained all MDFR Airport Division sworn personnel in the deployment of the Rigid Hull Inflatable Boat (RHIB)
- ✤ Averted fines assessed to the Department of TSA for security violations by performing efficient investigations and implementing timely corrective measures
- Conducted monthly Airport Security Consortium and Quarterly Cargo Consortium meetings
- ✤ Distributed pertinent open source intelligence to security personnel in order to remain current on the threats to an airport community
- ✤ Continued to explore new and emerging technology to compliment security operations, in an effort to provide optional security at MIA and the GAA Airports
- ➔ Developed and executed media relations and advertising campaign for new air service launches and expedited screening programs at MIA
- ➔ Developed and distributed press releases to generate positive publicity for MIA
- ➔ Handled crisis communications during MIA's Fuel Farm Fire
- Assisted with the development of presentations such as the Director's annual State of the Ports

Police Services

Organizational Structure

The Police services are provided by the Miami-Dade County Police Department through a Memorandum of Understanding services agreement under which MDAD pays for services provided.

Mission Statement

The mission of the Police Services Division is to commit its resources in partnership with the community to: promote a safe and secure environment that is free from crime and the fear of crime, maintain order and provide for the safe and expeditious flow of traffic, and practice our core values of integrity, respect, service, and fairness.

- ✤ Providing uniform and investigative police services at MIA, the "Triangle", and Cargo warehouse area.
- ✤ Following up on criminal investigations, handling special details relating to dignitary and VIP arrivals and departures
- → Fulfilling the TSA mandates
- ✤ Training employees in courses designed to provide knowledge to address behavioral patterns of criminals and possible terrorists within MIA
- Conducting undercover surveillance operations and vehicle inspections designed to deter/prevent crime at MIA
- Performing details/investigations based on trend information provided by the District's Crime Analysis Unit

Non Applicable

| | _ | _ | Adoj | | Adop | | | Inc/(I | |
|-----------------------------|---------|-------------|---------|--------------|-------------------|---------|----------|-------------|------------------|
| | | ual 2012 | | lget 2013 | Budget FY 2014 | | <u> </u> | | <u>2013</u> % |
| Salary/Fringes | | | | | | | | Ψ | |
| Regular | \$ | - | \$ | - | \$ | - | \$ | - | 0.0% |
| Over-time | | - | | - | | - | | - | 0.0% |
| Fringes | | - | | - | | - | | - | 0.0% |
| Total Salary/Fringes | \$ | - | \$ | - | \$ | - | \$ | - | 0.0% |
| Outside Contracts | | 62,640 | | 68,100 | | 68,100 | | - | 0.0% |
| Insurance | | - | | 296,835 | : | 280,000 | | (16,835) | -5.7% |
| MOU | 26, | 480,994 | 30, | 474,396 | 28,4 | 494,069 | | (1,980,327) | -6.5% |
| Charges for County Services | | 291,114 | | 491,550 | 1,0 | 082,244 | | 590,694 | 120.2% |
| Utilities | | 52,368 | | 70,000 | | 70,000 | | - | 0.0% |
| Other Operating | | 103,726 | | 365,915 | : | 371,700 | | 5,785 | 1.6% |
| Capital | | 79,155 | | 70,000 | | 99,000 | | 29,000 | 41.4% |
| Total | \$ 27,0 | 069,997 | \$ 31,8 | 36,796 | \$ 30,4 | 65,113 | \$ (| 1,371,683) | -4.3% |

| FY 2012-13 Budget | \$ 31,836,796 |
|--|---------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments Proposed variance in personnel costs Insurance | 31,836,796 |
| Decrease in sheriffs professional liability insurance MOU | (16,835) |
| Decrease in charges for Police services Charges for County Services | (1,978,327) |
| Increase for radio maintenance, service vehicle rental and charges Other Operating | 588,694 |
| Increase in auto expense and parking reimbursement, repair and maintenance supplies, and office supplies | 25,500 |
| Decrease in registration fees, batteries, dog handling equipment, and miscellaneous operating supplies Capital | (19,715) |
| Increase for motorized field equipment | 29,000 |
| FY 2013-14 Budget | \$ 30,465,113 |

Fire & Rescue

Organizational Structure

The Fire and Rescue services are provided by the Miami-Dade County Fire Rescue Department through a Memorandum of Understanding services agreement under which MDAD pays for services provided.

Mission Statement

The mission of the Fire and Rescue Division is to protect people, property, and the environment by providing responsive, professional, and humanitarian fire rescue services essential to public health, safety, and well-being.

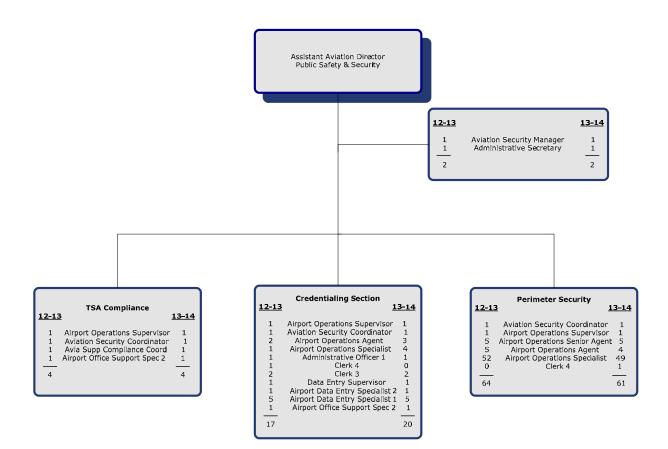
- ➔ Providing fire and rescue services to the passengers, employees and visitors at MIA and the General Aviation Airports (GAA): Opa-Locka (OPF), Kendall-Tamiami (TMB), and Homestead General
- ✤ Responding to structural and aircraft fires, medical emergencies, incidents with a possible terrorism nexus, bio-chemical threats, radiological exposures, natural disasters and hazardous materials incidents
- Conducting inspection of fuel delivery systems including fuel trucks, hydrant carts, and the fuel tank farm; in addition conducts investigations of fuel spills and other accidents for code compliance
- ✤ Performing life safety inspections, Certificate of Occupancy (CO) inspections and reviewing plans
- ➔ Developing and maintaining dynamic disaster response plans for every potential hazard that may be present in highly complex environments such as Miami-Dade County airports
- ✤ Assuring that all personnel assigned to the Aviation Department receive Aircraft Rescue Fire Fighter (ARFF) training which meets FAA requirements

Non Applicable

| | | | Adop | | Adop | | Inc/(I | |
|-----------------------------|--------|---------|--------|---------|---------|---------|-------------------------|--------|
| | | tual | | lget | Bua | 0 | <u>FY 2014 vs F</u> | |
| | FY | 2012 | FY2 | 2013 | FY 2 | 014 | \$ | % |
| Salary/Fringes | | | | | | | | |
| Regular | \$ | - | \$ | - | \$ | - | \$ - | 0.0% |
| Over-time | | - | | - | | - | - | 0.0% |
| Fringes | | - | | - | | - | - | 0.0% |
| Total Salary/Fringes | \$ | - | \$ | - | \$ | - | \$ - | 0.0% |
| Outside Contracts | | 5,189 | | 41,216 | 1 | 55,500 | 114,284 | 277.3% |
| MOU | 21, | 114,047 | 23,5 | 549,218 | 23,7 | 11,311 | 162,093 | 0.7% |
| Charges for County Services | | - | | - | | 17,500 | 17,500 | 100.0% |
| Utilities | | 12,650 | | 25,200 | | 37,400 | 12,200 | 48.4% |
| Other Operating | | 22,939 | 3 | 320,295 | 2 | 296,290 | (24,005) | -7.5% |
| Capital | | 319 | Ę | 526,286 | 1,1 | 88,950 | 662,664 | 125.9% |
| Total | \$21,1 | 55,143 | \$24,4 | 62,215 | \$25,40 | 06,951 | \$ 944,736 | 3.9% |

| FY 2012-13 Budget | \$ 24,462,215 |
|--|---------------|
| Proposed personnel costs Salary/Fringe Adjustments | - |
| Proposed variance in personnel costs | 24,462,215 |
| Outside Contract Services | |
| Increase in other outside contracts | 115,500 |
| Decrease in maintenance & repair of equipment MOU | (1,216) |
| Increase in charges for Fire Rescue services and Fire Inspection fees Charges for County Services | 179,513 |
| Increase in radio maintenance Utilities | 80 |
| Increase in telephone service Other Operating | 12,200 |
| Increase in publications, memberships, inservice training, license & permit fees, other fuels & lubricants, expendable tools, office supplies, minor equipment, printing & reproduction supplies, and uniform & safety shoes | 128,214 |
| Decrease in travel, registration fees, educational seminars, office furniture & equipment, and safety equipment & supplies | (152,219) |
| Capital | |
| Increase in fire and rescue vehicles | 815,250 |
| Decrease in computer hardware, radios, training equipment, and vehicles | (152,586) |
| FY 2013-14 Budget | \$ 25,406,951 |

Security & Safety





Mission Statement

The mission of the Security & Safety Division is to ensure the secure movement of people and goods through MIA using County aviation facilities through the continued enhancement of security using a risk-based approach of current threats.

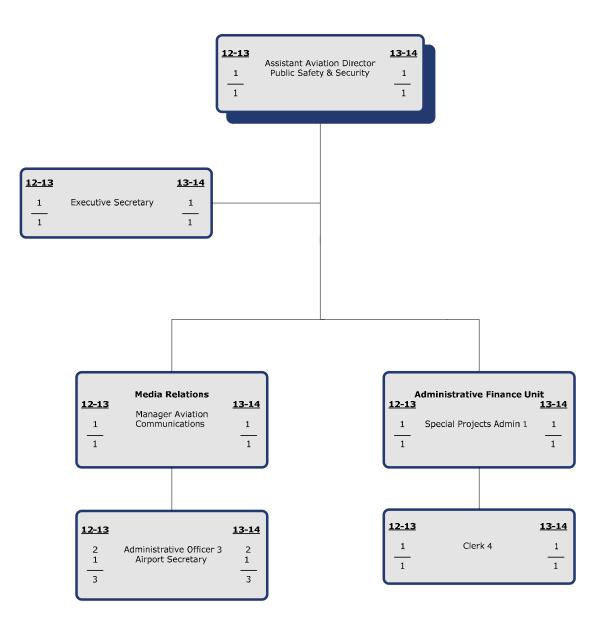
- ✤ Directing the day-to-day security operations of MIA and the County's four General Aviation Airports (GAA)
- ✤ Enforcing local, state and federally mandated security requirements, in coordination with agencies such as the TSA, CBP, FBI, Immigration and Customs Enforcement (ICE), Drug Enforcement Administration (DEA), Department of Homeland Security (DHS), the State and U.S. Attorneys offices and the Miami-Dade Police Department (MDPD)
- → Serving as the primary overseer of TSA compliance and enforcement actions, responsible for implementing any new security mandates issued in addition to serving as the main point of contact for standard regulations issues and provides coordination between the TSA Federal Security Director (FSD) and the MIA Airport Security Coordinator (ASC)
- ✤ Overseeing and responding to Customs and Border Protection (CBP) compliance and enforcement issues involving MDAD employees
- ➔ Issuing Airport ID badges to all airport employees based on fingerprint and background checks
- ✤ Researching new and emerging security technologies and grant opportunities
- Monitoring any security-related activities within the Department's Capital Improvement Program, including security installations in the new South and North Terminals and throughout the existing Central Terminal
- ✤ Coordinating monthly MIA Security Consortia meeting for the airlines and business partners and a quarterly cargo security meeting at MIA
- ✤ Conducting field audits of airport vendors, multi-agency sweeps
- ➔ Operating Airport Operations Area (AOA) vehicular access control gates
- ✤ Monitoring contracted security guard services such as operations and staffing
- ✤ Monitoring fuel farm areas and Federal Inspection Service (FIS) areas
- ✤ Issuing security notices, security directives and security operational directives
- ✤ Coordinating mandated table tops and exercise drills, investigates security violations

| | | | Adopted | Adopted | |
|------|---|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5287 | Aviation Security Manager | - | 1 | 1 | - |
| 5315 | Aviation Support Compliance Coordinator | 1 | 1 | 1 | - |
| 5288 | Aviation Security Coordinator | 3 | 3 | 3 | - |
| 5202 | Airport Operations Supervisor | 3 | 3 | 3 | - |
| 5203 | Airport Operations Senior Agent | 4 | 5 | 5 | - |
| 5204 | Airport Operations Agent | 6 | 7 | 7 | - |
| 5205 | Airport Operations Specialist | 51 | 53 | 53 | - |
| 0810 | Administrative Officer 1 | 1 | 1 | 1 | - |
| 0013 | Clerk 4 | 1 | 1 | 1 | - |
| 0012 | Clerk 3 | 1 | 2 | 2 | - |
| 0018 | Data Entry Supervisor | 1 | 1 | 1 | - |
| 5346 | Airport Data Entry Specialist 2 | 1 | 1 | 1 | - |
| 5345 | Airport Data Entry Specialist 1 | 5 | 5 | 5 | - |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 5306 | Airport Office Support Specialist 2 | 2 | 2 | 2 | |
| | Total | 81 | 87 | 87 | |

| | Actual | Adopted Budget | Adopted Budget | Inc/(I FY 2014 vs FY | - |
|----------------------|--------------|-------------------|-------------------|-------------------------|--------|
| | FY 2012 | FY 2013 | FY 2014 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 4,095,860 | \$ 4,155,204 | \$ 4,059,719 | \$ (95,485) | -2.3% |
| Over-time | 200,754 | 243,775 | 243,775 | - | 0.0% |
| Fringes | 1,160,691 | 1,351,194 | 1,449,087 | 97,893 | 7.2% |
| Total Salary/Fringes | \$ 5,457,305 | \$ 5,750,173 | \$ 5,752,581 | \$ 2,408 | 0.0% |
| Outside Contracts | 30,855 | 92,625 | 146,000 | 53,375 | 57.6% |
| MOU | 5,720,830 | 6,714,168 | 8,414,168 | 1,700,000 | 25.3% |
| Other Operating | 79,559 | 233,004 | 243,325 | 10,321 | 4.4% |
| Capital | 79 | 200,000 | 81,200 | (118,800) | -59.4% |
| Total | \$11,288,629 | \$ 12,989,970 | \$14,637,274 | \$ 1,647,304 | 12.7% |

| FY 2012-13 Budget | \$ 12,989,970 |
|--|---------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 2,408 |
| Proposed variance in personnel costs | 12,992,378 |
| Outside Contract Services | |
| Increase in management consulting services and catering services provided by Hotel, Top, Host Marriott for meetings | 77,000 |
| Decrease in outside maintenance services MOU | (23,625) |
| Increase in security guard services | 1,700,000 |
| Other Operating | |
| Increase in office supplies and ID card system supplies | 20,321 |
| Decrease in miscellaneous general & administrative expense Capital | (10,000) |
| Increase in computer hardware, vehicle replacement, and radio equipment | 56,200 |
| Decrease in office furniture and miscellaneous equipment | (175,000) |
| FY 2013-14 Budget | \$ 14,637,274 |

Communications





Mission Statement

The mission of the Communications Division is to project MIA and the Miami-Dade Aviation Department to its external and internal customers as a world-class airport focused on capital improvements, customer service excellence, business development and enhanced security.

- ➔ Generating positive media exposure for MIA and the Miami-Dade Aviation Department through proactive media relations
- ✤ Coordinating new coverage, advertising campaigns in a variety of mediums
- Developing content for all press releases, advertising and marketing materials, speeches, internal newsletter, website content for the Department and distributing all printed materials for the media
- ✤ Conducting daily media monitoring to keep the Department's administration apprised of relevant new coverage
- ➔ Fulfilling public records request from the media
- ✤ Coordinating media interview requests to MDAD executives
- Serving as media spokesperson for the Department 24 hours a day, seven days a week
- ✤ Coordinating advertising development and placement
- ✤ Writing speeches and talking points for MDAD executives
- ✤ Distributing internal communications such as daily news updates and quarterly newsletter columns to MIA employees

| осс | | Actual | Adopted Budget | Adopted Budget | Inc/(Dec) |
|------|--|---------|-------------------|-------------------|--------------|
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5182 | Assistant Aviation Director Public Safety & Security | 1 | 1 | 1 | - |
| 5130 | Manager Aviation Communications | 1 | 1 | 1 | - |
| 5287 | Aviation Security Manager | 1 | - | - | - |
| 0831 | Special Projects Administrator 1 | 1 | 1 | 1 | - |
| 0812 | Administrative Officer 3 | 2 | 2 | 2 | - |
| 0013 | Clerk 4 | 1 | 1 | 1 | - |
| 0095 | Executive Secretary | 1 | 1 | 1 | - |
| 5310 | Airport Secretary | 1 | 1 | 1 | |
| | Total | 9 | 8 | 8 | |

| | Actual | | Adopted Budget | | Adopted Budget | | Inc/(Dec) FY 2014 vs FY 2013 | | |
|----------------------|--------|-----------|-------------------|-----------|-------------------|-----------|---------------------------------|-----------|--------|
| | | FY 2012 | | FY 2013 | | FY 2014 | | \$ | % |
| Salary/Fringes | | | | | | | | | |
| Regular | \$ | 774,217 | \$ | 682,564 | \$ | 678,987 | \$ | (3,577) | -0.5% |
| Over-time | | 1,061 | | 500 | | 1,000 | | 500 | 100.0% |
| Fringes | | 132,151 | | 154,832 | | 172,108 | | 17,276 | 11.2% |
| Total Salary/Fringes | \$ | 907,429 | \$ | 837,896 | \$ | 852,095 | \$ | 14,199 | 1.7% |
| Outside Contracts | | 107,957 | | 134,000 | | 25,500 | | (108,500) | -81.0% |
| MOU | | - | | 120,000 | | 120,000 | | - | 0.0% |
| Other Operating | | 10,988 | | 14,450 | | 14,950 | | 500 | 3.5% |
| Capital | | | | - | | - | | - | 0.0% |
| Total | \$ | 1,026,374 | \$ | 1,106,346 | \$: | 1,012,545 | \$ | (93,801) | -8.5% |

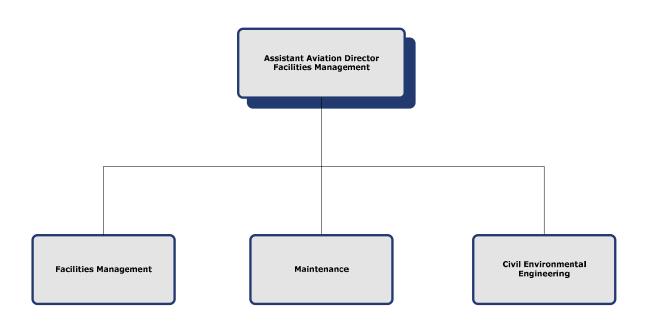
| FY 2012-13 Budget | \$ 1,106,346 |
|--|--------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 13,699 |
| Increase in over-time | 500 |
| Proposed variance in personnel costs | 1,120,545 |
| Outside Contract Services | |
| Increase in airport related printing expense and outside contract services | 11,500 |
| Decrease in newspaper advertising | (120,000) |
| Other Operating | |
| Increase in office supplies | 500 |
| FY 2013-14 Budget | \$ 1,012,545 |



Facilities Management Group

Overview

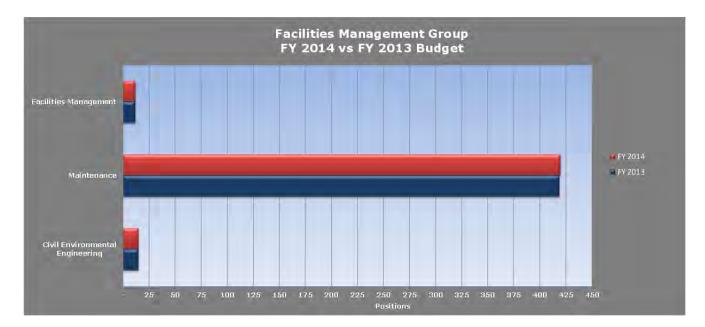
The Facilities Management Group maintains the airport systems and facilities in optimum working condition at MIA and the General Aviation Airports, and supports the environmental, civil, and aviation fuel needs for the Department. The Group consists of the Facilities Management, Maintenance, and Civil Environmental Engineering Divisions.



| | Total Positions | | |
|--------------|-----------------|--------------|---|
| <u>12-13</u> | | <u>13-14</u> | |
| 446 | | 447 | |
| | | |) |

Personnel Summary

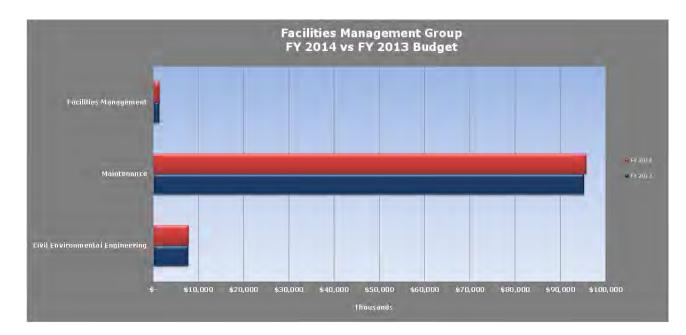
| | Actual FY 2012 | Adopted Budget FY 2013 | Adopted Budget FY 2014 | Inc/(Dec) FY14 vs FY13 |
|---------------------------------|-------------------|------------------------------|------------------------------|---------------------------|
| Facilities Management | 10 | 12 | 12 | - |
| Maintenance | 388 | 419 | 420 | 1 |
| Civil Environmental Engineering | 15 | 15 | 15 | |
| Total | 413 | 446 | 447 | 1 |



The chart above is a comparison between the FY 2014 and FY 2013 positions budgeted for the divisions in the Facilities Management Group; the change in position was due to the reorganization of staff.

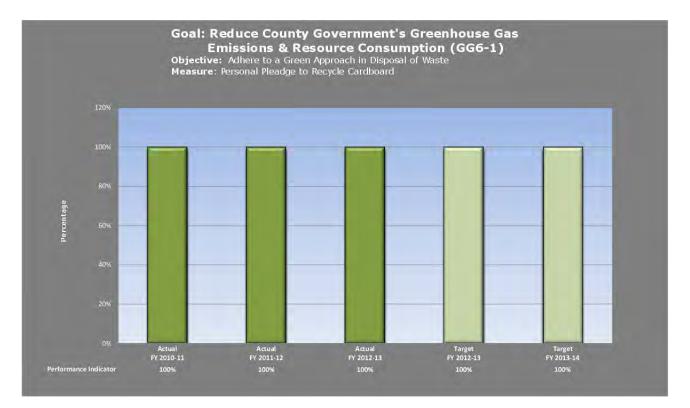
Expense Summary

| | | Adopted | Adopted | Inc/(D | ec) |
|---------------------------------|---------------|------------------|----------------|--------------|--------|
| | Actual | Budget | Budget | FY 2014 vs F | Y 2013 |
| | FY 2012 | FY 2013 | FY 2014 | \$ | % |
| Facilities Management | \$ 1,120,147 | \$ 1,335,750 | \$ 1,410,758 | \$ 75,008 | 5.6% |
| Maintenance | 83,700,548 | 95,197,903 | 95,698,602 | 500,699 | 0.5% |
| Civil Environmental Engineering | 5,625,035 | 7,742,390 | 7,800,627 | 58,237 | 0.8% |
| Total | \$ 90,445,730 | \$ 104,276,043 | \$ 104,909,987 | \$ 633,944 | 0.6% |



The chart above is a comparison between the FY 2014 and FY 2013 budget for the divisions in the Facilities Management Group; overall there is an increase in expenses for the Group, with the Maintenance Division reflecting the major decrease.

Group Goal(s)/Performance Measures

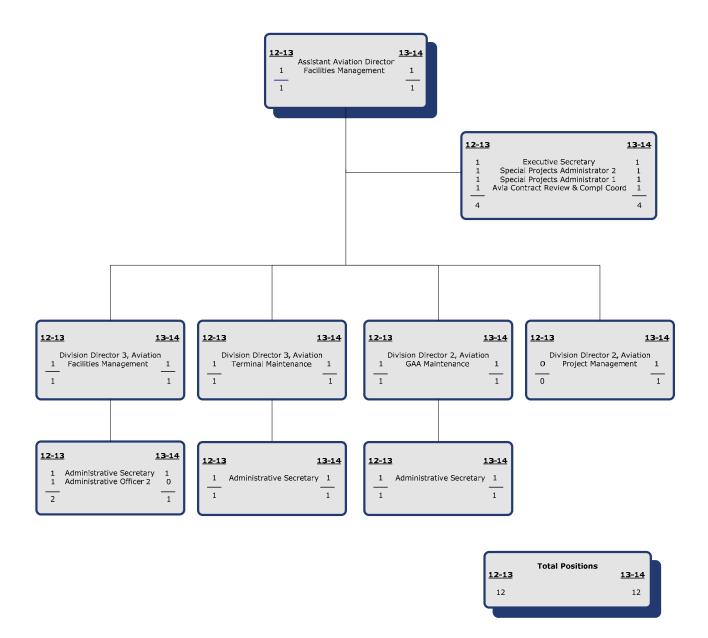


The chart above illustrates the actual and the target for the amount of cardboard that is recycled at MIA every fiscal year, the target is to recycle 300 tons; for FY 2012-13 the actual met the target.

Accomplishments for FY 2013

- ✤ Transitioned all Reserve Maintenance projects into Share Point through the Projects Control Module
- ✤ Completed the temporary Fuel Facility after the Fuel Farm Fire
- ✤ Completed 100 percent of programmable logic controller upgrades at lower D concourse passenger loading bridges
- ✤ Completed all terminal building directories
- → Completed all MIA Mover and Rental Car Center temporary way finding signage
- ✤ Completed refurbishment of five passenger loading bridges at Concourse G
- ✤ Retrofitted South Terminal baggage handling and ticket counter lighting to LEDS
- ✤ Achieved 100% customer satisfaction at Waste Transfer for international and domestic trash collection
- ✤ Re-striped all runways, taxiways, parking spaces at TNT and MIA to meet Part 139 recertification
- ✤ Installed improved reflective delineators at entrance to MIA off Le Jeune Road
- Commenced bidding and selection process for the MDAD CSBE/MCC 7040 Pilot Program for Emergency/Priority maintenance Construction Services at MDAD Facilities
- → Completed Phase 1 of the Hotel Lobby Project
- ✤ Completed the renovations to the new Inter-Faith Chapel located in the Terminal
- ✤ Maintained ISO14001 re-certification
- ✤ Completed selection process for the storm water master plan update
- ✤ Rehabilitated the portions of Upper Vehicular Drive pavements
- ➔ Awarded the contract to design the rehabilitation of Runway 12/30
- ➔ Awarded the contract to design the Opa-Locka Perimeter Road
- ➔ Awarded the contract to replace the Train at Cc E

Facilities Management



Mission Statement

The mission of the Facilities Management Division is to provide leadership to the Divisions within this group.

Responsibilities

✤ Overseeing the functions of the Facilities Management Group

Personnel Summary

| OCC Code | Occupational Title | Actual FY 2012 | Adopted Budget FY 2013 | Adopted Budget FY 2014 | Inc/(Dec) FY14 vs FY13 |
|-------------|--|-------------------|------------------------------|------------------------------|---------------------------|
| 5182 | Assistant Aviation Director Facilities Mngmt | 1 | 1 | 1 | - |
| 5148 | Division Director 3, Aviation | 2 | 2 | 2 | - |
| 5054 | Division Director 2, Aviation | 1 | 1 | 2 | 1 |
| 5063 | Aviation Contract Review & Compliance Coord | - | 1 | 1 | - |
| 0832 | Special Projects Administrator 2 | 1 | 1 | 1 | - |
| 0831 | Special Projects Administrator 1 | 1 | 1 | 1 | - |
| 0811 | Administrative Officer 2 | 1 | 1 | - | (1) |
| 0095 | Executive Secretary | 1 | 1 | 1 | - |
| 0094 | Administrative Secretary | 2 | 3 | 3 | |
| | Total | 10 | 12 | 12 | |

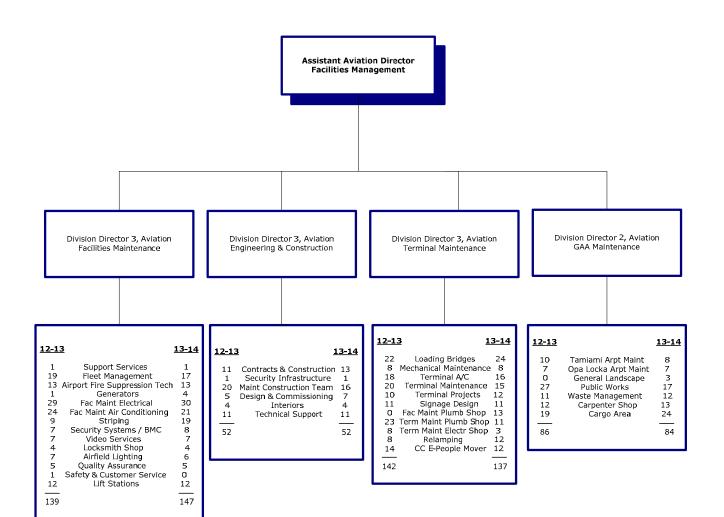
Expense Summary

| | | Actual | Adopted Budget | Adopted Budget | , | Inc/(I FY 2014 vs F | - |
|----------------------|------|-----------|-------------------|-------------------|----|------------------------|------|
| | | TY 2012 | FY 2013 | FY 2014 | | \$ | % |
| Salary/Fringes | | | | | | | |
| Regular | \$ | 937,193 | \$ 1,066,934 | \$ 1,126,287 | \$ | 59,353 | 5.6% |
| Over-time | | 3,937 | 5,500 | 5,500 | | - | 0.0% |
| Fringes | | 176,895 | 230,566 | 243,521 | | 12,955 | 5.6% |
| Total Salary/Fringes | \$ 1 | 1,118,025 | \$ 1,303,000 | \$ 1,375,308 | \$ | 72,308 | 5.5% |
| Outside Contracts | | - | - | - | | - | 0.0% |
| Other Operating | | 2,123 | 32,750 | 35,450 | | 2,700 | 8.2% |
| Capital | | - | | | | - | 0.0% |
| Total | \$ 1 | 1,120,147 | \$ 1,335,750 | \$ 1,410,758 | \$ | 75,008 | 5.6% |

Major Drivers

| FY 2012-13 Budget | \$ 1,335,750 |
|--|-----------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 72,308 |
| Proposed variance in personnel costs | 1,408,058 |
| Other Operating | |
| Increase in educational seminars and office supplies | 2,700 |
| FY 2013-14 Budget | \$ 1,410,758 |

Maintenance



| | Total Desilians | | |
|--------------|-----------------|--------------|--|
| <u>12-13</u> | Total Positions | <u>13-14</u> | |
| 419 | | 420 | |
| | | | |

Mission Statement

The mission of the Maintenance Division is to provide functional, safe, and secure facilities, equipment, structures, and utilities for internal and external customers in a cost effective and efficient manner.

Responsibilities

- → The Facilities Maintenance section is a team of highly skilled trade and technical persons to maintain all utilities, building and facilities. Handling the emergency utilities repair work, maintenance projects and all preventative maintenance of the utilities systems such as the air conditioning and electrical systems; additionally, this area is responsible for the fleet management of all MDAD vehicles.
- ➔ The Engineering & Construction section is responsible for the readiness of all new facilities, including testing, commissioning, acceptance and turnover of equipment and buildings, setting operational standards for new systems, development of standard operational procedures and updating MDAD design guidelines, in addition to providing direction and coordination, interface with builders and helping remove operational constraints while maintaining existing operations by mitigating problems caused by construction activity
- ➔ The Terminal Maintenance section is responsible for the maintenance and repair of the facilities and utility systems contained within the MIA terminal building, the parking garages and lower drive lighting, passenger loading bridges, baggage conveyors, painting, lighting, pest control as well as maintenance customer service and quality control
- ➔ The General Aviation Airports section provides land and building maintenance and emergency repair work at the General Aviation Airports and cargo buildings to include the coordination and oversight of various facilities and grounds maintenance related contracted services such as canal maintenance, grounds maintenance, tree trimming, termite protection and interior foliage; in addition, this area is responsible for waste management of all domestic and international garbage, maintenance and striping of all runways, taxiways and roadways

Personnel Summary

| осс | | Actual | Adopted Budget | Adopted Budget | Inc/(Dec) |
|------|--|---------|-------------------|-------------------|--------------|
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5066 | Chief Avia Maint Engineering & Contracts | 1 | 1 | 1 | - |
| 5069 | Chief Avia Maint Utilities & Public Works | 1 | 1 | 1 | - |
| 5071 | Chief Aviation Terminal Building Maintenance | 1 | 1 | 1 | - |
| 5125 | Chief Avia Maint Construction & Contracts | 1 | 1 | 1 | - |
| 5016 | Section Chief, Aviation | 1 | 1 | 2 | 1 |
| 5249 | Airport Building Systems Manager | 1 | 1 | 1 | - |
| 5219 | Aviation Interior Design Space Plan Supv | 1 | 1 | 1 | - |
| 6512 | Electrician Supervisor | 1 | 1 | 1 | - |
| 6518 | Painter Supervisor | 1 | 1 | 1 | - |
| 6528 | Plumbing Supervisor | 1 | 1 | 1 | - |
| 6533 | Refrigeration/Air Conditioning Mechanic Supv | 2 | 2 | 2 | - |
| 6574 | Electronic-Electrical Equipment Supervisor | 1 | 1 | 1 | - |
| 5262 | Airport Maintenance Supervisor | 13 | 13 | 13 | - |
| 5265 | Airport Plant Maintenance Supervisor | 1 | 1 | 1 | - |
| 5268 | Airport Loading Bridges Maintenance Supv 2 | 1 | 1 | 1 | - |
| 5267 | Airport Loading Bridges Maintenance Supv 1 | 1 | 1 | 1 | - |
| 5274 | Airport Lighting Supervisor | 1 | 1 | 1 | - |
| 5276 | Airport Fire Suppression Systems Supervisor | 1 | 1 | 1 | - |
| 5286 | Aviation Signage Supervisor | 1 | 1 | 1 | - |
| 6130 | Fleet Management Assistant Facility Supv | 1 | 1 | 1 | - |
| 5279 | Aviation Automated People Mover Supv | 1 | 1 | 1 | - |
| 5227 | Aviation Maint Safety & Training Admin | 1 | 1 | - | (1) |
| 5251 | Aviation Volunteer Info Program Coord | 1 | 1 | 1 | - |
| 0831 | Special Projects Administrator 1 | 1 | 1 | 1 | - |
| 0811 | Administrative Officer 2 | - | - | 1 | 1 |
| 5271 | Facilities Maintenance Contract Specialist | 2 | 2 | 2 | - |
| 6474 | Elevator Contract Specialist | 1 | 1 | 1 | - |
| 6481 | Interior Design Specialist | 1 | 1 | 1 | - |
| 5063 | Aviation Contract Review & Compliance Coord | 1 | - | - | - |
| 1023 | Engineer 4 | 2 | 2 | 2 | - |
| 1022 | Engineer 3 | 2 | 2 | 2 | - |
| 1020 | Engineer 1 | 1 | 1 | 1 | - |
| 1033 | Architect 2 | 1 | 1 | 1 | - |
| 1032 | Architect 1 | 2 | 2 | 2 | - |
| 5489 | Airport Architectural Drafter 2 | 9 | 9 | 9 | - |
| 7359 | Landscape Architect 3 | 1 | 1 | 1 | - |
| 6612 | Construction Manager 3 | 1 | 1 | 3 | 2 |
| 6611 | Construction Manager 2 | 6 | 7 | 7 | - |
| 6610 | Construction Manager 1 | 1 | 1 | 1 | - |
| 6466 | Technical Services Planner/Scheduler | 3 | 4 | 4 | - |
| 1845 | Sr Systems Analyst/Programmer | 2 | 2 | 2 | - |
| 5353 | Arpt Systems Analyst/Programmer 2 | 1 | 1 | 1 | - |

Personnel Summary (cont)

| 0 | occ | Actual | Adopted Budget | Adopted Budget | Inc/(Dec) |
|------|--|---------|-------------------|-------------------|--------------|
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 1827 | Computer Tech 2 | 1 | 1 | 1 | - |
| 5380 | Airport Senior Cadastral Technician | 1 | 1 | 1 | - |
| 5379 | Airport Cadastral Technician | 1 | 1 | 1 | - |
| 5334 | Airport Collection & Inspection Rep | 1 | 1 | 1 | - |
| 0012 | Clerk 3 | 1 | 1 | 1 | - |
| 5303 | Airport Clerk 2 | - | 1 | - | (1) |
| 5272 | Airport Facilities Superintendent | 14 | 17 | 17 | - |
| 5275 | Airport BMS Operator | 5 | 5 | 5 | - |
| 5462 | Airport Waste Plant Operator | 3 | 4 | 4 | - |
| 5463 | Airport Lighting Technician | 3 | 4 | 4 | - |
| 5377 | Airport Automated People Mover Technician | 11 | 11 | 11 | - |
| 5474 | Airport Electronic Electrical Equipment Tech 2 | 3 | 3 | 3 | - |
| 5472 | Airport Electronic Electrical Equipment Tech 1 | 18 | 19 | 19 | - |
| 5479 | Airport Fire Suppression Systems Technician | 9 | 10 | 10 | - |
| 5420 | Airport Waste Plant Electrician | 1 | 1 | 1 | - |
| 5406 | Airport Service Equipment Maint Mechanic | 4 | 4 | 4 | - |
| 5404 | Airport Maintenance Mechanic | 71 | 73 | 75 | 2 |
| 5403 | Airport Maintenance Repairer | 26 | 28 | 24 | (4) |
| 5407 | Airport Heavy Truck Tire Repairer | 1 | 1 | 1 | - |
| 5416 | Airport Automotive Mechanic | 4 | 4 | 4 | - |
| 5417 | Airport Motorctycle Mechanic | 1 | 1 | 1 | - |
| 5418 | Airport Hydraulics Mechanic | 11 | 11 | 11 | - |
| 5421 | Airport Plant Mechanic | 3 | 3 | 3 | - |
| 5429 | Airport Automotive Equipment Operator 3 | 5 | 5 | 5 | - |
| 5428 | Airport Automotive Equipment Operator 2 | 15 | 18 | 18 | - |
| 5427 | Airport Automotive Equipment Operator 1 | 5 | 7 | 7 | - |
| 9786 | Airport Automotive Support Specialist | _ | - | 1 | 1 |
| 5438 | Airport Carpenter/Roofer | 2 | 2 | 2 | - |
| 5442 | Airport Carpenter | 8 | - 8 | - 8 | - |
| 5444 | Airport Electrician | 12 | 17 | 17 | - |
| 5446 | Airport Locksmith | 3 | 3 | 3 | - |
| 5448 | Airport Painter | 24 | 27 | 27 | - |
| 5450 | Airport Machinist | 1 | 1 | 1 | - |
| 5452 | Airport Plumber | 13 | 13 | 13 | - |
| 5454 | Airport Mason | 2 | 2 | 2 | - |
| 5456 | Airport Refrigeration/Air Conditioning Mech | - 14 | - 18 | - 18 | - |
| 5458 | Airport Sign Painter | 4 | 4 | 4 | - |
| 5460 | Airport Welder | 1 | 2 | 2 | - |
| 5461 | Airport Sprayer | 3 | 3 | 3 | - |
| 5464 | Airport Hydraulics Mechanic | 9 | 9 | 9 | - |
| 0.01 | Total | 388 | 419 | 420 | 1 |

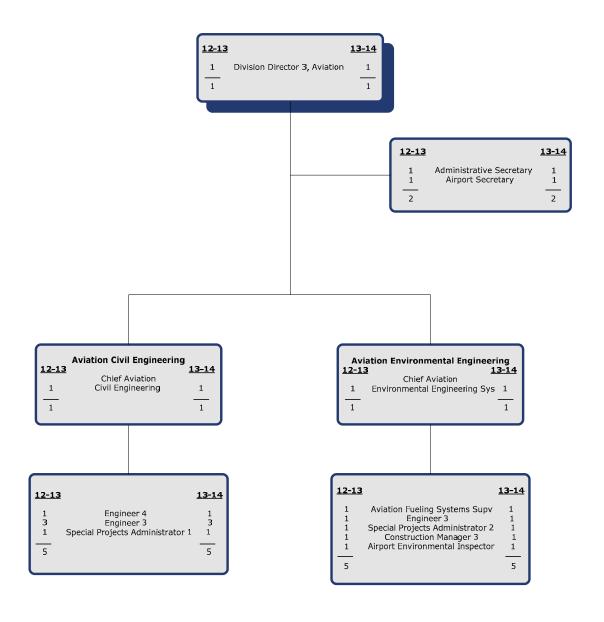
Expense Summary

| | | Adopted | Adopted | | Inc/(| Dec) | |
|----------------------------|--------------|--------------|--------------|--------------------|-------------|--------|--|
| | Actual | Budget | Budget | FY 2014 vs FY 2013 | | | |
| | FY 2012 | FY 2013 | FY 2014 | | \$ | % | |
| Salary/Fringes | | | | | | | |
| Regular | \$24,626,936 | \$25,082,170 | \$25,346,289 | \$ | 264,119 | 1.1% | |
| Over-time | 1,189,264 | 1,600,000 | 1,362,200 | | (237,800) | -14.9% | |
| Fringes | 5,846,703 | 6,937,589 | 7,879,843 | | 942,254 | 13.6% | |
| Total Salary/Fringes | \$31,662,903 | \$33,619,759 | \$34,588,332 | \$ | 968,573 | 2.9% | |
| Outside Contracts | 41,054,196 | 42,914,644 | 47,357,256 | | 4,442,612 | 10.4% | |
| MOU | 677,305 | 854,174 | 885,524 | | 31,350 | 3.7% | |
| Charges for Cunty Services | 216,194 | - | - | | - | 0.0% | |
| Utilities | 3,311,593 | 3,588,046 | 3,490,000 | | (98,046) | -2.7% | |
| Other Operating | 5,948,185 | 12,335,680 | 7,266,873 | | (5,068,807) | -41.1% | |
| Capital | 830,172 | 1,885,600 | 2,110,617 | | 225,017 | 11.9% | |
| Total | \$83,700,548 | \$95,197,903 | \$95,698,602 | \$ | 500,699 | 0.5% | |

Major Drivers

| FY 2012-13 Budget | \$ 95,197,903 |
|--|---------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 1,206,373 |
| Decrease in over-time | (237,800) |
| Proposed variance in personnel costs | 96,166,476 |
| Outside Contract Services | |
| Increase in consulting services, motor vehicle maintenance, maintenance & repair of equipment, water treatment service, computer software support, vehicle towing service, operation & maintenance of NTD train, elevator maintenance, outside maintenance services, air conditioning maintenance, lanscape services, air compressor maintenance, and fire protection system maintenance | 5,295,062 |
| Decrease in outside building maintenance, exterminating service, operation & maintenance of MIA mover, and canal maintenance | (852,450) |
| MOU | |
| Increase for pest management services | 31,350 |
| Utilities | |
| Decrease in electrical service | (98,046) |
| Other Operating | |
| Increase in publications, memberships, moving expense, license & permit fees, holiday decorations, lubricants & motor oil, diesel fuel, repair & maintenance supplies, and office furniture & equipment | 97,745 |
| Decrease rental expense, fuel & lubricants, construction materials, and other operating supplies | (5,166,552) |
| Capital | |
| Increase for motorized field equipment, heavy trucks, trailers, and mowers | 1,110,000 |
| Decrease in minor improvements to buildings, shop equipment and, vehicle replacement | (884,983) |
| FY 2013-14 Budget | \$ 95,698,602 |

Civil Environmental Engineering





Mission Statement

The mission of the Civil Environmental Engineering Division is to Manage the Environmental Systems and Infrastructure owned by MDAD to provide a safe, efficient and competitive level of service for our customers and business partners while insuring a safe environmental for our employees.

Responsibilities

- ✤ Monitoring the quantity and quality of domestic water, sewage and storm water supply system and sewerage system for MIA as regulated by Federal, State and County
- ✤ Managing, monitoring and maintaining of the pavement management system to ensure the quality of the Airside Operations Area (AOA) pavements of all the airports as required by the FAA
- ✤ Overseeing environmental restorations and regulatory compliance
- ➔ Auditing tenant operations for environmental compliance
- Monitoring air quality standards by performing indoor and outdoor air quality studies and investigating complaints
- Coordinating mold preventive actions and asbestos abatement program for the Department
- ✤ Administering and maintaining the International Standards Organization (ISO) certification for ISO 14001 Environmental Management Systems
- Developing standards, specifications, and construction quality assurance programs for MIA's infrastructure
- ✤ Conducting assessments, remediation, and compliance activities mandated by the Department of Environmental Resources Management (DERM)/MDAD the Florida Department of Environmental Protection (FDEP) Consent Agreement/Orders

Personnel Summary

| | | | Adopted | Adopted | |
|------|--|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5148 | Division Director 3, Aviation | 1 | 1 | 1 | - |
| 5016 | Chief Aviation Civil Engineering | 1 | 1 | 1 | - |
| 5018 | Chief Avia Environmental Engineering Sys | 1 | 1 | 1 | - |
| 5242 | Aviation Fueling Systems Supervisor | 1 | 1 | 1 | - |
| 1023 | Engineer 4 | 1 | 1 | 1 | - |
| 1022 | Engineer 3 | 4 | 4 | 4 | - |
| 6612 | Construction Manager 3 | 1 | 1 | 1 | - |
| 0832 | Special Projects Administrator 2 | 1 | 1 | 1 | - |
| 0831 | Special Projects Administrator 1 | 1 | 1 | 1 | - |
| 5466 | Airport Environmental Inspector | 1 | 1 | 1 | - |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 5310 | Airport Secretary | 1 | 1 | 1 | |
| | Total | 15 | 15 | 15 | |

Expense Summary

| | Actual | Adopted | Adopted | Inc/(I FY 2014 vs FY | |
|----------------------|-------------------|-------------------|-------------------|-------------------------|--------|
| | Actual FY 2012 | Budget FY 2013 | Budget FY 2014 | <u>\$</u> | % |
| Salary/Fringes | | | | | |
| Regular | \$ 1,488,378 | \$ 1,515,701 | \$ 1,500,970 | \$ (14,731) | -1.0% |
| Over-time | 3,590 | - | - | - | 0.0% |
| Fringes | 278,785 | 315,589 | 338,557 | 22,968 | 7.3% |
| Total Salary/Fringes | \$ 1,770,753 | \$ 1,831,290 | \$ 1,839,527 | \$ 8,237 | 0.4% |
| Outside Contracts | 1,778,818 | 2,995,000 | 3,045,000 | 50,000 | 1.7% |
| MOU | 2,044,706 | 2,800,000 | 1,100,000 | (1,700,000) | -60.7% |
| Utilities | - | - | 1,700,000 | | |
| Other Operating | 30,758 | 109,100 | 109,100 | - | 0.0% |
| Capital | | 7,000 | 7,000 | | 0.0% |
| Total | \$ 5,625,035 | \$ 7,742,390 | \$ 7,800,627 | \$ 58,237 | 0.8% |

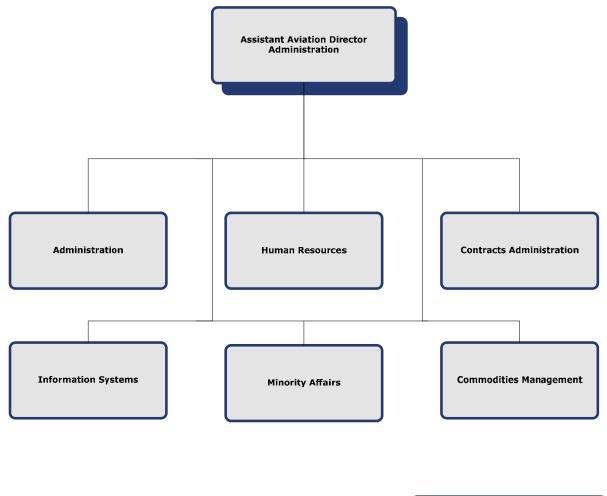
Major Drivers

| FY 2012-13 Budget | \$ 7,742,390 |
|--|-------------------------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments Proposed variance in personnel costs | 8,237 7,750,627 |
| Outside Contract Services | |
| Increase in other outside maintenance services MOU | 50,000 |
| Decrease in DERM Stormwater, portion of expense reallocated to utilities Utilities | (1,700,000) |
| Increase in utilities, portion of expense reallocated from DERM Stormwater | 1,700,000 |
| FY 2013-14 Budget | \$ 7,800,627 |

Administration Group

Overview

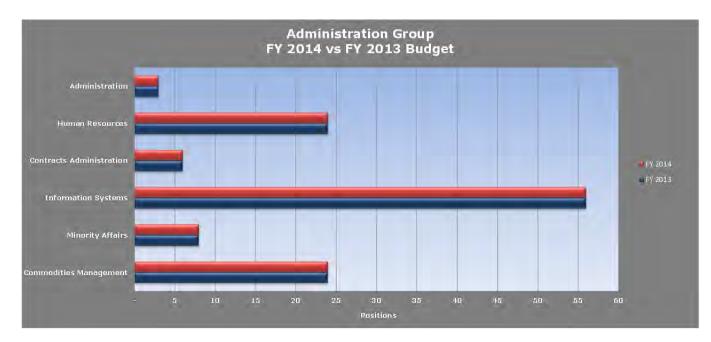
The Administration Group performs activities that are vital to the daily operations of MIA such as: administration of the Department's personnel and support services functions, provision of technology and telecommunication resources to the Department's diverse user base and coordination of procurement activities. The Group consists of the Administration, Human Resources, Contracts Administration, Information Systems, Minority Affairs, and Commodities Management Divisions.



| <u>12-13</u> | <u>13-14</u> |
|--------------|--------------|
| 121 | 121 |

Personnel Summary

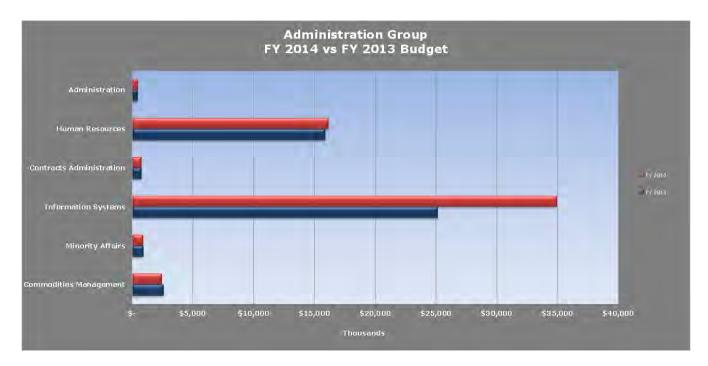
| | | Adopted | Adopted | |
|--------------------------|-------------------|-------------------|-------------------|---------------------------|
| | Actual FY 2012 | Budget FY 2013 | Budget FY 2014 | Inc/(Dec) FY14 vs FY13 |
| Administration | 3 | 3 | 3 | - |
| Human Resources | 24 | 24 | 24 | - |
| Contracts Administration | 6 | 6 | 6 | - |
| Information Systems | 54 | 56 | 56 | - |
| Minority Affairs | 8 | 8 | 8 | - |
| Commodities Management | 24 | 24 | 24 | |
| Total | 119 | 121 | 121 | |



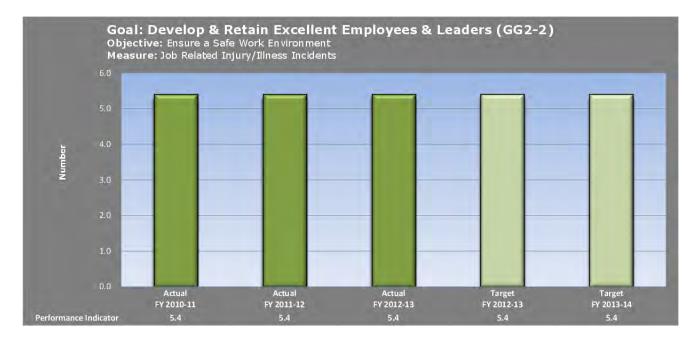
The chart above is a comparison between the FY 2014 and FY 2013 positions budgeted for the divisions in the Administration Group; overall there was no change in positions.

Expense Summary

| | | Adopted | Adopted | Inc/(L | Dec) |
|--------------------------|----------------|---------------|---------------|--------------|---------|
| | Actual | Budget | Budget | FY 2014 vs | FY 2013 |
| | FY 2012 | FY 2013 | FY 2014 | \$ | % |
| Administration | \$ 362,022 | \$ 437,640 | \$ 448,358 | \$ 10,718 | 2.4% |
| Human Resources | 13,796,110 | 15,862,939 | 16,143,400 | 280,461 | 1.8% |
| Contracts Administration | 663,843 | 759,630 | 751,306 | (8,324) | -1.1% |
| Information Systems | 18,201,949 | 25,107,729 | 34,920,510 | 9,812,781 | 39.1% |
| Minority Affairs | 711,392 | 920,799 | 887,685 | (33,114) | -3.6% |
| Commodities Management | 2,449,090 | 2,581,029 | 2,446,464 | (134,565) | -5.2% |
| Total | \$ 36,184,407 | \$ 45,669,766 | \$ 55,597,723 | \$ 9,927,957 | 21.7% |



The chart above is a comparison between the FY 2014 and FY 2013 budget for the divisions in the Administration Group; overall there is an increase in expenses for the Group, with the Information Systems Division reflecting the major increase.



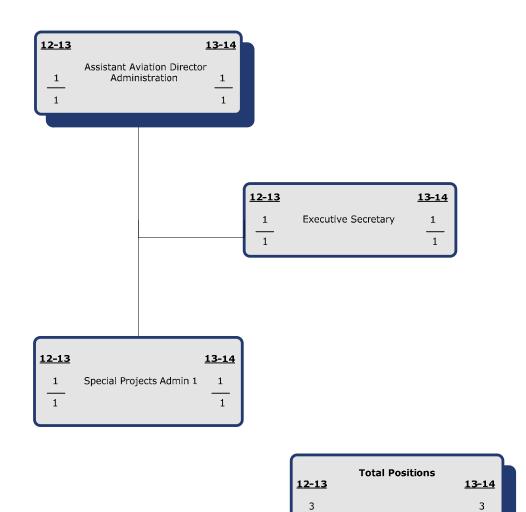
Group Goals(s)/Performance Measures

The chart above illustrates the actual and the target for the average number of accidents that occur on a monthly basis, it is comprised of two categories non-chargeable and chargeable preventable; for FY 2012-13 the actual met the target.

Accomplishments for FY 2013

- Responded in a timely manner to all Disciplinary Action Reports (DAR) and Results of Classification (ROC) received
- Completed all department-wide duplication requests received within the agreed upon date
- ✤ Established a Worksite Wellness Program Committee
- ✤ Conducted classroom training sessions and Lunch and Learn sessions
- ✤ Coordinated college internship programs with the Florida Airports Council, Florida Memorial University, Miami-Dade College and Mayor's Executive Internship Program
- Implemented the E-solicitation process so that interested proposers can download MDAD solicitations
- Continued to streamline the solicitation process for contracts and conducted workshops to provide information on the solicitation process in order to obtain the necessary services
- ➔ Added the following features to AOA Vehicle Security Gates: E-mail Access Restricted Internet Access, Folder access and Matrix Watch Window to view pictures of employees going thru AOA checkpoint gate
- Finalized the migration of the FIDS and AOIS system from the Oracle/SUN hardware to IBM virtualized servers and storage
- ➔ Designed, expanded, and implemented MDAD Network for new Automated Passport Control Kiosks
- Received US Department of Commerce sponsored Med Week 31st Anniversary Award for 2013
- ✤ Received FAA approval for Emerging Small Business (ESB) program
- → Trained employees in CPR, First Aid and Automated External Defibrillator (AED) use
- → Received ISO 14001 re-certification for Procurement
- Implemented a bar coding system at the Warehouse to work with PeopleSoft inventory Module

Administration



Mission Statement

The mission of the Administration Division is to provide leadership to the Divisions within this group.

Responsibilities

✤ Overseeing the functions of the Administration Group

Personnel Summary

| | | | Adopted | Adopted | |
|------|--|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5182 | Assistant Aviation Director Administration | 1 | 1 | 1 | - |
| 0831 | Special Projects Administrator 1 | 1 | 1 | 1 | - |
| 0095 | Executive Secretary | 1 | 1 | 1 | |
| | Total | 3 | 3 | 3 | |
| | | | | | |

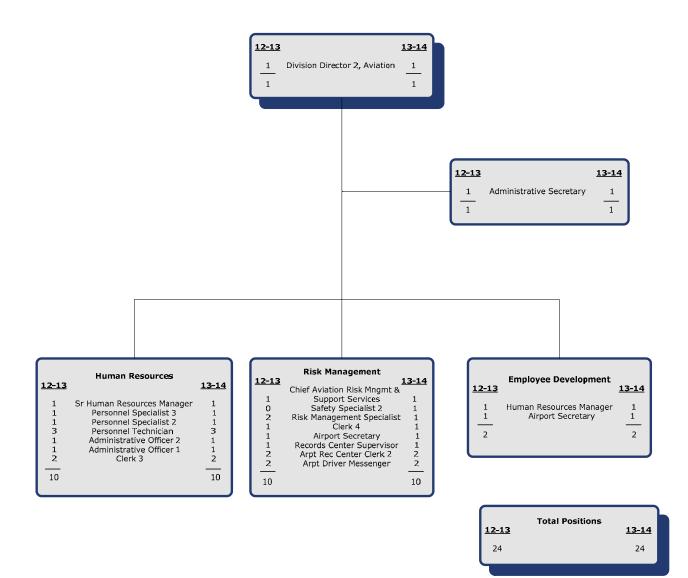
Expense Summary

| | Actual | Adopted Budget | Adopted Budget | | /(Dec) vs FY 2013 |
|----------------------|------------|-------------------|-------------------|-----------|----------------------|
| | FY 2012 | FY 2013 | FY 2014 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 309,193 | \$ 313,278 | \$ 313,409 | \$ 131 | 0.0% |
| Over-time | 197 | 600 | 600 | - | 0.0% |
| Fringes | 48,713 | 64,212 | 74,799 | 10,587 | 16.5% |
| Total Salary/Fringes | \$ 358,103 | \$ 378,090 | \$ 388,808 | \$ 10,718 | 2.8% |
| Outside Contracts | - | 40,000 | 40,000 | - | 0.0% |
| Other Operating | 3,919 | 19,550 | 19,550 | - | 0.0% |
| Capital | | | | | 0.0% |
| Total | \$ 362,022 | \$ 437,640 | \$ 448,358 | \$ 10,718 | 2.4% |

Major Drivers

| FY 2012-13 Budget | \$ 437,640 |
|--------------------------------------|---------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 10,718 |
| Proposed variance in personnel costs | 448,358 |
| FY 2013-14 Budget | \$ 448,358 |

Human Resources



Mission Statement

The mission of the Human Resources Division is to provide efficient, timely, and courteous service to the Aviation Department employees in the areas of safety and risk management, fair employment practices, employee development and training, recruitment, compensation, payroll and benefits.

Responsibilities

- ✤ Coordinating, recruitment, compensation, payroll, benefits and temporary contract employees and special employment programs
- ✤ Managing the Department's Equal Employment Opportunity and Affirmative Action programs
- ✤ Coordinating management and soft-skills training courses
- ✤ Coordinating various programs such as the Idea Rewards, Employee Suggestion Program, and Departmental Health and Safety Programs
- ✤ Overseeing the Department's insurance program
- ✤ Managing Department records which involves storage, retrieval, destruction, and public records requests
- ✤ Sorting, processing and distributing U.S. and interoffice mail throughout the Department

Personnel Summary

| | | | Adopted | Adopted | |
|------|---|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | - |
| 0417 | Senior Human Resources Manager | 1 | 1 | 1 | - |
| 0416 | Human Resources Manager | 1 | 1 | 1 | - |
| 5109 | Chief, Aviation Risk Mngmt & Support Svcs | 1 | 1 | 1 | - |
| 0230 | Records Center Supervisor | 1 | 1 | 1 | - |
| 0811 | Administrative Officer 2 | 1 | 1 | 1 | - |
| 0810 | Administrative Officer 1 | 1 | 1 | 1 | - |
| 1973 | Risk Management Specialist | 1 | 2 | 1 | (1) |
| 1965 | Safety Specialist 2 | 1 | - | 1 | 1 |
| 0414 | Personnel Specialist 3 | 1 | 1 | 1 | - |
| 0412 | Personnel Specialist 2 | 1 | 1 | 1 | - |
| 5382 | Airport Personnel Technician | 3 | 3 | 3 | - |
| 0013 | Clerk 4 | 1 | 1 | 1 | - |
| 0012 | Clerk 3 | 2 | 2 | 2 | - |
| 5322 | Airport Records Center Clerk 2 | 1 | 2 | 2 | - |
| 5329 | Airport Duplicating Equipment Operator 2 | 1 | - | - | - |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 5310 | Airport Secretary | 2 | 2 | 2 | - |
| 5343 | Airport Driver Messenger | 2 | 2 | 2 | |
| | Total | 24 | 24 | 24 | |

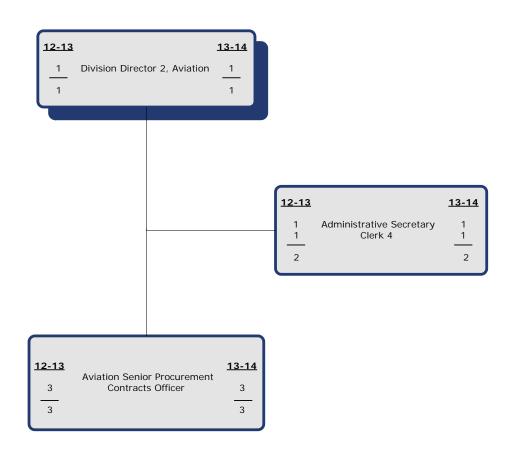
Expense Summary

| | Actual | Adopted Budget | Adopted Budget | Inc/(I FY 2014 vs FY | |
|----------------------|--------------|-------------------|-------------------|-------------------------|---------|
| | FY 2012 | FY 2013 | FY 2014 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 1,389,446 | \$ 1,432,463 | \$ 1,437,280 | \$ 4,817 | 0.3% |
| Over-time | 2,563 | 8,000 | 8,000 | - | 0.0% |
| Fringes | 2,087,252 | 1,981,106 | 2,445,570 | 464,464 | 23.4% |
| Total Salary/Fringes | \$ 3,479,261 | \$ 3,421,569 | \$ 3,890,850 | \$ 469,281 | 13.7% |
| Outside Contracts | 222,479 | 416,500 | 397,000 | (19,500) | -4.7% |
| Insurance | 9,830,416 | 11,651,000 | 11,301,000 | (350,000) | -3.0% |
| MOU | 109,504 | 141,300 | 191,300 | 50,000 | 35.4% |
| Other Operating | 102,406 | 207,570 | 348,250 | 140,680 | 67.8% |
| Capital | 52,044 | 25,000 | 15,000 | (10,000) | - 40.0% |
| Total | \$13,796,110 | \$15,862,939 | \$16,143,400 | \$ 280,461 | 1.8% |

Major Drivers

| FY 2012-13 Budget | \$ 15,862,939 |
|--|---------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 469,281 |
| Proposed variance in personnel costs | 16,332,220 |
| Outside Contract Services | |
| Increase in promotional items | 5,500 |
| Decrease in outside printing | (25,000) |
| Insurance | |
| Decrease in motor vehicle liability insurance and deductible claims liability insurance | (350,000) |
| MOU | |
| Increase for services provided by Human Resources Department | 50,000 |
| Other Operating | |
| Increase in auto expense reimbursement, publications, travel, inservice training, registration fees, educational seminars, miscellaneous general & administrative expenses, and minor office equipment | 141,930 |
| Decrease in memberships and parking reimbursement | (1,250) |
| Capital | |
| Decrease in expense for defribillators | (10,000) |
| FY 2013-14 Budget | \$ 16,143,400 |

Contracts Administration



| <u>12-13</u> | Total Positions | <u>13-14</u> | |
|--------------|-----------------|--------------|--|
| 6 | | 6 | |
| | | | |

Mission Statement

The mission of the Contracts Administration Division is to develop and review Requests for Proposals (RFP) and Requests for Qualifications (RFQ) for a wide range of services for the department such as: professional services, construction related services, retail and other concession services.

Responsibilities

- ➔ Developing Requests for Proposals (RFP), Requests for Qualifications (RFQ), Request for Information (RFI) and Invitations to Bid (ITB), Construction Manager-at-Risk documents
- ✤ Coordinating the acquisition of the department's architects and engineers, and Requests for Acquisition for Design/Build services
- ✤ Conducting the selection process for multi-million dollar RFP's and RFQ's for services including the MIA Mover APM System, Miscellaneous Construction Contracts, Airport Signage Fabrication and Installation, Retail Concession Programs, etc.
- ➔ Developing, updating, and monitoring compliance of Departmental project management procedures to ensure that all project management staff adheres to the guidelines contained in the Expedite Ordinance
- ✤ Ensuring that Facilities Development agenda items are reviewed to determine if the content and format follow established guidelines
- Tracking all advertised A/E and construction projects once they fall under the Cone of Silence and the list of projects is then forwarded to the Small Business Development (SBD)

Personnel Summary

| OCC Code | Occupational Title | Actual FY 2012 | Adopted Budget FY 2013 | Adopted Budget FY 2014 | Inc/(Dec) FY14 vs FY13 |
|-------------|--|-------------------|------------------------------|------------------------------|---------------------------|
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | - |
| 5297 | Aviation Sr Procurement Contract Officer | 3 | 3 | 3 | - |
| 0013 | Clerk 4 | 1 | 1 | 1 | - |
| 0094 | Administrative Secretary | 1 | 1 | 1 | |
| | Total | 6 | 6 | 6 | |

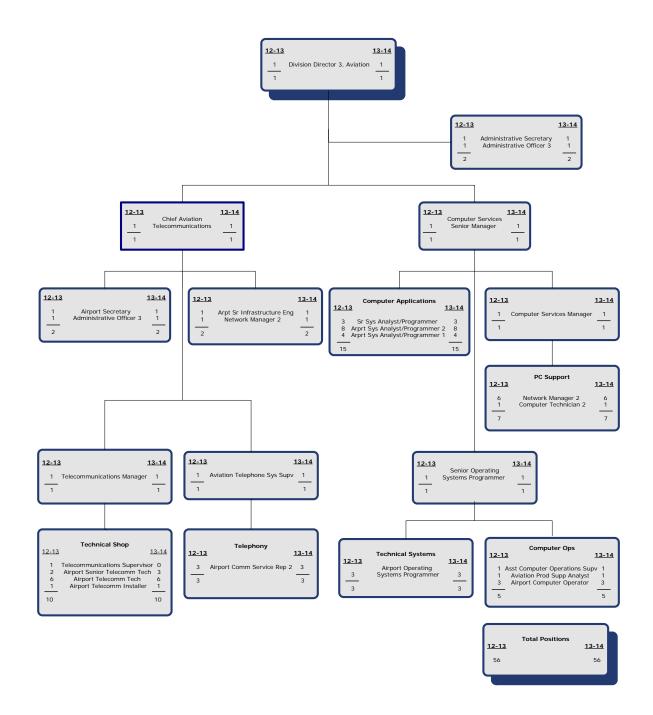
Expense Summary

| | Actual | | Adopted Budget | | Adopted Budget | | Inc/(Dec) FY 2014 vs FY 2013 | | |
|----------------------|--------|---------|-------------------|---------|-------------------|---------|---------------------------------|----------|--------|
| | | FY 2012 | | FY 2013 | | FY 2014 | | \$ | % |
| Salary/Fringes | | | | | | | | | |
| Regular | \$ | 554,163 | \$ | 555,592 | \$ | 557,619 | \$ | 2,027 | 0.4% |
| Over-time | | 446 | | 4,000 | | 3,000 | | (1,000) | -25.0% |
| Fringes | | 93,718 | | 122,938 | | 136,487 | | 13,549 | 11.0% |
| Total Salary/Fringes | \$ | 648,327 | \$ | 682,530 | \$ | 697,106 | \$ | 14,576 | 2.1% |
| Outside Contracts | | 13,573 | | 57,000 | | 36,500 | | (20,500) | -36.0% |
| Other Operating | | 1,943 | | 20,100 | | 17,700 | | (2,400) | -11.9% |
| Capital | | - | | - | | - | | _ | 0.0% |
| Total | \$ | 663,843 | \$ | 759,630 | \$ | 751,306 | \$ | (8,324) | -1.1% |

Major Drivers

| FY 2012-13 Budget | \$ 759,630 |
|---|---------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 15,576 |
| Decrease in over-time | (1,000) |
| Proposed variance in personnel costs | 774,206 |
| Outside Contract Services | |
| Decrease in catering services provided by Hotel, Top, Host Marriott for meetings, and newspaper advertising Other Operating | (20,500) |
| Decrease in publications, parking reimbursement, travel expense, registration fees, and office supplies | (2,400) |
| FY 2013-14 Budget | \$ 751,306 |

Information Systems



Mission Statement

The mission of the Information Systems Division is to provide continuous, timely, cost effective and professional information technology and telecommunications services to the Miami-Dade Aviation Department and its diverse user base.

Responsibilities

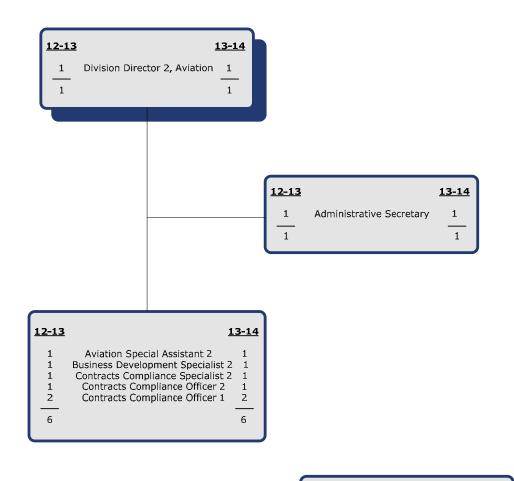
- ➔ Developing, maintaining, and acquiring software solutions in support of the department's business functions
- ✤ Providing enterprise level IT support for Miami International Airport which includes data center facilities management along with application hosting in a diverse multiplatform environment
- ✤ Designing, acquiring, configuring, and maintaining hardware and software systems across varied platforms
- ✤ Providing technical support in the form of performance monitoring, tape and disk management, storage management, network monitoring and application security
- Supporting the physical and logical hosting environment for the Department's business applications
- ✤ Integrating of desktop computers to the network servers, network administration, and network security
- ✤ Maintaining of Firewall, VPN access, Anti-Virus Defense System, Patch Management system, web server management, end user training including e-learning and Cyber Security Awareness for Everyone (C-SAFE)
- ✤ Providing connectivity to ETSD and other county departmental applications and servers, Enterprise E-mail system, and Web Access
- → Evaluating software and hardware, and analyzing new hardware/software requests
- ✤ Scheduling and completion of installations and upgrades, PC and network problem diagnosis and resolution
- → Operating and maintaining the devices for the provision of voice, data, and wireless devices and services to MDAD and delivering the same services for resale to other tenants of the Airport

| OCC Code | Occupational Title | Actual FY 2012 | Adopted Budget FY 2013 | Adopted Budget FY 2014 | Inc/(Dec) FY14 vs FY13 |
|-------------|--|-------------------|------------------------------|------------------------------|---------------------------|
| 5148 | Division Director 3, Aviation | 1 | 1 | 1 | - |
| 5281 | Chief Aviation Telecommunications | 1 | 1 | 1 | - |
| 5349 | Aviation Sr Infrastructure Sys Engineer | 1 | 1 | 1 | - |
| 5252 | Aviation Production Support Analyst | 1 | 1 | 1 | - |
| 1848 | Computer Services Senior Manager | 1 | 1 | 1 | - |
| 1735 | Telecommunications Manager | 1 | 1 | 1 | - |
| 1847 | Computer Services Manager | 1 | 1 | 1 | - |
| 1833 | Network Manager 2 | 7 | 7 | 7 | - |
| 1734 | Telecommunications Supervisor | 1 | 1 | - | (1) |
| 1820 | Asst Computer Operations Supervisor | 1 | 1 | 1 | - |
| 5278 | Aviation Telephone System Supervisor | 1 | 1 | 1 | - |
| 1851 | Senior Operating Systems Programmer | 1 | 1 | 1 | - |
| 5355 | Airport Operating Systems Programmer | 3 | 3 | 3 | - |
| 1845 | Senior Systems Analyst/Programmer | 3 | 3 | 3 | - |
| 5353 | Airport Systems Analyst/Programmer 2 | 6 | 8 | 8 | - |
| 5352 | Airport Systems Analyst/Programmer 1 | 4 | 4 | 4 | - |
| 5214 | Airport Sr Telecommunications Technician | 2 | 2 | 3 | 1 |
| 5213 | Airport Telecommunications Technician | 6 | 6 | 6 | - |
| 1827 | Computer Technician 2 | 1 | 1 | 1 | - |
| 5354 | Airport Computer Operator | 3 | 3 | 3 | - |
| 5208 | Airport Telecommunications Installer | 1 | 1 | 1 | - |
| 5351 | Airport Communications Service Rep 2 | 3 | 3 | 3 | - |
| 0812 | Administrative Officer 3 | 2 | 2 | 2 | - |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 5310 | Airport Secretary | 1 | 1 | 1 | |
| | Total | 54 | 56 | 56 | |

| | Actual | Adopted Budget | Adopted Budget | Inc/(FY 2014 vs F | |
|----------------------|--------------|-------------------|-------------------|-----------------------|--------|
| | FY 2012 | FY 2013 | FY 2014 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 4,993,566 | \$ 4,813,785 | \$ 4,835,011 | \$ 21,226 | 0.4% |
| Over-time | 33,067 | 45,000 | 45,000 | - | 0.0% |
| Fringes | 973,179 | 1,084,573 | 1,215,885 | 131,312 | 12.1% |
| Total Salary/Fringes | \$ 5,999,811 | \$ 5,943,358 | \$ 6,095,896 | \$ 152,538 | 2.6% |
| Outside Contracts | 9,065,077 | 11,589,320 | 12,592,745 | 1,003,425 | 8.7% |
| MOU | 2,392,714 | 4,007,407 | 4,204,000 | 196,593 | 4.9% |
| Utilities | - | - | 7,500,000 | 7,500,000 | 100.0% |
| Other Operating | 643,887 | 1,122,039 | 1,205,824 | 83,785 | 7.5% |
| Capital | 100,460 | 2,445,605 | 3,322,045 | 876,440 | 35.8% |
| Total | \$18,201,949 | \$25,107,729 | \$34,920,510 | \$ 9,812,781 | 39.1% |

| FY 2012-13 Budget | \$ 25,107,729 |
|--|---------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 152,538 |
| Proposed variance in personnel costs | 25,260,267 |
| Outside Contract Services | |
| Increase in management consulting services, terminal recorded music service, computer hardware maintenance, software support service, other outside contract services and operation and maintenance of CUTE, AOIS, and NSS systems | 1,004,125 |
| Decrease in outside printing | (700) |
| MOU | |
| Increase in data processing services | 196,593 |
| Utilities | |
| Increase in telephone services, expense reallocated from Non Departmental division Other Operating | 7,500,000 |
| Increase in license & permit fees, educational seminars, tools, electrical wire, and printing supplies | 138,400 |
| Decrease in rental expense, electronic parts, photographic supplies, software, and minor equipment Capital | (54,615) |
| Increase in computer hardware, software replacement, and vehicles | 919,440 |
| Decrease in replacement of shop equipment | (43,000) |
| FY 2013-14 Budget | \$ 34,920,510 |

Minority Affairs





The mission of the Minority Affairs Division is to ensure that the small businesses, women, and minorities are provided the maximum practicable opportunity to participate in the contracting opportunities at Miami International Airport.

Responsibilities

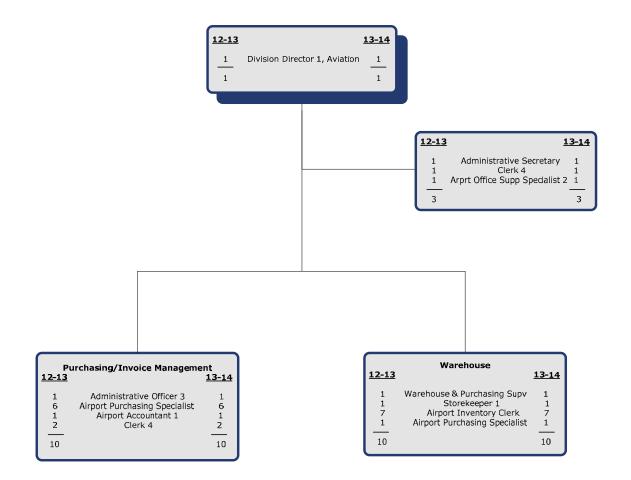
- ✤ Conducting DBE and ACDBE compliance monitoring of contracts
- ✤ Acting as a liaison to the Federal Aviation Civil Rights Office, the County Department of Business Development, and the minority, small business and local community
- ✤ Maximizing opportunities on various types of contracting opportunities at MIA by recommending realistic, achievable participation for small businesses
- ✤ Conducting workshops, seminars, and industry outreach meetings for the local community
- ✤ Attending pre-bid and pre-proposal meetings to outline bidding/proposal requirements to proposers and small firms
- ✤ Representing MDAD as voting members of the Miami-Dade County Review Committee to recommend contract measures on County contracts, meet user department(s) and provide detailed explanations

| | | | Adopted | Adopted | |
|------|-----------------------------------|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | - |
| 5138 | Aviation Special Assistant 2 | 1 | 1 | 1 | - |
| 0877 | Contracts Compliance Specialist 2 | 1 | 1 | 1 | - |
| 3677 | Business Development Specialist 2 | 1 | 1 | 1 | - |
| 3624 | SBD Contract Compliance Officer 2 | 1 | 1 | 1 | - |
| 3623 | SBD Contract Compliance Officer 1 | 2 | 2 | 2 | - |
| 0094 | Administrative Secretary | 1 | 1 | 1 | |
| | Total | 8 | 8 | 8 | |

| | Actual | Adopted Budget | - | | /(Dec) s FY 2013 | |
|----------------------|------------|-------------------|------------|-------------|---------------------|--|
| | FY 2012 | FY 2013 | FY 2014 | \$ | % | |
| Salary/Fringes | | | | | | |
| Regular | \$ 579,197 | \$ 605,629 | \$ 608,749 | \$ 3,120 | 0.5% | |
| Over-time | 980 | - | - | - | 0.0% | |
| Fringes | 126,147 | 145,970 | 153,436 | 7,466 | 5.1% | |
| Total Salary/Fringes | \$ 706,324 | \$ 751,599 | \$ 762,185 | \$ 10,586 | 1.4% | |
| Outside Contracts | - | - | - | - | 0.0% | |
| MOU | 3,362 | 152,000 | 100,000 | (52,000) | -34.2% | |
| Other Operating | 1,706 | 17,200 | 25,500 | 8,300 | 48.3% | |
| Capital | | | | | 0.0% | |
| Total | \$ 711,392 | \$ 920, 799 | \$ 887,685 | \$ (33,114) | -3.6% | |

| FY 2012-13 Budget | \$ 920,799 |
|--|---------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 10,586 |
| Proposed variance in personnel costs | 931,385 |
| MOU | |
| Decrease in charges for services provided by the Small Business Development Office Other Operating | (52,000) |
| Increase in auto expense & parking reimbursemen, publications, travel, educational seminars, and office supplies | 8,300 |
| FY 2013-14 Budget | \$ 887,685 |

Commodities Management



| ſ | Total Positions | | |
|--------------|-----------------|--------------|--|
| <u>12-13</u> | | <u>13-14</u> | |
| 24 | | 24 | |
| | | | |

The mission of the Commodities Management Division is to provide quality goods and services to the Department in a timely manner by utilizing the best tools available and striving for exceptional customer satisfaction.

Responsibilities

- ✤ Managing the purchasing needs of the Department
- ✤ Determining the appropriate purchasing process
- ✤ Following up with requestors and vendors
- ✤ Monitoring adherence to contract specifications
- ✤ Administering all aviation related Department of Procurement Management bids and contracts
- Operating five warehouse areas Central Receiving, Maintenance, Security Equipment, Materials Management, and the Automotive warehouse
- ✤ Coordinating and documenting the receipt and issuance of goods
- ✤ Coordinating orders from General Service Aviation(GSA)Stores, and performing inventory control
- ✤ Reviewing, researching and collecting data on all invoices received which require a purchase order for payment
- ✤ Creating purchase orders for invoices received for recurring monthly services, maintenance, and rentals
- ✤ Interacting with divisions and vendors to resolve invoicing discrepancies and funding related issues

| | | | Adopted | Adopted | |
|------|--------------------------------------|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5039 | Division Director 1, Aviation | 1 | 1 | 1 | - |
| 0812 | Administrative Officer 3 | 1 | 1 | 1 | - |
| 5339 | Airport Accountant 1 | 1 | 1 | 1 | - |
| 5277 | Aviation Warehouse & Purchasing Supv | 1 | 1 | 1 | - |
| 5295 | Airport Purchasing Specialist | 7 | 7 | 7 | - |
| 0220 | Storekeeper 1 | 1 | 1 | 1 | - |
| 0013 | Clerk 4 | 3 | 3 | 3 | - |
| 5320 | Airport Inventory Control Specialist | 7 | 7 | 7 | - |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 5306 | Airport Office Support Specialist 2 | 1 | 1 | 1 | |
| | Total | 24 | 24 | 24 | |

| | Adopted Actual Budget | | Adopted Budget | Inc/(Dec) FY 2014 vs FY 2013 | | |
|-----------------------------|--------------------------|--------------|-------------------|---------------------------------|--------|--|
| | FY 2012 | FY 2013 | FY 2014 | \$ | % | |
| Salary/Fringes | | | | | | |
| Regular | \$ 1,399,568 | \$ 1,409,986 | \$ 1,386,676 | \$ (23,310) | -1.7% | |
| Over-time | 7,059 | 27,050 | 27,050 | - | 0.0% | |
| Fringes | 312,548 | 389,449 | 429,838 | 40,389 | 10.4% | |
| Total Salary/Fringes | \$ 1,719,174 | \$ 1,826,485 | \$ 1,843,564 | \$ 17,079 | 0.9% | |
| Outside Contracts | 20,951 | 36,500 | 36,500 | - | 0.0% | |
| MOU | - | 500 | 500 | - | 0.0% | |
| Charges for County Services | 293,850 | 325,000 | 325,000 | - | 0.0% | |
| Other Operating | 415,115 | 392,544 | 240,900 | (151,644) | -38.6% | |
| Capital | - | | | | 0.0% | |
| Total | \$ 2,449,090 | \$ 2,581,029 | \$ 2,446,464 | \$ (134,565) | -5.2% | |

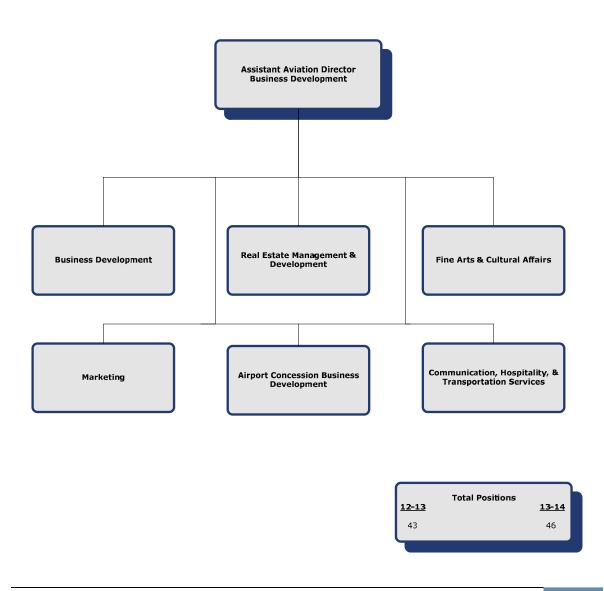
| FY 2012-13 Budget | \$ 2,581,029 |
|---|-----------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 17,079 |
| Proposed variance in personnel costs Other Operating | 2,598,108 |
| Decrease in rental of copy machines | (151,644) |
| FY 2013-14 Budget | \$ 2,446,464 |



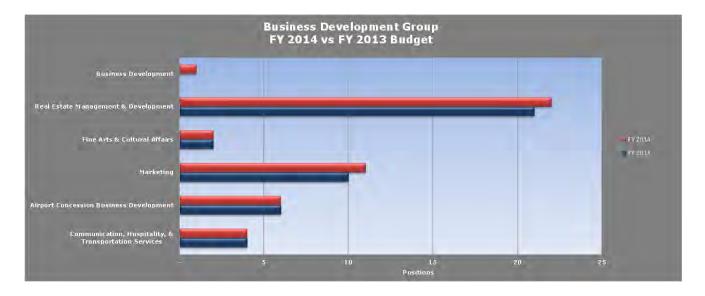
Business Development Group

Overview

The Business Development Group expands and develops revenue sources for MIA and the General Aviation Airports, utilizes the airport facility to create an environment that is visually stimulating for passengers at the airport, plans and coordinates air carrier route development and route maintenance, develops, administers, and monitors air carrier and concessionaire lease agreements, and plans and recommends future business and economic development for the Department. The Group consists of the Business Development, Real Estate Management and Development, Fine Arts & Cultural Affairs, Marketing, Airport Concession Business Development, and Communication, Hospitality, & Transportation Services Divisions.



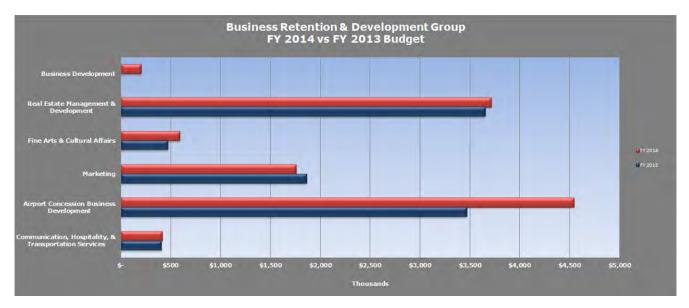
| | | Adopted | Adopted | |
|---|---------|---------|---------|--------------|
| | Actual | Budget | Budget | Inc/(Dec) |
| | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| Business Development | - | - | 1 | 1 |
| Real Estate Management & Development | 18 | 21 | 22 | 1 |
| Fine Arts & Cultural Affairs | 2 | 2 | 2 | - |
| Marketing | 10 | 10 | 11 | 1 |
| Airport Concession Business Development | 6 | 6 | 6 | - |
| Communication, Hospitality, & Transportation Services | 3 | 4 | 4 | |
| Total | 39 | 43 | 46 | 3 |



The chart above is a comparison between the FY 2014 and FY 2013 positions budgeted for the divisions in the Business Development Group; the overall increase in positions is due to reorganization of staff.

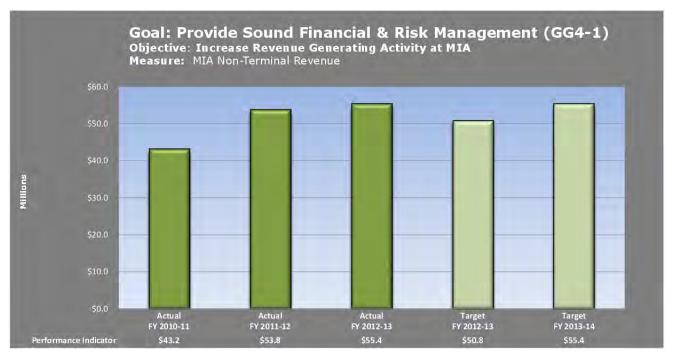
Expense Summary

| | | Adopted | Adopted | Inc/(D | ec) |
|---|--------------|--------------|---------------|--------------|--------|
| | Actual | Budget | Budget | FY 2014 vs F | Y 2013 |
| | FY 2012 | FY 2013 | FY 2014 | \$ | % |
| Business Development | \$- | \$- | \$ 203,051 | \$ 203,051 | 100.0% |
| Real Estate Management & Development | 2,477,388 | 3,650,732 | 3,713,798 | 63,066 | 1.7% |
| Fine Arts & Cultural Affairs | 310, 133 | 475,715 | 590,412 | 114,697 | 24.1% |
| Marketing | 1,394,696 | 1,862,381 | 1,757,521 | (104,860) | -5.6% |
| Airport Concession Business Development | 2,632,410 | 3,467,229 | 4,541,234 | 1,074,005 | 31.0% |
| Communication, Hospitality, & Transportation Services | 318,819 | 411,659 | 415,411 | 3,752 | 0.9% |
| Total | \$ 7,133,447 | \$ 9,867,716 | \$ 11,221,427 | \$ 1,353,711 | 13.7% |

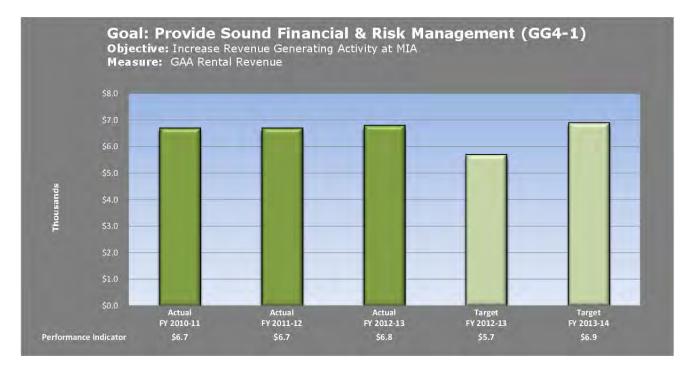


The chart above is a comparison between the FY 2014 and FY 2013 budget for the divisions in the Business Development Group; overall there is an increase in expenses for the Group, with the Airport Concession Business Development Division reflecting the major increase.

Group Goal(s)/Performance Measures

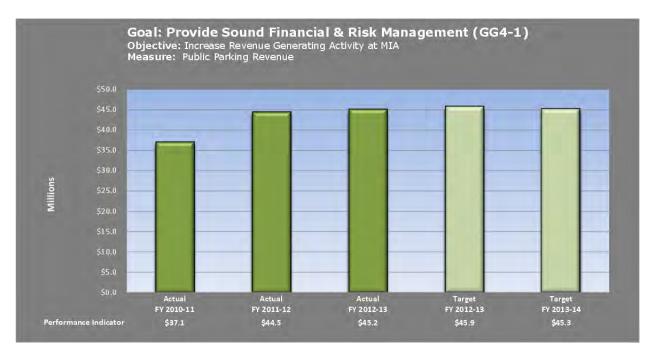


The chart above illustrates the actual and the target for the MIA non-terminal revenue that is generated from aviation land and structures; for FY 2012-13 the actual was higher than the target.

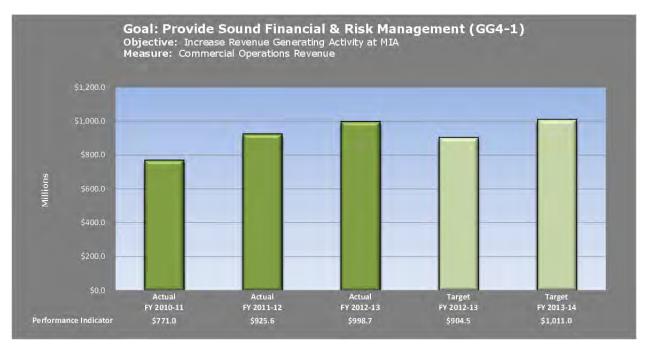


The chart above illustrates the actual and the target for the GAA rental revenue that is generated from the rental of land and structures at aviation that is rented on MIA terminal; for FY 2012-13 the actual was higher than the target

Group Goal(s)/Performance Measures (cont)

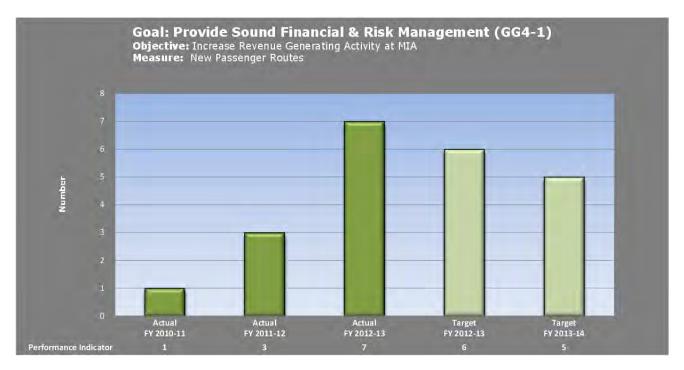


The chart above illustrates the actual and the target for the public parking revenue that is generated from public parking facilities such as the garagesl; for FY 2012-13 the actual was slightly lower than the target.

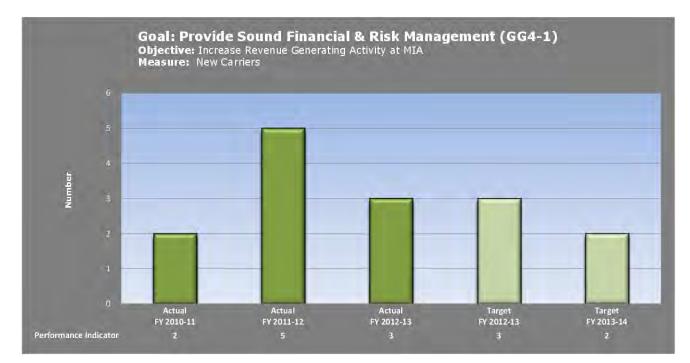


The chart above illustrates the actual and the target for the Commercial Operations revenue that is generated from rental cars, management agreements, and terminal concessions; for FY 2012-13 the actual was higher than the target.

Group Goal(s)/Performance Measures (cont)



The chart above illustrates the actual and the target for pasenger routes that were added at MIA; for FY 2012-13 the actual exceeded the target.



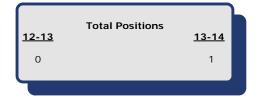
The chart above illustrates the actual and the target for new carriers; for FY 2012-13 the actual was the same as the target.

Accomplishments for FY 2013

- ➔ Generated revenue for terminal building rental, non-terminal building rental, and permits
- ✤ Completed the relocation of various airlines within the terminal building
- ✤ Started working on project books for the MDAD owned buildings to identify short and long term works required to repair and update the buildings
- ✤ Completed and installed exhibits throughout the terminal
- ✤ Increased recognition of art programs through marketing and media
- ✤ Obtained sponsors for art exhibits
- ✤ Secured donation of art work for the airport
- ✤ Conducted air service presentations to international carriers
- ✤ Conducted air service presentations to domestic / international low fare carriers
- ✤ Added new international passenger airline and route: Aeroflot to Moscow/Sheremetyevo
- ➔ Added new international carrier: XL Airways France
- ✤ Added new domestic routes: AA to Seattle and AA to San Diego
- ✤ Increased awareness of services offered by the Creative Services Unit in order to offset use of outside vendors for any MDAD visual media needs
- ✤ Increased services offered by the Creative Services Unit such as high definition video recording and editing services and digital duplication
- ✤ Increased Concession sales over prior year
- → Opened nine new stores
- ✤ Issued solicitations for TOP, Hotel, and VIP Clubs
- ✤ Introduced infrastructure for future Revenue Control System at Taxi Lot

Business Development





The mission of the Business Development Division is to provide leadership to the Divisions within this group.

Responsibilities

✤ Overseeing the functions of the Business Development Group

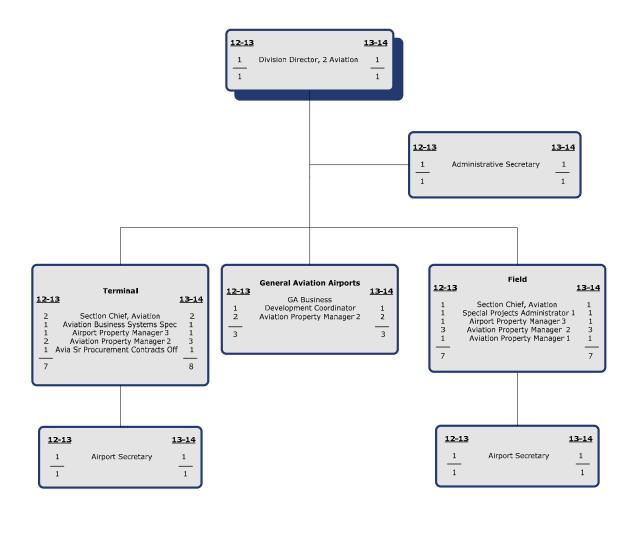
Personnel Summary

| | | | Adopted | Adopted | |
|------|--|---------|---------|---------|--------------|
| Occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5182 | Assistant Aviation Director Business Development | | | 1 | 1 |
| | Total | | | 1 | 1 |

| | | | Adop | | dopted | Inc/(| • |
|----------------------|------|-----|------|------|---------------|------------------|--------|
| | Acti | ual | Bud | lget | Budget | FY 2014 vs F | Y 2013 |
| | FY 2 | 012 | FY 2 | 2013 | FY 2014 | \$ | % |
| Salary/Fringes | | | | | | | |
| Regular | \$ | - | \$ | - | \$ 174,200 | \$ 174,200 | 100.0% |
| Over-time | | - | | - | - | - | 0.0% |
| Fringes | | | | - | 28,851 | 28,851 | 100.0% |
| Total Salary/Fringes | \$ | - | \$ | - | \$ 203,051 | \$ 203,051 | 100.0% |
| Outside Contracts | | - | | - | - | - | 0.0% |
| Other Operating | | - | | - | - | - | 0.0% |
| Capital | | - | | - | - | - | 0.0% |
| Total | \$ | | \$ | | \$ 203,051 | \$ 203,051 | 100.0% |

| FY 2012-13 Budget | \$ | - |
|--------------------------------------|------------|----|
| Proposed personnel costs | | |
| Salary/Fringe Adjustments | 203,05 | 51 |
| Proposed variance in personnel costs | 203,05 | 1 |
| FY 2013-14 Budget | _\$ 203,05 | 1 |

Real Estate Management & Development



| | Total Positions | | |
|--------------|-----------------|--------------|--|
| <u>12-13</u> | | <u>13-14</u> | |
| 21 | | 22 | |
| | | | |

The mission of the Real Estate Management & Development Division is to provide timely, reliable and superior customer service to airlines and tenants throughout MIA and the General Aviation Airports while operating efficiently to maximize business retention and focusing on the growth of the tenant base to generate additional revenue to the Aviation Department.

Responsibilities

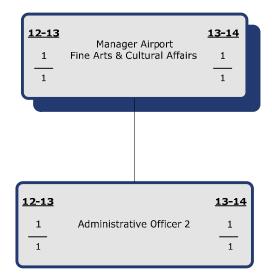
- ➔ Developing, negotiating, and leasing land, building spaces, and storage areas throughout the County's airport system
- → Issuing, maintaining and tracking permit agreements
- ✤ Retaining business and lease tenants to secure the continued generation of properties revenue
- ✤ Monitoring compliance of all terms stipulated in the agreements

| Occ Code | Occupational Title | Actual FY 2012 | Adopted Budget FY 2013 | Adopted Budget FY 2014 | Inc/(Dec) FY14 vs FY13 |
|-------------|---|-------------------|------------------------------|------------------------------|---------------------------|
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | - |
| 5231 | General Aviation Business Dev Coordinator | 1 | 1 | 1 | - |
| 5016 | Section Chief, Aviation | 3 | 3 | 3 | - |
| 5240 | Aviation Business Systems Specialist | - | 1 | 1 | - |
| 5297 | Aviation Sr Procurement Contract Officer | 1 | 1 | 1 | - |
| 0831 | Special Projects Administrator 1 | 1 | 1 | 1 | - |
| 5212 | Airport Property Manager 3 | 1 | 2 | 2 | - |
| 5211 | Aviation Property Manager 2 | 6 | 7 | 8 | 1 |
| 5210 | Aviation Property Manager 1 | 1 | 1 | 1 | - |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 5310 | Airport Secretary | 2 | 2 | 2 | |
| | Total | 18 | 21 | 22 | 1 |

| | Actual | Adopted Budget | Adopted Budget | Inc/(Dec) FY 2014 vs FY 2013 | | |
|----------------------|--------------|-------------------|-------------------|---------------------------------|-----------|---------|
| | FY 2012 | FY 2013 | FY 2014 | | \$ | % |
| Salary/Fringes | | | | | | |
| Regular | \$ 1,552,267 | \$ 1,675,309 | \$ 1,736,281 | \$ | 60,972 | 3.6% |
| Over-time | 73 | 600 | 600 | | - | 0.0% |
| Fringes | 305,081 | 392,849 | 422,697 | | 29,848 | 7.6% |
| Total Salary/Fringes | \$ 1,857,421 | \$ 2,068,758 | \$ 2,159,578 | \$ | 90,820 | 4.4% |
| Outside Contracts | 612,740 | 912,028 | 1,484,278 | | 572,250 | 62.7% |
| MOU | - | 40,000 | - | | (40,000) | -100.0% |
| Other Operating | 7,227 | 40,946 | 40,942 | | (4) | 0.0% |
| Capital | | 589,000 | 29,000 | | (560,000) | -95.1% |
| Total | \$ 2,477,388 | \$ 3,650,732 | \$ 3,713,798 | \$ | 63,066 | 1.7% |

| FY 2012-13 Budget | \$ 3,650,732 |
|--|-----------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 90,820 |
| Proposed variance in personnel costs | 3,741,552 |
| Outside Contract Services | |
| Increase in management consulting services and general building repair and renovation contract | 573,500 |
| Decrease in other outside contracted services and newspaper advertising | (1,250) |
| MOU | |
| Decrease due to reallocation of expense for services provided by the Office of Economic Development & International Trade to Executive division | (40,000) |
| Other Operating | |
| Increase in travel expense, office supplies, and uniforms | 1,695 |
| Decrease in auto expense/parking reimbursement, office equipment, and photographic supplies | (1,699) |
| Capital | |
| Decrease in minor improvements to buildings | (560,000) |
| FY 2013-14 Budget | \$ 3,713,798 |

Fine Arts & Cultural Affairs



| <u>12-13</u> | Total Positions | <u>13-14</u> | |
|--------------|-----------------|--------------|--|
| 2 | | 2 | |
| | | | |

The mission of the Fine Arts and Cultural Affairs Division is to enhance the passenger's experience by creating a visually engaging, contemporary environment that is elegant, exciting, entertaining and reflective of South Florida.

Responsibilities

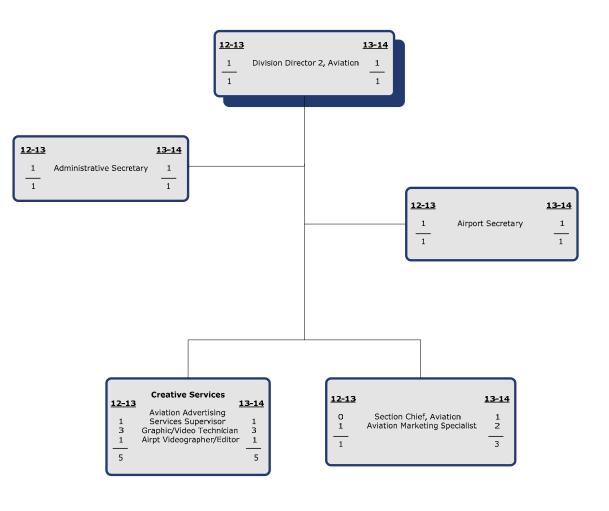
- ✤ Commission of contemporary artwork
- ✤ Presenting art exhibits that communicate culture, environment and art resources of an international scope with special emphasis on those areas served by MIA
- ➔ Utilizing the airport facility by humanizing and enriching the airport environment through arts & culture
- ➔ Administering the Art in Public Places Program and the Rotating Exhibition Program (MIA Galleries)

| | | | Adopted | Adopted | |
|------|---|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5023 | Manager Avia Fine Arts & Cultural Affairs | 1 | 1 | 1 | - |
| 0811 | Administrative Officer 2 | 1 | 1 | 1 | |
| | Total | 2 | 2 | 2 | |

| | Actual | Adopted Budget | Adopted Budget | Inc/(I FY 2014 vs I | - |
|----------------------|------------|-------------------|-------------------|------------------------|--------|
| | FY 2012 | FY 2013 | FY 2014 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 142,406 | \$ 168,802 | \$ 182,092 | \$ 13,290 | 7.9% |
| Over-time | - | - | - | - | 0.0% |
| Fringes | 26,643 | 38,310 | 41,217 | 2,907 | 7.6% |
| Total Salary/Fringes | \$ 169,049 | \$ 207,112 | \$ <i>223,309</i> | \$ 16,197 | 7.8% |
| Outside Contracts | 26,254 | 170,703 | 202,903 | 32,200 | 18.9% |
| Other Operating | 29,428 | 55,900 | 72,200 | 16,300 | 29.2% |
| Capital | 85,403 | 42,000 | 92,000 | 50,000 | 119.0% |
| Total | \$ 310,133 | \$ 475,715 | \$ 590,412 | \$ 114,697 | 24.1% |

| FY 2012-13 Budget | \$ 475,715 |
|---|---------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 16,197 |
| Proposed variance in personnel costs | 491,912 |
| Outside Contract Services | |
| Increase in freight/delivery charges, catering services provided by Hotel, Top, Host Marriott for receptions, miscellaneous maintenance contracts, and other outside contracted services | 32,200 |
| Other Operating | |
| Increase in postage/mailing, travel expense, building materials, paint, and office supplies | 16,300 |
| Capital | |
| Increase in equipment for display cases and art work | 50,000 |
| FY 2013-14 Budget | \$ 590,412 |

Marketing





The mission of the Marketing Division is to generate airport revenue through activities that enhance the airport's image, retain and stimulate the use of airport facilities, foster support for airport programs and maximize government funding.

Responsibilities

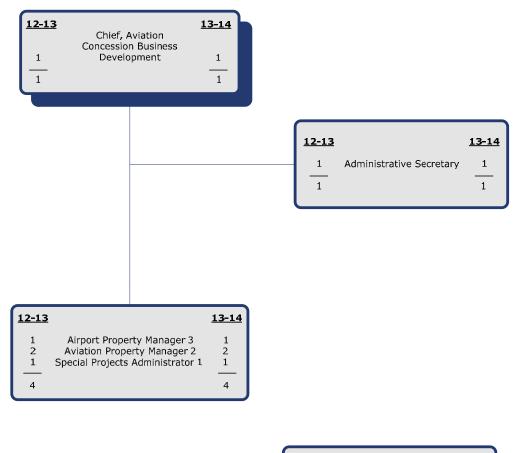
- ✤ Formulating and implementing an international air service plan to develop new international passenger and cargo routes that will diversify MIA's route network
- ✤ Monitoring and seeking opportunities for expansion of present passenger and cargo route structure
- ✤ Formulating and implementing a domestic air service plan to develop low-cost air carrier service from key U.S. markets
- ✤ Promoting MIA at industry trade shows for business development
- ✤ Performing extensive industry and passenger/cargo research and analysis
- ✤ Conducting advertising, media-buying and advertorial development in industry publications in support of air service and business development efforts
- Coordinating the Department's collateral communication media efforts working with all MDAD divisions, the aviation industry, local/national media and the community
- Developing collateral communication materials for MIA and the GA Airports such as print media, online media, multi-media projects, video broadcast services, and photographic services that are utilized for promotion and business development purposes

| | | | Adopted | Adopted | |
|------|--|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5148 | Division Director 3, Aviation | - | 1 | 1 | - |
| 5054 | Division Director 2, Aviation | 1 | - | - | - |
| 5016 | Section Chief Aviation | - | - | 1 | 1 |
| 5222 | Aviation Advertising Services Supervisor | 1 | 1 | 1 | - |
| 5234 | Aviation Marketing Specialist | 2 | 2 | 2 | - |
| 5384 | Airport Graphic/Video Technician | 3 | 3 | 3 | - |
| 5225 | Airport Videographer/Editor | 1 | 1 | 1 | - |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 5310 | Airport Secretary | 1 | 1 | 1 | |
| | Total | 10 | 10 | 11 | 1 |

| | | Adopted | | Adopted | | Inc/(Dec) | | | |
|---------|-----------|---|-------------------|---|---|---|--|---|--|
| Actual | | | Budget | | Budget | | FY 2014 vs FY 2013 | | |
| FY 2012 | | FY 2013 | | FY 2014 | | \$ | | % | |
| | | | | | | | | | |
| \$ | 714,122 | \$ | 731,431 | \$ | 813,374 | \$ | 81,943 | 11.2% | |
| | 540 | | 650 | | 650 | | - | 0.0% | |
| | 152,041 | | 176,365 | | 210,567 | | 34,202 | 19.4% | |
| \$ | 866,703 | \$ | 908,446 | \$ | 1,024,591 | \$ | 116,145 | 12.8% | |
| | 473,197 | | 845,300 | | 602,200 | | (243,100) | -28.8% | |
| | 28,256 | | 50,000 | | 75,000 | | 25,000 | 50.0% | |
| | 25,458 | | 58,635 | | 55,730 | | (2,905) | -5.0% | |
| | 1,083 | | - | | - | | - | 0.0% | |
| \$ | 1,394,696 | \$ | 1,862,381 | \$ | 1,757,521 | \$ | (104,860) | -5.6% | |
| | \$ | FY 2012 \$ 714,122 540 152,041 \$ 866,703 473,197 28,256 25,458 | Actual FY 2012 | Actual FY 2012 Budget FY 2013 \$ 714,122 \$ 731,431 540 650 152,041 176,365 \$ 866,703 \$ 908,446 473,197 845,300 28,256 50,000 25,458 58,635 1,083 - | Actual Budget FY 2012 FY 2013 \$ 714,122 \$ 731,431 540 650 152,041 176,365 \$ 866,703 \$ 908,446 473,197 845,300 28,256 50,000 25,458 58,635 1,083 - | Actual FY 2012 Budget FY 2013 Budget FY 2013 Budget FY 2014 \$ 714,122 \$ 731,431 \$ 813,374 540 650 650 152,041 176,365 210,567 \$ 866,703 \$ 908,446 \$ 1,024,591 473,197 845,300 602,200 28,256 50,000 75,000 25,458 58,635 55,730 1,083 - - | Actual FY 2012 Budget FY 2013 Budget FY 2013 Budget FY 2014 \$ 714,122 \$ 731,431 \$ 813,374 \$ 540 \$ 650 \$ 650 152,041 176,365 210,567 \$ 473,197 \$ 845,300 \$ 602,200 28,256 50,000 75,000 \$ 55,458 \$ 58,635 \$ 55,730 1,083 - - - - | Actual FY 2012 Budget FY 2013 Budget FY 2014 FY 2014 vs FT \$ 714,122 \$ 731,431 \$ 813,374 \$ 81,943 \$ 540 650 650 - 152,041 176,365 210,567 34,202 \$ 866,703 \$ 908,446 \$ 1,024,591 \$ 116,145 473,197 845,300 602,200 (243,100) 28,256 50,000 75,000 25,000 25,458 58,635 55,730 (2,905) 1,083 - - - | |

| FY 2012-13 Budget | \$ 1,862,381 |
|--|--------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 116,145 |
| Proposed variance in personnel costs | 1,978,526 |
| Outside Contract Services | |
| Increase in promotional items, promotional funding per Administrative Order 7-32, and magazine advertising | 47,000 |
| Decrease in management consulting services, freight/delivery charges, and advertising | (265,100) |
| Other Operating | |
| Increase in auto expense and parking reimbursement | 1,550 |
| Decrease in publications, travel expense, and registration fees | (4,455) |
| FY 2013-14 Budget | \$ 1,757,521 |

Airport Concession Business Development





The mission of the Airport Concession Business Development Division is to provide customers with superior airport concessions and services by creating business opportunities at Miami International Airport for international, national and local firms.

Responsibilities

- ✤ Overseeing non-aeronautical revenues generated through the concession program
- ➔ Developing, maintaining and initiating concessions at MIA to maximize revenue opportunities and meet customer service needs
- ➔ Updating the concessions master plan to include national brands, regional brands and local participation in all concessions throughout MIA and adding temporary and/or permanent locations to satisfy the demand
- ✤ Organizing quarterly tenant meetings and individual tenant meetings as needed
- ✤ Monitoring contract compliance and administering non-compliance issues through remediation or termination
- Developing, monitoring, and maintaining sales and revenue budget for concessions at MIA
- ✤ Conducting an annual survey of airport patrons for comparative information on MIA airport patrons' preferences in addition to researching comparable airport benchmarks
- ✤ Managing the MIA Mystery Shopper program for terminal-wide concessions to encourage customer service at all levels
- ✤ Continuing to foster relationships with the travel concessions industry on current and future business opportunities at MIA

Personnel Summary

| | | | Adopted | Adopted | |
|------|---|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5067 | Chief, Aviation Concession Business Development | 1 | 1 | 1 | - |
| 0831 | Special Projects Administrator 1 | 1 | 1 | 1 | - |
| 5212 | Airport Property Manager 3 | 1 | 1 | 1 | - |
| 5211 | Aviation Property Manager 2 | 2 | 2 | 2 | - |
| 0094 | Administrative Secretary | 1 | 1 | 1 | |
| | Total | 6 | 6 | 6 | |

Expense Summary

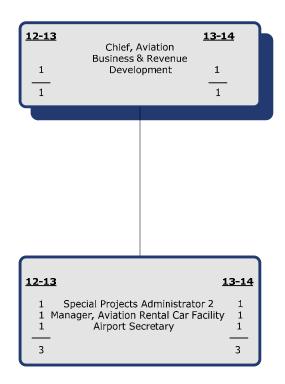
| | | Actual | | Adopted Budget | Ndopted Budget | F | Inc/(I FY 2014 vs F | |
|----------------------|------|-----------|------|-------------------|-------------------|------|------------------------|-------|
| | | FY 2012 | | FY 2013 | FY 2014 | | \$ | % |
| Salary/Fringes | | | | | | | | |
| Regular | \$ | 438,518 | \$ | 497,195 | \$ 501,216 | \$ | 4,021 | 0.8% |
| Over-time | | - | | - | - | | - | 0.0% |
| Fringes | | 92,092 | | 128,823 | 116,902 | | (11,921) | -9.3% |
| Total Salary/Fringes | \$ | 530,610 | \$ | 626,018 | \$ 618,118 | \$ | (7,900) | -1.3% |
| Outside Contracts | | 101,056 | | 121,700 | 121,700 | | - | 0.0% |
| Other Operating | | 1,992,664 | | 2,719,511 | 3,801,416 | | 1,081,905 | 39.8% |
| Capital | | 8,080 | | _ | | | _ | 0.0% |
| Total | \$. | 2,632,410 | \$. | 3,467,229 | \$ 4,541,234 | \$ 1 | ,074,005 | 31.0% |

Major Drivers

| FY 2012-13 Budget | \$ 3,467,229 |
|--|-----------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | (7,900) |
| Proposed variance in personnel costs | 3,459,329 |
| Other Operating | |
| Increase in auto expense reimbursement, registration fees, marketing fees, and office supplies | 1,081,905 |
| FY 2013-14 Budget | \$ 4,541,234 |

Communication, Hospitality & Transportation Services

Organizational Structure





Mission Statement

The mission of the Communication, Hospitality, & Transportation Services Division is to implement and manage concession programs at Miami International Airport.

Responsibilities

- Developing, maintaining and initiating concessions, services, rental cars, parking and hotel accommodations at MIA to maximize revenue opportunities and meet customer service needs
- ✤ Meeting with industry representatives on future business opportunities
- ✤ Preparing solicitations for new business opportunities
- ✤ Representing MIA nationwide on commercial related activities
- ✤ Organizing monthly meetings with airport business partners and federal, state, and local agencies
- ✤ Establishing industry benchmarks among US airports
- ✤ Monitoring and reporting performance standards
- ✤ Monitoring all concession, rental car, parking and hotel contracts to ensure compliance with contract requirements
- ✤ Managing the Rental Car Center and the Miami Intermodal Center

Personnel Summary

| | | | Adopted | Adopted | |
|------|--|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5067 | Chief, Aviation Business & Revenue Development | 1 | 1 | 1 | - |
| 0832 | Special Projects Administrator 2 | 1 | 1 | 1 | - |
| 5137 | Manager Aviation Rental Car Facility | - | 1 | 1 | - |
| 5310 | Airport Secretary | 1 | 1 | 1 | |
| | Total | 3 | 4 | 4 | |

Expense Summary

| | Actual | Adopted Budget | Adopted Budget | Inc/(Dec) FY 2014 vs FY 2013 | | |
|----------------------|------------|-------------------|-------------------|---------------------------------|--------|--|
| | FY 2012 | FY 2013 | FY 2014 | \$ | % | |
| Salary/Fringes | | | | | | |
| Regular | \$ 257,187 | \$ 316,362 | \$ 315,078 | \$ (1,284) | -0.4% | |
| Over-time | 8 | 120 | 100 | (20) | -16.7% | |
| Fringes | 59,228 | 74,855 | 80,358 | 5,503 | 7.4% | |
| Total Salary/Fringes | \$ 316,423 | \$ 391,337 | \$ 395,536 | \$ 4,199 | 1.1% | |
| Outside Contracts | 612 | 10,740 | 10,740 | - | 0.0% | |
| Other Operating | 1,784 | 9,582 | 9,135 | (447) | -4.7% | |
| Capital | | | | | 0.0% | |
| Total | \$ 318,819 | \$ 411,659 | \$ 415,411 | \$ 3,752 | 0.9% | |

Major Drivers

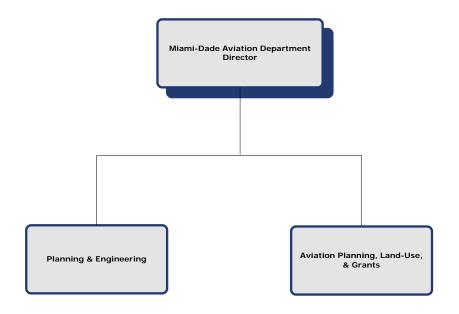
| FY 2012-13 Budget | \$ 411,659 |
|---|---------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 4,199 |
| Proposed variance in personnel costs | 415,858 |
| Other Operating | |
| Increase in auto expense, parking reimbursement, registration fees, and minor equipment | 415 |
| Decrease in memberships and travel expense | (862) |
| FY 2013-14 Budget | \$ 415,411 |

Aviation Planning, Land-Use, & Grants Group

Overview

The Aviation Planning, Land-Use & Grants Group manages the planning, development, and acquisition of funds for improvements to the Miami-Dade County's public use airports in order to meet the growing aviation demands. The Group consists of the Planning & Engineering and the Aviation Planning, Land-Use and Grants Division.

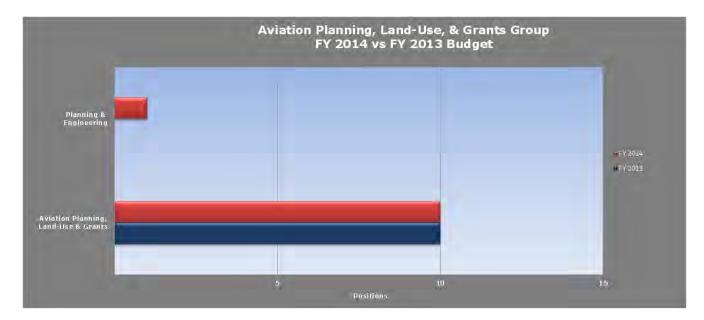
Organizational Structure





Personnel Summary

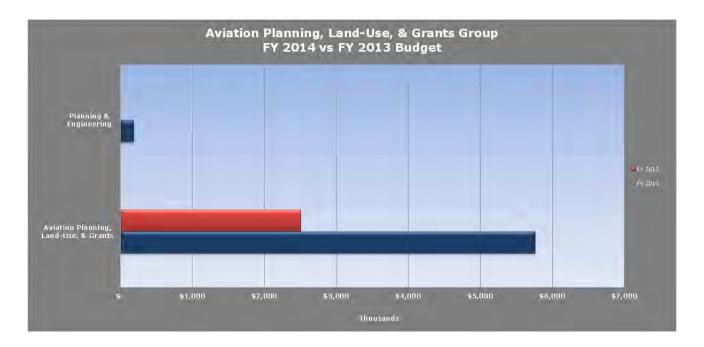
| | | Adopted | Adopted | |
|--------------------------------------|-------------------|-------------------|-------------------|---------------------------|
| | Actual FY 2012 | Budget FY 2013 | Budget FY 2014 | Inc/(Dec) FY14 vs FY13 |
| Planning & Engineering | - | - | 1 | 1 |
| Aviation Planning, Land-Use & Grants | 9 | 10 | 10 | |
| Total | 9 | 10 | 11 | 1 |



The chart above is a comparison between the FY 2014 and FY 2013 positions budgeted for the divisions in the Aviation Planning, Land-Use, & Grants Group.

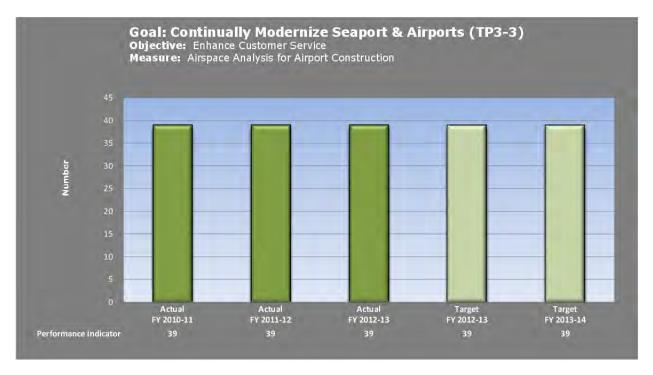
Expense Summary

| | | Adopt | | dopted | Adopted | | Inc/(Dec) | | |
|---------------------------------------|-------------------|-------|-----------|-----------|-------------------|-----------|--------------------|-----------|--------|
| | Actual FY 2012 | | J | | Budget FY 2014 | | FY 2014 vs FY 2013 | | |
| | | | | | | | \$ | | % |
| Facilities Development | \$ | - | \$ | - | \$ | 183,286 | \$ | 183,286 | 100.0% |
| Aviation Planning, Land-Use, & Grants | 1,483,129 | | 2,500,723 | | 5,756,798 | | | 3,256,075 | 130.2% |
| Total | \$ 1,48 | 3,129 | \$ | 2,500,723 | \$ | 5,940,084 | \$. | 3,439,361 | 137.5% |



The chart above is a comparison between the FY 2014 and FY 2013 budget for the divisions in the Aviation Planning, Land-Use, & Grants Group; overall there is an increase in expenses for the Group.

Group Goal(s)/Performance Measures



The chart above illustrates the actual and the target for the number of airspace analysis that were conducted at MIA, the Planning Division works with the FAA to ensure aviation safety by regulating the heights of structures beneath the MIA airspace; for FY 2012-13 the actual met the target.

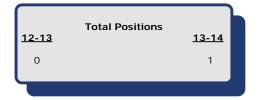
Accomplishments for FY 2013

- ✤ Participated in state, regional and county transportation planning committees to ensure airport needs were coordinated and integrated into plans
- → Completed the mandated 2012 Evaluation and Appraisal Report (EAR) of the County Development Master Plan (CDMP) which evaluates the progress in implementing the goals, objectives, polices, maps and text of the CDMP
- ✤ Performed all required airspace obstruction analysis for off-airport construction for the County as requested by applicants, analyzed, prepared determination, notified applicant and provided written records of determination to applicant
- ✤ Completed planning studies on schedule and within budget
- ✤ Completed the MIA Central Terminal Concept Definition Document
- → Completed the MIA Central terminal Program Definition Document (PDD) which includes updated Central Terminal activity and gate, terminal space plans and programs costs
- ✤ Closed-out completed grants within the required time following respective close-out procedures established by Federal and State agencies
- Completed and submitted Tiger Discretionary grant application for the MIA Perimeter Road Widening and Realignment
- Coordinated with Public Works and Waste Management Department for the issuance of a letter of credit in the amount of \$10.4 million towards Road Impact Fees (RIF) to be applied to future airport commercial development

Planning & Engineering

Organizational Structure





Mission Statement

The mission of the Planning & Engineering Division is to provide leadership to the Divisions within this group.

Responsibilities

→ Overseeing the functions of the Aviation Planning, Land-Use, & Grants Group

Personnel Summary

| | | | Adopted | Adopted | |
|------|--|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5182 | Assistant Aviation Director Planning & Engineering | | | 1 | 1 |
| | Total | - | | 1 | 1 |
| | | | | | |

Expense Summary

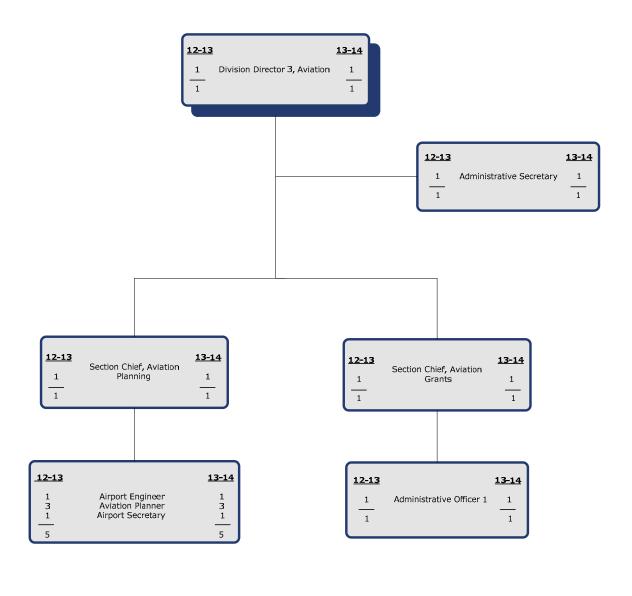
| | | | Adop | oted | A | dopted | Inc/ | (Dec) |
|----------------------|------|-----|------|------|----|---------|------------------|--------|
| | Actu | ual | Bua | lget | | Budget | FY 2014 vs F | Y 2013 |
| | FY 2 | 012 | FY 2 | 013 | | FY 2014 | \$ | % |
| Salary/Fringes | | | | | | | | |
| Regular | \$ | - | \$ | - | \$ | 156,000 | \$ 156,000 | 100.0% |
| Over-time | | - | | - | | - | - | 0.0% |
| Fringes | | - | | - | | 27,286 | 27,286 | 100.0% |
| Total Salary/Fringes | \$ | - | \$ | - | \$ | 183,286 | \$ 183,286 | 100.0% |
| Outside Contracts | | - | | - | | - | - | 0.0% |
| Other Operating | | - | | - | | - | - | 0.0% |
| Capital | | - | | - | | - | - | 0.0% |
| Total | \$ | - | \$ | - | \$ | 183,286 | \$ 183,286 | 100.0% |

Major Drivers

| FY 2012-13 Budget | \$ - |
|--------------------------------------|---------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 183,286 |
| Proposed variance in personnel costs | 183,286 |
| FY 2013-14 Budget | \$ 183,286 |

Aviation Planning, Land-Use & Grants

Organizational Structure



| <u>1</u> : | <u>2-13</u> | Total Positions | <u>13-14</u> | h |
|------------|-------------|-----------------|--------------|---|
| | 10 | | 10 | |

Mission Statement

The mission of the Aviation Planning, Land-Use and Grants Division is to plan for the near, intermediate, and long term improvement of Miami-Dade County's public use airports in a timely and cost effective manner to accommodate the forecasted aviation demand activity levels and meet changing market conditions while assuring the airport systems capacity to meet community needs by identifying and evaluating customer level of service needs, formulating development alternatives, recommending and initiating programs and interfacing with federal, state and local agencies for airport plan approval, land-use and airspace compatibility, and securing grant funds.

Responsibilities

- ✤ Conducting land use/zoning analyses and management of grants seeking/administration process; involves the review of off-airport land-use applicants and the development of grant related project descriptions, justification, prioritization, estimates and phasing with local, state and federal agencies
- ✤ Performing in a technical advisory capacity to key stakeholders including policy makers, executive management, and department heads as well as the technical liaison with the FAA on design and safety standards and regulatory compliance
- → Preparing, maintaining, and enforcing the County's height zoning ordinance for airports
- ✤ Representing the Aviation Department in the development of regional transportation activities
- ➔ Undertaking appropriate planning studies and securing required planning/development approvals from other government agencies and assure compliance with environmental planning and growth management procedures
- ✤ Acting as the technical liaison with federal, state and local agencies on operational and planning issues
- ✤ Prioritizing and facilitating the Capital Improvement Program (CIP)
- Preparing the scope for the selection, negotiations and award of Planning Consultants and manage consultants work authorization for project development and assure seamless continuity with established plans, approvals, and budgets
- ✤ Coordinating all off-airport planning initiatives with the Metropolitan Planning Organization's (MPO) committees including the Transportation Policy Committee (TPC), Long Range Transportation Planning (LRTP) Steering Committee, and the Transportation Improvement Program (TIP) Development Committee

Personnel Summary

| | | | Adopted | Adopted | |
|------|----------------------------------|---------|---------|---------|--------------|
| осс | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2012 | FY 2013 | FY 2014 | FY14 vs FY13 |
| 5148 | Division Director 3, Aviation | 1 | 1 | 1 | - |
| 5016 | Section Chief, Aviation Grants | 1 | 1 | 1 | - |
| 5135 | Section Chief, Aviation Planning | 1 | 1 | 1 | - |
| 5282 | Airport Engineer | - | 1 | 1 | - |
| 5284 | Aviation Planner | 3 | 3 | 3 | - |
| 0810 | Administrative Officer 1 | 1 | 1 | 1 | - |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 5310 | Airport Secretary | 1 | 1 | 1 | |
| | Total | 9 | 10 | 10 | |

Expense Summary

| | | Adopted | Adopted | Inc/(| Dec) |
|----------------------|-------------------|---------------|--------------|--------------|--------|
| | Actual | Budget | Budget | FY 2014 vs F | Y 2013 |
| | FY 2012 | FY 2013 | FY 2014 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 766,553 | \$ 853,932 | \$ 885,284 | \$ | 3.7% |
| Over-time | - | - | - | - | 0.0% |
| Fringes | 147,222 | 191,058 | 200,314 | 9,256 | 4.8% |
| Total Salary/Fringes | \$ 913,775 | \$ 1,044,990 | \$ 1,085,598 | \$ 40,608 | 3.9% |
| Outside Contracts | 566,940 | 1,436,883 | 4,393,500 | 2,956,617 | 205.8% |
| MOU | - | - | 250,000 | 250,000 | 100.0% |
| Other Operating | 2,414 | 18,850 | 22,700 | 3,850 | 20.4% |
| Capital | | | 5,000 | 5,000 | 100.0% |
| Total | \$ 1,483,129 | \$ 2,500,723 | \$ 5,756,798 | \$ 3,256,075 | 130.2% |

Major Drivers

| FY 2012-13 Budget | \$ 2,500,723 |
|---|-----------------|
| Proposed personnel costs | |
| Salary/Fringe Adjustments | 40,608 |
| Proposed variance in personnel costs | 2,541,331 |
| Outside Contract Services | |
| Increase in consulting engineer services and other outside contractual services | 2,957,117 |
| Decrease in catering services provided by Hotel, Top, Host Marriott for meetings | (500) |
| MOU | |
| Increase for services provided by Planning Department | 250,000 |
| Other Operating | |
| Increase in auto expense parking reimbursement and registration fees | 5,050 |
| Decrease in postage/mailing, miscellaneous general & administrative expenses, and office supplies | (1,200) |
| Capital | |
| Increase in equipment for display monitor and computer upgrades | 5,000 |
| FY 2013-14 Budget | \$ 5,756,798 |

Reserve Maintenance Fund

Overview

The Reserve Maintenance Fund is outlined in Section 509 of the Trust Agreement that governs the issuance and use of County's Aviation Revenue Bonds. The monies from this fund is disbursed only for the purpose of paying all or a part of the cost of unusual or extraordinary maintenance or repairs, renewals and replacements, the cost of replacing equipment, and premiums on insurance. Each year, the Consulting Engineers, as required by the Trust Agreement, identify Airport System facilities that are in need of major repair or refurbishment and provide this information in an annual report. Based on this report, the Aviation Department develops a list that prioritizes the major repair or refurbishment of these facilities and addresses the projects identified on this list as scheduling and funding permit throughout the fiscal year.

In FY2013, \$17 million was transferred from the Revenue Fund to the Reserve Maintenance Fund and \$15 million will be transferred in FY 2014 based on the recommendation of the Consulting Engineers. An additional \$5 million was transferred in FY 2013 into the Reserve Maintenance Fund from the surplus monies in the Improvement Fund. These additional monies are to be used for major capital refurbishment type projects that need to be done in FY 2014 and beyond.

| (\$ in 000s) | Actual FY 2012 | Budget FY 2013 | Actual FY 2013 | Budget FY 2014 |
|---|-------------------|-------------------|-------------------|-------------------|
| Beginning Cash Balance | \$ 49,973 | \$ 55,000 | \$ 50,508 | \$ 50,000 |
| Sources of Funds | | | | |
| Grant Funds | \$- | \$ 22,000 | \$ 2,922 | \$ 16,000 |
| Insurance Claim/Reimbursements | 5,408 | - | 9,380 | - |
| Interest Earnings | 101 | 150 | 101 | 150 |
| Transfer from Improvement Fund | 20,000 | - | 5,000 | - |
| Transfer from Revenue Fund | 12,000 | 17,000 | 17,000 | 15,000 |
| Total Sources of Funds | \$ 37,510 | \$ 39,150 | \$ 34,403 | \$ 31,150 |
| Uses of Funds | | | | |
| Projects in progress and committed | \$ 36,976 | \$ 83,825 | \$ 32,563 | \$ 75,661 |
| Transfer to Improvement Fund | - | - | 4,000 | |
| Total Uses of Funds | \$ 36,976 | \$ 83,825 | \$ 36,563 | \$ 75,661 |
| | | | | |
| Excess (Deficit) of Sources over Use of Funds | 534 | (44,675) | (2,160) | (44,511) |
| Ending Cash Balance | \$ 50,508 | \$ 10,325 | \$ 48,348 | \$ 5,489 |

Detail of Projects

| Division | Description | Amount |
|---------------------------------|---|-----------------|
| Fire & Rescue | Replacement of Foam 3 ARFF Truck | 650,00 |
| The d Rescue | Replacement of Foart S ART Track | \$ 650,00 |
| Maintenance | Airfield Lighting Materials | 1,600,00 |
| | Other Vehicles - Replacement | 1,300,00 |
| | MIA Dolphin & Flamingo Garages | 7,000,00 |
| | MIA E Satellite NOVS mitigation | 2,916,70 |
| | MIA Hotel 8th floor Demolition Phase II | 2,180,00 |
| | Terminal Passenger Loading Bridge Refurbishment | 4,070,00 |
| | Terminal bathroom partitions | 150,00 |
| | Chiller Plant - Replacements | 550,00 |
| | MIA E STS train car refurbishment | 23,000,00 |
| | MIA Hotel lobby and floor renovation | 250,00 |
| | MIA Hotel restaurant and hallway renovation | 5,20 |
| | MIA Concourse G tenant relocation | 48,20 |
| | MIA Bldg. 826 A/B fire protection | 174,50 |
| | MIA Terminal C-E upper vehicular drive | 450,00 |
| | MIA Bldg. 715 USP office demolition | 44,00 |
| | Bldg 889/33 - chiller | 300,00 |
| | MIA temporary shoring bridge 3 | 20,00 |
| | MIA Concourse E refurbishment | 1,300,00 |
| | Support Services Central Boulevard | 61,00 |
| | Chiller Plant - Refurbishment | 6,700,00 |
| | MIA Midfield Station 12 | 173,00 |
| | Concourse F NOV | 80,00 |
| | Concourse G NOV | 70,00 |
| | Concourse E NOV | 55,00 |
| | Concorse H Roof Replacement | 500,00 |
| | MIA Hotel elevator renovation | 500,00 |
| | Roof Repairs | 1,610,61 |
| | Terrazo Project | 800,00 |
| | Carpet Replacement | 130,00 |
| | MIA Bldg 3095 Re-lamping | 120,00 |
| | Miscellaneous Projects | 1,112,42 |
| | Terminal Seating | 330,00 |
| | Glazing Contract | 400,00 |
| | | \$ 58,000,64 |
| Information Systems | Computer Equipment | 5,200,00 |
| | | \$ 5,200,00 |
| Civil Environmental Engineering | MIA Pavement Rehab and Overlay | 9,000,00 |
| | Other Outside Contracts | 4,35 |
| | CON 714634 Environmental | 1,500,00 |
| | RM-6-07/09 Pavement Repairs | 806,00 |
| | | \$ 11,310,35 |
| North Terminal Development | GBR - General Bldg Repair | 500,00 |
| | | \$ 500,00 |
| Total | | \$ 75,661,00 |

Debt Service

Overview

In the past, capital improvement projects had been funded in the short-term with commercial paper, which was then paid off with Aviation Revenue Bonds. However, with the Aviation Department nearing completion of its Capital Improvement Program (CIP), the commercial paper program was terminated in August 2010 and the remaining capital expenditures are to be paid with the unused bond proceeds from the 2010B Aviation Revenue Bond issue and the 2010 Double Barreled Bond. The latter bond issue is considered subordinate debt because it has a secondary pledge for debt repayment by the County (i.e., general obligation type pledge), but in reality, will be paid with MDAD's revenues after all the obligations under the Trust Agreement have been met. For FY 2014, debt service expenses are budgeted at \$374.3 million for the Aviation Revenue Bonds and \$15.4 million for the Double Barreled Bonds.

Allowed Purposes and Types of Debt

The Aviation Department has a variety of debt instruments to finance the construction of Airport capital projects. The primary type of debt is Aviation Revenue Bonds, which are limited obligation of the County payable solely from a pledge of Airport System revenues and not from any other source of County revenues. The Aviation Department's policy has been to have only fixed interest rate debt; any variable interest rate debt previously issued has been refunded and replaced with fixed rate debt. Aviation Revenues Bonds are issued pursuant to the Amended and Restated Trust Agreement, dated as of December 15, 2002 (referred to herein as the Trust Agreement).

Debt Limit Policy

The Department's policy is to keep all outstanding Aviation Revenue Bonds as well as any future Aviation Revenue Bonds in compliance with all bond covenants required in the Trust Agreement, while meeting the Airport's capital needs. The Trust Agreement requires that Net Revenues (operating revenues less operating expenses) pledged to pay debt service exceed 120% of annual debt service. This debt service coverage calculated amount is shown at the end of this section. While the Department does not have an overall legal debt limit, additional debt is governed by the additional bonds test inscribed in the Trust Agreement as well as the amount authorized by the BCC as part of the approval process for the Airport's CIP budget. The BCC has authorized the issuance of \$6.2 billion in Aviation Revenue Bonds, of which \$5.8 billion has been issued with \$355.5 million as the remaining amount available for unidentified future capital costs within the current CIP.

Outstanding Debt

Aviation Revenue Bonds - The outstanding principal for the bonds, as of September 30, 2013, is noted by bond series in the table below. Interest payments are made each year on April 1 and October 1 and principal payments are also made on October 1 of each year.

| | Principal | Principal Amount | |
|---------------------------------------|---------------|------------------|--------------------|
| Outstanding Bonds | Date of Issue | Amount Issued | <u>Outstanding</u> |
| Series 2002A Bonds | 19-Dec-02 | \$600,000,000 | \$420,780,000 |
| Series 2003A Bonds | 28-May-03 | 291,400,000 | 291,400,000 |
| Series 2003B Bonds ⁽¹⁾ | 28-May-03 | 61,160,000 | 26,840,000 |
| Series 2003D Bonds ⁽¹⁾ | 28-May-03 | 85,640,000 | 62,865,000 |
| Series 2003E Bonds ^{(1) (2)} | 28-May-03 | 139,705,000 | 119,975,000 |
| Series 2004A Bonds | 14-Apr-04 | 211,850,000 | 211,850,000 |
| Series 2004B Bonds | 14-Apr-04 | 156,365,000 | 156,365,000 |
| Series 2005A Bonds | 2-Nov-05 | 357,900,000 | 357,900,000 |
| Series 2005B Bonds ⁽¹⁾ | 2-Nov-05 | 180,345,000 | 129,385,000 |
| Series 2005C Bonds ⁽¹⁾ | 2-Nov-05 | 61,755,000 | 26,695,000 |
| Series 2007A Bonds | 31-May-07 | 551,080,000 | 551,080,000 |
| Series 2007B Bonds | 31-May-07 | 48,920,000 | 48,920,000 |
| Series 2007C Bonds ⁽¹⁾ | 20-Dec-07 | 367,700,000 | 314,775,000 |
| Series 2007D Bonds ⁽¹⁾ | 20-Dec-07 | 43,650,000 | 27,300,000 |
| Series 2008A Bonds | 26-Jun-08 | 433,565,000 | 433,565,000 |
| Series 2008B Bonds | 26-Jun-08 | 166,435,000 | 166,435,000 |
| Series 2009A Bonds | 7-May-09 | 388,440,000 | 387,440,000 |
| Series 2009B Bonds | 7-May-09 | 211,560,000 | 210,560,000 |
| Series 2010A Bonds | 28-Jan-10 | 600,000,000 | 599,000,000 |
| Series 2010B Bonds | 5-Aug-10 | 503,020,000 | 503,020,000 |
| Series 2012A Bonds ⁽¹⁾ | 11-Dec-12 | 669,670,000 | 669,670,000 |
| Series 2012B Bonds ⁽¹⁾ | 11-Dec-12 | 106,845,000 | 106,845,000 |
| TOTAL | | \$6,237,005,000 | \$5,822,665,000 |

⁽¹⁾ Denotes refunding bonds issues.

⁽²⁾ On March 17, 2008, the County converted its Series 2003E auction rate securities to fixed rate bonds. The County has no Outstanding Bonds that are variable rate debt.

Outstanding Debt (cont)

The revenues used to repay these Bonds do not include cash received from passenger facility charges, federal grants or customer facility charges (received by the rental car agencies). The landing fee calculation as outlined in the Airline Use Agreement (AUA) ensures that the Aviation Department is able to meet the 120% of debt service coverage required each fiscal year.

Various factors are taken into consideration by the rating agencies when determining the risk to the bondholders of this debt. For example, MDAD is able to adjust its landing fee per the AUA throughout the fiscal year if the Aviation Department is not generating enough cash to meet its debt service coverage requirement. This particular factor is looked upon favorably by the rating agencies because it provides a safety net thus lessening the risk to the bondholders.

These ratings are periodically reviewed by the rating agencies and the most recent ratings are outlined in the following table:

| | S&P | Moody's | Fitch |
|---------------|----------------|----------------|----------------|
| Public Rating | A | A2 | A |
| | Stable Outlook | Stable Outlook | Stable Outlook |

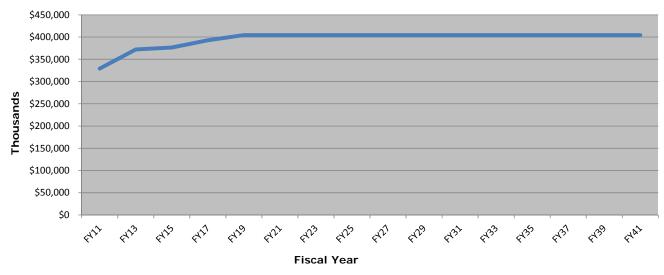
Some Aviation Revenue Bond issues are insured by various monoline insurance companies and the rating reflects the claims paying ability of these companies. When the insurance was originally purchased by the County the issues were rated AAA/Aaa/AAA respectively and lowered the interest rate that the County paid on the debt at the time of sale. These policies provided that the insurers would make debt service payments on the applicable debt issues in the unlikely event that the County was not able to do so. Since then the ratings of some of the various monoline insurers has been lowered by the rating agencies. In addition, these insurance companies provided MDAD with surety bonds for the debt service reserve requirement for that particular bond series.

Although, the respective insurance policies remain in effect, per the Trust Agreement, once these insurance companies were downgraded to certain levels the County was required to replace these surety bonds with cash, but only while the Aviation Revenue Bonds issued prior to December 15, 2002 remain outstanding. As of September 30, 2013, the Reserve Account balance exceeded by approximately \$714,000 the \$202.3 million balance requirement of the Trust Agreement with \$172.2 million in cash in the Reserve Account along with a value of \$30.8 million in surety policies that were from insurance companies allowed to be considered in the Reserve Account Requirement calculation.

Outstanding Debt (cont)

The debt service payments related to the Bonds has been structured overall to be steadily increasing in the FY 2013 to FY 2018 time frame and then be level debt service thereafter. The reason for this structure is to give MIA carriers and their respective operations time to grow into the new facilities built as part of the CIP.

The graph below illustrates the steady increase of debt payments through FY 2018 and then there will be mostly level debt service payments through 2041.



MDAD Annual Debt Service

Outstanding Debt (cont)

The table below lists the annual debt service payments, broken out by principal and interest, through the last bond maturity of FY 2041.

AVIATION REVENUE BONDS (OUTSTANDING BONDS UNDER THE TRUST AGREEMENT) PRINCIPAL AND INTEREST REQUIREMENTS

| Fiscal | Interest | Principal | TOTAL P&I |
|--------|-----------------|-----------------|------------------|
| Year | Requirements | Requirements | Requirements |
| 2013 | \$287,090,192 | \$79,735,000 | \$366,825,192 |
| 2014 | 291,173,105 | 83,155,000 | 374,328,105 |
| 2015 | 287,386,019 | 89,000,000 | 376,386,019 |
| 2016 | 283,206,930 | 95,105,000 | 378,311,930 |
| 2017 | 278,419,054 | 114,425,000 | 392,844,054 |
| 2018 | 272,921,730 | 117,010,000 | 389,931,730 |
| 2019 | 267,060,028 | 122,880,000 | 389,940,028 |
| 2020 | 260,961,641 | 128,970,000 | 389,931,641 |
| 2021 | 254,446,132 | 132,740,000 | 387,186,132 |
| 2022 | 247,719,555 | 137,815,000 | 385,534,555 |
| 2023 | 240,742,786 | 143,255,000 | 383,997,786 |
| 2024 | 233,557,487 | 150,445,000 | 384,002,487 |
| 2025 | 225,844,205 | 162,655,000 | 388,499,205 |
| 2026 | 217,567,159 | 170,915,000 | 388,482,159 |
| 2027 | 208,634,134 | 178,345,000 | 386,979,134 |
| 2028 | 199,715,109 | 188,225,000 | 387,940,109 |
| 2029 | 190,377,079 | 198,225,000 | 388,602,079 |
| 2030 | 180,537,617 | 209,890,000 | 390,427,617 |
| 2031 | 169,843,816 | 220,580,000 | 390,423,816 |
| 2032 | 158,629,729 | 240,400,000 | 399,029,729 |
| 2033 | 146,370,548 | 258,175,000 | 404,545,548 |
| 2034 | 133,208,848 | 271,335,000 | 404,543,848 |
| 2035 | 119,354,504 | 285,190,000 | 404,544,504 |
| 2036 | 104,815,897 | 299,730,000 | 404,545,897 |
| 2037 | 89,505,922 | 315,040,000 | 404,545,922 |
| 2038 | 73,420,959 | 331,125,000 | 404,545,959 |
| 2039 | 56,538,582 | 348,005,000 | 404,543,582 |
| 2040 | 38,748,163 | 365,795,000 | 404,543,163 |
| 2041 | 20,046,550 | 384,500,000 | 404,546,550 |
| TOTAL | \$5,537,843,478 | \$5,822,665,000 | \$11,360,508,478 |

Other Airport-Related Debt

<u>Double Barreled Aviation Bonds</u>—On March 4, 2010, the County issued its Double Barreled Aviation Bonds (General Obligation), Series 2010 (the "Double Barreled Bonds"), in the principal amount of \$239,775,000. Debt service on these bonds will be secured by a pledge of both (1) Net Available Airport Revenues, which is any unencumbered funds in the Improvement Fund, and (2) ad valorem taxes levied on all taxable property in the County. The intent by the Aviation Department is to make all debt service payments with monies from Net Available Airport Revenues.

DOUBLE-BARRELED BONDS PRINCIPAL AND INTEREST REQUIREMENTS

| | Double Barrelled Bonds | | | | | |
|-------------|------------------------|---------------|---------------|--|--|--|
| Fiscal Year | Principal | Interest | Total | | | |
| 2013 | \$4,025,000 | \$11,406,528 | \$15,431,528 | | | |
| 2014 | 4,185,000 | 11,245,528 | 15,430,528 | | | |
| 2015 | 4,395,000 | 11,036,278 | 15,431,278 | | | |
| 2016 | 4,570,000 | 10,860,478 | 15,430,478 | | | |
| 2017 | 4,695,000 | 10,737,088 | 15,432,088 | | | |
| 2018 | 4,930,000 | 10,502,338 | 15,432,338 | | | |
| 2019 | 5,175,000 | 10,255,838 | 15,430,838 | | | |
| 2020 | 5,375,000 | 10,058,513 | 15,433,513 | | | |
| 2021 | 5,590,000 | 9,843,513 | 15,433,513 | | | |
| 2022 | 5,870,000 | 9,564,013 | 15,434,013 | | | |
| 2023 | 6,160,000 | 9,270,513 | 15,430,513 | | | |
| 2024 | 6,470,000 | 8,962,513 | 15,432,513 | | | |
| 2025 | 6,765,000 | 8,665,263 | 15,430,263 | | | |
| 2026 | 7,105,000 | 8,327,013 | 15,432,013 | | | |
| 2027 | 7,460,000 | 7,971,763 | 15,431,763 | | | |
| 2028 | 7,835,000 | 7,598,763 | 15,433,763 | | | |
| 2029 | 8,225,000 | 7,207,013 | 15,432,013 | | | |
| 2030 | 8,635,000 | 6,795,763 | 15,430,763 | | | |
| 2031 | 9,065,000 | 6,366,088 | 15,431,088 | | | |
| 2032 | 9,520,000 | 5,912,838 | 15,432,838 | | | |
| 2033 | 9,995,000 | 5,436,838 | 15,431,838 | | | |
| 2034 | 10,470,000 | 4,962,075 | 15,432,075 | | | |
| 2035 | 10,970,000 | 4,464,750 | 15,434,750 | | | |
| 2036 | 11,515,000 | 3,916,250 | 15,431,250 | | | |
| 2037 | 12,090,000 | 3,340,500 | 15,430,500 | | | |
| 2038 | 12,695,000 | 2,736,000 | 15,431,000 | | | |
| 2039 | 13,330,000 | 2,101,250 | 15,431,250 | | | |
| 2040 | 14,000,000 | 1,434,750 | 15,434,750 | | | |
| 2041 | 14,695,000 | 734,750 | 15,429,750 | | | |
| | \$235,810,000 | \$211,714,809 | \$447,524,809 | | | |

Other Airport-Related Debt (cont)

<u>FDOT State Infrastructure Bank Loan</u>—On February 6, 2007, the Board approved the construction of the N.W. 25th Street Viaduct Project ("Viaduct Project") by the Florida Department of Transportation ("FDOT") and approved a County loan in the amount of \$50 million from the FDOT State Infrastructure Bank to fund the County's share of the total cost of the Viaduct Project. This project consists of an elevated roadway over NW 25th Street, the only major access from the Palmetto Expressway (State Road 826) to MIA's Westside and north side air cargo handling facilities, so that trucks entering and exiting the air cargo area can travel on the Viaduct and avoid the N.W. 25th Street congestion.

After receiving Board approval, FDOT and the County entered into a joint participation agreement on March 12, 2007 whereby FDOT will construct the Viaduct Project and closed on the 11 year loan on March 21, 2007. The loan is secured by a County covenant to annually budget and appropriate from County legally available non-ad valorem revenues funds sufficient to pay debt service costs. The debt service costs will be reimbursed to the County by the Aviation Department. The Aviation Department has made the first four payments on behalf of the County from the Improvement Fund and intends to earmark \$5 million from the Improvement Fund and to pay FDOT.

<u>TIFIA Loan</u>—In August 2007, FDOT, in cooperation with the County, closed on a \$270 million loan from the United States Department of Transportation under the Transportation Infrastructure Financing Innovation Act ("TIFIA") loan program. These loan proceeds were used to design and construct a consolidated rental car center ("RCC") adjacent to the Airport. The revenues pledged for repayment of the loan are the proceeds of the Customer Facility Charges ("CFCs") collected from car rental company customers at the Airport and, if required, rent payments from the car rental companies. The repayment of the TIFIA loan is not secured by any revenues of the Aviation Department.

<u>Third-Party Obligations</u>—The County may issue revenue bonds related to the Airport System outside the provisions of the Trust Agreement and not payable from Revenues pledged under the Trust Agreement, subject to the condition, among others, that it will not construct, or consent to the construction of, any project, whether at the Airport or any other site, unless there is filed with the Clerk of the Board a statement signed by the Traffic Engineers and the Consulting Engineers certifying that, in their respective opinions, the operation of such additional project will not affect the County's compliance with the rate covenant requirement or impair the operating efficiency of the Port Authority Properties. The Miami-Dade County Industrial Development Authority has issued revenue bonds in the combined aggregate principal amount of \$223,590,000 for the benefit of conduit borrowers, the proceeds of which have been used to finance the construction of air cargo and other facilities at the Airport. Neither the Aviation Department nor the County has any obligation with respect to these bonds.

Sinking Fund

Debt service on the Department's Aviation Revenue Bonds is paid from the Bond Service Account, which is part of the Sinking Fund. The debt service amount increased materially in FY 2011 and FY2012 due to the significant number of Aviation Revenue Bond issues that were issued to finance MIA's large CIP. However, as noted on the annual debt service requirement graph included on a previous page, the amount has for the most flattened out for FY 2013 and beyond. PFC revenues are used to pay a portion of the debt that has financed the construction of PFC eligible projects. The PFC contribution will vary in the future depending on a number of factors including the amount of annual surplus used to fund the following year's expenses (as required by the Airline Use Agreement) and the actual PFC revenue balance available to pay debt service.

Also included in the Sinking Fund is the (bond) Reserve Account required by the Trust Agreement to contain one-half of the maximum principal and interest payment throughout the term of the outstanding Aviation Revenue Bonds. As previously noted, the Reserve Account Requirement in FY 2013 is \$202.3 million of which the Aviation Department has cash funded \$171.5 million with the remaining amount (\$30.8 million) covered by surety bonds. Any excess cash in the Reserve Account (i.e. the amount exceeding the requirement) is transferred to the Improvement Fund on an annual basis.

| <u>(</u> \$ in 000s) | Actual Budget FY 2012 FY 2013 | | • | Actual FY 2013 | | Budget FY 2014 | |
|---|----------------------------------|----|---------|-------------------|---------|-------------------|---------|
| Beginning Cash Balance | \$386,964 | \$ | 1,000 | \$ | 388,911 | \$ | 172,000 |
| Sources of Funds | | | | | | | |
| PFC Revenues | \$ 85,000 | \$ | 50,750 | \$ | 50,000 | \$ | 54,500 |
| Other Revenues | - | | - | | - | | - |
| Bond Proceeds | - | | - | | - | | - |
| Interest Earnings | 2,257 | | 4,503 | | 1,986 | | 5,000 |
| Transfer from Bond Escrow Account | - | | - | | 58 | | - |
| Transfer from Revenue Fund | 285,007 | | 318,511 | | 321,945 | | 316,828 |
| Transfer from Capitalized Interest Account | - | | - | | - | | - |
| Total Sources of Funds | \$372,264 | \$ | 373,764 | \$ | 373,989 | \$ | 376,328 |
| Uses of Funds | | | | | | | |
| Debt Service - Principal | \$ 59,520 | \$ | 68,145 | \$ | 62,995 | \$ | 83,155 |
| Debt Service - Interest | 308,650 | | 304,120 | | 299,011 | | 291,173 |
| Debt Service - Reserve | - | | - | | - | | - |
| Transfer to Bond Escrow Account | - | | - | | - | | - |
| Capitalized Interest | - | | - | | - | | - |
| Transfer to Improvement Fund | 2,146 | | 1,500 | | 1,789 | | 2,000 |
| Total Uses of Funds | \$370,316 | \$ | 373,765 | \$ | 363,795 | \$ | 376,328 |
| Excess (Deficit) of Sources over Use of Funds | 1,947 | | (1) | | 10,195 | | - |
| Ending Cash Balance | \$388,911 | \$ | 999 | \$ | 399,106 | \$ | 172,000 |

Debt Service Coverage – Airport Revenue Bonds

The table noted below reflects the debt service coverage calculation. Per the Trust Agreement, the Aviation Department is required to maintain a level of revenue (e.g., rates and fees charged to its tenants) that results in at least a 20% coverage factor on top of its annual debt service requirements, which is also referred to as the rate covenant. The Aviation Department takes this rate covenant into account when establishing the Budget, which is the major reason that the debt service coverage ratio for the two budget fiscal years shown below is close to the 1.20 requirement. However, the actual results from the two historical fiscal years demonstrate that the Aviation Department does significantly better than budget due to revenues being higher than projections and operating expenses being less than budget.

| (\$ in 000s) | | Actual FY 2012 | Budget FY 2013 | Actual FY 2013 | Budget FY 2014 |
|--|---------|-------------------|-------------------|-------------------|-------------------|
| Gross Revenues: | | | | | |
| MIA Aviation Fees ⁽¹⁾ | | \$425,466 | \$440,599 | \$446,492 | \$458,544 |
| Commercial Operations: | | | | | |
| Management Agreements | | \$88,263 | \$92,689 | \$91,024 | \$87,260 |
| Concessions | | 163,303 | 159,472 | 182,114 | 166,682 |
| Total Commercial Operations | | \$251,566 | \$252,161 | 273,137 | \$253,942 |
| Rentals | | \$124,856 | \$132,782 | \$123,818 | \$122,359 |
| Other Revenues | | 16,249 | 18,592 | 19,047 | 19,116 |
| Sub-total Revenues | | \$818,137 | \$844,134 | \$862,494 | 853,960 |
| General Aviation Airports | | 6,749 | 6,218 | 6,916 | 6,710 |
| Gross Revenues | [a] | \$824,886 | \$850,352 | \$869,410 | \$860,670 |
| Expenses: | | | | | |
| Current Expenses | | \$303,920 | \$356,902 | \$317,965 | \$370,217 |
| Current Expenses under Mgmt Agreemen | t | 31,228 | 33,017 | 27,196 | 32,017 |
| Current Expenses under Operating Agree | ment | 35,142 | 39,001 | 38,843 | 39,887 |
| Total Current Expenses | [b] | \$370,290 | \$428,920 | \$384,004 | 442,122 |
| Net Revenues: | [c=a-b] | \$454,596 | \$421,432 | \$485,406 | \$418,548 |
| Less: Reserve Maint. Fund Deposit | [d] | (12,000) | (17,000) | (17,000) | (15,000) |
| Net Revenues After Deposits | [e=c-d] | \$442,596 | \$404,432 | \$468,406 | \$403,548 |
| Total Debt Service | | \$370,208 | \$372,261 | \$372,234 | \$374,328 |
| Less: PFC Revenue (used for d/s) | | (85,000) | (50,750) | (50,000) | (54,500) |
| Debt Service less PFC Revenue | [f] | \$285,208 | \$321,511 | \$322,234 | \$319,828 |
| Debt Service Coverage ⁽²⁾ | [e/f] | 1.55 | 1.26 | 1.45 | 1.26 |

(1) During each fiscal year, certain moneys from the previous fiscal year remaining in the Improvement Fund are deposited Revenue Fund. The amount of such deposit is included as Aviation Fees/Revenues and is required by the Airline Use Agree to be taken into account as such in determining the landing fee rate in the subsequent fiscal year.

(2) Calculated in accordance with the Trust Agreement by dividing Net Revenues after deposits by the required debt servic * Numbers may not total due to rounding.



Improvement Fund

Overview

The Improvement Fund represents a discretionary cash account held by the Aviation Department in which remaining revenues are deposited after all operating, debt service and other funding requirements have been made. This fund can be used for any airport or airport related purpose including the retirement of bonds. The Aviation Department also uses it to make subordinate debt payments and to pay for small capital projects that are fairly low in cost.

The Airline Use Agreement (AUA) between the Aviation Department and most of MIA's air carriers requires the Aviation Department to transfer back the major portion of the remaining surplus monies earned during a fiscal year to the Revenue Fund in the subsequent fiscal year so that it can be used to pay that fiscal year's operating expenses and debt service. The portion that is retained in the Improvement Fund in a subaccount, referred to as the Retainage Subaccount, is considered, per the AUA, the Aviation Department's entitlement amount and available for any lawful airport purpose. Both the annual entitlment amount and the balance of this subaccount have cap amounts as established by the AUA.

In FY 2013, the Aviation Department contributed \$6.9 million to the Retainage Subaccount and ended with a balance of \$14.0 million. Approximately \$96.0 million in surplus monies was realized in the Improvement Fund in FY 2013, which will be transferred back to the Revenue Fund in FY 2014. Another \$5 million in surplus monies was transferred to the Reserve Maintenance Fund to pay for some major capital refurbishment costs to be done in FY 2014 and beyond.

In FY 2013, the Aviation Department paid a full year of subordinate debt service from the Improvement Fund—\$15.4 million. In addition, the Aviation Department used some of the surplus monies earned during the year to transfer another \$5.5 million to the subordinate debt service account so as to prefund a portion of the required subordinate debt service payment. When combined with the additional funding done in FY 2012, the Aviation Department has prefunded a full year's subordinate debt service payment.

The Aviation Department is also paying down a State Infrastructure Bank (SIB) note from the Improvement fund by paying \$5 million per year to the lender (Florida Department of Transportation). Through the end of FY 2013, five annual payments have been made with six more annual payments to be made in the future.

Detail

| _(\$ in 000s) | Actual FY 2012 | Budget FY 2013 | Actual FY 2013 | Budget FY 2014 |
|---|-------------------|-------------------|-------------------|-------------------|
| Beginning Cash Balance | \$119,166 | \$105,301 | \$127,364 | \$155,000 |
| Sources of Funds | | | | |
| Insurance Claim/Reimbursements | \$ | \$ | \$16,935 | \$ |
| Grant Funds | 3,777 | | 5,243 | |
| Other Revenues | 1 | | | |
| Interest Earnings | 174 | 300 | 275 | 200 |
| Transfer from (Bond) Reserve Account | 2,146 | 1,500 | 1,789 | 2,000 |
| Transfer from Revenue Fund | 142,181 | 79,634 | 128,821 | 79,393 |
| Total Sources of Funds | \$148,280 | \$81,434 | \$153,063 | \$81,593 |
| Uses of Funds | | | | |
| Improvement Fund Expendtures | \$8,739 | \$25,000 | \$11,284 | \$50,500 |
| Transfer to Revenue Fund | 81,224 | 85,000 | 89,794 | 95,000 |
| Transfer to DB Bond Debt Service Account | 25,119 | 15,432 | 20,844 | 15,431 |
| Transfer to Reserve Maintenance | 20,000 | | 5,000 | |
| Other Expenditures | 5,000 | 5,000 | 5,000 | 5,000 |
| Total Uses of Funds | \$140,082 | \$130,432 | \$131,922 | \$165,931 |
| Excess (Deficit) of Sources over Use of Funds | 8,198 | (48,998) | 21,140 | (84,338) |
| Ending Cash Balance | \$127,364 | \$56,303 | \$148,504 | \$70,662 |

Capital Improvement Program

Overview

Today's state-of-the-art Miami International Airport is rooted in the Airport System Master Plan, which was initiated in 1994. The Capital Improvement Program (CIP), managed by the Aviation Department, has implemented the master plan. The CIP consisted of a number of programs that made improvements to the airside and landside areas as well as to terminal and non-terminal (e.g., cargo and aircraft maintenance) facilities, which have been completed.

Since 1994, most of the numerous capital improvements to MIA have been to the terminal facility. These terminal improvements have included: two new concourses—Concourse A and Concourse J; a renovated Concourse H (which with Concourse J, is referred to as the "South Terminal"); and reconfigured concourses in the North Terminal such that Concourse A was joined with Concourse D (and concourses B and C were demolished), to make a linear concourse now referred to as Concourse D. In addition, a state-of-the-art baggage handling system was installed in North Terminal for MIA's hubbing carrier, American Airlines, a new federal inspection services area was built, and major cosmetic improvements were made to the front of the North and South terminals.

Although the Central Terminal has not had any significant improvements during the implementation of the CIP, making capital improvements to the Central Terminal is desirable over time to further enhance the overall efficiency of the MIA terminal facility. Certain near-term renovations to the Central Terminal (including, safety enhancements and maintenance projects) are planned and will be funded from available Aviation Department moneys.

At present, 97.2% of the CIP budget has been expended with most major programs completed. The only major construction program still in progress is the North Terminal Development (NTD) program. By transforming the NTD area into the linear Concourse D, the gate utilization has been increased and the connection process is more efficient for passengers, thus creating a major hub facility for American Airlines and its one world Alliance partners. The North Terminal has 47 international/domestic swing gates, a Federal Inspection Facility (FIS) facility capable of processing over 2,000 international passengers per hour, 278 ticketing positions (including 126 self-service units), a new baggage handling system (BHS) with over 10 miles of conveyors capable of handling 6,400 bags per hour, an Automated People Mover (APM) system with capacity to carry 9,000 passengers per hour through four stations and support systems capable of handling an international hub operation of 250 flights per day or more.

The NTD construction work is in its final stages and all areas except for the third phase of the BHS are completed and open to the traveling public. Because the BHS phases 1 and 2 are complete, American Airlines is utilizing the system for all of its domestic and international operations. The final phase of the BHS is projected for completion in the first quarter of 2014. With no claims and timely delivery of Terminal areas, gate openings and Sky train service, NTD has received a number of awards and accolades for being one of the most successful aviation projects in the Country.

Sources and Uses of Funds

The following table includes the remaining projected CIP revenues and expenditures. The PFC's that are collected at MIA will be used to pay PFC eligible debt service related to the Aviation Revenue Bonds that were issued to fund the CIP and may be used to fund, on an equity basis, a new capital project that is being contemplated for the South Terminal and Central Terminal outbound baggage handling systems.

| (dollars in thousands) | PRIOR | FY 13-14 | FY 14-15 | FY 15-16 | FY 16-17 | FY 17-18 | FY 18-19 | FUTURE | TOTAL |
|--|---------|----------|----------|----------|----------|----------|----------|--------|---------|
| Revenue | | | | | | | | | |
| Federal Aviation Administration | 7,556 | 3,305 | 0 | 0 | 0 | 0 | 0 | 0 | 10,861 |
| Improvement Fund | 13,404 | 58,834 | 5,923 | 0 | 0 | 0 | 0 | 0 | 78,161 |
| Transportation Security Administration | 53,546 | 11,329 | 0 | 0 | 0 | 0 | 0 | 0 | 64,875 |
| Funds | | | | | | | | | |
| FDOT Funds | 8,197 | 28,281 | 5,994 | 0 | 0 | 0 | 0 | 0 | 42,472 |
| Aviation Revenue Bonds | 113,533 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 113,533 |
| Double-Barreled GO Bonds | 42,685 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 42,685 |
| Tenant Financing | 27,500 | 7,500 | 0 | 0 | 0 | 0 | 0 | 0 | 35,000 |
| Total: | 266,421 | 109,249 | 11,917 | 0 | 0 | 0 | 0 | 0 | 387,587 |
| xpenditures | | | | | | | | | |
| Strategic Area: Transportation | | | | | | | | | |
| Airside Improvements | 5,600 | 22,715 | 7,572 | 0 | 0 | 0 | 0 | 0 | 35,887 |
| Cargo Facilities Improvements | 739 | 3,041 | 1,013 | 0 | 0 | 0 | 0 | 0 | 4,793 |
| General Aviation Airports | 1,105 | 493 | 0 | 0 | 0 | 0 | 0 | 0 | 1,598 |
| Landside Improvements | 1,853 | 98 | 0 | 0 | 0 | 0 | 0 | 0 | 1,951 |
| Support Facilities | 60,190 | 114,571 | 20,579 | 0 | 0 | 0 | 0 | 0 | 195,340 |
| Terminal Improvements | 87,461 | 59,235 | 1,322 | 0 | 0 | 0 | 0 | 0 | 148,018 |
| Total: | 156,948 | 200,153 | 30,486 | 0 | 0 | 0 | 0 | 0 | 387,587 |

CAPITAL BUDGET SUMMARY

Capital Program Process

As mentioned above, the CIP implements the Master Plan developed by the Aviation Department and approved by the Board of County Commissioners (BCC). In the past, changes to existing major programs have been generally dictated by the construction staff responsible for building the projects, approved by the Aviation Director and ultimately approved by the BCC. Currently, new projects may be recommended by the Planning Division or by the operations staff. Their recommendations come before a CIP User Group, which is comprised of various interested parties such as the Aviation Department's Chief Financial Officer, who is responsible to ensure that there is adequate funding sources for the projects and sufficient operating revenues to pay debt service on the bonds issued; the Consulting Engineers who represents the interests of the bondholders; the Deputy Director of Operations who operates and maintains the facilities constructed; and a representative from the Airport's major stakeholder—the MIA air carriers.

If these projects can be funded with the remaining bond monies that are residing in the contingency fund and therefore not assigned to an on-going CIP project and the CIP User Group approves, then the project can be moved forward. Once these bond monies are depleted (approximately \$143 million remained as of September 30, 2013), then the Aviation Department will have to determine the appropriate funding source for any future capital projects; the options are described below.

Capital Improvement Program Funding

Federal Aviation Administration (FAA) Funds-The Federal Airport Improvement Program (AIP) is administered by the FAA and funded by the Airport and Airway Trust Fund, which is financed through federal aviation user fees and taxes. Grants-in-aid funds are for airport infrastructure improvements to enhance safety, security, and capacity with access made available to airport sponsors in the form of "entitlements" and "discretionary" allocations for eligible projects. The AIP "entitlement" grant amounts vary annually and are based upon an airport's level of enplaned passengers and air-cargo, the amount of funds appropriated by Congress and any revisions to the statutory formula for calculating such funding. The AIP "discretionary" funds are selectively disbursed based on the competitiveness of the project within the national airport priority system established by the FAA and are also affected by Congressional actions. Most of the AIP funding for the CIP has been received with just a few smaller projects still remaining open and subject to reimbursement by AIP grants. The Airport anticipates receiving \$3.3 million in grant funds from the FAA in FY2014.

Improvement Fund–Improvement Fund monies represent discretionary funds that can be used by the Aviation Department for any lawful airport purpose including pay-as-you-go financing of capital projects. The Aviation Department is anticipating spending \$12 million of the Improvement Fund monies on the replacement of the Concourse E Satellite Train project. The \$12 million is a portion of the total \$58.8 million amount appropriated for FY2014; the remainder is for unplanned capital expenditures that may arise during the fiscal year.

Transportation Security Administration (TSA) Funds–TSA funds are dedicated towards the installation of in-line explosive detection systems and related security measures for outbound baggage systems that are included in the CIP. To date, the TSA has provided Other Transaction Agreement (OTA) grants for these baggage systems in the South Terminal and in the North Terminal. The Airport anticipates receiving \$11.3 million from the TSA in FY2014 related to reimbursements for the NTD baggage system capital costs.

Florida Department of Transportation (FDOT) Funds—Aviation projects throughout the state of Florida (the State) are funded by the State through both aviation and highway fuel taxes. State funding of aviation projects is made through FDOT under Chapter 332 of the Florida Statutes. Florida's aviation grant funds are non-competitive grants for non-exclusive use capital projects that are similar to the scope and eligibility criteria of projects eligible for FAA funding. FDOT bases its grant allocations on FDOT funding policies that give priority to matching federal funds and projects involving safety, security, preservation and maintenance of facilities and capacity. In FY 2014 the Aviation Department is anticipating receiving grant revenues totaling \$28.3 million from FDOT, most of which is for the replacement of the Concourse E Satellite Train project.

Aviation Revenue Bonds–Bond proceeds obtained from the sale of Aviation Revenue Bonds are deposited into the capitalized interest accounts and construction funds and are used to fund CIP related costs. The Aviation Department has issued approximately \$5.8 billion of the \$6.2 billion of aviation revenue bonding capacity authorized by the Board for the CIP and has no plans to issue any new money Bonds in FY 2014 under this Board authorization. However, the Aviation Department does plan to issue Refunding Bonds in FY 2014 to realize future debt service savings. If the Aviation Department decides to move forward with any new capital projects (i.e., beyond the CIP) that require debt financing, then a new Board Bond authorization will have to be obtained,

Capital Improvement Program Funding (cont)

Tenant Financing—Tenant financings represent the American Airlines contribution of \$105 million to the NTD program according to a 10 year annual payment schedule beginning July 2005. Contributions are deposited to a Claims Reserve Fund and used to pay claims related to the NTD. Any remaining monies after the claims have been paid can be used as equity financing of NTD project costs. MDAD has received \$97.5 million to date from American Airlines with one more payment of \$7.5 million to be received in FY 2014.

Operating Cost Effect of Capital Projects

As previously stated, most of the major programs within the CIP are completed and have been operational for a few years. The operating cost impact of the CIP has been included in prior years' budgets with a relatively minor portion being added to the FY 2014 operating cost. Therefore, a more practical way to view the CIP's effect on operating expenses is to view it over a longer time frame because a lot of the major programs within the CIP became operational in phases. The table below was created to capture the major operating cost impacts from before the major capital programs became operational (e.g., North Terminal opened in phases over the last few years and South Terminal opened in 2007) until the current budget year—FY 2014.

| Expense Type | Division | FY 2005 | FY 2014 | \$ Change | % Change |
|--|-------------------|--------------|--------------|--------------|----------|
| MIA Mover Train (NTD) | Maintenance | \$ | \$6,996,000 | \$6,996,000 | 100.0% |
| Airport People Mover (RCF) | Maintenance | \$ | \$4,273,607 | \$4,273,607 | 100.0% |
| Misc Maintenance Contract (ST, CT BHS) | Maintenance | \$ | \$7,300,000 | \$7,300,000 | 100.0% |
| Outside Maint - ASI O/B Baggage | Maintenance | \$125,000 | \$157,744 | \$32,744 | 26.2% |
| Elevators Maintenance | Maintenance | \$4,320,000 | \$6,920,609 | \$2,600,609 | 60.2% |
| Air Conditioning Shop | Maintenance | \$2,225,003 | \$3,391,892 | \$1,166,889 | 52.4% |
| Janitorial Contract | Terminal Ops | \$22,676,824 | \$33,215,969 | \$10,539,145 | 46.5% |
| Electrical Utilities | Utility/Non-Dept. | \$15,853,660 | \$30,000,000 | \$14,146,340 | 89.2% |

The Airport People Mover (APM) was built for transporting passengers throughout Concourse D (the North Terminal) with its four passenger stations. The MIA Mover Train, which was built to transport passengers to and from the passenger terminal to the rental car and mass transit centers, was a DBOM (design, build, operate and maintain) type of contract. The successful contractor has hired a third party to operate the train for which MDAD budgeted \$4.3 million in FY 2014. The rental car companies reimburse MDAD for 50% of the MIA Mover train operating costs. For the baggage handling systems that MDAD maintains there have been significant increases as noted above, primarily due to the addition of the South Terminal baggage handling system. The remaining expenses noted in the table primarily reflect the addition of approximately 3.2 million square footage (or 69.8% increase) being added to the overall terminal footprint; 4.6 million square feet in FY 2005 and 7.8 million square feet in FY 2014.

Operating Cost Effect of Capital Projects

Although the NTD baggage handling system became operational in FY 2012, the Aviation Department's operating expenses were not affected because American Airlines is maintaining the system and therefore paying the related operating costs. In terms of additional Aviation Department personnel, MDAD has been able to use its existing staff to maintain the additional terminal space that has become operational in the last few years. This prudence exercised by MDAD management is a major reason that MDAD's overall operating expenses have only increased 31.1% or 3.1% on an average annual growth rate basis since FY 2005.



Supplemental Data

Ordinance

| Revenue Fund | |
|---------------------------------------|-------------------|
| Revenues: | 2013-14 |
| Carryover | \$ 68,627,000 |
| Miami International Airport | 755,960,000 |
| Tamiami Airport | 2,166,000 |
| Opa-locka Airport | 4,003,000 |
| Homestead Airport | 505,000 |
| T & T Airport | 32,000 |
| Transfer from Improvement Fund | 95,000,000 |
| Total | \$ 926,293,000 |
| Expenditures: | |
| Miami International Airport | \$ 432,544,000 |
| Tamiami Airport | 809,000 |
| Opa-locka Airport | 908,000 |
| Homestead Airport | 539,000 |
| T & T Airport | 322,000 |
| Contingency | 7,000,000 |
| Subtotal Operating Expenditures | \$ 442,122,000 |
| Transfer to Other Funds: | |
| Sinking Fund | 316,828,000 |
| Reserve Maintenance | 15,000,000 |
| Improvement Fund | 79,393,000 |
| Subtotal Transfers to Other Funds | \$ 411,221,000 |
| Operating Reserve/Ending Cash Balance | \$ 72,950,000 |
| Total | \$ 926,293,000 |

| Im | proven | nent | Fund |
|----|----------|------|-------|
| | p: 0 . c | | , and |

| Revenues: | | 2013-14 | | |
|---|--------|-------------|--|--|
| Carryover | \$ | 155,000,000 | | |
| Transfer from Revenue Fund | | 79,393,000 | | |
| Transfer from Interest and Sinking Fund | | 2,000,000 | | |
| Interest Earnings | 200,00 | | | |
| Total | \$ | 236,593,000 | | |
| Expenditures: | | | | |
| On-going Improvement Fund Projects | | 12,000,000 | | |
| Projects in Capital Improvement Program | | 18,500,000 | | |
| Unplanned Capital Projects | | 20,000,000 | | |
| Payment of Viaduct Loan | | 5,000,000 | | |
| Transfer of DB Bonds Debt Service | | 15,431,000 | | |
| Transfer to Revenue Fund | | 95,000,000 | | |
| Ending Cash Balance | | 70,662,000 | | |
| Total | \$ | 236,593,000 | | |

Ordinance (cont)

| Reserve Maintenance Fund | |
|---|-------------------|
| Revenues: | 2013-14 |
| Carryover | 50,000,000 |
| Transfer from Revenue Fund | 15,000,000 |
| Grants Contribution | 16,000,000 |
| Interest Earnings | 150,000 |
| Total | \$ 81,150,000 |
| Expenditures: | |
| Projects in Capital Improvement Program | 59,661,000 |
| Unplanned Capital Projects | 16,000,000 |
| Ending Cash Balance (Reserved for Emergencies) | 5,489,000 |
| Total | \$ 81,150,000 |
| Construction Fund | |
| Trust Agreement Bonds | |
| Revenues: | 2013-14 |
| Aviation Revenue Bonds (Carryover) | 51,425,000 |
| Transfer from Construction Fund Double Barrel Bonds (Carryover) | 25,000,000 |
| Transfer from Claim Fund | 7,515,000 |
| Grant Funds | 42,915,000 |
| Total | \$ 126,855,000 |
| Expenditures: | |
| Projects in Capital Improvement Program | 125,000,000 |
| Ending Cash Balance | 1,855,000 |
| Total | \$ 126,855,000 |
| Double Barrel Bonds | |
| Revenues: | 2013-14 |
| Carryover | 250,000,000 |
| Interest Earnings | 100,000 |
| Total | \$ 250,100,000 |
| Expenditures: | |
| Transfer to Construction Fund | 25,000,000 |
| Ending Cash Balance | 100,000 |
| Total | \$ 25,100,000 |

Ordinance (cont)

| Trust Agreement Bonds | | |
|----------------------------------|----|-------------|
| Revenues: | | 2013-14 |
| Carryover | | 172,000,000 |
| Transfer from Revenue Fund | | 316,828,000 |
| PFC Revenues | | 54,500,000 |
| Interest Earnings | | 5,000,000 |
| Total | \$ | 548,328,000 |
| Expenditures: | | |
| Debt Service - Principal | | 83,155,000 |
| Debt Service - Interest | | 291,173,000 |
| Transfer to Improvement Fund | | 2,000,000 |
| Ending Cash Balance | | 172,000,000 |
| Total | \$ | 548,328,000 |
| Double Barrel Bonds Sinking Fund | 1 | |
| Revenues: | | 2013-14 |
| Carryover | | 36,700,000 |
| Transfer from Improvement Fund | | 15,431,000 |
| Interest Earnings | | 300,000 |
| Total | \$ | 52,431,000 |
| Expenditures: | | |
| Payment of DB Bonds Debt Service | | 15,431,000 |
| Ending Cash Balance | | 37,000,000 |
| Total | \$ | 52,431,000 |

Ordinance (cont)

| Environmental Fun | d |
|--|--|
| Revenues: | 2013-14 |
| Carryover | 50,000,000 |
| Interest Earnings | 300,000 |
| Total | \$ 50,300,000 |
| Expenditures: | |
| Projects Committed | 30,000,000 |
| Ending Cash Balance (Reserved for Emergencies) | 20,300,000 |
| Total | ¢ 50,200,000 |
| Claim Fund | \$ 50,300,000 |
| Claim Fund | |
| Claim Fund Revenues: | 2013-14 |
| Claim Fund | |
| Claim Fund <u> Revenues:</u> Carryover | <i>2013-14</i> 10,000 |
| <i>Claim Fund</i> <i>Revenues:</i> Carryover Annual Contribution | <i>2013-14</i> 10,000 7,500,000 |
| Claim Fund <u>Revenues:</u> Carryover Annual Contribution Interest Earnings | <i>2013-14</i> 10,000 7,500,000 5,000 |
| Claim Fund <u>Revenues:</u> Carryover Annual Contribution Interest Earnings Total | <i>2013-14</i> 10,000 7,500,000 5,000 |

Non-Departmental

The Non-Departmental budget is for expenses that are used by the entire Department and cannot be assigned to a particular division. For example, the Administrative Support overhead payment to Miami-Dade County, utilities, and contingency reserve.

| | Act | ual | Adoj Bud | | Adoj Bud | | FY | Inc/(2014 vs F | • |
|-----------------------------|---------|---------|-------------|---------|-------------|---------|--------|--------------------|---------|
| | FY 2 | 012 | FY 2 | 2013 | FY 2 | 2014 | | \$ | % |
| Salary/Fringes | | | | | | | | | |
| Regular | \$ | - | \$ | - | \$ | - | \$ | - | 0.0% |
| Over-time | | - | | - | | - | | - | 0.0% |
| Fringes | | _ | | - | | - | | - | 0.0% |
| Total Salary/Fringes | \$ | - | \$ | - | \$ | - | \$ | - | 0.0% |
| Outside Contract Services | 1,9 | 950,067 | 2,0 | 612,000 | 2, | 500,000 | (1 | 12,000) | -4.3% |
| MOU | | 2,774 | | - | | - | | - | 0.0% |
| Charges for County Services | 5,0 | 069,011 | 1,9 | 958,172 | 2, | 052,652 | | 94,480 | 4.8% |
| Utilities | 44,6 | 509,991 | 50,8 | 835,000 | 43, | 600,000 | (7,2 | 235,000) | -14.2% |
| Other Operating | 10,0 | 008,134 | 1,4 | 490,000 | 16, | 902,869 | 15,4 | 112,869 | 1034.4% |
| Capital | 2,0 | 030,165 | 2, | 500,000 | 2, | 500,000 | | - | 0.0% |
| Total | \$ 63,6 | 70,142 | \$ 59,3 | 95,172 | \$ 67,5 | 55,521 | \$ 8,1 | 60,349 | 13.7% |

Management Agreements

The usage of management agreements by the Aviation Department is to provide services through nationally recognized firms within their area of expertise. The selected management company receives reimbursement of approved budgeted operating expenses and a fixed management fee or fees based on percentages of revenues or operating profits of the facilities. While the Aviation Department generally relies on the management companies for recommendations relative to the daily operation of the facilities, the Department exercises complete budgetary control and establishes the standards, guidelines, and goals for growth and performance.

The usage of operating agreements by the Aviation Department also provides services through nationally recognized firms within their area of expertise. However, these companies differ than the management companies in that they provide a service that is not direct revenue generating type service, such as employee shuttles buses and janitorial services. These costs are recovered through general rates and charges.

| | Actual | | Adopted | | Adopted | Inc/(D | ec) |
|----------------------------------|--------|------------|------------------|----|--------------------|-----------------|---------------|
| | | | Budget Budget | | FY 2014 vs FY 2013 | | |
| | | FY 2012 | FY 2013 | | FY 2014 | \$ | % |
| Management Agreement | | | | | | | |
| Airport Parking Associates (APA) | \$ | 7,337,759 | \$ 9,445,949 | \$ | 9,050,258 | \$ (395,691) | -4.2% |
| IAMI (Passenger Lounges) | | 2,108,001 | 2,440,928 | | 2,521,415 | 80,487 | 3.3% |
| Allied Aviation (Fuel Farm) | | 7,297,359 | 7,377,548 | | 6,334,238 | (1,043,310) | -14.1% |
| Allied Aviation (Fuel Farm Fire) | | 1,546,432 | - | | - | - | 0.0% |
| Midfield (Auto Gas Sales) | | 2,116,717 | 2,276,976 | | 2,341,092 | 64,116 | 2.8% |
| Hotel | | 6,318,277 | 8,366,511 | | 8,993,429 | 626,918 | 7.5% |
| Top of the Port (Restaurant) | | 2,804,455 | 3,108,796 | | 2,777,000 | (331,796) | -10.7% |
| Total | \$ | 29,529,001 | \$ 33,016,708 | \$ | 32,017,432 | \$ (999,276) | -3.0% |
| Operating Agreements | | | | | | | |
| Shuttle | \$ | 5,594,967 | \$ 7,285,644 | \$ | 6,671,116 | \$ (614,528) | -8 .4% |
| Unicco (Janitorial) | | 24,465,558 | 26,173,983 | | 27,516,442 | 1,342,459 | 5.1% |
| Vista (Janitorial) | | 2,091,251 | 2,430,569 | | 2,488,025 | 57,456 | 2.4% |
| N & K (Janitorial) | | 2,990,068 | 3,110,630 | | 3,211,502 | 100,872 | 3.2% |
| Smarte Carte | | 1,698,622 | - | | - | - | 0.0% |
| Total | \$ | 36,840,466 | \$ 39,000,826 | \$ | 39,887,085 | \$ 886,259 | 2.3% |
| Grand Total | \$ | 66,369,467 | \$ 72,017,534 | \$ | 71,904,517 | \$ (113,017) | -0.2% |

Administrative Reimbursement

Overview

Administrative reimbursement includes direct and indirect expenses to the County; direct expenses are payments made to other County Departments for services provided and indirect expenses are payments made to the County for administrative costs which is calculated based on a rate-modified multiplier established by the General Fund Reimbursement Study.

Direct County Expenses

| | Adopted Budget | Adopted Budget | |
|--|-------------------|-------------------|---|
| Miami-Dade County Agency | FY 2012-13 | FY 2013-14 | Purpose |
| Audit and Management Services | \$ 440,000 | \$ 440,000 | Auditing services in excess of indirect reimbursement |
| Community Information and Outreach | 16,000 | 16,000 | Maintenance and support of Department's wbsite |
| Community Information and Outreach | 120,000 | 120,000 | Advertising services |
| Cultural Affairs | - | 300,000 | Art in Public Places |
| Customs & Border Patrol | - | 1,000,000 | Reimbursement of staffing hours |
| County Attorney's Office | 670,000 | - | Legal services in excess of indirect reimbursement |
| Environmental Resources Management | 900,000 | 900,000 | DERM charges for personnel and resources |
| Environmental Resources Management | 1,900,000 | - | |
| Finance | 60,000 | 60,000 | Cash management services |
| Fire Rescue | 23,549,218 | 23,310,611 | Fire protection & fire rescue services |
| Fire Rescue | - | 400,000 | Fire Inspection Fees |
| Information Technology | 3,991,407 | 4,188,000 | Radios, technology and infrastructure |
| Internal Services | 141,000 | 141,000 | Human Resources - services and support |
| Internal Services | - | 200,000 | GSA - architectural services |
| Internal Services | 11,651,000 | 11,301,000 | GSA - insurance |
| Internal Services | 6,914,768 | 8,564,768 | GSA - security guard services |
| Internal Services | - | 31,350 | GSA - exterminating services |
| Internal Services | 300,000 | 300,000 | GSA - elevator inspections |
| Internal Services | 54,700 | 99,505 | GSA - printing & reproduction supplies |
| Internal Services | - | 50,000 | Office of Safety |
| Office of Economic Development & Int'l Trade | 40,000 | 40,000 | Marketing services |
| Office of Inspector General | 400,000 | 400,000 | Audits and investigative work |
| Police Department | 30,474,396 | 28,493,069 | Police services |
| Police Department | 296,835 | 280,000 | Automobile Insurance |
| Regulatory & Economic Resources | - | 250,000 | Planning, zoning, and agenda coordination |
| Sustainability, Planning, & Economic Enhancement | 152,000 | 100,000 | DBED compliance fee |
| Transit | 553,774 | 553,774 | Satellite E-Train |
| | \$ 82,625,098 | \$ 81,539,077 | - |

Indirect County Expenses

| | Adopted Budget FY 2012-13 | I | Adopted Budget FY 2013-14 | _ |
|---|---------------------------------|----|---------------------------------|---------|
| MDAD Salaries & Fringes | \$ 103,613,979 | \$ | 106,485,714 | [A] |
| Rate-Modified Full Costing | 0.032900 | | 0.032900 | [B] |
| Total MDAD Reimbursement to County | \$ 3,408,900 | \$ | 3,503,380 | [A x B] |
| Agreed Upon Deduction | (1,450,728) | | (1,450,728) | _ |
| Amount Due to Miami-Dade County | \$ 1,958,173 | \$ | 2,052,652 | = |
| Total Direct & Indirect County Expenses | \$ 84,583,271 | \$ | 83,591,729 | = |

Promotional Funding

These events will provide the Miami-Dade Aviation Department with an excellent opportunity to showcase and promote Miami International Airport and its General Aviation Airports. All promotional funds recipients will be required to comply with the requirements of Administrative Order 7-32 governing the expenditure of the Department's promotional funds, and with the Federal Aviation Administration's guidelines.

Summary of Promotional Funding

| Event Title | Amount |
|---|------------|
| Airports Council International Conferences | 7,500 |
| Inaugurals for New Airlines | 10,000 |
| Hosting of Inbound International Business Development Missions | 5,000 |
| Community Outreach Programs | 60,000 |
| Annual Airport Business Diversity Conference | 5,000 |
| Miami-Dade County Days in Tallahassee 2014 | 2,500 |
| FAC State Legislative Summit, FAC Federal Legislative Summit, & FAC Annual Conference | 5,000 |
| Hemispheric Congress Sponsorship | 2,500 |
| FAA Meetings for FY 2013-14 | 5,000 |
| AAAE/AMAC Annual Airports Economic Forum | 7,500 |
| National Minority Enterprise Development Conference (MED Week) | 4,500 |
| Annual Protocol Symposium | 2,000 |
| "Where Worlds Meet" Public Relations Campaign | 50,000 |
| Survival Fire Drill | 5,000 |
| Air Cargo Americas International Cogress and Exhibition | 50,000 |
| Total | \$ 221,500 |

Detail of Promotional Funding

Airports Council International (ACI)

Event title: Conferences - The Miami-Dade Aviation Department will co-host numerous conferences with the Airports Council International during this fiscal year. The conferences will enable Miami International Airport to promote itself to a large number of airports.

Miami-Dade Aviation Department (MDAD)

Event title: Inaugurals for New Airlines - The Aviation Department will co-host inaugural ceremonies for new airlines servicing MIA with the respective airlines.

Miami-Dade Aviation Department (MDAD)

Event title: Hosting of Inbound International Business Development Missions – Sponsorship, co-sponsorship, or hosting of groups visiting MIA for presentations and associated hospitality under the Department's air service development program, MIA passenger, cargo, or support industry prospects, non-terminal facility rental/development prospects, as requested to and approved by the Aviation Department. Requestors include MDAD Business Development management, community partnerships such as the Greater Miami Convention & Visitors Bureau, the Beacon Council, the World Trade Center Miami, the Miami-Dade County International Trade Consortium, the Greater Miami Chamber of Commerce, the Florida Customs Brokers & Forwarders Associations, the Port of Miami, or other partnerships presenting/sponsoring visiting groups to Miami for business development purposes that benefit MDAD and MIA.

Miami-Dade Aviation Department (MDAD)

Event Title: Community Outreach Programs - The Miami-Dade Aviation Department, in accordance with FAA guidelines, will utilize airport revenues in support of community activities as long as such expenditures are directly and substantially related to the operations of Miami International Airport and MDAD's General Aviation airports. Activities include, among others, Africando, Enterprise Florida's International Days in Tallahassee, The Beacon's Council's Sand in My Shoes Event and the Miami-Dade Chamber of Commerce. These expenditures will be documented and reviewed on a case-by-case basis to ensure compliance with FAA guidelines.

Airport Minority Advisory Council (AMAC)

Event title: Annual Airport Business Diversity Conference - The Airport Minority Advisory Council (AMAC) promotes the full participation of minority and women-owned businesses in airport contracts, and promotes the employment of minorities and women in the airport industry. On a yearly basis, MDAD pledges \$5,000 to the AMAC to sponsor their Annual Airport Business Diversity Conference. This sponsorship entitles MDAD to free conference registrations, a half page ad in the conference's journal, and an exhibit booth. The AMAC annual conference is co-sponsored by the FAA and has become one of the largest aviation conferences in the United States. The event brings together businesses, aviation professionals, government officials, and individuals from around the country to discuss a variety of subjects ranging from how to do business at airports to public policy issues impacting the entire aviation industry.

Detail of Promotional Funding (cont)

Miami-Dade County

Event title: Miami-Dade County Days in Tallahassee 2014 - Miami-Dade Days provides a unique opportunity for participants, including local officials and community leaders to discuss legislative priorities affecting Miami International Airport with state legislators in an informal setting.

Florida Airports Council (FAC)

Event Title: FAC State Legislative Summit, FAC Federal Legislative Summit, & the FAC Annual Conference – MDAD will co-sponsor the FAC State Legislative Summit, at which the department will be represented by its Office of Governmental Affairs. The requested amount includes both summits and the annual conference.

The Latin Chamber Of Commerce (CAMACOL)

Event Title: Hemispheric Congress Sponsorship - This conference is held every year as a solid vehicle to establish international business ties worldwide. The mission of the Congress is to directly link businesses throughout the globe, promote Miami-Dade County and the State of Florida as the gateway to the Americas.

Miami-Dade Aviation Department (MDAD)

Event Tile: FAA Meetings for FY 2013-14 – Airport safety assessment with FAA, airlines, and chief pilots; Runway Safety Action Team/FAA meetings with airlines and chief pilots; FAA drills/meetings reference required drills to meet MIA's 139 Certification as a commercial airport; AAAE Trainings regarding required FAA drills to meet MIA's 139 Certification as a commercial airport.

American Association of Airport Executives (AAAE) & Airport Minority Advisory Council (AMAC)

Event title: AAAE/AMAC Annual Airports Economic Forum – The forum is attended by airport representatives and aviation experts and presents up-to-date information on legislation, regulatory changes, and best practices from the nation's airports, successful large and small businesses, and legal and financial experts. Typically the forum attracts 120 to 150 participants from across the nation to discuss and explore how to achieve economic success for U.S. airports.

U.S. Department of Commerce's Minority Business Development Agency (MBDA)

Even title: National Minority Enterprise Development Conference (MED Week) – MED Week is South Florida's annual business opportunity conference & matchmaker expo for small, minority, women and veteran-owned businesses, government agencies, and corporations. The conference is sponsored by the U.S. Department of Commerce. MDAD has been a participant from its inception to network with other minority-owned and operated enterprises and to showcase and discuss minority business opportunities at MDAD.

Detail of Promotional Funding (cont)

Miami-Dade Aviation Department (MDAD)

Event Tile: Annual Protocol Symposium – This event is organized in order to keep the consular corps and other diplomatic entities abreast of new procedures and regulations regarding the transit of diplomats through MIA.

Greater Miami Convention & Visitors Bureau (GMCVB)

Event Tile: "Where Worlds Meet" Public Relations Campaign – MDAD will partner with the Greater Miami Convention & Visitors Bureau and others on the "Where Worlds Meet" campaign to promote Greater Miami as a global destination for business, vacation, and meetings. This will have a direct and positive impact on MIA.

Miami-Dade Aviation Department (MDAD)

Event Tile: Survival Fire Drill – This event is conducted by the Fire Department of MDAD to review safety practices.

World Trade Center Miami

Event Tile: Air Cargo Americas International Congress and Exhibition – Air Cargo Americas is a forum for aviation executives to exchange views, develop strategies to enhance the growth of the air cargo industry in the Americas, and showcase the latest products and technologies.

Summary of New/Revised Rates

| | Description | Rate |
|---|--|---|
| 1 | Revise Manual CUTE Ticket Counter Rates | Standard Manual Rate for Widebody Aircraft (over 200 seats) \$551.24 from the current \$568.51, and Narrow Aircraft (100 seats through 200 seats) \$314.99 from the current \$324.86, Regional Commuter Aircraft (20 seats through 100 seats) \$157.50 from the current \$162.43 and Small Turbo Aircraft (under 20 seats) \$78.75 from the current \$81.22. |
| | | Unauthorized Manual Rate for Widebody Aircraft (over 200 seats) \$1,102.47 from current \$1,137.02, and Narrow Aircraft (100 seats through 200 seats) \$629.98 from the current \$649.72, Regional Commuter Aircraft (20 seats through 100 seats) \$314.99 from the current \$324.86, and Small Turbo Aircraft (under 20 seats) \$157.50 from the current \$162.43. |
| 2 | Revise Monthly Rates for CUSS (Common Use Self Service) Units | Revise Monthly Rates for CUSS (Common Use Self Service) Units as follows: Desktop Unit – Revise Desktop rate to \$51.82 ea. per month from the current \$44.02 ea. per month Standalone Unit – Revise Standalone rate to \$131.74 ea. per month from the current \$120.79 ea. per month |
| 3 | Revise CUTE Backoffice Unit charge | Revise CUTE Backoffice monthly charge per unit to \$182.24 per unit from the current \$120.79 per unit |
| 4 | Revise Rental Rates for Non-Terminal Building Properties – Miami International Airport | See attached schedule for building rental rates. |
| 5 | Revise Rental Rates for Building Properties – General Aviation Airports | See attached schedule for building rental rates with the exception of Aeronautical Land Rates for Kendall-Tamiami and Opa Locka Airports as amended by the Department and Board action. |
| | | Aeronautical and land rates shall be: Kendall Tamiami \$0.18 from the current \$0.17 Opa Locka \$0.21 from the current \$0.20 |

Summary of New/Revised Rates (cont)

| | Description | Rate |
|---|---|---|
| 6 | Establish Authority to Revise or Adjust Building Rental Rates During Period Following Board's Action and Before Next Approval by Board Based on Revised Appraisal | By establishing and authorizing the imposition of the rental rates reflected on the attached appraisal document or in this Budget, the Board also establishes and authorizes the Aviation Department to impose, during the period following the Board's action and before the next approval by the Board of rental rates for the properties, any revised rental rates that are based on appraisals of any of the properties described in the attached document or the Budget that are obtained as a result of an appraisal performed under the authority of Board action or agreement previously approved by the Board. |
| 7 | Establish Late Ground Transportation Permit Renewal Fee | Establish a late ground transportation permit renewal fee of \$100.00 per permit. On average, over 300 ground transportation companies do not renew their annual permits on time resulting in lost revenue to the Department. |
| 8 | Establish Wi-Fi Internet Access Fee | Establish a Wi-Fi Internet Access Fee of \$10.00 per device, per month. This fee will apply to airport tenants, airlines and concessionaires in order to access internet and Wi-Fi services for their operations. |
| 9 | Establish AOA (Aircraft Operations Area) Decal Late Application Fee | Establish AOA decal late application fee of \$10.00 per vehicle. Each year, companies submit their application late or just prior to expiration date requiring expedited processing times. This fee will offset processing and manpower costs. |

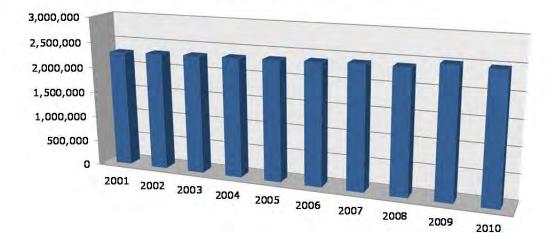
Summary of New/Revised Rates (cont)

| | Description | Rate |
|----|---|--|
| 10 | Revise wording for Operational Closure Fee at Training & Transition and General Aviation Airports | Revise wording for Operational Closure Fee at Training & Transition and General Aviation Airports as follows: A fee of \$4,800.00 per day (or portion thereof), or \$200.00 per hour for government entities, shall be required for operational closure at the Training & Transition Airport (or part thereof) or each General Aviation Airport (or part thereof) to cover costs incurred by safety officer and vehicle required by the Federal Aviation Administration |
| 11 | Revise Aircraft Demolition Fees | Revise aircraft demolition fees to \$2,000.00 per aircraft, per month, for the first 3 months and \$4,000.00 per aircraft, per month, for the fourth month and each month thereafter. These rates were last revised in 1995 and reflect changes in CPI and costs associated with monitoring by MDAD staff and DERM. |
| 12 | Establish Fees for Technical Reviews and Written Comments | The following fees are being established to recover costs associated with technical reviews and written comments which ensure compliance with aviation regulations. Cell Towers and Other Structures Under 200 Feet Above Mean Sea Level |

Economic Statistics

Population and Economic Metrics – Miami-Dade County

| | | Change | Personal | Change | Labor | | | Unemployment |
|------|------------|--------|----------|---------|-----------|-----------|------------|--------------|
| - | Population | % | Income | % | Force | Employed | Unemployed | Rate |
| 2001 | 2,284,083 | 1.1% | \$26,445 | 3.2% | 1,098,226 | 1,031,234 | 66,992 | 6.1% |
| 2002 | 2,308,355 | 1.1% | \$27,147 | 2.7% | 1,079,850 | 1,008,580 | 71,270 | 6.6% |
| 2003 | 2,322,093 | 0.6% | \$27,891 | 2.7% | 1,083,357 | 1,019,439 | 63,918 | 5.9% |
| 2004 | 2,338,382 | 0.7% | \$29,817 | 6.9% | 1,097,454 | 1,038,191 | 59,263 | 5.4% |
| 2005 | 2,356,378 | 0.8% | \$32,025 | 7.4% | 1,113,560 | 1,065,677 | 47,883 | 4.3% |
| 2006 | 2,376,343 | 0.8% | \$33,712 | 5.3% | 1,158,801 | 1,114,676 | 44,125 | 3.8% |
| 2007 | 2,402,208 | 1.1% | \$22,479 | - 33.3% | 1,192,231 | 1,149,311 | 42,920 | 3.6% |
| 2008 | 2,398,245 | -0.2% | \$23,750 | 5.7% | 1,179,502 | 1,109,780 | 69,722 | 5.9% |
| 2009 | 2,500,625 | 4.3% | \$21,502 | -9.5% | 1,243,877 | 1,104,825 | 139,052 | 11.2% |
| 2010 | 2,474,676 | -1.0% | \$23,348 | 8.6% | 1,257,458 | 1,131,458 | 126,000 | 10.0% |



Miami-Dade County Population

The chart above represents the 10 year historical population trend in Miami-Dade County, Florida.

Households and Income Miami-Dade County

| | | | 2000-2010 |
|-------------------------|----------|----------|-----------|
| | | | Change |
| Households | 2000 | 2010 | % |
| | | | |
| Number of Households | 760,019 | 825,337 | 8.6% |
| Median Household Income | \$35,148 | \$43,957 | 25.1% |

2000-2010

| Income | | | Change |
|-----------------------|-------|-------|--------|
| Distribution | 2000 | 2010 | % |
| | | | |
| under \$25,000 | 36.1% | 29.4% | -6.7% |
| \$25,000 - \$49,999 | 30.1% | 25.5% | -4.6% |
| \$50,000 - \$74,999 | 16.8% | 17.0% | 0.2% |
| \$75,000 - \$99,999 | 7.3% | 10.3% | 3.0% |
| \$100,000 - \$149,999 | 6.5% | 9.9% | 3.4% |
| \$150,000 or more | 3.3% | 7.8% | 4.5% |

Source: U.S. Census Bureau American Community Survey. Percentages may not add to 100% due to rounding.

Labor Force & Employment Rates Miami-Dade County

| | Labor | | | Unemployr | ment Rate |
|------|-----------|-----------|------------|-----------|-----------|
| Year | Force | Employed | Unemployed | County | State |
| 2010 | 1,255,381 | 1,131,458 | 123,923 | 9.9% | 10.3% |
| 2009 | 1,246,161 | 1,104,825 | 139,052 | 11.2% | 12.1% |
| 2008 | 1,180,913 | 1,109,780 | 69,722 | 5.9% | 6.4% |
| 2007 | 1,190,892 | 1,146,027 | 44,865 | 3.8% | 4.0% |
| 2006 | 1,158,801 | 1,114,767 | 44,034 | 3.8% | 3.3% |
| 2005 | 1,113,560 | 1,065,677 | 47,883 | 4.5% | 3.8% |
| 2004 | 1,097,454 | 1,038,191 | 59,263 | 5.4% | 4.7% |
| 2003 | 1,083,357 | 1,019,439 | 63,918 | 5.9% | 5.3% |
| 2002 | 1,079,850 | 1,008,580 | 71,270 | 6.5% | 5.7% |
| 2001 | 1,098,226 | 1,031,234 | 66,992 | 6.1% | 4.7% |

Source: U.S. Census Bureau American Community Survey

Top Private Employers in Miami-Dade County

| Employers | Number of Employees |
|---|------------------------|
| | |
| University of Miami | 16,000 |
| Baptist Health South Florida | 13,376 |
| Publix Super Markets | 10,800 |
| American Airlines | 9,000 |
| Precision Response Corporation | 5,000 |
| Florida Power & Light Company | 3,840 |
| Carnival Cruise Lines | 3,500 |
| Winn-Dixie Stores | 3,400 |
| AT&T | 3,100 |
| Mount Sinai Medical Center | 3,000 |
| Miami Children's Hospital | 2,800 |
| Sedanos Supermarkets | 2,500 |
| Wachovia, A Wells Fargo Co. | 2,179 |
| Assurant Solutions | 2,100 |
| Bank of America | 2,000 |
| Royal Caribbean International/Celebrity Cruises | 1,880 |
| Beckman Coulter Corp. | 1,400 |
| United Parcel Service | 1,150 |
| Federal Express | 1,134 |
| Eulen America | 1,000 |

Source: The Beacon Council

Top Public Employers in Miami-Dade County

| | Number of |
|-------------------------------------|-----------|
| Employers | Employees |
| | |
| Miami-Dade County Public Schools | 48,571 |
| Miami-Dade County | 29,000 |
| Federal Government | 19,500 |
| Florida State Government | 17,100 |
| Jackson Health System | 12,571 |
| Florida International University | 8,000 |
| Miami-Dade College | 6,200 |
| City of Miami | 4,309 |
| Homestead AFB | 2,700 |
| Miami V A Healthcare Medical Center | 2,385 |
| City of Miami Beach | 1,950 |
| City of Hialeah | 1,700 |
| U.S. Southern Command | 1,600 |
| City of North Miami Beach | 626 |
| City of Coral Gables | 901 |

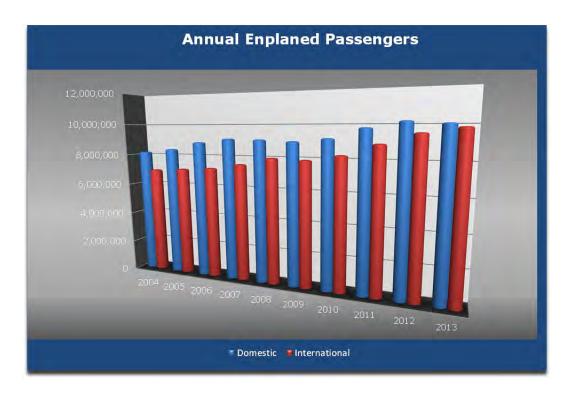
Source: The Beacon Council

Operational Statistics

Annual Enplaned Passengers

| | Domesti | ic | Internatio | nal | Total | |
|--------|------------|--------|------------|--------|------------|--------|
| Fiscal | | Change | (| Change | | Change |
| Year | Passengers | % | Passengers | % | Passengers | % |
| 2004 | 8,162,901 | 4.8% | 6,954,655 | 0.1% | 15,117,556 | 2.6% |
| 2005 | 8,373,079 | 2.6% | 7,070,179 | 1.7% | 15,443,258 | 2.2% |
| 2006 | 8,854,085 | 5.7% | 7,200,955 | 1.8% | 16,055,040 | 4.0% |
| 2007 | 9,102,351 | 2.8% | 7,513,064 | 4.3% | 16,615,415 | 3.5% |
| 2008 | 9,067,718 | -0.4% | 7,967,682 | 6.1% | 17,035,400 | 2.5% |
| 2009 | 8,987,096 | -0.9% | 7,897,003 | -0.9% | 16,884,099 | -0.9% |
| 2010 | 9,179,436 | 2.1% | 8,225,894 | 4.2% | 17,405,330 | 3.1% |
| 2011 | 9,796,191 | 6.7% | 8,904,929 | 8.3% | 18,701,120 | 7.4% |
| 2012 | 10,155,305 | 3.7% | 9,528,373 | 7.0% | 19,683,678 | 5.3% |
| 2013 | 10,033,126 | -1.2% | 9,844,565 | 3.3% | 19,877,691 | 1.0% |

Fiscal Years Ended September 30, 2004 to 2013



The chart above represents by fiscal year the historical trend of domestic and international enplaned (departing) passengers

Monthly Enplaned Passengers

ENPLANED PASSENGERS - INTERNATIONAL

| | Budget 13-14 | 12-13 | 11-12 | 10-11 | 09-10 | 08-09 | 07-08 | 06-07 | 05-06 |
|-------|-----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| ост – | 735,087 | 720,758 | 719,861 | 651,611 | 621,390 | 606,589 | 608,062 | 525,267 | 469,940 |
| NOV | 784,098 | 813,408 | 767,857 | 690,806 | 643,512 | 645,421 | 638,498 | 588,209 | 552,447 |
| DEC | 882,410 | 886,114 | 864,133 | 780,717 | 745,065 | 742,055 | 717,423 | 686,461 | 705,993 |
| JAN | 852,609 | 867,620 | 834,949 | 761,744 | 700,462 | 697,330 | 680,436 | 627,548 | 624,851 |
| FEB | 758,983 | 776,431 | 743,263 | 655,619 | 605,009 | 591,145 | 607,197 | 547,422 | 538,174 |
| MAR | 830,343 | 865,563 | 813,144 | 750,951 | 679,376 | 645,659 | 707,826 | 632,761 | 620,637 |
| APR | 806,653 | 766,917 | 789,945 | 721,668 | 664,356 | 647,401 | 585,845 | 596,519 | 594,325 |
| MAY | 786,140 | 799,423 | 769,857 | 738,743 | 674,387 | 612,355 | 645,965 | 614,898 | 596,757 |
| JUN | 835,992 | 853,988 | 818,676 | 785,301 | 726,242 | 684,410 | 707,851 | 665,833 | 654,680 |
| JUL | 918,925 | 927,543 | 899,892 | 886,708 | 806,233 | 748,400 | 761,607 | 741,888 | 700,427 |
| AUG | 829,759 | 857,539 | 812,573 | 798,235 | 751,927 | 713,508 | 731,737 | 707,763 | 633,087 |
| SEP | 708,906 | 709,261 | 694,223 | 682,826 | 607,935 | 562,730 | 575,235 | 578,495 | 509,637 |
| = | 9,729,904 | 9,844,565 | 9,528,373 | 8,904,929 | 8,225,894 | 7,897,003 | 7,967,682 | 7,513,064 | 7,200,955 |

ENPLANED PASSENGERS - DOMESTIC

| | Budget | | | | | | | | / |
|-----|------------|------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|
| - | 13-14 | 12-13 | 11-12 | 10-11 | 09-10 | 08-09 | 07-08 | 06-07 | 05-06 |
| OCT | 803,018 | 731,095 | 786,385 | 753,990 | 688,513 | 689,395 | 714,282 | 662,922 | 569,109 |
| NOV | 832,229 | 774,113 | 814,991 | 767,911 | 702,224 | 721,215 | 734,397 | 706,111 | 686,958 |
| DEC | 858,784 | 810,870 | 840,996 | 792,682 | 729,287 | 742,278 | 747,810 | 756,123 | 728,860 |
| JAN | 946,907 | 894,877 | 927,294 | 866,346 | 816,977 | 798,934 | 809,584 | 812,842 | 821,216 |
| FEB | 836,455 | 787,017 | 819,130 | 750,621 | 704,973 | 700,849 | 732,152 | 721,009 | 724,740 |
| MAR | 958,388 | 934,103 | 938,537 | 877,980 | 853,395 | 826,102 | 852,798 | 851,449 | 860,587 |
| APR | 932,881 | 886,152 | 913,559 | 850,341 | 816,825 | 797,779 | 782,613 | 821,138 | 832,330 |
| MAY | 889,043 | 872,135 | 870,629 | 866,602 | 806,430 | 773,128 | 788,314 | 782,291 | 788,543 |
| JUN | 868,351 | 852,499 | 850,365 | 825,660 | 778,364 | 740,891 | 747,322 | 765,508 | 769,770 |
| JUL | 898,137 | 887,736 | 879,534 | 887,237 | 803,846 | 791,874 | 770,960 | 798,734 | 784,572 |
| AUG | 848,480 | 886,334 | 830,906 | 844,308 | 809,328 | 786,604 | 773,673 | 780,746 | 708,852 |
| SEP | 697,424 | 716,195 | 682,979 | 712,513 | 669,274 | 618,047 | 613,813 | 643,478 | 578,548 |
| | 10,370,096 | 10,033,126 | 10,155,305 | 9,796,191 | 9,179,436 | 8,987,096 | 9,067,718 | 9,102,351 | 8,854,085 |

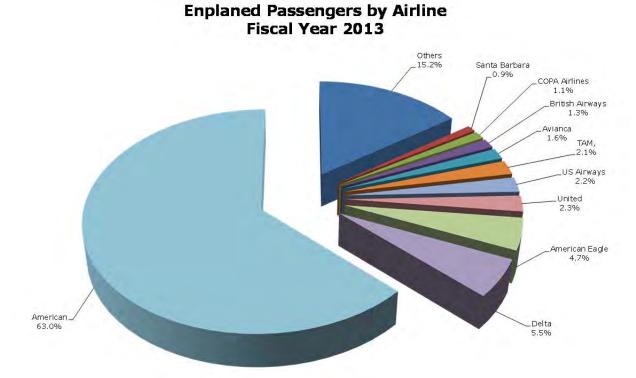
ENPLANED PASSENGERS - TOTAL

| | Budget | 10.10 | | 10.11 | 00.40 | | 07.00 | 04 07 | 05.07 |
|-----|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| - | 13-14 | 12-13 | 11-12 | 10-11 | 09-10 | 08-09 | 07-08 | 06-07 | 05-06 |
| OCT | 1,538,105 | 1,451,853 | 1,506,246 | 1,405,601 | 1,309,903 | 1,295,984 | 1,322,344 | 1,188,189 | 1,039,049 |
| NOV | 1,616,327 | 1,587,521 | 1,582,848 | 1,458,717 | 1,345,736 | 1,366,636 | 1,372,895 | 1,294,320 | 1,239,405 |
| DEC | 1,741,194 | 1,696,984 | 1,705,129 | 1,573,399 | 1,474,352 | 1,484,333 | 1,465,233 | 1,442,584 | 1,434,853 |
| JAN | 1,799,516 | 1,762,497 | 1,762,243 | 1,628,090 | 1,517,439 | 1,496,264 | 1,490,020 | 1,440,390 | 1,446,067 |
| FEB | 1,595,438 | 1,563,448 | 1,562,393 | 1,406,240 | 1,309,982 | 1,291,994 | 1,339,349 | 1,268,431 | 1,262,914 |
| MAR | 1,788,731 | 1,799,666 | 1,751,681 | 1,628,931 | 1,532,771 | 1,471,761 | 1,560,624 | 1,484,210 | 1,481,224 |
| APR | 1,739,534 | 1,653,069 | 1,703,504 | 1,572,009 | 1,481,181 | 1,445,180 | 1,368,458 | 1,417,657 | 1,426,655 |
| MAY | 1,675,183 | 1,671,558 | 1,640,486 | 1,605,345 | 1,480,817 | 1,385,483 | 1,434,279 | 1,397,189 | 1,385,300 |
| JUN | 1,704,343 | 1,706,487 | 1,669,041 | 1,610,961 | 1,504,606 | 1,425,301 | 1,455,173 | 1,431,341 | 1,424,450 |
| JUL | 1,817,062 | 1,815,279 | 1,779,426 | 1,773,945 | 1,610,079 | 1,540,274 | 1,532,567 | 1,540,622 | 1,484,999 |
| AUG | 1,678,239 | 1,743,873 | 1,643,479 | 1,642,543 | 1,561,255 | 1,500,112 | 1,505,410 | 1,488,509 | 1,341,939 |
| SEP | 1,406,330 | 1,425,456 | 1,377,202 | 1,395,339 | 1,277,209 | 1,180,777 | 1,189,048 | 1,221,973 | 1,088,185 |
| | 20,100,000 | 19,877,691 | 19,683,678 | 18,701,120 | 17,405,330 | 16,884,099 | 17,035,400 | 16,615,415 | 16,055,040 |

Enplaned Passengers by Airline

| | 2013 | | 2012 | 2012 | | | 2010 | |
|-----------------|------------|-------|------------|-------|------------|-------|------------|-------|
| | | Total | | Total | | Total | | Total |
| | Number | % | Number | % | Number | % | Number | % |
| American | 12,526,559 | 63.0% | 12,478,365 | 63.4% | 11,797,691 | 63.1% | 11,144,289 | 64.0% |
| Delta | 1,098,544 | 5.5% | 1,139,203 | 5.8% | 1,123,049 | 6.0% | 927,766 | 5.3% |
| American Eagle | 926,986 | 4.7% | 941,102 | 4.8% | 936,838 | 5.0% | 792,298 | 4.6% |
| United | 465,124 | 2.3% | 387,273 | 2.0% | 411,777 | 2.2% | 399,968 | 2.3% |
| US Airways | 435,356 | 2.2% | 397,606 | 2.0% | 390,611 | 2.1% | 386,785 | 2.2% |
| TAM | 412,425 | 2.1% | 343,749 | 1.7% | 327,869 | 1.8% | 262,031 | 1.5% |
| Avianca | 317,591 | 1.6% | 286,842 | 1.5% | 290,349 | 1.6% | 273,541 | 1.6% |
| British Airways | 267,125 | 1.3% | 285,852 | 1.5% | 224,187 | 1.2% | 215,742 | 1.2% |
| COPA Airlines | 225,169 | 1.1% | 196,541 | 1.0% | 143,647 | 0.8% | 127,127 | 0.7% |
| Santa Barbara | 182,974 | 0.9% | 146,377 | 0.7% | 114,044 | 0.6% | 96,323 | 0.6% |
| Others | 3,019,838 | 15.2% | 3,080,768 | 15.7% | 2,941,058 | 15.7% | 2,779,460 | 16.0% |
| Total | 19,877,691 | 100% | 19,683,678 | 100% | 18,701,120 | 100% | 17,405,330 | 100% |

Fiscal Years Ended September 30, 2010-2013

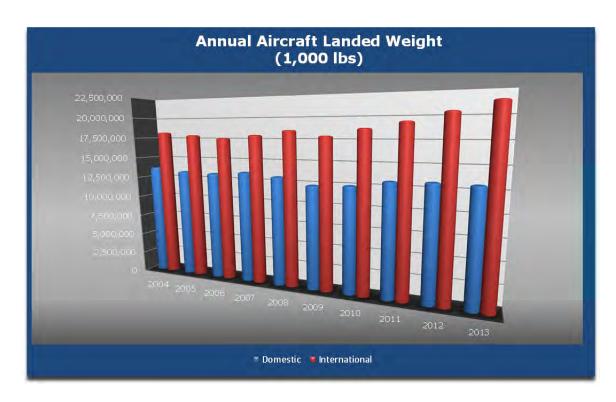


The chart above represents the percentage of enplaned (departing) passengers carried by the top ten airlines and others during Fiscal Year 2013.

Annual Aircraft Landed Weight

| | Domest | ic | Internatio | nal | Total | |
|--------|------------|--------|------------|--------|------------|--------|
| Fiscal | | Change | | Change | | Change |
| Year | Landed Wt. | % | Landed Wt. | % | Landed Wt. | % |
| 2004 | 13,716,597 | -3.4% | 18,182,948 | 4.5% | 31,899,545 | 0.9% |
| 2005 | 13,288,101 | -3.1% | 17,860,411 | -1.8% | 31,148,512 | -2.4% |
| 2006 | 13,197,980 | -0.7% | 17,537,132 | -1.8% | 30,735,112 | -1.3% |
| 2007 | 13,498,940 | 2.3% | 17,920,937 | 2.2% | 31,419,877 | 2.2% |
| 2008 | 13,121,892 | -2.8% | 18,468,578 | 3.1% | 31,590,470 | 0.5% |
| 2009 | 12,315,080 | -6.1% | 17,856,602 | -3.3% | 30,171,682 | -4.5% |
| 2010 | 12,472,867 | 1.3% | 18,674,893 | 4.6% | 31,147,760 | 3.2% |
| 2011 | 13,137,884 | 6.7% | 19,378,648 | 8.5% | 32,516,532 | 7.8% |
| 2012 | 13,213,922 | 5.9% | 20,334,264 | 8.9% | 33,548,186 | 7.7% |
| 2013 | 13,115,308 | -0.2% | 21,323,070 | 10.0% | 34,438,378 | 5.9% |

Fiscal Years Ended September 30, 2004 to 2013



The chart above represents by fiscal year the historical trend of domestic and international landed weight.

Monthly Aircraft Landed Weight

LANDED WEIGHT - INTERNATIONAL

| | Budget | | | | | | | | |
|-----|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| _ | 13-14 | 12-13 | 11-12 | 10-11 | 09-10 | 08-09 | 07-08 | 06-07 | 05-06 |
| OCT | 1,643,961 | 1,650,755 | 1,627,778 | 1,527,604 | 1,451,565 | 1,468,242 | 1,494,461 | 1,425,647 | 1,314,893 |
| NOV | 1,683,504 | 1,715,910 | 1,666,230 | 1,583,758 | 1,464,521 | 1,495,929 | 1,471,374 | 1,434,674 | 1,439,083 |
| DEC | 1,838,801 | 1,904,228 | 1,817,243 | 1,711,031 | 1,618,045 | 1,644,368 | 1,634,409 | 1,568,303 | 1,581,134 |
| JAN | 1,797,484 | 1,857,054 | 1,777,066 | 1,681,653 | 1,616,445 | 1,597,754 | 1,612,691 | 1,564,939 | 1,513,365 |
| FEB | 1,672,613 | 1,681,894 | 1,655,640 | 1,499,174 | 1,453,463 | 1,388,275 | 1,519,003 | 1,428,026 | 1,411,784 |
| MAR | 1,851,414 | 1,900,970 | 1,829,508 | 1,631,013 | 1,629,801 | 1,511,345 | 1,605,720 | 1,549,929 | 1,573,839 |
| APR | 1,712,014 | 1,841,096 | 1,693,954 | 1,640,767 | 1,634,277 | 1,539,520 | 1,612,195 | 1,524,626 | 1,491,181 |
| MAY | 1,709,798 | 1,755,750 | 1,691,799 | 1,580,866 | 1,584,942 | 1,473,744 | 1,518,351 | 1,484,954 | 1,460,047 |
| JUN | 1,663,500 | 1,724,500 | 1,646,778 | 1,585,380 | 1,558,347 | 1,410,855 | 1,450,634 | 1,446,413 | 1,431,343 |
| JUL | 1,629,796 | 1,834,715 | 1,711,245 | 1,708,610 | 1,639,540 | 1,507,201 | 1,555,744 | 1,507,564 | 1,468,274 |
| AUG | 1,518,415 | 1,814,466 | 1,661,282 | 1,668,702 | 1,579,901 | 1,485,522 | 1,549,728 | 1,531,961 | 1,464,087 |
| SEP | 2,189,880 | 1,641,732 | 1,555,741 | 1,560,090 | 1,444,046 | 1,333,847 | 1,444,289 | 1,453,901 | 1,388,102 |
| _ | 20,911,179 | 21,323,070 | 20,334,264 | 19,378,648 | 18,674,893 | 17,856,602 | 18,468,599 | 17,920,937 | 17,537,132 |

LANDED WEIGHT - DOMESTIC

| | Budget | 10.10 | | 10.11 | | ~~~~ | | o / 07 | of o/ |
|-----|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| - | 13-14 | 12-13 | 11-12 | 10-11 | 09-10 | 08-09 | 07-08 | 06-07 | 05-06 |
| OCT | 1,017,375 | 981,745 | 1,028,203 | 1,037,736 | 958,902 | 1,042,071 | 1,100,831 | 1,061,463 | 943,995 |
| NOV | 1,063,782 | 1,085,119 | 1,073,330 | 1,072,192 | 978,931 | 1,078,477 | 1,100,307 | 1,072,694 | 1,103,910 |
| DEC | 1,215,973 | 1,169,727 | 1,221,322 | 1,201,631 | 1,104,563 | 1,028,511 | 1,177,792 | 1,184,683 | 1,182,569 |
| JAN | 1,186,215 | 1,175,738 | 1,192,385 | 1,147,734 | 1,095,891 | 1,088,013 | 1,149,678 | 1,206,768 | 1,186,770 |
| FEB | 1,111,110 | 1,092,280 | 1,119,352 | 1,049,705 | 1,006,735 | 999,582 | 1,107,330 | 1,153,728 | 1,082,398 |
| MAR | 1,201,573 | 1,185,747 | 1,207,319 | 1,140,266 | 1,106,550 | 1,091,301 | 1,185,026 | 1,249,745 | 1,215,720 |
| APR | 1,102,775 | 1,116,003 | 1,111,247 | 1,110,892 | 1,070,134 | 1,045,659 | 1,099,601 | 1,181,006 | 1,132,789 |
| MAY | 1,052,622 | 1,133,277 | 1,111,098 | 1,105,128 | 1,083,064 | 1,049,948 | 1,093,815 | 1,136,364 | 1,134,101 |
| JUN | 1,004,694 | 1,060,964 | 1,064,493 | 1,088,852 | 1,013,842 | 984,036 | 1,050,862 | 1,066,050 | 1,072,050 |
| JUL | 1,023,063 | 1,074,021 | 1,082,355 | 1,112,319 | 1,037,977 | 1,014,389 | 1,049,976 | 1,092,451 | 1,084,986 |
| AUG | 993,401 | 1,092,327 | 1,053,511 | 1,061,380 | 1,040,005 | 990,940 | 1,054,448 | 1,079,954 | 1,056,173 |
| SEP | 1,616,240 | 948,360 | 949,307 | 1,010,049 | 976,273 | 902,153 | 952,226 | 1,014,034 | 1,002,519 |
| | 13,588,821 | 13,115,308 | 13,213,922 | 13,137,884 | 12,472,867 | 12,315,080 | 13,121,892 | 13,498,940 | 13,197,980 |

LANDED WEIGHT - TOTAL

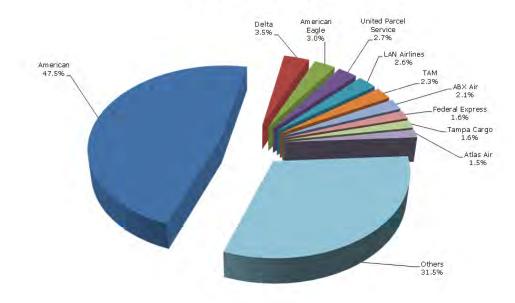
| | Budget | | | | | | | | |
|-----|-------------|------------|------------|------------|------------|------------|------------|------------|------------|
| | 13-14 | 12-13 | 11-12 | 10-11 | 09-10 | 08-09 | 07-08 | 06-07 | 05-06 |
| OCT | 2,661,336 | 2,632,500 | 2,655,981 | 2,565,340 | 2,410,467 | 2,510,313 | 2,595,292 | 2,487,110 | 2,258,888 |
| NOV | 2,747,286 | 2,801,029 | 2,739,560 | 2,655,950 | 2,443,452 | 2,574,406 | 2,571,681 | 2,507,368 | 2,542,993 |
| DEC | 3,054,774 | 3,073,955 | 3,038,565 | 2,912,662 | 2,722,608 | 2,672,879 | 2,812,201 | 2,752,986 | 2,763,703 |
| JAN | 2,983,699 | 3,032,792 | 2,969,451 | 2,829,387 | 2,712,336 | 2,685,767 | 2,762,369 | 2,771,707 | 2,700,135 |
| FEB | 2, 783, 723 | 2,774,174 | 2,774,992 | 2,548,879 | 2,460,198 | 2,387,857 | 2,626,333 | 2,581,754 | 2,494,182 |
| MAR | 3,052,987 | 3,086,717 | 3,036,827 | 2,771,279 | 2,736,351 | 2,602,646 | 2,790,746 | 2,799,674 | 2,789,559 |
| APR | 2,814,789 | 2,957,099 | 2,805,201 | 2,751,659 | 2,704,411 | 2,585,179 | 2,711,796 | 2,705,632 | 2,623,970 |
| MAY | 2,762,420 | 2,889,027 | 2,802,897 | 2,685,994 | 2,668,006 | 2,523,692 | 2,612,166 | 2,621,318 | 2,594,148 |
| JUN | 2,668,194 | 2,785,464 | 2,711,271 | 2,674,232 | 2,572,189 | 2,394,891 | 2,501,496 | 2,512,463 | 2,503,393 |
| JUL | 2,652,859 | 2,908,736 | 2,793,600 | 2,820,929 | 2,677,517 | 2,521,590 | 2,605,720 | 2,600,015 | 2,553,260 |
| AUG | 2,511,816 | 2,906,793 | 2,714,793 | 2,730,082 | 2,619,906 | 2,476,462 | 2,604,176 | 2,611,915 | 2,520,260 |
| SEP | 3,806,120 | 2,590,092 | 2,505,048 | 2,570,139 | 2,420,319 | 2,236,000 | 2,396,515 | 2,467,935 | 2,390,621 |
| | 34,500,000 | 34,438,378 | 33,548,186 | 32,516,532 | 31,147,760 | 30,171,682 | 31,590,491 | 31,419,877 | 30,735,112 |

Aircraft Landed Weight by Airline

| | 2013 | 2013 | | 2012 | | | 2010 | |
|-----------------------|------------|-------|------------|-------|------------|-------|------------|-------|
| | | Total | | Total | | Total | | Total |
| | Number | % | Number | % | Number | % | Number | % |
| American | 16,368,590 | 47.5% | 15,782,559 | 47.0% | 15,386,003 | 47.3% | 14,995,743 | 48.1% |
| Delta | 1,213,682 | 3.5% | 1,358,814 | 4.1% | 1,429,165 | 4.4% | 1,091,452 | 3.5% |
| American Eagle | 1,019,951 | 3.0% | 1,041,121 | 3.1% | 1,071,462 | 3.3% | 914,073 | 2.9% |
| United Parcel Service | 924,488 | 2.7% | 908,778 | 2.7% | 834,917 | 2.6% | 787,486 | 2.5% |
| LAN Airlines | 906,820 | 2.6% | 820,295 | 2.4% | 792,290 | 2.4% | 733,298 | 2.4% |
| ТАМ | 804,985 | 2.3% | 637,194 | 1.9% | 627,038 | 1.9% | 515,691 | 1.7% |
| ABX Air | 725,284 | 2.1% | 677,490 | 2.0% | 503,028 | 1.5% | 336,153 | 1.1% |
| Federal Express | 564,487 | 1.6% | 552,022 | 1.6% | 486,950 | 1.5% | 479,069 | 1.5% |
| Tampa Cargo | 537,217 | 1.6% | 470,232 | 1.4% | 433,280 | 1.3% | 504,957 | 1.6% |
| Atlas Air | 533,330 | 1.5% | 490,849 | 1.5% | 410,888 | 1.3% | 406,378 | 1.3% |
| Others | 10,839,544 | 31.5% | 10,808,832 | 32.2% | 10,541,511 | 32.4% | 10,383,460 | 33.3% |
| Total | 34,438,378 | 100% | 33,548,186 | 100% | 32,516,532 | 100% | 31,147,760 | 100% |

Fiscal Years Ended September 30, 2010-2013

Aircraft Landed Weight by Airlines Fiscal Year 2013

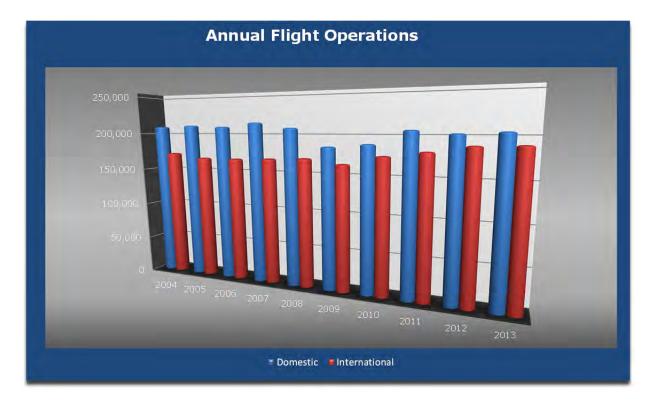


The chart above represents the percentage of landed weight by the top ten airlines and others during Fiscal Year 2013.

Annual Flight Operations

| | Domest | ic | Internatio | nal | Total | |
|--------|------------|--------|------------|--------|------------|--------|
| Fiscal | | Change | (| Change | | Change |
| Year | Operations | % | Operations | % | Operations | % |
| 2004 | 209,331 | 4.8% | 172,339 | -5.1% | 381,670 | 0.1% |
| 2005 | 210,960 | 0.8% | 166,670 | -3.3% | 377,630 | -1.1% |
| 2006 | 209,357 | -0.8% | 166,650 | 0.0% | 376,007 | -0.4% |
| 2007 | 214,668 | 2.5% | 168,046 | 0.8% | 382,714 | 1.8% |
| 2008 | 207,839 | -3.2% | 169,729 | 1.0% | 377,568 | -1.3% |
| 2009 | 184,827 | -11.1% | 163,660 | -3.6% | 348,487 | -7.7% |
| 2010 | 188,590 | 2.0% | 174,732 | 6.8% | 363,322 | 4.3% |
| 2011 | 205,462 | 11.2% | 180,771 | 10.5% | 386,233 | 10.8% |
| 2012 | 201,638 | 6.9% | 188,281 | 7.8% | 389,919 | 7.3% |
| 2013 | 203,797 | -0.8% | 189,558 | 4.9% | 393,355 | 1.8% |

Fiscal Years Ended September 30, 2004 to 2013



The chart above represents by fiscal year the historical trend of domestic and international flight operations.

Monthly Flight Operations

FLIGHT OPERATIONS - INTERNATIONAL

| | Budget | | | | | | | | |
|-----|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| | 13-14 | 12-13 | 11-12 | 10-11 | 09-10 | 08-09 | 07-08 | 06-07 | 05-06 |
| OCT | 15,073 | 14,649 | 14,767 | 13,796 | 13,226 | 13,282 | 13,876 | 13,277 | 12,068 |
| NOV | 15,544 | 15,469 | 15,228 | 14,298 | 13,536 | 13,575 | 13,899 | 13,386 | 13,426 |
| DEC | 17,438 | 17,372 | 17,084 | 15,760 | 15,426 | 14,941 | 14,786 | 14,795 | 14,954 |
| JAN | 16,885 | 16,831 | 16,542 | 15,605 | 15,244 | 14,426 | 15,109 | 14,653 | 14,824 |
| FEB | 15,647 | 15,175 | 15,329 | 14,105 | 13,810 | 12,678 | 13,508 | 12,999 | 13,515 |
| MAR | 17,178 | 17,083 | 16,829 | 15,525 | 15,368 | 13,792 | 14,728 | 14,221 | 14,942 |
| APR | 16,016 | 16,001 | 15,691 | 15,351 | 15,149 | 13,879 | 14,628 | 13,641 | 13,898 |
| MAY | 16,029 | 15,639 | 15,704 | 14,988 | 14,865 | 13,449 | 13,563 | 14,016 | 13,840 |
| JUN | 15,791 | 15,304 | 15,470 | 15,084 | 14,776 | 13,238 | 13,816 | 13,961 | 13,748 |
| JUL | 16,428 | 16,462 | 16,094 | 16,242 | 15,560 | 14,218 | 14,318 | 14,652 | 14,304 |
| AUG | 15,814 | 15,859 | 15,493 | 15,669 | 14,678 | 13,836 | 14,551 | 14,875 | 14,139 |
| SEP | 14,341 | 13,714 | 14,050 | 14,348 | 13,094 | 12,346 | 12,947 | 13,570 | 12,992 |
| | 192,183 | 189,558 | 188,281 | 180,771 | 174,732 | 163,660 | 169,729 | 168,046 | 166,650 |

FLIGHT OPERATIONS - DOMESTIC

| | Budget | | | | | | | | |
|-----|---------------|----------|--------------|---------|---------|---------|---------|---------|---------|
| _ | 13-14 | 12-13 | <i>11-12</i> | 10-11 | 09-10 | 08-09 | 07-08 | 06-07 | 05-06 |
| OCT | 16,198 | 14,774 | 15,869 | 15,676 | 14,340 | 15,312 | 16,728 | 16,670 | 14,592 |
| NOV | 17,455 | 16,150 | 17,101 | 16,961 | 15,023 | 15,828 | 17,399 | 17,243 | 18,108 |
| DEC | 19,121 | 18,030 | 18,733 | 19,057 | 16,529 | 16,389 | 19,326 | 18,927 | 18,676 |
| JAN | 19,029 | 18,811 | 18,643 | 18,675 | 16,724 | 16,531 | 18,730 | 19,285 | 18,958 |
| FEB | <i>18,152</i> | 17,336 | 17,783 | 17,172 | 15,809 | 15,303 | 18,784 | 19,243 | 17,969 |
| MAR | 19,215 | 18,995 | 18,825 | 18,401 | 16,808 | 16,570 | 19,779 | 20,370 | 19,901 |
| APR | 17,490 | 17,485 | 17,135 | 17,702 | 16,164 | 15,895 | 17,583 | 18,779 | 18,236 |
| MAY | 16,964 | 17,357 | 16,620 | 17,419 | 16,150 | 15,484 | 17,600 | 18,127 | 17,760 |
| JUN | 16,188 | 16,492 | 15,859 | 16,698 | 15,174 | 14,500 | 16,017 | 16,524 | 16,840 |
| JUL | 16,233 | 16,632 | 15,903 | 16,654 | 15,770 | 15,034 | 16,534 | 17,063 | 16,539 |
| AUG | 15,454 | 16,849 | 15,140 | 15,909 | 15,488 | 14,637 | 15,337 | 16,823 | 16,239 |
| SEP | 14,318 | 14,886 | 14,027 | 15,138 | 14,611 | 13,344 | 14,022 | 15,614 | 15,539 |
| - | 205,817 | 203, 797 | 201,638 | 205,462 | 188,590 | 184,827 | 207,839 | 214,668 | 209,357 |

FLIGHT OPERATIONS - TOTAL

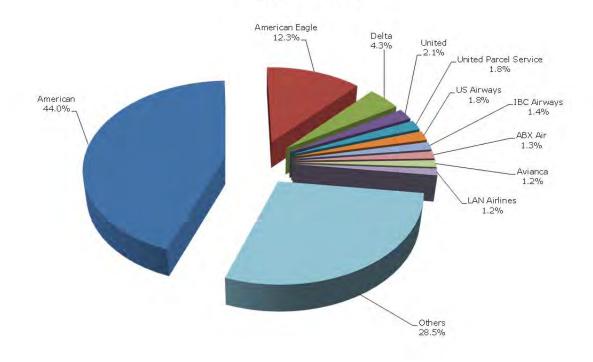
| | Budget | | | | | | | | |
|-----|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| | 13-14 | 12-13 | 11-12 | 10-11 | 09-10 | 08-09 | 07-08 | 06-07 | 05-06 |
| OCT | 31,271 | 29,423 | 30,636 | 29,472 | 27,566 | 28,594 | 30,604 | 29,947 | 26,660 |
| NOV | 32,999 | 31,619 | 32,329 | 31,259 | 28,559 | 29,403 | 31,298 | 30,629 | 31,534 |
| DEC | 36,559 | 35,402 | 35,817 | 34,817 | 31,955 | 31,330 | 34,112 | 33,722 | 33,630 |
| JAN | 35,914 | 35,642 | 35,185 | 34,280 | 31,968 | 30,957 | 33,839 | 33,938 | 33,782 |
| FEB | 33, 799 | 32,511 | 33,112 | 31,277 | 29,619 | 27,981 | 32,292 | 32,242 | 31,484 |
| MAR | 36,393 | 36,078 | 35,654 | 33,926 | 32,176 | 30,362 | 34,507 | 34,591 | 34,843 |
| APR | 33,506 | 33,486 | 32,826 | 33,053 | 31,313 | 29,774 | 32,211 | 32,420 | 32,134 |
| MAY | 32,993 | 32,996 | 32,324 | 32,407 | 31,015 | 28,933 | 31,163 | 32,143 | 31,600 |
| JUN | 31,979 | 31,796 | 31,329 | 31,782 | 29,950 | 27,738 | 29,833 | 30,485 | 30,588 |
| JUL | 32,661 | 33,094 | 31,997 | 32,896 | 31,330 | 29,252 | 30,852 | 31,715 | 30,843 |
| AUG | 31,268 | 32,708 | 30,633 | 31,578 | 30,166 | 28,473 | 29,888 | 31,698 | 30,378 |
| SEP | 28,659 | 28,600 | 28,077 | 29,486 | 27,705 | 25,690 | 26,969 | 29,184 | 28,531 |
| - | 398,000 | 393,355 | 389,919 | 386,233 | 363,322 | 348,487 | 377,568 | 382,714 | 376,007 |

Flight Operations by Airline

| - | 2013 | 2013 | | 2012 | | | 2010 | |
|-----------------------|---------|-------|---------|-------|---------|-------|---------|-------|
| | | Total | | Total | | Total | | Total |
| | Number | % | Number | % | Number | % | Number | % |
| American | 173,207 | 44.0% | 165,963 | 42.6% | 160,456 | 41.5% | 154,000 | 42.4% |
| American Eagle | 48,491 | 12.3% | 47,554 | 12.2% | 48,557 | 12.6% | 40,840 | 11.2% |
| Delta | 16,851 | 4.3% | 19,487 | 5.0% | 21,530 | 5.6% | 14,520 | 4.0% |
| United | 8,178 | 2.1% | 3,832 | 1.0% | 1,895 | 0.5% | 570 | 0.2% |
| United Parcel Service | 7,020 | 1.8% | 7,067 | 1.8% | 6,964 | 1.8% | 6,698 | 1.8% |
| US Airways | 6,896 | 1.8% | 6,717 | 1.7% | 6,580 | 1.7% | 6,556 | 1.8% |
| IBC Airways | 5,635 | 1.4% | 6,531 | 1.7% | 7,132 | 1.8% | 5,626 | 1.5% |
| ABX Air | 5,260 | 1.3% | 5,026 | 1.3% | 3,768 | 1.0% | 2,518 | 0.7% |
| Avianca | 4,844 | 1.2% | 4,354 | 1.1% | 4,301 | 1.1% | 4,411 | 1.2% |
| LAN Airlines | 4,744 | 1.2% | 4,785 | 1.2% | 4,677 | 1.2% | 4,308 | 1.2% |
| Others | 112,229 | 28.5% | 118,603 | 30.4% | 120,373 | 31.2% | 123,275 | 33.9% |
| Total | 393,355 | 100% | 389,919 | 100% | 386,233 | 100% | 363,322 | 100% |

Fiscal Years Ended September 30, 2010-2013

Flight Operations by Airline Fiscal Year 2013



The chart above represents the percentage of flight operations (take-offs and landings) by the top ten airlines and others during Fiscal Year 2013.

Monthly Passenger Airline Seats

SEATS - INTERNATIONAL

| | Budget 13-14 | 12-13 | 11-12 | 10-11 | 09-10 | 08-09 | 07-08 | 06-07 | 05-06 |
|-----|-----------------|------------|------------|------------|------------|------------|------------|------------|------------|
| ОСТ | 1,916,797 | 1,875,634 | 1,820,708 | 1,698,667 | 1,612,322 | 1,654,716 | 1,646,544 | 1,546,831 | 1,450,989 |
| NOV | 1,954,242 | 2,001,473 | 1,856,275 | 1,741,321 | 1,651,145 | 1,726,854 | 1,618,739 | 1,556,095 | 1,591,880 |
| DEC | 2,258,574 | 2,279,474 | 2,145,351 | 1,962,099 | 1,892,503 | 1,880,275 | 1,791,863 | 1,770,423 | 1,787,367 |
| JAN | 2,255,704 | 2,282,439 | 2,142,625 | 1,980,417 | 1,885,922 | 1,915,419 | 1,876,615 | 1,786,151 | 1,825,265 |
| FEB | 2,034,096 | 2,015,502 | 1,932,126 | 1,716,210 | 1,648,579 | 1,632,611 | 1,699,280 | 1,547,433 | 1,596,267 |
| MAR | 2,191,100 | 2,263,321 | 2,081,260 | 1,878,967 | 1,866,670 | 1,780,135 | 1,811,507 | 1,708,929 | 1,753,094 |
| APR | 2,002,217 | 2,023,519 | 1,901,845 | 1,852,929 | 1,782,979 | 1,728,488 | 1,723,658 | 1,615,901 | 1,651,768 |
| MAY | 2,014,786 | 2,062,875 | 1,913,784 | 1,859,821 | 1,818,837 | 1,708,460 | 1,698,203 | 1,670,190 | 1,641,921 |
| JUN | 2,028,349 | 2,072,613 | 1,926,667 | 1,876,676 | 1,820,702 | 1,679,420 | 1,724,037 | 1,675,003 | 1,646,869 |
| JUL | 2,184,902 | 2,254,524 | 2,075,372 | 2,073,385 | 1,980,005 | 1,816,802 | 1,841,084 | 1,793,705 | 1,774,626 |
| AUG | 2,055,736 | 2,196,397 | 1,952,682 | 2,000,155 | 1,880,730 | 1,774,059 | 1,858,663 | 1,810,328 | 1,731,558 |
| SEP | 1,850,422 | 1,835,678 | 1,757,660 | 1,777,367 | 1,612,078 | 1,509,938 | 1,618,776 | 1,634,105 | 1,530,701 |
| _ | 24,746,923 | 25,163,449 | 23,506,355 | 22,418,014 | 21,452,472 | 20,807,177 | 20,908,969 | 20,115,094 | 19,982,305 |

SEATS - DOMESTIC

| | Budget | | | | | | | | |
|-----|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| _ | 13-14 | 12-13 | 11-12 | 10-11 | 09-10 | 08-09 | 07-08 | 06-07 | 05-06 |
| OCT | 1,918,827 | 1,730,630 | 1,822,636 | 1,791,228 | 1,648,393 | 1,688,223 | 1,765,270 | 1,713,017 | 1,552,828 |
| NOV | 1,962,828 | 1,860,079 | 1,864,431 | 1,856,269 | 1,694,306 | 1,765,956 | 1,761,290 | 1,709,382 | 1,798,236 |
| DEC | 2,191,572 | 2,058,382 | 2,081,708 | 2,039,580 | 1,862,724 | 1,830,306 | 1,896,861 | 1,879,521 | 1,913,072 |
| JAN | 2,193,827 | 2,101,827 | 2,083,850 | 2,037,931 | 1,903,917 | 1,859,565 | 1,892,636 | 1,976,141 | 1,963,832 |
| FEB | 2,050,203 | 1,914,208 | 1,947,426 | 1,850,010 | 1,712,106 | 1,677,974 | 1,787,432 | 1,807,582 | 1,785,285 |
| MAR | 2,214,553 | 2,136,304 | 2,103,537 | 2,005,357 | 1,916,705 | 1,877,650 | 1,932,778 | 1,999,724 | 2,019,286 |
| APR | 2,059,905 | 1,990,692 | 1,956,642 | 1,973,096 | 1,846,579 | 1,785,286 | 1,819,036 | 1,877,075 | 1,900,875 |
| MAY | 2,047,124 | 2,019,329 | 1,944,501 | 1,984,624 | 1,874,763 | 1,797,263 | 1,849,261 | 1,813,207 | 1,867,512 |
| JUN | 1,960,638 | 1,958,181 | 1,862,351 | 1,928,603 | 1,774,406 | 1,698,499 | 1,728,217 | 1,730,858 | 1,792,921 |
| JUL | 2,003,339 | 2,009,213 | 1,902,911 | 1,980,895 | 1,855,839 | 1,764,345 | 1,780,293 | 1,780,742 | 1,838,831 |
| AUG | 1,900,923 | 1,997,491 | 1,805,629 | 1,881,882 | 1,848,888 | 1,747,282 | 1,781,767 | 1,775,445 | 1,767,777 |
| SEP | 1,749,338 | 1,787,140 | 1,661,643 | 1,774,444 | 1,709,126 | 1,575,393 | 1,613,129 | 1,678,923 | 1,649,331 |
| - | 24,253,077 | 23,563,476 | 23,037,265 | 23,103,919 | 21,647,752 | 21,067,742 | 21,607,970 | 21,741,617 | 21,849,786 |

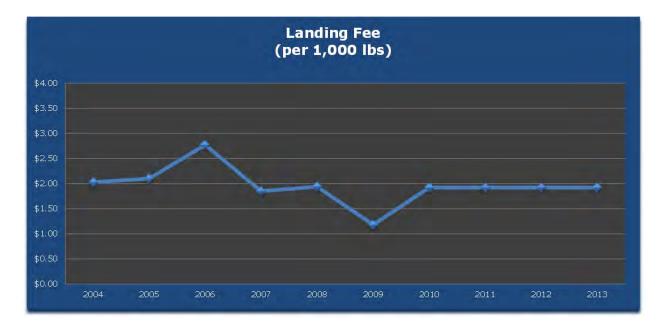
<u>SEATS - TOTAL</u>

| | Budget | | | | | | | | |
|-----|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| _ | 13-14 | 12-13 | 11-12 | 10-11 | 09-10 | 08-09 | 07-08 | 06-07 | 05-06 |
| OCT | 3,835,624 | 3,606,264 | 3,643,344 | 3,489,895 | 3,260,715 | 3,342,939 | 3,411,814 | 3,259,848 | 3,003,817 |
| NOV | 3,917,070 | 3,861,552 | 3,720,706 | 3,597,590 | 3,345,451 | 3,492,810 | 3,380,029 | 3,265,477 | 3,390,116 |
| DEC | 4,450,146 | 4,337,856 | 4,227,059 | 4,001,679 | 3,755,227 | 3,710,581 | 3,688,724 | 3,649,944 | 3,700,439 |
| JAN | 4,449,531 | 4,384,266 | 4,226,475 | 4,018,348 | 3,789,839 | 3,774,984 | 3,769,251 | 3,762,292 | 3,789,097 |
| FEB | 4,084,299 | 3,929,710 | 3,879,552 | 3,566,220 | 3,360,685 | 3,310,585 | 3,486,712 | 3,355,015 | 3,381,552 |
| MAR | 4,405,653 | 4,399,625 | 4,184,797 | 3,884,324 | 3,783,375 | 3,657,785 | 3,744,285 | 3,708,653 | 3,772,380 |
| APR | 4,062,122 | 4,014,211 | 3,858,487 | 3,826,025 | 3,629,558 | 3,513,774 | 3,542,694 | 3,492,976 | 3,552,643 |
| MAY | 4,061,910 | 4,082,204 | 3,858,285 | 3,844,445 | 3,693,600 | 3,505,723 | 3,547,464 | 3,483,397 | 3,509,433 |
| JUN | 3,988,987 | 4,030,794 | 3,789,018 | 3,805,279 | 3,595,108 | 3,377,919 | 3,452,254 | 3,405,861 | 3,439,790 |
| JUL | 4,188,241 | 4,263,737 | 3,978,283 | 4,054,280 | 3,835,844 | 3,581,147 | 3,621,377 | 3,574,447 | 3,613,457 |
| AUG | 3,956,659 | 4,193,888 | 3,758,311 | 3,882,037 | 3,729,618 | 3,521,341 | 3,640,430 | 3,585,773 | 3,499,335 |
| SEP | 3,599,760 | 3,622,818 | 3,419,303 | 3,551,811 | 3,321,204 | 3,085,331 | 3,231,905 | 3,313,028 | 3,180,032 |
| _ | 49,000,002 | 48,726,925 | 46,543,620 | 45,521,933 | 43,100,224 | 41,874,919 | 42,516,939 | 41,856,711 | 41,832,091 |

Financial Statistics

Landing Fees

| Fiscal | Landing Fee | Change | | |
|--------|-----------------|--------|--|--|
| Year | (per 1,000 lbs) | % | | |
| | | | | |
| 2004 | \$2.03 | 12.8% | | |
| 2005 | \$2.10 | 3.4% | | |
| 2006 | \$2.77 | 31.9% | | |
| 2007 | \$1.85 | -33.2% | | |
| 2008 | \$1.94 | 4.9% | | |
| 2009 | \$1.18 | -39.2% | | |
| 2010 | \$1.92 | 62.7% | | |
| 2011 | \$1.92 | 0.0% | | |
| 2012 | \$1.92 | 0.0% | | |
| 2013 | \$1.92 | 0.0% | | |
| | | | | |

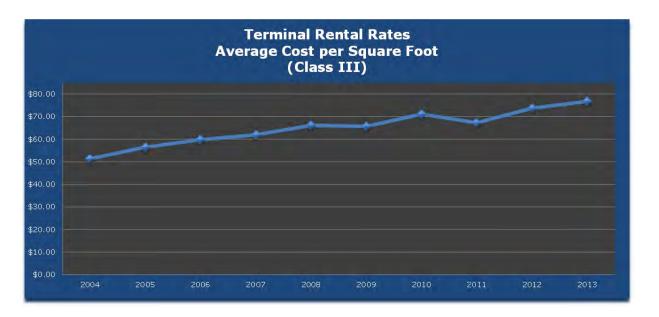


The chart represents the 10 year historical trend of Landing Fee rates charged to airlines per 1,000 pounds of aircraft landed weight.

Terminal Rates Billed to Airlines

| Terminal Rental Rates | | | | | | |
|-----------------------|-----------------------|--------|--|--|--|--|
| Fiscal | Avg. Cost per Sq. Ft. | Change | | | | |
| Year | (Class III) | % | | | | |
| 2004 | \$51.39 | 8.9% | | | | |
| 2005 | \$56.49 | 9.9% | | | | |
| 2006 | \$59.77 | 5.8% | | | | |
| 2007 | \$61.90 | 3.6% | | | | |
| 2008 | \$66.14 | 6.8% | | | | |
| 2009 | \$65.69 | -0.7% | | | | |
| 2010 | \$71.08 | 8.2% | | | | |
| 2011 | \$67.26 | -5.4% | | | | |
| 2012 | \$73.68 | 9.5% | | | | |
| 2013 | \$76.77 | 4.2% | | | | |

Fiscal Years Ended September 30, 2004 - 2013



The chart represents the 10 year historical trend of Class III average terminal rental rates per square foot charged to airport tenants located in the terminal building. The Class III rate is the base rate for which all other rental rates are determined.

Cost per Enplaned Passenger

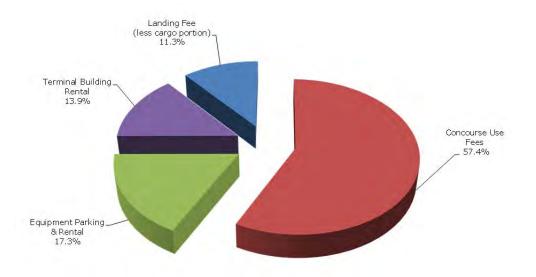
AIRLINE COST PER ENPLANED PASSENGER Miami-Dade County Aviation Department Miami International Airport FY 2013-14

FY 2013 FY 2014 Landing Fee (less cargo portion) \$49,100,681 \$46,262,705 Concourse Use Fees 221,638,019 234,520,819 Equipment and Parking Rental 72,808,464 70,870,244 Terminal Building Rental 67,627,403 56,969,163 Total Airline Payments \$411,174,567 \$408,622,931 [A] **Enplaned Passengers** [B] 20,000,000 20,100,000 Airline Cost per Enplaned Pax. [A/B] \$20.56 \$20.33 FY 20XX Target (a) \$27.46 \$28.74 Airline Cost per Enplaned Pax per Traffic Engineers (b) and (c) \$25.36 \$26.70

Notes:

(a) FY 2012-13 and FY 2013-14 represent financial targets established by MDAD as part of the Financial Summary and Challenges report prepared in December 2012.

(b) FY 2012-13 and FY 2013-14 represents the estimated airline cost per enplaned passenger contained in the 2011 Financial Forecast Update report dated June 2, 2011 and the 2012 Official Statement, respectively.



The chart above represents by percentage the components that make up the calculation of the Airline Cost per Enplaned Passenger; Concourse Use Fees is the major contributor with 57.4%.

Glossary

ACCRUAL BASIS OF ACCOUNTING - This basis of accounting attempts to record financial transactions in the period they occur rather than recording them in the period they are paid.

ADMINISTRATIVE REIMBURSEMENT – A payment made by proprietary departments to the General Fund to cover a department's share of the County's overhead support.

ADOPTED BUDGET – A financial plan presented, reviewed, and approved by a governing body for the upcoming or current fiscal year.

AIRCRAFT OPERATION – The landing or takeoff of an aircraft.

AIRLINE COST PER ENPLANEMENT (CEP) - The total annual cost of fees and charges paid by the airlines divided by the total enplanements.

AIRPORT – Refers to the Miami International Airport.

AIRPORT IMPROVEMENT PROGRAM (AIP) – A Federal Aviation Administration program periodically authorized by Congress which distributes the proceeds of the federal tax on airline tickets to airports through grants for eligible construction projects and land acquisition. See "Federal Grants."

AIRPORT LAYOUT PLAN – A blue print of the airport required by the Federal Aviation Administration which shows current and future airport development.

AIRPORT MASTER PLAN – An airport master plan represents the approved actions to be accomplished for phased development of the airport. Master plans address the airfield, terminal, landside access improvements, modernization and expansion of existing airports and establish the premise for site selection and planning for a new airport.

AIRPORT NOISE COMPATIBILITY PROGRAM – The mission of Airport Noise Compatibility Program is to reduce the aircraft noise impact on the community through mitigation programs while monitoring compliance with local, state and federal regulations, thus maintaining an environmentally viable airport.

APPROPRIATION – A specific amount of funds authorized for expenditure by the Board of County Commissioners against which financial obligations and expenditures may be made.

APPROPRIATED FUNDS - Money set aside by law for a specific public purpose. Unless otherwise allowed by law, no government funds can be expended by any department unless first appropriated by the legislature through law. Appropriated amounts are based on budget requests submitted by the departments.

AVIATION ACTIVITY FORECAST – A forecast of aviation activities that is used in airport facilities planning and in evaluating environmental and fiscal impacts on the airport. These forecasts typically contain projections of passenger demand, airline flights and other activity segments that are likely to grow in the future and seek to measure when existing facility will not be able to accommodate the projected growth.

BALANCED BUDGET – A budget in which revenue equal expenditures; in the public sector this is achieved when total receipts equal total outlays for a fiscal year.

BEACON COUNCIL – An organization charged with brining new, job-generation investments to the community, while assisting existing businesses in their efforts to expand; in addition, the council markets Miami-Dade County worldwide as a viable, attractive business location, and provides a variety of free services to companies interested in relocation.

BUDGET - A financial plan for a specified period of time (fiscal year) that matches planned expenses and revenues with planned services.

BUDGET CALENDAR – The schedule of key dates or milestones that the Department follows in the preparation, adoption and administration of the annual budget.

BUDGETARY BASIS – This refers to the basis of accounting used to estimate financing sources and uses in the budget; budgetary basis takes one of three forms; generally accepted accounting principles (GAAP), cash or modified accrual.

BOND – A written promise to pay a specified sum of money, called the face value or principal amount, at a specified date or dates in the future, called the maturity date(s), together with periodic interest at a specified rate; the County sells bonds as a means of borrowing revenue for costly projects and repays the debt to the lender over an extended period of time, similar to the manner in which a homeowner repays a mortgage; a bond differs from a note in two ways: a bond is issued for a longer period of time than a note and requires greater legal formality; bonds are primarily used to finance capital projects.

BOND COVENANT – Agreement with bond holders, which defines, among other things, the priority of payment of debt service in the use of revenues.

CAPITAL COSTS – Capital costs are non-recurring expenditures that have a useful life of more than five (5) years and have a total cost that exceeds \$50,000in total funding; capital costs includes all manpower, implementation costs, and capital outlay required to fully implement each project.

CAPITAL IMPROVEMENT PROGRAM – A rolling, near-term five year program that provides for critical needed improvements and asset preservation. The program includes projects that address federal security requirements, improved airfield safety and enhance revenue potential.

CAPITALIZED LABOR – Personnel salaries, taxes and benefits expenses that are associated with capital projects.

CARGO – This refers to mail and freight.

CASH BASIS OF ACCOUNTING - Under this method, revenues are recorded at the time they are received and expenses recorded when they are paid.

COMMERCIAL PAPER – Commercial Paper (CP) is a short-term promissory note issued for periods up to 270 days, with maturities commonly at 30, 60, and 90 days.

COMMUTER AIRLINE – An airline that operates aircraft with a maximum of 60 seats and with an operating frequency of at least five scheduled round trips per week between two or more points. See also "Major Airline," "National Airline," and "Regional Airline."

COMMON USE SELF SERVICE (CUSS) - Common Use Self-Service is a shared kiosk offering convenient passenger check-in whilst allowing multiple airlines to maintain branding and functionality. As kiosks can be located throughout the airport, congestion is alleviated and passenger flow improved.

COMMON USE TERMINAL EQUIPMENT (CUTE) - CUTE is a common software, hardware and network system that enables airlines and handling agents to access their own systems from workstations and printers shared by all users. CUTE supports passenger processing applications such as departure control and boarding systems - as well as airport operations systems such as flight information displays and resource management.

CONCESSIONAIRE – A person or company having a lease, contract or operating permit arrangement with the Authority, entitling them to do business on the airport.

CONCESSIONS – The County contracts with private firms for many of the services provided to airport users including public parking management, rental cars, in-flight kitchens, fixed base operators, food and beverage facilities, newsstands, retail stores, etc...

CONNECTING PASSENGER – Passenger who transfers from one flight to another en route to a final destination.

CONSUMER PRICE INDEX (CPI) - An index that measures the change in the cost of typical wage-earner purchases of goods and services expressed as a percentage of the cost of the same goods and services in some base period (also referred to as the cost-of-living).

COST CENTER – An area of the Airport to which a revenue or expense is attributed, e.g., airfield, terminal, etc.

DEBT SERVICE - Principal and interest payments on bonds. The bond-financed portions of the CIP are recovered through debt service, instead of depreciation. See "Statement of Operations" for further clarification.

DEBT SERVICE COVERAGE – An amount equal to 120 percent of the portion of Debt Service attributable to bonds, plus other such amounts as may be established by any financial agreement.

DISCRETIONARY GRANTS - See "Federal Grants."

DOUBLE BARRELED AVIATION BONDS – Subordinate debt that has a secondary pledge for debt repayment by the County.

ENPLANED PASSENGER – Any revenue passenger boarding at the Airport, including any passenger that previously disembarked from another aircraft (i.e., connecting passenger).

ENTERPRISE FUNDS – Funds used to finance and account for the acquisition, operation, and maintenance of facilities and services that are intended to be entirely or predominantly self-supporting through the collection of charges from external customers (such as the Aviation Department).

ENTERPRISE RESOURCE PLANNING (ERP) - A comprehensive information technology system with specific applications in the areas of human resources, accounting, procurement, real estate management and customer relationship management.

ENVIRONMENTAL IMPACT REVIEW (EIR) - The review and analysis of the environmental impacts that might potentially arise from changes in facility design or use – those issues typically addressed in an Environmental Impact Report, Negative Declaration, or similar document – are handled by the Airport Planning Division.

ENVIRONMENTAL IMPACT STATEMENT (EIS) - The EIS is an impact document prepared pursuant to the National Environmental Policy Act (NEPA) that documents the potential environmental impact of an airport infrastructure expansion or modification.

FEDERAL AVIATION ADMINISTRATION (FAA) - The FAA is a component of the Department of Transportation and, within the airspace of the United States, promotes air safety, regulates air commerce, controls the use of navigable airspace, develops and operates air navigation facilities, develops and operates the air traffic control system, and administers federal grants for development of public-use airports.

FEDERAL GRANTS - FAA'S Airport Improvement Program provides both entitlement and discretionary grants for eligible airport projects. Entitlement funds are determined by a formula according to enplanements at individual airports. The Authority applies for discretionary grants from the FAA through a Letter of Intent (LOI) process. Each LOI represents an intention to obligate funds from future federal budget appropriations. The issuance of a Letter of Intent is subject to receipt of Congressional appropriations for grants to airports, and does not itself constitute a binding commitment of funds by the FAA. For planning purposes, the amounts in approved LOI from FAA are used by the Authority as the estimate of federal discretionary grants to be received.

FEDERAL INSPECTION SERVICE (FIS) – Under the Department of Homeland Security the FIS area includes immigrating, baggage and customs processing.

FIDUCIARY FUND - Term used when a governmental unit acts in a fiduciary capacity such as a trustee or agent. The government unit is responsible for handling the assets placed under its control.

FINAL MATURITY DATE – A date on which the principal amount of a note, draft, bond, or other debt instrument becomes due and payable.

FIS – Federal Inspection Service

FISCAL YEAR – A twelve month cycle that comprises a budget and reporting period; beginning October 1 and ending September 30.

FIXED BASE OPERATORS (FBOs) – Those commercial businesses at the Airport authorized by the Authority to sell aviation fuels and provide other aviation-related services, primarily to General Aviation.

FIXED RATE – An interest rate on a security that does not change for the remaining life of the security.

FRINGE (OR EMPLOYEE) BENEFITS – Contributions made by an employer to meet commitments or obligations for employees beyond base pay, including the employers' share of costs for Social Security pension, and medical and life insurance plans.

FULL-TIME EQUIVALENT POSITION – A position converted to the decimal equivalent based on the annual number of hours in the work schedule in relation to 2,080 hours per year.

GAAP – General Accepted Accounting Principles are uniform minimum standards and guidelines for accounting and financial statement reporting.

GASB – Governmental Accounting Standards Board, the body responsible for establishing GAAP for governmental entities.

GENERAL AVIATION (GA) – The activities of privately owned aircraft that are not used for commercial purposes, such as the movement of passengers or freight.

GEOGRAPHIC INFORMATION SYSTEM (GIS) – GIS is an information system for capturing, storing, analyzing, managing and presenting data which is spatially referenced (linked to location).

GOVERNMENT FINANCE OFFICERS ASSOCIATION (GFOA) – A professional association promoting the professional management of governments for the public benefit by identifying and developing financial policies and practices and promoting them through education, training and leadership.

GOVERNMENTAL FUND – A category of funds, which include general, special revenue, capital project, and debt service; these funds account for short-term activities and are often compared to the budget.

HUBBING – The practice whereby the airlines schedule large numbers of flights to arrive at an airport within a short tie and to depart shortly thereafter, thus maximizing connecting passenger traffic.

INTEREST RATE – A rate of interest charged for the use of money usually expressed at an annual rate.

LANDED WEIGHT – Refers to maximum gross certificated landed weight in one thousand pound units, as stated in the airlines' flight operations manual. Landed weight is used to calculate landing fees for both airline and general aviation aircraft operated at the Airport.

LANDING FEES – Revenues from passenger and cargo carriers for commercial aircraft landings at the airport.

MAJOR MAINTENANCE PROGRAM – Includes projects that are defined as major repairs to existing buildings or structures and do not prolong or extend the estimated useful life of the asset. Major maintenance projects are generally not capitalized and are expensed in the operating budget.

MIAMI INTERMODAL CENTER (MIC) – Is a ground transportation hub being developed by the Florida Department of Transportation adjacent to Miami International Airport. To be completed by 2012 the MIC Program consists of a Rental Car Center, the Miami Central Station, major roadway improvements, the MIA Mover, and a joint development component.

MILLAGE RATE – The rate used in calculating taxes based upon the value of property, expressed in mills; one mill equals \$1.00 of tax for each \$1,000 of property value; the mileage rate is the total number of mills of tax assessed.

NON-PORT AUTHORITY PROPERTIES (NPAP) – Consist of certain buildings, structures and other facilities at the Airports, which were constructed or acquired by tenant financing, government grants, and proceeds from Special Revenue and Aviation Facilities Variable Rate Demand Bonds not issued by the County under the Trust Agreement.

OPERATING BUDGET – A balanced fiscal plan for providing governmental programs and services for a single year.

PASSENGER FACILITY CHARGE (PFC) – A \$4.50 charge (net \$4.39 to Airport) attached to each ticketed passenger that boards an airplane at the Airport. Certain types of passengers, including military, are excluded from the Passenger Facility Charge.

PERFORMANCE MEASUREMENT – A means, usually quantitative, of assessing the efficiency and effectiveness of departmental work programs; these measures can be found within each group budget.

PORT AUTHORITY PROPERTIES (PAP) – Consist of all land and the facilities at the Airports, which were acquired or constructed with government grants, passenger facility charges, and proceeds of Revenue Bonds issued by the County under the terms of the 1954 Trust Agreement, as amended by supplemental agreements.

PROJECTION – An estimation of anticipated revenues, expenditures, or other quantitative data for specific time periods, usually fiscal years.

PROPOSED BUDGET – A schedule of revenues and expenditures submitted for review and considered for the upcoming fiscal year

REFUNDING BOND – A bond issued to refund outstanding bonds, which are bonds that have been issued but have not yet matured or been otherwise redeemed.

SECURITY - A specific revenue source or asset of an issuer that are pledged for payment of debt service on a series of bonds, as well as the covenants or other legal provisions protecting the bondholders; credit enhancement is considered additional security for bonds.

Acronyms

-A-

AA – Affirmative Action AAAE – American Association of Airport Executives ABDS – Automated Budget Development System ACDBE – Airport Concession Disadvantage Business Enterprises ACI – Airports Council International ADA – American with Disabilities Act ADR – Average Daily Rate A/E – Architectural Engineering AED – Automated External Defibrillator AIA – Airport Influence Area AIP – Airport Improvement Program AMAC – Airport Minority Advisory Council AMS – Audit & Management Services ANOMS – Airport Noise and Operations Monitoring System AO – Administrative Order AOA – Airport Operations Area AOIS – Airport Operation Information System APA – Airport Parking Associates APM – Automated People Mover ARFF – Aircraft Rescue Fire Fighter ASC – Airport Security Coordinator ASE – Active Strategy Enterprise ASIP – Air Service Incentive Program ATCT – Air Traffic Control Tower ATM – Automated Teller Machine AUA – Airline Use Agreement AVI – Automated Vehicle Identification

-B-

- BCC Board of County Commissioners
- BHS Baggage Handling System
- BPR Behavior Pattern Recognition
- BMU Baggage Makeup

-C-

- CAFR Comprehensive Audited Financial Report
- CAO County Attorney's Office
- CATV Cable Television
- CBP Customs and Border Protection
- CCAA Caribbean Central American Action
- CCTV Closed Circuit Television
- CDC Center for Disease Control
- CDMP Comprehensive Development Master Plan
- CEP Cost per Enplaned Passenger
- CFC Customer Facility Charge
- CFO Chief Finance Officer
- CIE Capital Improvement Element
- CIO Community Information & Outreach Department
- CIP Capital Improvement Program
- CMO County Manager's Office
- CO Certificate of Occupancy
- CODI Commission on Disability Issues
- CP Commercial Paper
- CSAFE Cyber Security Awareness for Everyone
- CT Central Terminal
- CUSS Common Use Self Service
- CUTE Common Use Terminal Equipment

-D-

- DAC Dade Aviation Consultants
- DAR Disciplinary Action Report
- DB Double Barreled Bond
- DBD Department of Business Development
- DBOM Design, Build, Operate, and Maintain
- DEA Drug Enforcement Agency
- DERM Department of Environmental Resources Management
- DHS Department of Homeland Security
- DRER Department of Regulatory and Economic Resources

-E-

- EA Environmental Assessment
- EDS Explosive Detection System
- EEO Equal Employment Opportunity
- EMS Emergency Medical Service
- EPM Enterprise Performance Management
- ERP Enterprise Resource Planning
- ESB Emerging Small Business
- ETSD Enterprise Technology Services Department

-F-

- FAA Federal Aviation Administration
- FAC Florida Airports Council
- FAR Federal Aviation Regulations
- FBI Federal Bureau of Investigation
- FBO Fixed Base Operator
- FDA Foundation for Democracy in Africa
- FDOT Florida Department of Transportation
- FIDS Flight Information Display System
- FIS Federal Inspection Service
- FOD Foreign Object Debris
- FRS Florida Retirement System
- FSD Federal Security Director
- FTAA Free Trade Area of the Americas
- FY Fiscal Year

-G-

- G&A General & Administrative
- GA General Aviation
- GAA General Aviation Airport
- GAAP Generally Accepted Accounting Principles
- GASB Government Accounting Standards Board
- GASP General Aeronautical Services Permitee
- GBR General Building Repair
- GMCVB Greater Miami Convention & Visitors Bureau
- GOB General Obligation Bonds
- GFOA Government Finance Officers Association
- GIS Geographic Information System
- GSA General Services Administration

-H-

HSA – High Structure Set Aside Area

-1-

- IADC Industrial Association of Dade County
- IAMI International Airport Management Inc
- ICE Immigration and Customs Enforcement
- IDB Interamerican Development Bank
- IDS Information Display System
- IFF International Facility Fee
- INM Integrated Noise Model
- ISO International Organization for Standardization
- IT Information Technology
- ITB Invitation to Bid
- ITI International to International

-L-

- L&F Lost and Found Center
- LCC Low Cost Carrier
- LCD Liquid Crystal Display
- LDB Local Developing Business
- LED Light Emitting Diode
- LF Landing Fee
- LRTP Long Range Transportation Plan

-M-

- MAAC Miami Airport Affairs Committee
- MAP Million Annual Passengers
- MBDA Minority Business Development Agency
- MCC Miscellaneous Construction Contracts
- MDAD Miami-Dade Aviation Department
- MDPD Miami-Dade Police Department
- MED Minority Enterprise Development
- MIA Miami International Airport
- MIC Miami Intermodal Center
- MOU Memorandum of Understanding

MP – Master Plan

MPO – Metropolitan Planning Organization

-N-

- NEP Network Expansion Project
- NFPA National Fire Protection Association
- NICE Neptune Intelligence Communications Equipment
- NSS Network Security System
- NT North Terminal
- NTD North Terminal Development

-0-

- OCA Office of the Commission Auditor
- OCR Operations Control Room
- OIA Office of Intergovernmental Affairs
- OIG Office of Inspector General
- O&M Operations and Maintenance
- OMB Office of Management & Budget
- OTA Other Transaction Agreement

-P-

- PAP Port Authority Properties
- P-1 Priority 1 work orders
- P&I Principal and Interest
- PFC Passenger Facility Charge
- PGTS Projects Graphical Tracking System
- PIC Paging and Information Center
- PMI Project Management Institute
- PMIS Project Management Information System
- PNMS Permanent Noise Monitoring System
- POJV Parsons Odebrecht Joint Venture

-R-

- R&R Rewards & Recognition
- RCC Rental Car Center
- RFI Request for Information
- RFP Request for Proposal
- RFQ Request for Qualification
- RHIB Rigid Hull Inflatable Boat
- RM Reserve Maintenance
- RNAV Area Navigation
- ROC Results of Classification
- ROGF Results Oriented Government Framework

-S-

- SBE Small Business Enterprises
- SMP Strategic Master Plan
- SRD Service Required Date
- SSI Security Sensitive Information
- ST South Terminal
- STD South Terminal Development Project

-T-

- TAC Tenant Airport Construction
- TBLA Terminal Building Lease Agreement
- TIFIA Transportation Infrastructure Finance Innovation Act
- TIP Transportation Improvement Program
- TPC Transportation Planning Committee
- TSA Transportation Security Administration
- TWOV Transportation without Visa

-V-

- VIP Very Important Person
- VPD Vehicular Pedestrian Deviations
- VPN Virtual Private Network

MIAMI-DADE AVIATION DEPARTMENT

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